Full Year 2008 Earnings

February 19, 2009

Cautionary statements concerning forward-looking statements

Certain statements contained herein are forward-looking statements including, but not limited to, statements that are predictions of or indicate future events, trends, plans or objectives. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties. Please refer to AXA's Annual Report on Form 20-F and AXA's Document de Référence for the year ended December 31, 2007, for a description of certain important factors, risks and uncertainties that may affect AXA's business.

In particular, please refer to the section "Special Note Regarding Forward-Looking Statements" in AXA's Annual Report on Form 20-F. AXA undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise.

Definitions

2008 financial statements are subject to completion of audit procedures by AXA's independent auditors.

AXA's FY08 results have been prepared in accordance with IFRS and interpretations applicable and endorsed by the European Commission at December 31, 2008.

Adjusted earnings, underlying earnings, Life & Savings EEV, Group EV and NBV are non-GAAP measures and as such are not audited, may not be comparable to similarly titled measures reported by other companies and should be read together with our GAAP measures. Management uses these non-GAAP measures as key indicators of performance in assessing AXA's various businesses and believes that the presentation of these measures provides useful and important information to shareholders and investors as measures of AXA's financial performance. For a reconciliation of underlying and adjusted earnings to net income see pages 35 and 36 of this presentation.

AXA Life & Savings EEV consists of the following elements: (i) Life & Savings Adjusted Net Asset Value (ANAV) which represents tangible net assets. It is derived by aggregating the local regulatory (statutory) balance sheets of the life companies and reconciled with the Life & Savings IFRS shareholders' equity. (ii) Life & Savings Value of Inforce (VIF) which represents the discounted value of the local regulatory (statutory) profits projected over the entire future duration of existing liabilities.

Life & Savings New Business Value (NBV) is the value of the new business sold during the reporting period. The new business value includes both the initial cost (or strain) to sell new business and the future earnings and return of capital to the shareholder.

AXA Group EV is the sum of Life & Savings EEV and Shareholders' Equity of other businesses



AXA at a glance

Our worldwide business

Life insurance Property & Casualty insurance Asset Management

- Our clients
 - > 65 million, mostly retail
- Our distribution

50% proprietary50% non proprietary

Our people

135,000 employees

FY08 Key figures

Revenues: **41 billion**

Underlying earnings: €4 billion

Shareholders' equity: €37 billion

AUM: **€981 billion**

Market data as of December 31, 2008

Market capitalization: €33 billion

Share price: €15.8

Dividend: **€0.4*** per share





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Today's key messages



FY08 was the perfect storm with a severe impact upon the industry. **AXA was not immune but showed resilience**, with Euro 4 billion underlying earnings, a record combined ratio at 95.5%, Euro 8 billion of Life & Savings net inflows, and strong solvency and liquidity positions.



Net Income at Euro 0.9 billion was impacted by non economic mark-to-market accounting rules following the extreme widening of credit spreads, and would have otherwise reached Euro 2.8 billion.



Necessary actions are taken to:

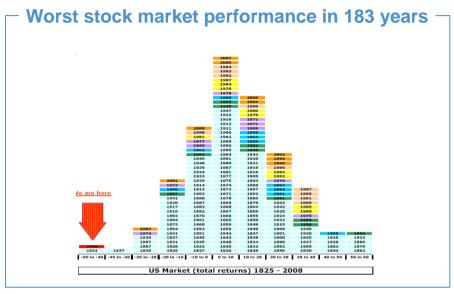
- protect profitability in Life & Savings and Asset Management, with productivity efforts and lower VA hedging costs expected to offset a lower starting asset base
- maintain good momentum in Property & Casualty
- mitigate balance sheet risks
- avoid unwarranted shareholders' dilution thanks to a Euro 6 billion Solvency I surplus and additional capital management flexibility if necessary



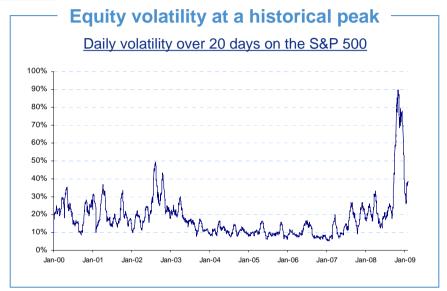
We remain confident in the face of a challenging year 2009

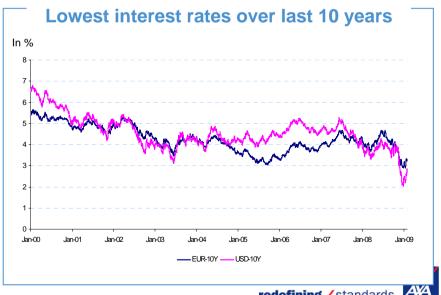
• Our confidence in the performance of AXA Group going forward is supported by the increasing engagement of our employees, the trust of our clients, the financial flexibility and diversification of the Group, and our operating profit resilience.

2008 was the perfect storm for the broad financial markets









In this adverse environment, AXA was not immune

———— Impact on AXA

Extreme equity market volatility levels

Increased hedging costs of Variable Annuities with secondary guarantees

Fall in equity markets

Lower fees from declining assets under management and lower level of unrealized capital gains in shareholders' equity

Strong widening of credit spreads

Net income impacted by accounting mark-to market effects (mainly widening of credit spreads*)



^{*} Whilst liabilities are not marked to market according to current IFRS set of rules

Yet AXA's FY08 performance remained resilient

Solid achievements

Resilient total revenues

-2% with strong positive Life & Savings net inflows (Euro +8 billion)

Solid underlying earnings

Euro 4 billion, at the upper end of Management guidance* and above 2006 levels.

Record combined ratio at 95.5%

Strong balance sheet

Euro 6 billion Solvency I surplus (or 127% coverage ratio) post dividend with solid liquidity

Dividend of **Euro 0.4 per share**

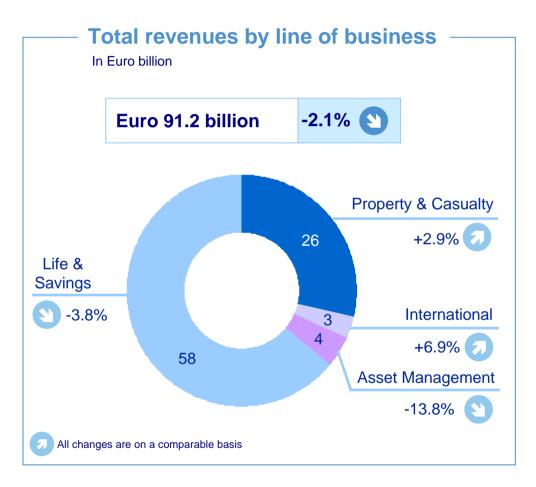
3% dividend yield



^{*} November 25, 2008 Investor Day

Revenues

Resiliency in an unprecedented market environment



Business Trends

Life & Savings

- Declining sales momentum (-8% in Q4)
- But continued positive net inflows (> Euro +8 billion), also in 4Q08

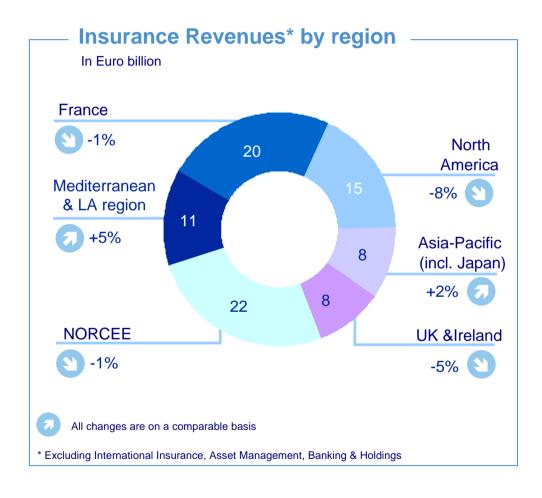
Property & Casualty

- Positive growth in all business segments
- Market share gains, with positive net new personal contracts (> 1 million)

Asset Management

 Decrease in Assets under Management driving lower revenues

Revenues Contrasted growth per region

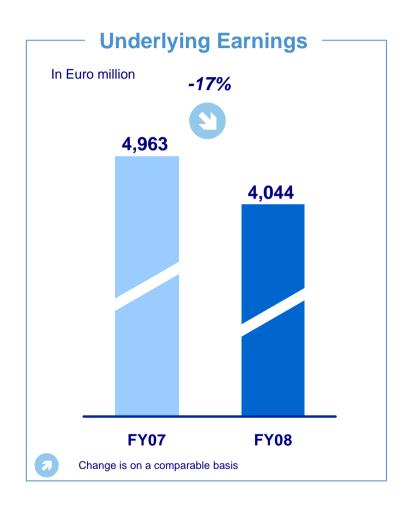


Trends per Region

- Asia-Pacific:
 - Positive growth, driven by Australia & New Zealand life insurance business
- Continental Europe:
 - Stable, with resilience overall in mature markets and growth in CEE and Mediterranean countries
- United States & United Kingdom:
 - US operations impacted by a slowdown in Variable Annuity market and Universal Life business (re-pricing)
 - Lower investment bond sales in the UK

Underlying Earnings

Performance at the upper end of Management guidance



Key drivers of change in _ Underlying Earnings

Life & Savings

Hiç se

Higher cost of hedging Variable Annuity secondary guarantees, notably in the US

Property & Casualty

①

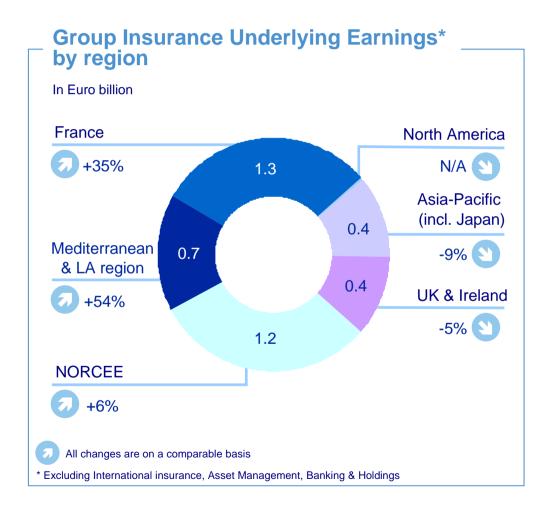
Strong combined ratio overall (-1.9 pts) to 95.5%

Other

Higher financing costs from acquisitions and USD depreciation impact

Underlying Earnings

Growth in continental Europe offset by the United States

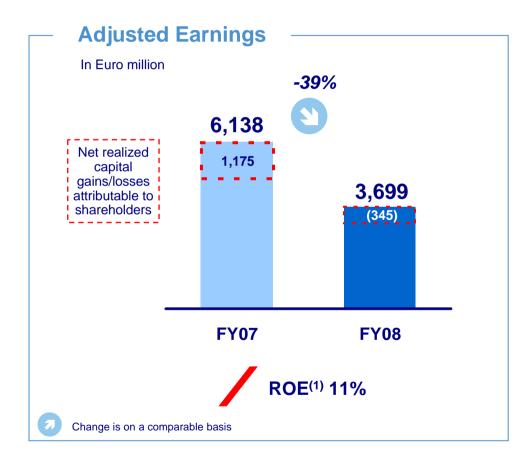


Trends per region

- Strong increase in continental Europe boosted by Property & Casualty profits notably in France and Mediterranean & Latin American region
- Decrease in Asia (mainly Australia & New-Zealand) notably due to lower mutual funds under management, and in the United Kingdom
- Earnings from US Variable Annuity business impacted by sharp decline in equity markets and unprecedented volatility levels

Adjusted Earnings

Decrease mitigated by proactive dynamic hedging of equity portfolio



Net realized capital gains/losses

In Euro million	FY07	FY08
Realized capital gains	1,576	792
Impairments	(401)	(2,773)
Hedging of equity portfolio ⁽²⁾	-	1,636
Net realized capital gains/(losses)	1,175	(345)

⁽²⁾ Hedging of Equity portfolio includes the intrinsic value of options in the money (Euro +2.4 billion) net of time value of options for those programs unwound subsequently to the closing (Euro -0.7 billion).

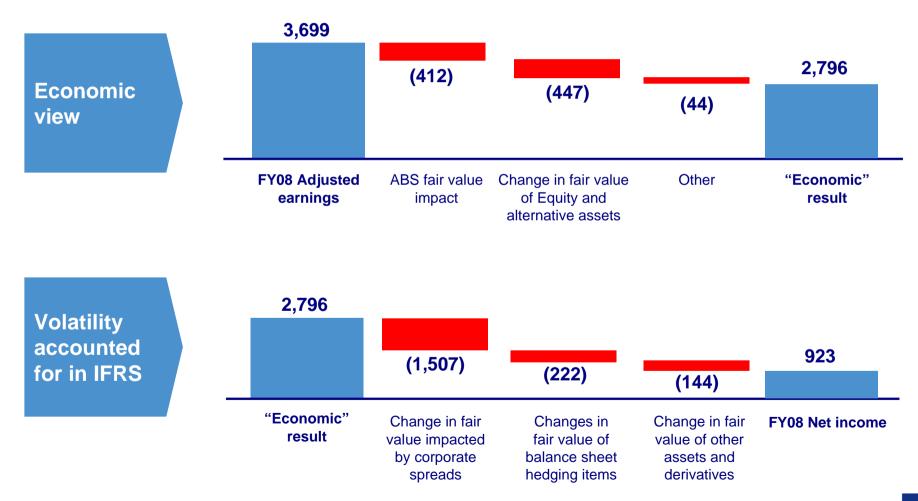


⁽¹⁾ Return corresponds to adjusted earnings net of interest charges on perpetual debt. Equity corresponds to average shareholders' equity excluding perpetual debt and reserves related to change in fair value

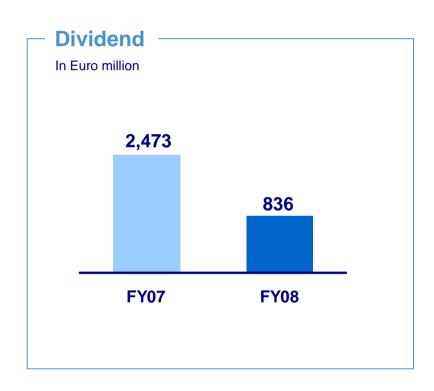
Net income

Understating the "economic" profitability of the Group

In Euro million



DividendA prudent approach



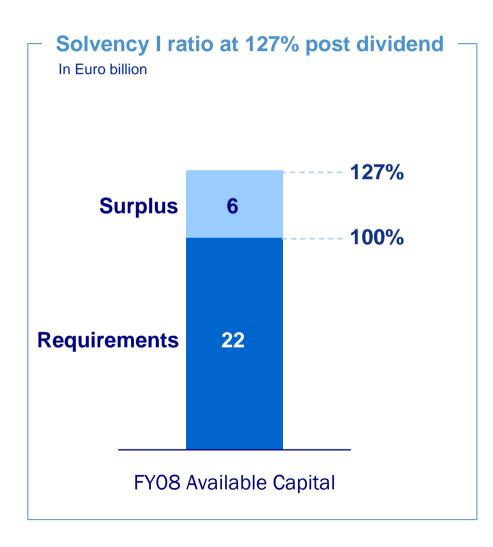
In Euro per share 1.20 0.40 FY07 FY08

- Pay-out ratio* of 25% reflecting a balance between prudent capital management and our long-term guidance (40 to 50%)
- Dividend yield of ca. 3%



A solid balance sheet

Solvency I level allowing to absorb further shocks



Going forward ...

- Underlying Earnings rebuilding solvency: + 18 pts p.a.*
- Additional flexibility with capital management initiatives
- Capacity to absorb further market shocks



^{*} Underlying solvency margin generation based on FY08 experience

A solid balance sheet Strong liquidity position

Strong liquidity position

Net inflows:

Positive cash-flows across all business lines > Euro +10 billion

Assets:

Euro 32 billion of cash on the balance sheet versus Euro 19 billion in FY07

Debt:

- Euro 6 billion undrawn credit lines
- No significant debt* maturities in 2009.
- Step-up call on hybrid debt in 2010 (Euro 1.1 billion)



^{*} Senior and subordinated debt

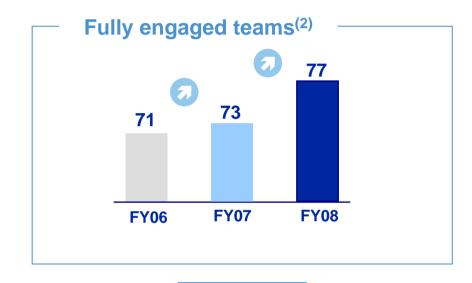
^{*** (}Net financing debt + perpetual subordinated debt) divided by (shareholder's equity, excl. FV recorded in shareholders' equity + net financing debt)



^{**} Including interest charge on perpetual subordinated debt

Despite the crisis, increasing client and employee trust makes us confident in the future





- Focus on customer centricity beginning to be recognized
- Increasing share of operating investments dedicated to quality of service
- Employees' positive attitude reflected in improved customer satisfaction level

- High understanding and support for Group strategy
- Proud to belong to a strong company in an unstable environment
- Recognition of progress on HR management



We think we are well positioned to make the difference

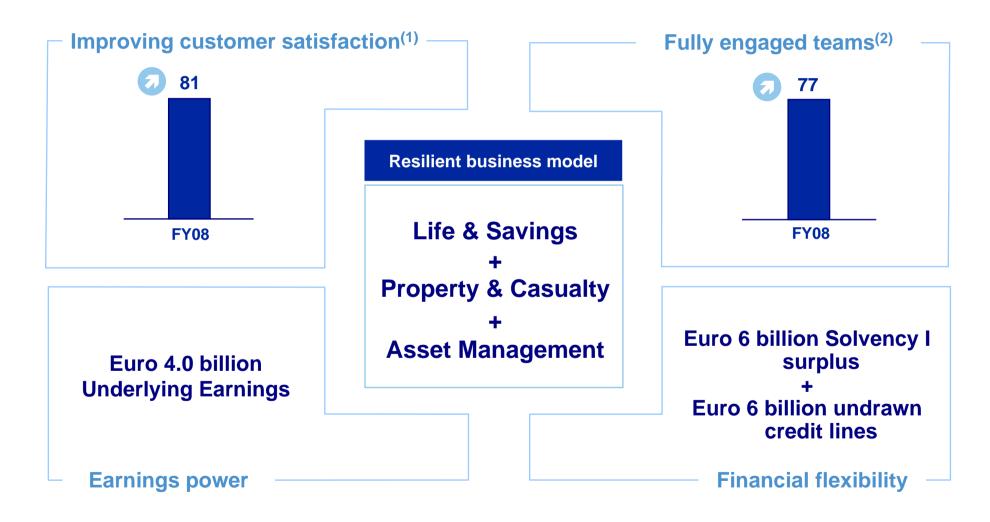






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Summary



Earnings

- Resilient underlying earnings of Euro 4 billion, at the upper end of previously announced Management guidance and above 2006 levels
- Adjusted earnings impacted by impairments on equities and fixed income
- Net income impacted by accounting mark-to-market effects (mainly widening of credit spreads)



Balance Sheet

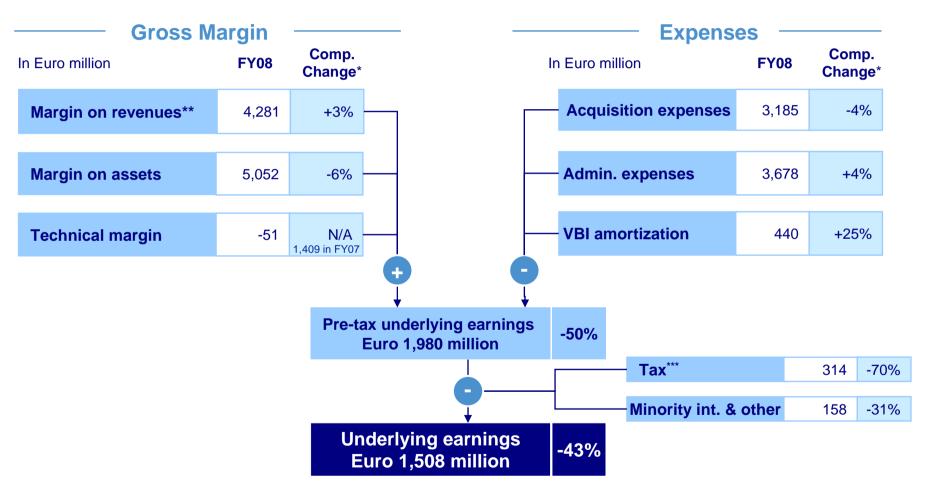
- Shareholders' equity at Euro 37 billion impacted by a Euro 5 billion decrease in unrealized capital gains, mainly on equities
- Sound debt gearing and further financing capacities

Total Underlying Earnings At the upper end of Management guidance

In Euro million	FY07	FY08	Change on a reported basis	Change on a comparable basis
Life & Savings	2,670	1,508	-44%	-43%
Property & Casualty	1,863	2,394	+29%	+31%
Asset Management	590	589	-0%	+6%
International Insurance	218	188	-13%	-21%
Banking	36	33	-10%	-8%
Holdings	-414	-668	-61%	-66%
Underlying Earnings	4,963	4,044	-19%	-17%



Life & Savings Underlying Earnings Negatively impacted by technical margin



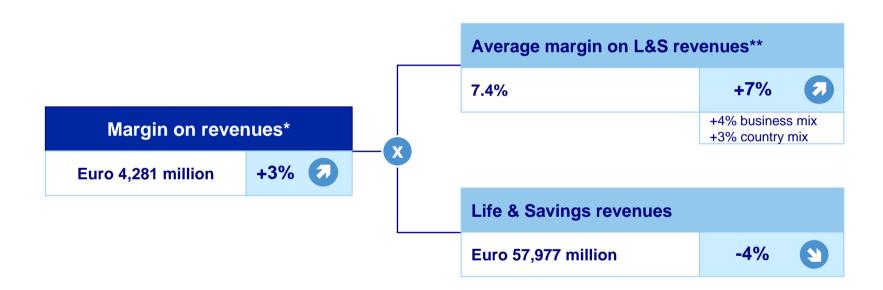
^{*} Changes are pro-forma i.e. restated from the scope impact of AXA MPS JV in Italy, Genesys in Australia and SBJ in the UK, the Forex and the reclassification of deferred expenses/loadings in France and in the UK. Full details are provided in the activity report's sections related to these countries.



^{**} Life & Savings gross written premiums and mutual fund sales.

^{***} Tax rate decreased from 24% in FY07 to 15% in FY08.







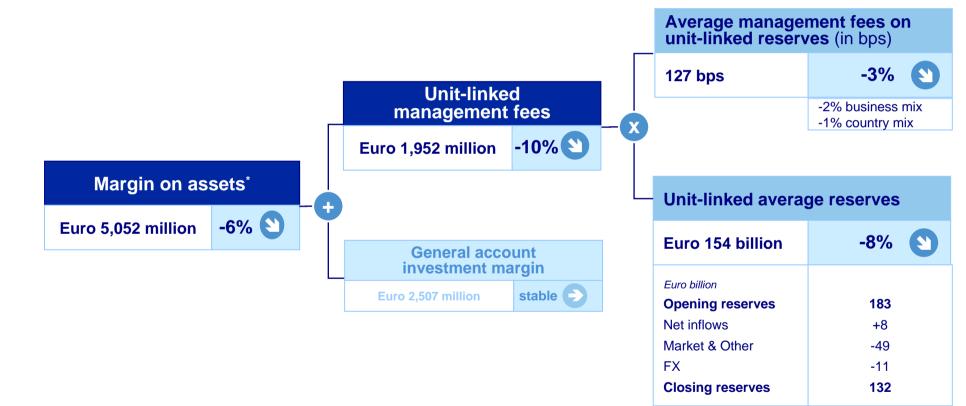
^{*} Life & Savings gross written premiums and mutual fund sales

^{**} Excluding URR



Margin on unit-linked products

Decreased mainly driven by lower average unit-linked reserves



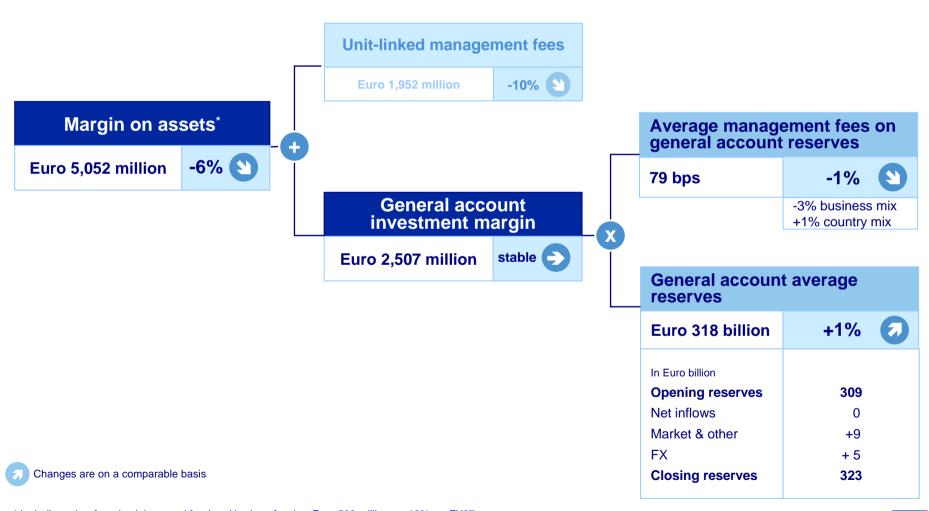


^{*} Including other fees (mainly mutual fund and broker fees) of Euro 593 million or -12% vs. FY07



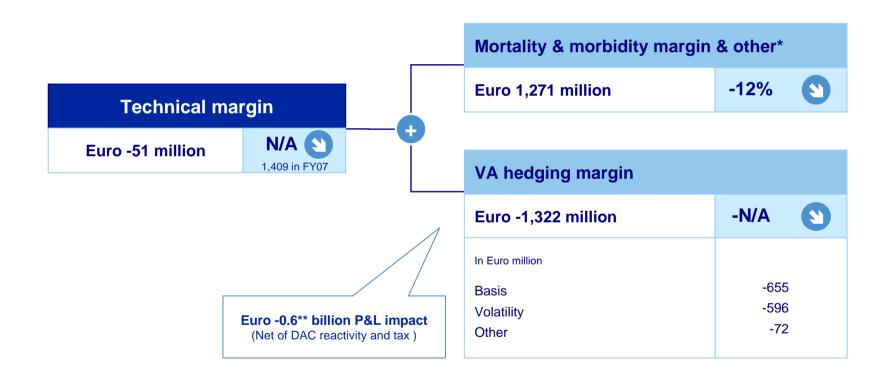


Margin on General Account products A stable trend



^{*} Including other fees (mainly mutual fund and brokers fees) at Euro 593 million or -12% vs. FY07



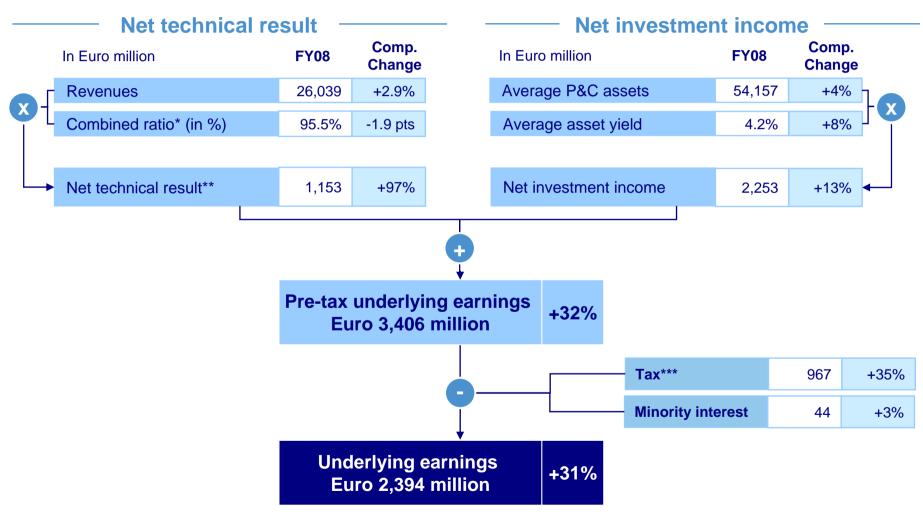




^{*} Claims paid, maturities and surrenders

^{**} Net of tax and DAC reactivity excluding the impact from DAC reset

Property & Casualty Underlying Earnings Growth driven by a very strong technical result



^{*} Combined ratio calculated based on gross earned premiums

^{**} Technical result net of expenses

^{***} Tax rate increased from 27% in FY07 to 28% in FY08

Property & Casualty

Profitable growth as a result of higher revenues and lower combined ratio

	Revenues			Combined ratio		
In Euro million, Group share	FY07	FY08	Comp. growth	FY07	FY08	Comp. growth
NORCEE ⁽¹⁾	7,685	7,793	+0.6%	98.2%	97.2%	-1.0 pt
o/w Germany	3,506	3,530	+0.7%	98.2%	98.2%	-0.0 pts
o/w Switzerland	1,974	2,017	-1.3%	99.2%	93.6%	-5.5 pts
o/w Belgium	2,112	2,139	+1.3%	97.3%	98.8%	+1.6 pts
France	5,330	5,595	+3.5%	97.0%	93.0%	-4.0 pts
MedLA ⁽²⁾	5,276	6,414	+6.4%	95.4%	93.3%	-1.9 pts
UK & Ireland	5,076	4,420	0.0%	101.4%	99.0%	-2.5 pts
Rest of World ⁽³⁾	1,651	1,818	+8.0%	92.0%	95.2%	+3.4 pts
Total	25,016	26,039	+2.9%	97.6%	95.5%	-1.9 pts

⁽¹⁾ Northern Central and Eastern Europe

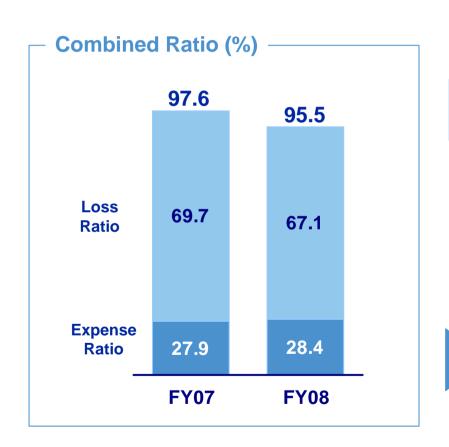


⁽²⁾ Spain, Italy, Portugal, Morocco, Turkey, Greece, Gulf region, Mexico

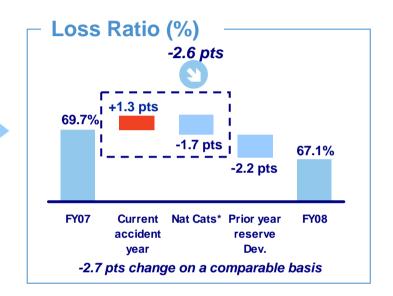
⁽³⁾ Canada, Asia and Japan

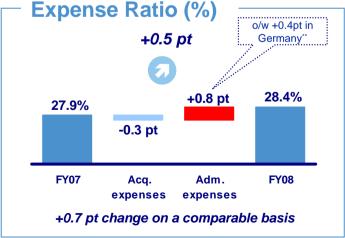
Property & Casualty Combined Ratio

Improvement from the non-recurrence of natural catastrophe events and favorable prior year reserve developments







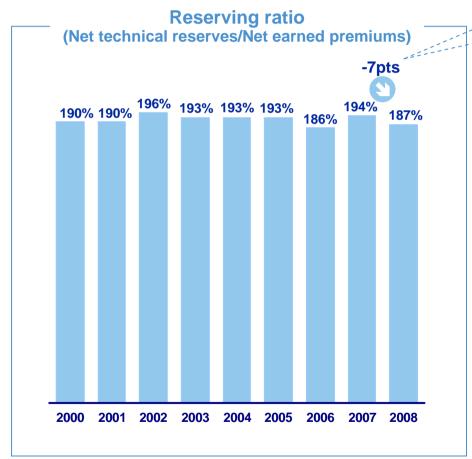


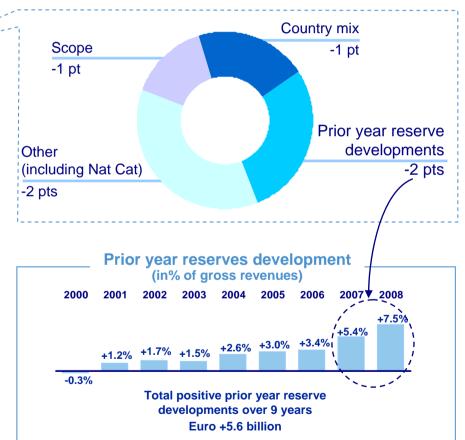
^{*} Kvril. UK floods and Emma



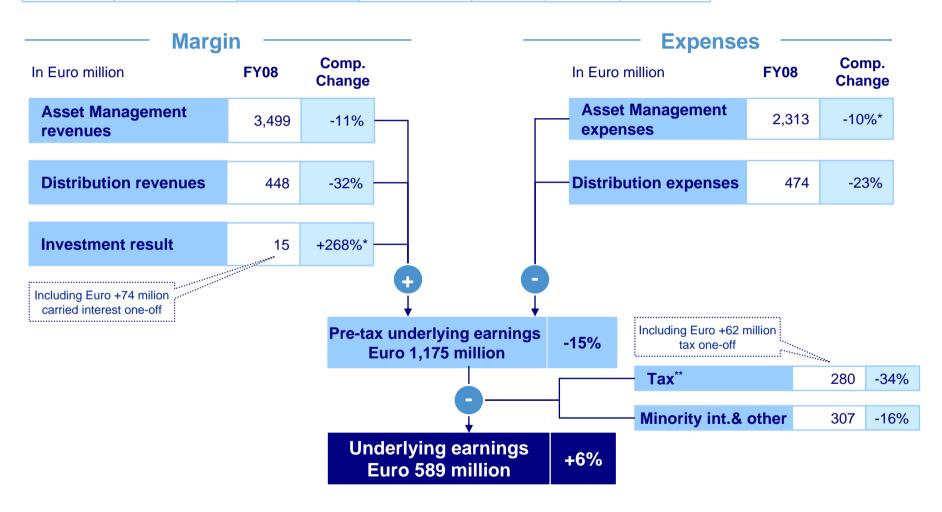
^{**} Notably non recurring pension costs

Property & Casualty reserving ratio A strong track record across the cycle





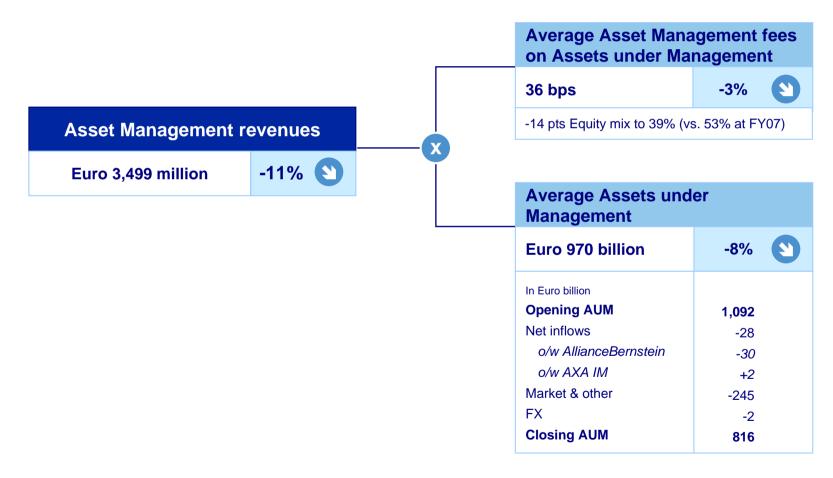
Asset Management Underlying Earnings Benefiting from non-recurring items



^{*} Changes are restated from deferred compensation benefit variances that have zero net P&L impact with a Euro -106 million impact in investment result, fully offset in expenses ** Tax rate decreased from 32% in FY07 to 24% in FY08



Asset Management revenues Impacted by adverse market conditions



Adjusted Earnings

Benefiting from proactive dynamic hedging of equity portfolio

Life & Savings | Property & Casualty | Asset Management | Adjusted Earnings | Net income | Cash Flow | Balance sheet

In Euro million	FY07	FY08
Underlying Earnings	4,963	4,044
Net realized capital gains	1,576	792
Net impairments	-401	-2,773
of which equities	-196	-1,836
of which fixed income	-165	-503
Equity portfolio hedging	0	+1,636
of which local	0	301
of which holding ⁽¹⁾	0	1,335
Adjusted Earnings	6,138	3,699

⁽¹⁾ Including Euro -0.7 billion related to time value of options unwound subsequent to the closing

Group's impairment rules:

- Equities: Unrealized losses over 6 months or > 20% of historical value
- Fixed income: Triggered by credit events



Net Income Impacted by mark to market of invested assets

Life & Savings | Property & Casualty | Asset Management | Adjusted Earnings | Net Income | Cash Flow | Balance sheet

In Euro million	FY07	FY08
Adjusted Earnings	6,138	3,699
Change in fair value	-618	-2,732
of which impact from spreads	n/a	-1,507
of which alternative & equities	n/a	-447
of which ABS	N/S	-412
of which mark to market effects related to balance sheet items	-335	-222
including interest rates strategies	-183	187
including FX strategies	-152	-393
of which impact from other assets	n/a	-144
Other	+146	- 44
Net Income	5,666	923

Note: The effect of spread widening on discount rate generated Euro +2.9 billion net of tax decrease in the value of financial debt (not accounted for under IFRS in either shareholders' equity or the net income).



Estimated shareholders' cash-flow statement

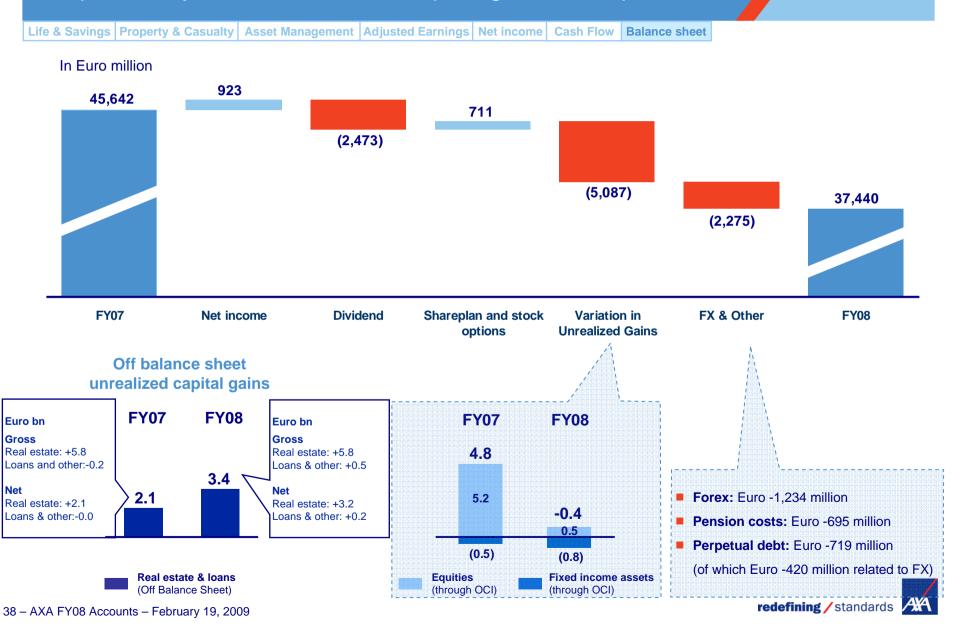
Life & Savings | Property & Casualty | Asset Management | Adjusted Earnings | Net income | Cash Flow | Balance sheet

In Euro billion	FY07	FY08
Adjusted earnings (n-1)	5.1	6.1
Difference between adjusted earnings and statutory results (n-1)	-0.3	-2.0
Increase in consolidated solvency requirements ⁽¹⁾	-1.4	-1.3
Capital optimization	1.0	0.6
Estimated shareholders' cash flows from operating activities	+4.5	+3.5
Dividend paid	-2.2	-2.5
Acquisitions/Divestitures	-0.4	-3.3
Share purchase program & convertible option dilution control	-2.4	0.0
Estimated shareholders' cash flows from investing activities	-5.0	-5.7
Capital increase	0.7	0.5
Debt changes	-0.2	1.7
Estimated shareholders' cash flows from financing activities	+0.5	+2.2

⁽¹⁾ Increase in consolidated solvency margin between (n-2) and (n-1), excluding change in scope

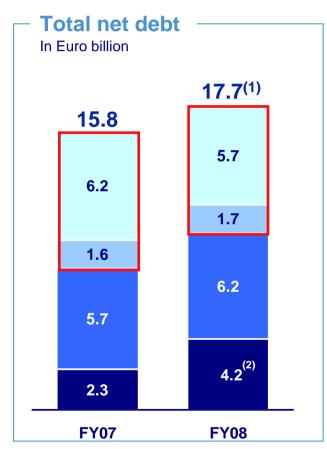


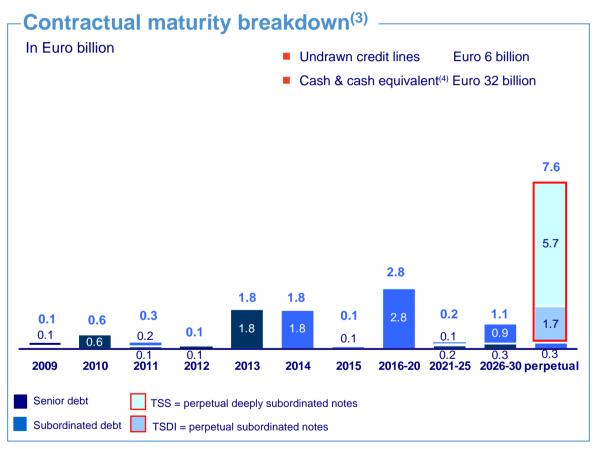
Shareholders' equity Impacted by lower unrealized capital gains on equities



Net financial debt Long-term maturities

Life & Savings | Property & Casualty | Asset Management | Adjusted Earnings | Net income | Cash Flow | Balance sheet





- (1) Change from FY07 includes Euro 1.7 billion change in debt, Euro -0.1 billion FOREX impact and Euro 0.2 billion convertible options & other.
- (2) Senior debt & commercial paper outstanding (including Euro -0.5 billion of reversal of mark-to-market on interest rate derivatives), net of Euro 3.7 billion cash available at holding level
- (3) Excluding commercial paper program outstanding net of cash available at holding level (Euro -1.0 billion net)
- (4) Net of bank overdraft



General Account asset portfolioQuality and diversification

Life & Savings | Property & Casualty | Asset Management | Adjusted Earnings | Net income | Cash Flow | Balance sheet

Economic view based on market value Euro billion	FY07 ⁽¹⁾	%	FY08	%	— Changes in asset allocation
Fixed income	298	76%	300	77%	Changes in asset anocation
o/w Govies	135	34%	134	34%	→ ■ Asset Backed Securities:
o/w Corporate bonds	132	33%	137	35%	Lower values down from 89% at FY0
o/w Asset backed securities	16	4%	11	3%)-	to 69% ⁽⁵⁾ at FY08
o/w Mortgage loans & other (2)	15	4%	17	4%	→ ■ Cash:
Cash	19	5%	32	8%	Prudent liquidity management as well a
Listed equities	37	9%	17	4%	increase in cash resulting from case value of options used to hedge GMx
Real Estate	20	5%	19	5%	guarantees
Alternative Investments ⁽³⁾	10	3%	11	3%	■ Equities:
Policy loans	10	3%	11	3%	Reduced equity exposure from 9%
Total G/A and Bank Assets	394	100%	390 ⁽⁴⁾	100%	4% mostly due to the drop in equi markets

⁽¹⁾ FY07 economic scope was enlarged vs. FY07 reported

⁽⁵⁾ Including a Euro +2.1 billion mark-to-model adjustment to restate the impact from offer/demand imbalance, notably on US CMBS and CLOs (or Euro +0.9 billion net of tax and policyholders' participation of which Euro +0.7 billion in OCI and Euro +0.2 billion in P&L)



⁽²⁾ Mortgage loans & other include individual mortgage and loans (Euro 12 billion of which Euro 9 billion in Germany and Switzerland participating funds) and Agency Pools (Euro 2 billion)

⁽³⁾ Mainly hedge funds and private equity

⁽⁴⁾ Total invested assets referenced in page 53 of the financial supplement are Euro 560 billion including notably Euro 132 billion of Unit-Linked contracts, Euro 17 billion of With profits accounts, Euro 7 billion of Holding & other net of cash (mainly related to third party assets consolidated in IFRS), Euro 3.0 billion derivatives mark-to-market related to balance sheet hedges, Euro 3.1billion Paris Re ring fenced assets, Euro 2.0 billion non looked-through Mutual funds (mainly fixed income), Euro 1.2 billion Morocco, Euro 1.3 billion other Asian entities and other timing differences for Euro 4 billion

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Embedded Value

Details on Invested Assets

Appendices



Summary



Actions are taken to mitigate balance sheet risks in terms of:

- Assets
- Liabilities
- Asset Liability Management (ALM)



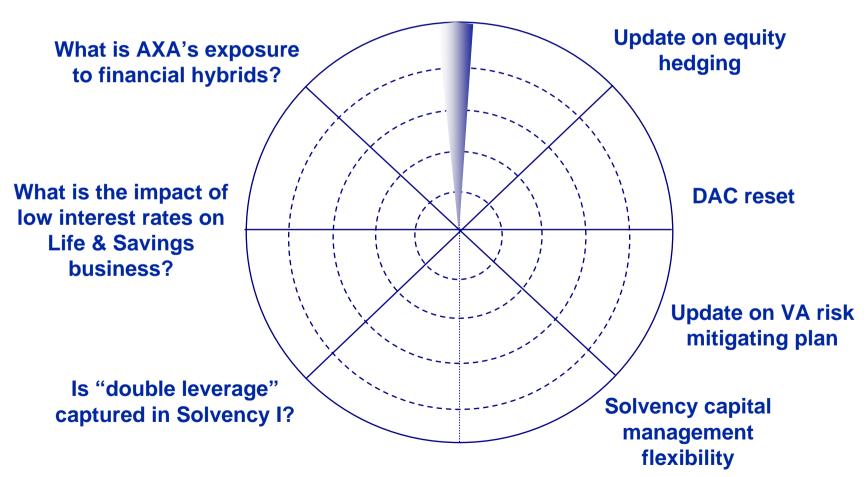
Update on "radar screen"

- Presentation of new actions taken
- Answers to new market questions

Radar screen update What's new?

Market questions

New actions taken





General Account exposure Lower sensitivity to equities

Equity assets

DAC

VA risk management

Solvency I

Double leverage

Interest rates

Bank debts

Hedging programs Estimated shareholders' exposure as of December 31, 2008 was Euro 7 billion (net of hedges, policyholders' participation and tax) In Euro billion 35* 16* FY08 Remaining PH div **Estimated FY07** local shareholders' & tax **Equity Equity gross** hedge net exposure nominal gross programs nominal

Lower sensitivity to equity markets

From Dec 31, 2008 levels In Euro billion	Impact on Adjusted earnings*	Impact on Net Income	Impact on OCI		
Equity markets -20%	-1.3	-0.1	-0.0		
Equity markets +20%	-0.2**	+0.1	+1.3		

^{*} Excluding lag effect on impairments estimated at Euro 0.7 billion at constant equity market levels vs. December 31, 2008, with no negative impact on Solvency I

Macro hedges:

- Hedges set up at holding level in 2008 have protected shareholders' exposure against a drop in equity markets down to Eurostoxx level of circa 2,500
- Most of these hedges have been sold post closing to monetize unrealized gains as protections were fully in the money
- Calls sold to reduce the cost of hedging have been bought back at lower prices
- Local hedging still in place

^{**} Estimate based on a hedge benefits for -20% drop from December levels assuming no macro-hedge benefits as they were sold subsequent to closing



^{**} Excluding write back of impairments

^{*} Group share

VA risk management

Solvency I

Double leverage

Interest rates

Bank debts

DAC reset to the mean reducing sensitivity to stock market movements*

- 2008 DAC impairments have been calculated based on a central assumption of 9% separate account return going forward (this reset led to a 2008 underlying earnings' impact of Euro -569 million before tax)
- In case of negative market performance in 2009, the Group will use a return to the mean assumption with a maximum 15% separate account return for 5 years
- Therefore, additional impairments will only be triggered if markets fall by more than 30%

2009 equity market performance In Euro billion	US
+10%	+0.0
0%	-0.0
-10%	-0.0
-20%	-0.0
-30%	-0.1

^{*} Net of tax





US basis & volatility risk action plan Mitigating hedging costs for inforce & new business

Equity assets

DAC

VA risk management

Solvency I

Double leverage

Interest rates

Bank debts

Phase I – Completed (through February 2009)

New Business

- Accumulator 8.0 (November 2008)
 - Removed 10 difficult-to-hedge funds from available investment option line-up
 - Eliminated Guaranteed Withdrawal Benefit for Life standalone option
 - Increased GMIB and GMDB pricing (from 65bps to 80 bps)
 - Lower annuitization rate
- Accumulator 8.2 (February 2009)
 - Reduced available investment options from 63 to a select list of 35 separate account funds
 - Roll-up rate reduced from 6% to 5%

Inforce (~2/3 of Separate Account Assets)

- Restructured Allocation Funds
 - Reallocated assets held in underlying separate account funds to less volatile separate account funds and Enhanced Index separate account funds with passively managed component
- Restructured 23 Direct Separate Account Funds
 - Transitioned assets to new managers and styles to reduce volatility
 - Passive mandate component added to thirteen multimanager portfolios

Phase II - 2009

New Business

- Accumulator 9.0 (July 2009)
 - Establish Guided Open Architecture guided diversification and limit fund allocation
 - New "AXA Strategic Allocation Funds" predominantly passively managed assets

Inforce (~1/3 of Separate Account Assets)

 Merge or restructure remaining volatile separate account funds

Action plans begin to deliver results

Margin in US VA guarantees In Euro million*	1H08	Q308	Q408	Est. Jan 2009
Basis	-44	-75	-128	
Volatility	-10	-15	-158	
Other	-10	-32	17	
Total	-64	-122	-269	> 0

^{*} Net of tax and DAC reactivity excluding the impact from DAC Reset



Solvency ICapital management flexibility

Equity assets

DAC

VA risk management

Solvency I

Double leverage

Interest rates

Bank debts

Solvency I: 127%

(Solvency II: > 145%)

Underlying Earnings contribution

Contribution in rebuilding solvency

+18* pts p.a.

If required, additional capital management initiative

- Authorization to issue preferred shares if necessary. The resolution will be submitted to the Annual General Meeting to increase Group financial flexibility
- Preferred shares could be offered to AXA Mutual companies and/or shareholders and/or other institutional investors and/or to the public, up to an aggregate maximum issue amount of Euro 2 billion
- Estimated cost p.a.: 1.2 / 1.8 x Dividend, with a 10 to 14% cap and a 6 to 8% floor

Sensitivities

+10% / - 10% Equities: +/- 3 pts

+10% / - 10% Real Estate: +/- 6 pts

1% default Fixed Income: - 3 pts

+10% / - 10% Private Equity: +/- 2 pts



Is "double leverage" captured in Solvency I?

Equity assets

DAC

VA risk management

Solvency I

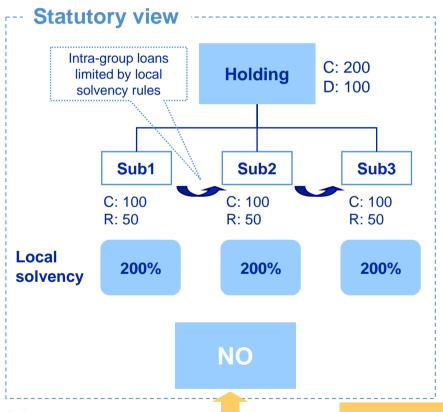
Double leverage

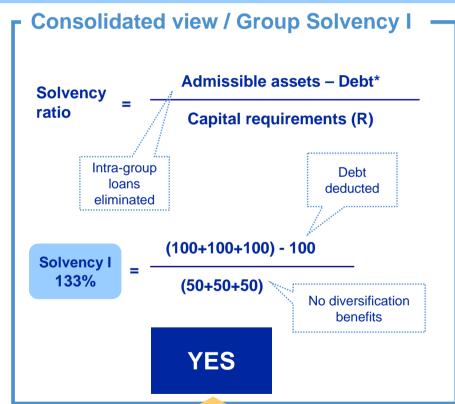
Interest rates

Bank debts

AXA is a pure insurance company, not a financial conglomerate:

Capital in Banks / Asset Management / Brokerage deducted from Solvency I calculation No diversification benefits





C: Capital

R: Requirement

D: Debt

* Senior debt + Subordinated debt above 50% of R

All figures are illustrative

Is the double leverage captured?



What is the impact of low interest rates on Life & Savings business?

Equity assets

DAC

VA risk management

Solvency I

Double leverage

Interest rates

Bank debts

We are protecting our investment margin

Guaranteed rates

Steady decrease

3.0% in 2004

2.6% in 2008

2.1% in 2012

Inforce business

7 year duration of assets mitigating drop in interest rates

New investments

- High corporate bond spreads offsetting declining interest rates
- e.g. 10 year risk free rate -101 bps in 2008 vs. 2007
 Itraxx Main Europe spreads +130 bps in 2008 vs. 2007



What is AXA's exposure to financial hybrid debt

Equity assets

DAC

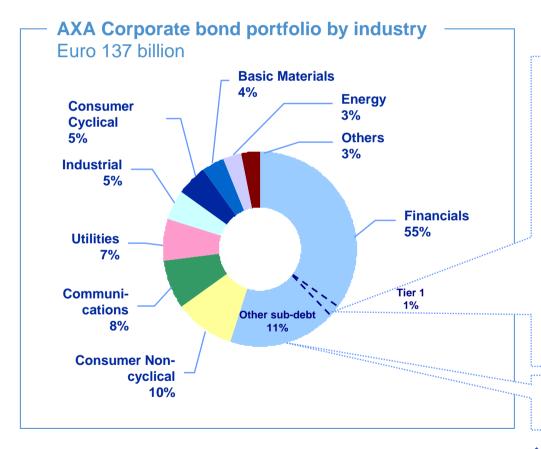
VA risk management

Solvency I

Double leverage

Interest rates

Bank debts



Exposure to Tier 1 hybrid debt of financial issuers: Euro 0.6* billion

- Preferred shares: Euro 0.1* billion
- Tier 1 debt: Euro 0.6* billion

o/w United Kingdom: Euro 0.3* billion
o/w United States: Euro 0.2* billion
o/w France: Euro 0.0* billion
o/w Germany: Euro 0.0* billion

- Highest exposure to bank Tier 1:
 - < Euro 0.1* billion
- Top ten exposures to bank Tier 1:
 Euro 0.4* billion

1% upper Tier 2, 6% lower Tier 2, 5% senior sub



^{*} Net of tax and policyholder's participation

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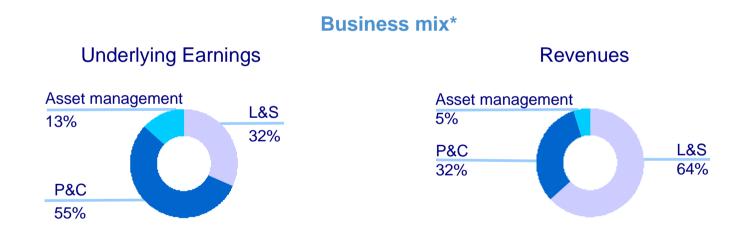
- Key highlights by Henri de Castries, CEO
- IFRS Earnings & balance sheet by Denis Duverne, CFO
- Risk review: radar screen update by Denis Duverne, CFO
- Concluding remarks by Henri de Castries, CEO
 - Supplementary information
 - **Embedded Value**
 - **Details on Invested Assets**
 - **Appendices**



2009 business prioritiesMaintaining our strategic journey

Continuing to focus on our core business

In the current market turmoil, AXA's strategy, business model, diversification across business lines and geographies, risk management discipline and balance sheet strength will allow the Group to deliver a sustainable long-term performance to its shareholders



Continuing our Ambition 2012 strategic initiatives:

"Becoming the preferred company", combining quality of service investments and productivity initiatives

^{*} Breakdown according to 2008 Underlying Earnings & Revenues excluding Holdings with International business included in P&C and Banking included in Asset Management



2009 business prioritiesPreserving profitability in Life & Savings

Life & Savings Property & Casualty Asset Management



- Continuing worldwide roll-out of VA products
- Reducing cost of hedging VA secondary guarantees
- Addressing client needs
 - Improving quality of service
 - Adapting product range to the market environment (Euro 3 billion net inflows in banking operations in 2008 through short-term offers)
- Adapting our cost structure, without inhibiting future growth
 - Circa Euro 0.2 billion saving programs (UK, Japan, US)
 - Continuing to invest in the business



2009 business prioritiesKeeping momentum in Property & Casualty

Life & Savings | Property & Casualty | Asset Management



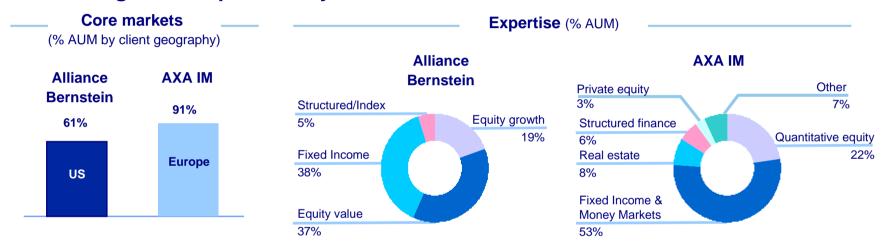
- In 2008, we combined revenue growth (+3%) with higher profitability (combined ratio down 1.9 points to 95.5%)
- In 2009, we expect: more favorable pricing trends & lower inflation risks
 - claim cost savings (Euro 0.2 billion in 2009), as part of Euro 0.7 billion 2012 objective
 - further delivery on Winterthur synergies (Euro 0.1 billion)
 - lower GDP & potential higher fraud
- Klaus Storm in France & Spain
 - Euro -0.2 billion financial impact for AXA
 - Live test for our quality of service
- Expanding Direct business in Europe and Asia



2009 business prioritiesMitigating impact from lower Assets under Management

Life & Savings | Property & Casualty | Asset Management

Continuing our complementary business models



- Strategic priority on investment performance
- Cost reductions underway, to mitigate the impact of lower revenues
- A new CEO at AllianceBernstein



Today's key messages



FY08 was the perfect storm with a severe impact upon the industry. **AXA was not immune but showed resilience**, with Euro 4 billion underlying earnings, a record combined ratio at 95.5%, Euro 8 billion of Life & Savings net inflows, and strong solvency and liquidity positions.



Net Income at Euro 0.9 billion was impacted by non economic mark-to-market accounting rules following the extreme widening of credit spreads, and would have otherwise reached Euro 2.8 billion.



Necessary actions are taken to:

- protect profitability in Life & Savings and Asset Management, with productivity efforts and lower VA hedging costs expected to offset a lower starting asset base
- maintain good momentum in Property & Casualty
- mitigate balance sheet risks
- avoid unwarranted shareholders' dilution thanks to a Euro 6 billion Solvency I surplus and additional capital management flexibility if necessary



We remain confident in the face of a challenging year 2009

• Our confidence in the performance of AXA Group going forward is supported by the increasing engagement of our employees, the trust of our clients, the financial flexibility and diversification of the Group, and our operating profit resilience.

AXA at a glance

Our worldwide business

Life insurance Property & Casualty insurance Asset Management

- Our clients
 - > 65 million, mostly retail
- Our distribution

50% proprietary50% non proprietary

Our people

135,000 employees

FY08 Key figures

Revenues: **41 billion**

Underlying earnings: €4 billion

Shareholders' equity: €37 billion

AUM: **€981 billion**

Market data as of December 31, 2008

Market capitalization: €33 billion

Share price: €15.8

Dividend: **€0.4*** per share





Supplementary Information

Embedded Value

Market consistent EV

Methodology is highly sensitive to financial market conditions,

Reminder of 2007 sensitivities

		Group EV	Life & Savings EV
Equity markets	- 10%	-8%	-4%
Interest rates	- 100 bps	0%	-4%
Equity Volatility	+25%	-2%	-2%
Spreads**	+100 bps	-9%	n.d.

Why such volatility?

- Market consistent EV reflects the full negative impact of lower asset basis due to the drop in equity markets and the widening of corporate spreads, combined with the very low interest rates curves used in the projection
- No offsetting effect like assuming return to the mean as it is frequently done in alternative valuation techniques



^{*} AXA used swap rates plus an illiquidity premium of 50 bps in Europe and 100 bps in the US

^{**} Impact on shareholder's equity only (no sensitivity provided on Value In Force)

Market consistent EV

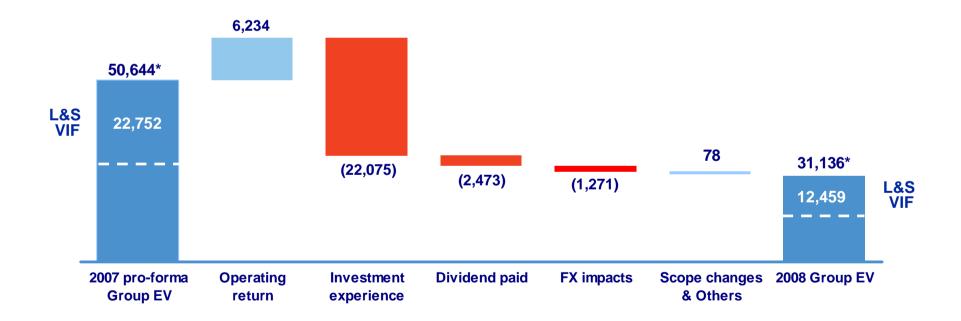
Group EV – methodology aligned with new CFO Forum guidelines

Group EV = Life & Savings EEV + Shareholders' equity of other business

	Published FY07	Restated FY07
IFRS Shareholders' Equity	45,642	45,642
Intangibles Life	-17,833	-17,833
Other than Life	-9,339	0
Perpetual subordinated debt	-7,781	0
Other	1,400	84
Life & Savings VIF	22,752	22,752
Group EV	34,840	50,644

Group EV

Investment experience impacted by adverse financial market conditions





^{*} TNAV was Euro 6,141 million in FY08 vs Euro 12,088 million in FY07

Return on Group EV A relatively stable operating return

Breakdown of Group EV operating Return (Euro Million)	2007	% of Group EV	2008	% of Group EV
Opening Group EV	50,015		50,644	
L&S operating return	4,229	8%	3,487	7%
Expected return	2,616	5%	2,748	5%
Operational experience	-159	0%	-246	0%
NBV	1,772	4%	985	2%
Other business operating return	2,577	5%	2,747	5%
Operating return on Group EV	6,806	14%	6,234	12%

- Flat operational experience but contrasted performance per country, notably with positive experience in France & NORCEE and negative experience in the US and the UK.
- Drop in NBV mostly related to the impact of financial markets and lower new business volumes

Return on Group EV

Total return reflecting unprecedented market conditions and sensitivity of MCEV model

Breakdown of Group EV total Return (Euro Million)	2007	% of Group EV	2008	% of Group EV
Opening Group EV	50,015		50,644	
Operating return	6,806	14%	6,234	12%
Investment experience	-744	-1%	₁ -22,075	-44%
Total return on Group EV	-6,062	12%	-15,841	-31%

Euro billion	
Impact from lower interest rates	-1
Impact from equity market drop	-12
Impact from higher volatilities	-2
Impact from spread widening	-7
Other	-1

Focus on NBV

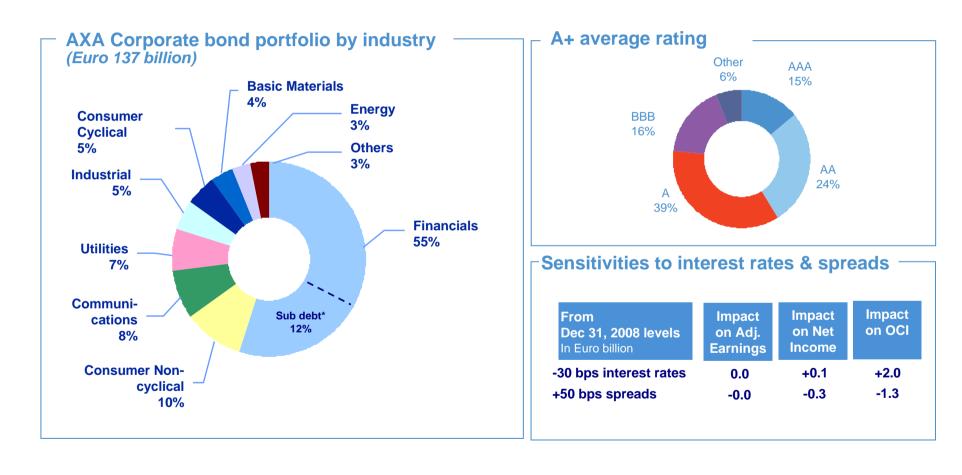
Adverse market conditions mechanically impacting NBV

FY08 (Euro million Group share)	NBV FY07	Volume (APE)	Mix	Expenses	Market conditions	FX & other	Total	NBV FY08
US	397	-18%	+33%	-2%	-78%	-16%	-82%	73
France	230	-1%	-24%	-20%	-47%	26%	-66%	78
NORCEE	376	-4%	-7%	0%	-34%	+5%	-41%	223
UK	140	-5%	+1%	-22%	+19%	-4%	-11%	125
Asia Pacific (incl. Japan)	587	-12%	-4%	-7%	-2%	-2%	-27%	430
MedLA	43	-5%	+5%	-12%	+5%	+35%	+28%	55
Total	1,772	-10%	+2%	-7%	-30%	+1%	-44%	985
NBV margin	23.0%	-	+0.5 pts	-1.8 pts	-7.3 pts	+0.1 pt	-8.5 pts	14.5%

Impact from lower interest rates -1.9 pts
Impact from equity market drop -1.2 pts
Impact from higher volatilities -3.5 pts
Impact from spread widening -1.0 pt
Other +0.3 pt

Details on invested assets

Corporate bonds portfolio



^{*: 0%} Preferred shares, 1% Tier 1, 1% upper Tier 2, 6% lower Tier 2, 5% senior sub



Corporate bonds breakdown including CDS

P = Participating NP = Non-participating

Euro billion As of December 31, 2008	U	S	UK	Jaŗ	oan	Gerr	nany	Switze	erland	Fra	nce	Oth	ıer*	То	tal
	Р	NP	NP	Р	NP	Р	NP	Р	NP	Р	NP	Р	NP	Р	NP
AAA	0	1	0	0	0	4	1	5	1	4	2	1	1	14	6
AA	0	2	1	0	4	4	1	3	1	8	2	5	3	19	14
Α	0	8	2	0	7	5	1	5	1	11	4	7	4	27	27
BBB	0	8	1	0	2	2	1	2	0	3	1	2	1	9	13
Below invst. grade	0	1	0	0	0	0	0	1	0	1	0	0	0	3	1
Non rated	0	0	0	0	0	1	0	0	0	0	0	1	1	3	1
Total	0	19	4	0	14	16	4	16	3	27	9	16	11	75	63



^{*} inc. Belgium, MPS, Spain, Italy, Asia Pacific (exc. Japan), Other

Corporate bonds: focus on CDS

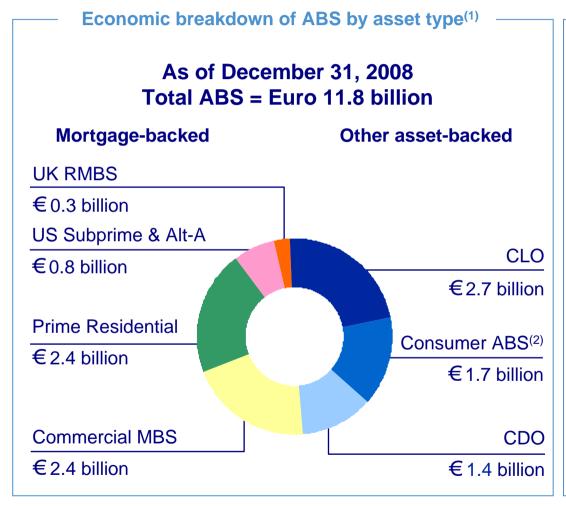
CDS Investment Strategy:

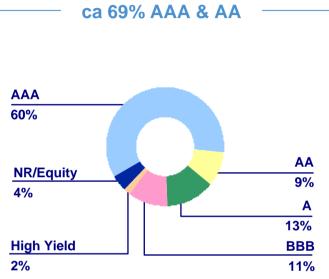
CDS are used as an alternative to investment grade corporate bonds mainly via iTraxx Main Europe

Since December 31, 2007, exposure was increased by Euro 6 billion to benefit from high spread levels

Euro million As of December 31, 2008	Net Notional	Market Value
AAA	595	n.a.
AA	4,536	n.a.
A	8,779	n.a.
BBB	4,372	n.a.
Below invst. grade	183	n.a.
Non rated	589	n.a.
Total	19,054	(458)

Asset Backed Securities by underlying type of asset





AXA's Asset Backed Securities are part of a long-term (average duration 7 years) *investment portfolio*, **NOT** *a trading portfolio*.

- AXA has strong positive cashflow
- AXA is not a forced seller

- (1) Including debt and equity tranches of ABS
- (2) Mainly consumer loan ABS (plus some leases and operating ABS assets)



Credit risk management: ABS investments

Group ABS exposure and price movements

- ■Mark to market of ABS decreased from 81% as at June 30, 2008 to 69% as at December 2008. The 69% of par includes a Euro +2.1 billion mark-to-model adjustment (or Euro +0.9 billion net of tax and policyholder's participation, of which Euro +0.2 billion through the P&L and Euro +0.7 billion in the OCI) to restate the impact from offer/demand imbalance, notably on US CMBS and CLOs
- •AXA uses mainly LEVEL 1 & LEVEL 2 methods (LEVEL 3 represents ca15% of AXA's ABS)

In Euro million	Group AE	SS Exposure	Price	
	6/30/2008	12/31/2008	6/30/2008	12/31/2008
Mortgage-backed				
Prime Residential	3,259	2,419	96%	91%
Commercial MBS	2,491	2,433	83%	77%
UK RMBS	517	300	82%	59%
US Subprime	793	773	53%	45%
US Alt-A	62	35	28%	14%
Other asset-backed				
Consumer ABS	2,344	1,735	94%	90%
CLO	2,481	2,688	77%	75%
Investment Grade CDO	1,631	873	86%	46%
High-Yield CDO	208	182	74%	64%
Structured Finance CDO	82	87	24%	28%
Other CDO	534	261	72%	31%
Total	14,401	11,786	81%	69%

Focus on Mortgage-Backed Securities

Euro million As of December 31, 2008 (unless indicated)	Prime Residential MBS	Commercial MBS	UK RMBS	US Subprime RMBS	US Alt-A RMBS
Mark-to-market @ 31/12/07	98%	92%	96%	72%	59%
Mark-to-market @ 30/06/08	96%	83%	82%	53%	28%
Mark-to-market @ 31/12/08	91%	77%	59%	45%	14%
AAA	2,060	1,066	245	335	11
AA	162	306	34	200	6
A	128	505	10	101	9
BBB	52	509	2	52	2
Below invst. Grade	8	5	7	77	6
Equity / Non rated	8	41	2	7	0
Market value	2,419	2,433	300	773	35
Shareholder Exposure	76%	85%	69%	42%	97%
OCI ⁽¹⁾	52%	84%	27%	84%	36%
P&L	48%	16%	73%	16%	64%



⁽¹⁾ Fair value changes of assets classified as available for sale are recognized in the OCI component in shareholders' equity.

Focus on US Subprime RMBS by vintage

Euro million As of December 31, 2008	2008	MtM	2007	MtM	2006	MtM	2005	MtM	2004 & Prior	MtM	Total	MtM
AAA	0	-	11	33%	58	66%	240	76%	27	83%	335	72%
AA	0	-	32	47%	69	54%	93	59%	6	46%	200	55%
A	0	-	34	55%	50	50%	4	35%	12	17%	101	41%
BBB	0	-	19	49%	20	24%	10	16%	2	8%	52	25%
Below invst. grade	0	-	45	25%	19	10%	9	10%	4	18%	77	16%
Not rated	7	73%	0	-	0	-	0	-	0	-	7	73%
Market value	7	73%	142	37%	217	37%	356	57%	50	32%	773	45%
Shareholder Exposure	71%		43%		42%		33%		95%		42%	
OCI ⁽¹⁾	0%		87%		87%		87%		53%		84%	
P&L	100%		13%		13%		13%		47%		16%	

No Home Equity Line of Credit (HELOC)



⁽¹⁾ Fair value changes of assets classified as available for sale are recognized in the OCI component in shareholders equity.

Focus on other asset-backed securities

Euro million As of December 31, 2008	CDO	CLO	Consumer ABS	
Mark-to-market @ 31/12/07	78%	90%	98%	
Mark-to-market @ 30/06/08	75%	77%	94%	
Mark-to-market @ 31/12/08	42%	75%	90%	
AAA	681	1,571	1,105	
AA	181	103	120	
A	233	221	351	
BBB	85	476	112	
Below invst. grade	39	60	22	
Equity / Non rated	184	256	25	
Market value	1,403	2,688	1,735	
Shareholder Exposure	48%	61%	66%	
OCI ⁽¹⁾	25%	68%	48%	
P&L	75%	32%	52%	

- CDOs include Euro 1 million CDOs of subprime
- Consumer ABS is comprised of the following:

Leases	28%
Other Consumer	19%
Operating	19%
Auto	14%
Credit Cards	17%
Student Loans	2%



⁽¹⁾ Fair value changes of assets classified as available for sale are recognized in the OCI component in shareholders equity.

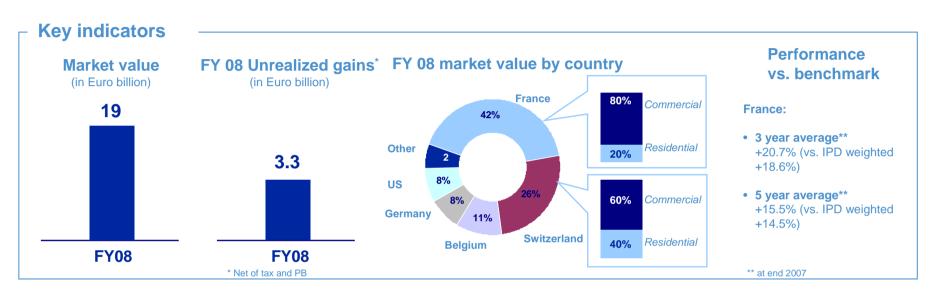
Focus on CDO

Euro million As of December 31, 2008	Investment grade	High Yield	Structured Finance	Other CDOs	Total
AAA	552	19	24	86	681
AA	43	55	49	34	181
A	171	30	7	24	233
BBB	32	27	2	23	85
Below invst. grade	6	15	4	15	39
Equity / Non rated	69	35	1	79	184
Market value	873	182	87	261	1,403
Shareholder Exposure	44%	44%	66%	57%	48%
OCI ⁽¹⁾	12%	53%	30%	45%	25%
P&L	88%	47%	70%	55%	75%



⁽¹⁾ Fair value changes of assets classified as available for sale are recognized in the OCI component in shareholders equity.

Real Estate investments Defensive portfolio



Key success factors

Strong quality and defensive portfolio

- · Investment mostly in Commercial lines where [yields] are higher
- Selective and strategic localization of assets: stable markets (Switzerland, Germany...); in France, central Paris and its surroundings
- Divestment strategy for the past years
 - Monetization of market growth while no need to invest at top of market

Perspective for 2009

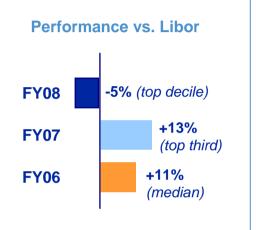
- Real estate prices decreases expected across the board except Switzerland (with some price drop already taken into account in some countries as of 2008)
- Defensive characteristics of AXA portfolio should dampen the impact
- Capacity to absorb a shock of ~30% given size of unrealized gains

Hedge Fund investments Portfolio value not materially at risk

Market value (in Euro billion)

Exposure and concentration risk

- Within Group guidance of 5% max for single exposure
- Highest single exposure of Euro 200 million
- Top 10 fund managers represent 21% of portfolio market value



Key success factors

Cautious, long term oriented strategy based on low volatility and downturn protection

FY08

- High portfolio diversification
- Efficient risk management:
 - Dedicated, skilled teams
 - Tight risk management process
 - · Strong due diligence discipline

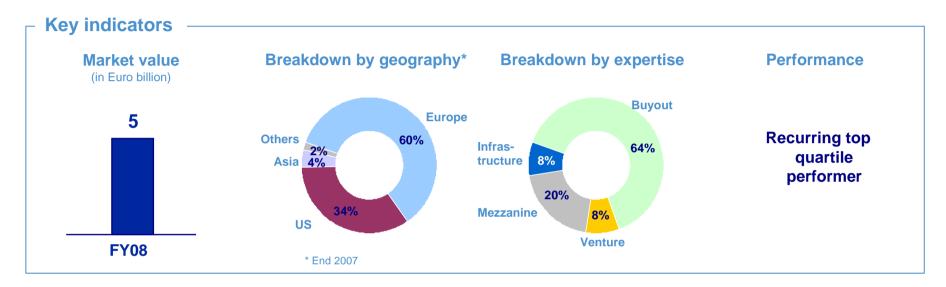
- Prompt de-risking of the portfolios as early as 2007:
 - Rebalancing with shift away from beta exposure
 - Focus on Opportunistic L/S, Volatility arbitrage
 - No hit from major blow up
 - Use of very liquid instruments only (futures)

Outlook for 2009

- Thanks to defensive strategy, AXA portfolios generating profits independently from market rally (equity and credit)
- Positive performance expected even if markets remain illiquid
- Market in a restructuring phase, leaving more room for healthy players

Private Equity investments

Diversified and profitable portfolio built over the long run



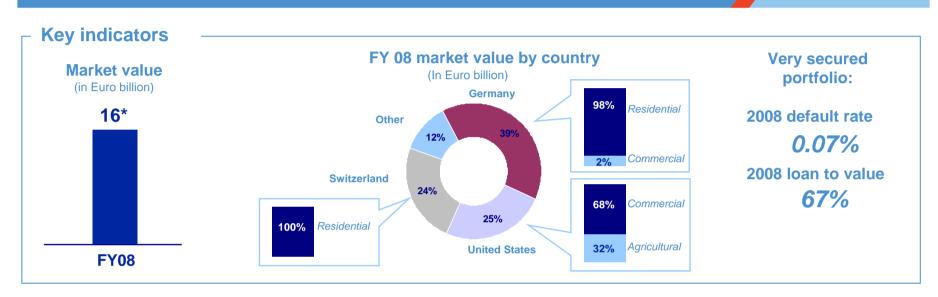
Key success factors

- **Diversified portfolio** in terms of geography, expertise, fund vintages **top 5 investments** represent **10% of value**
- Build up of the portfolio **over the long run** (>10 years)
- Benefit from low entry points in funds of funds' secondary transactions thanks to the strong franchise of AXA

Outlook for 2009

Private equity prices expected to decrease across the board but AXA expected to outperform the market

Mortgage loans & other Low risk mortgage loan portfolio



Details by country

Germany

Mortgage loans are located in participating funds

United States

- Good loan-to-value
 - 65% commercial
 - 47% agricultural
- Diversified by product type and region
- Ca 2,500 loans

Switzerland

 Primarily residential and located in participating funds

Agency pools

 Mortgage-backed securities issued by US Government Sponsored Enterprises



^{*:} excluding Euro 2 billion of Agency pools

Recap on sensitivities on invested assets

€bn for Earnings Pts for Solvency	Stress test	Adjusted earnings	Net income	OCI	TOTAL	Solvency 1
Equities	+20%	-0.2	+0.1	+1.3	+1.2	+6 pts
€17 bn	-20 % ⁽¹⁾	-1.3	-0.1	-0.0	-1.4	-6 pts
Bonds & Govies € 271bn	Int. Rates: -30bps	+0.0	+0.1	+2.0	+2.1	n.d.
	Spreads: +50bps	0.0	-0.3	-1.3	-1.6	n.d.
ABS € 11 bn	Spreads: +100bps ⁽²⁾	0.0	-0.1	-0.1	-0.2	-1pt
Real estate € 19 bn	-10% ⁽³⁾	-0.1	0.0	N/A	-0.1	-6 pts
Private equity €5 bn	-10%	0.0	-0.2	0.0	-0.2	-2 pts

⁽¹⁾ Excluding lag effect on equity impairments estimated at ca. Euro 0.7 billion at constant equity market levels vs. December 31, 2008



⁽²⁾ Except for mark to model ABS for which the adjustment is +25% higher discount rate

⁽³⁾ Excluding real estate located in Switzerland

Appendices

Results overview by segment

Euro million	Life & Savings		avings P&C		Asset Management		International Insurance		Banking and Holdings		Total	
	FY07	FY08	FY07	FY08	FY07	FY08	FY07	FY08	FY07	FY08	FY07	FY08
Revenues	59,845	57,977	25,016	26,039	4,863	3,947	3,568	2,841	341	417	93,633	91,221
Underlying Earnings	2,670	1,508	1,863	2,394	590	589	218	188	-378	-635	4,963	4,044
Adjusted Earnings	3,238	725	2,425	1,728	591	589	241	172	-357	485	6,138	3,699
Net Income	2,899	-446	2,218	926	588	396	243	103	-282	-56	5,666	923

Underlying Earnings by region

Euro million	Underlying Earnings							
	FY07	FY08	%	% Comparable				
Life & Savings	2,670	1,508	-44%	-43%				
North America	883	-225	-125%	-127%				
France	531	675	+27%	+27%				
NORCEE	441	409	-7%	-9%				
UK & Ireland	255	122	-52%	-44%				
Asia-Pacific	485	411	-15%	-11%				
MedLa	73	108	+48%	+48%				
Property & Casualty	1,863	2,394	+29%	+31%				
NORCEE	668	778	+17%	+15%				
France	426	623	+46%	+46%				
MedLa	362	557	+54%	+55%				
UK & Ireland	262	306	+17%	+32%				
Other	145	130	-10%	-5%				
International Insurance	218	188	-13%	-21%				
Asset Management	590	589	-0%	+6%				
AllianceBernstein	314	318	+1%	+9%				
AXA IM	276	271	-2%	+3%				
Banking	36	33	-10%	-8%				
Holdings	-414	-668	+61%	+66%				
Total	4,963	4,044	-19%	-17%				



Property & Casualty pricing trends

Charts below show the pricing component of change in AXA's average premiums between 2007 and 2008 (excluding change in mix)

