

Activity Report

June 30, 2019

IMPORTANT LEGAL INFORMATION AND CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS AND THE USE OF NON-GAAP FINANCIAL MEASURES

Certain statements contained herein may be forward-looking statements including, but not limited to, statements that are predictions of or indicate future events, trends, plans, expectations or objectives. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause AXA's actual results to differ materially from those expressed or implied in such forward looking statements. Please refer to Part 4 - "Risk Factors and Risk Management" of AXA's 2018 Registration Document, for a description of certain important factors, risks and uncertainties that may affect AXA's business and/or results of operations. AXA undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise, except as required by applicable laws and regulations.

In addition, this report refers to certain non-GAAP financial measures, or alternative performance measures ("APMs"), used by Management in analyzing AXA's operating trends, financial performance and financial position and providing investors with additional information that Management believes to be useful and relevant regarding AXA's results. These non-GAAP financial measures generally have no standardized meaning and therefore may not be comparable to similarly labelled measures used by other companies. As a result, none of these non-GAAP financial measures should be considered in isolation from, or as a substitute for, the Group's consolidated financial statements and related notes prepared in accordance with IFRS. A reconciliation from APMs Adjusted Earnings, Underlying Earnings and Underlying Combined Ratio to the most directly reconcilable line item, subtotal or total in the financial statements of the corresponding period is provided on pages 18 to 20 of this report. APMs Adjusted Return on Equity and Underlying Earnings per share are reconciled to the financial statements in the table set forth on page 28 of this report, and Debt Gearing is reconciled to the financial statements in the table set forth on page 27 of this report. The above-mentioned and other non-GAAP financial measures used in this report are defined in the Glossary set forth on pages 67 to 74 of this report.

The results of our US segment are presented herein on the basis of IFRS and are not, and should not be relied upon as representing, the US GAAP results of AXA Equitable Holdings, Inc. ("**EQH**") (including AllianceBernstein), which, as a US public company, reports in US GAAP in accordance with the rules of the US Securities and Exchange Commission ("**SEC**"). For further information on EQH's financial results and other public reports please consult the SEC website (<u>www.sec.gov</u>).

REPORTING CHANGES

Following the completion of the acquisition of XL Group on September 12, 2018, and in line with the 2018 Registration Document, the financial reporting has been aligned and retroactively restated in this report under the seven following segments:

- France (insurance and banking activities, and holdings);
- Europe, consisting of:
 - Switzerland (insurance activities),
 - o Germany (insurance and banking activities, and holdings),
 - o Belgium (insurance activities and holdings),
 - o United Kingdom & Ireland (insurance activities and holdings),
 - Spain (insurance activities),
 - Italy (insurance activities and holdings);
- Asia, consisting of:
 - Japan (insurance activities and holdings),
 - Hong Kong (insurance activities),
 - o Asia High Potentials, consisting of:
 - Thailand (insurance activities),
 - Indonesia (insurance activities),
 - China (insurance activities),
 - The Philippines (insurance activities),
 - Asia Direct, consisting of:
 - Direct Japan (insurance activities),
 - Direct South Korea (insurance activities),
 - Asia Holdings;
- AXA XL, consisting of:
 - XL Group (insurance activities and holdings),
 - o AXA Corporate Solutions Assurance (insurance activities),
 - AXA Art (insurance activities);
- United States (insurance activities, AB and holdings);
- International, consisting of:
 - 14 countries (1) within Europe, Middle East, Africa & Latin America, mainly including Turkey, Mexico, Morocco, Czech Republic & Slovak Republic and Luxembourg (insurance activities and holdings),

⁽¹⁾ For the full list of countries, see the Glossary on pages 67 and 68.

- o Singapore (insurance activities and holdings),
- Malaysia (insurance activities),
- o India (insurance activities and holdings),
- o AXA Bank Belgium (banking activities);
- Transversal & Central Holdings, consisting of:
 - o AXA Investment Managers,
 - o AXA Assistance,
 - o AXA Liabilities Managers,
 - o AXA Global Re,
 - o AXA Life Europe,
 - o AXA SA and other Central Holdings.

Market Environment

FINANCIAL MARKET CONDITIONS

In the first half of 2019, equity markets across the world surged supported by investors' anticipations of an easing of monetary policies: as global activity is decelerating in a context of low inflation, central banks are expected to cut interest rates thus pushing government bond yields lower in most countries. The improvement in market conditions was also driven by recent positive developments in global trade discussions: although trade tensions between the United States and China have been weighing on the global economic outlook, further tariff increases from the United States on imports of Chinese goods were avoided during the recent G20 meeting in Japan in June, spreading some optimism.

In Europe, some of the uncertainty factors of 2018, including the widening of Italian spreads and difficulties for the German automobile sector, softened in the first quarter of 2019 and the Euro zone registered a 1.6% growth. However, manufacturing activity slowed down in the second quarter of 2019 as international trade tensions mounted. Consequently, the European Central Bank (ECB) announced the postponement of actions to tighten its monetary policy to 2020 at the earliest, which led to a decrease in European government bond yields. In parallel, the USD appreciated against Euro.

In France, domestic unrest softened in the first half of 2019, and GDP rose by 1.0% in the first semester. However, France was affected by the deceleration in the manufacturing sector. Announcements of the ECB also impacted the French economic indicators as the 10-year government bonds yields fell into negative territory, while the CAC40 equity index rose by 17% since the end of 2018.

In the United Kingdom, the growth outlook weakened further due to Brexit uncertainties: the United Kingdom was initially expected to leave the European Union on March 31, 2019, but its exit has been deferred to October 31, 2019. The sterling depreciated against the US dollar, bond yields fell while the FTSE 100 index rose.

In the United States, the GDP rose by 2.6% in the first semester of 2019, and unemployment reached its lowest level in decades. Trade tensions with China, notably with an increase in tariffs from 10% to 25% on Chinese imports in May, exacerbating concerns over the projected economic slowdown in 2019. The Federal Reserve confirmed a potential easing of its monetary policy which led to falling US government bond yields and surging US stocks reaching an all-time high.

In Asia, growth suffered from both trade tensions and a weakening external demand in a context of slowing global economic growth. Japan posted stronger-than-expected GDP growth of 2.1% in the first quarter of 2019, benefiting mostly from government support. In a context of low interest rates, the Bank of Japan announced it would continue to pursue monetary easing, pushing Japan government bond yields lower. In China, growth appeared to be stabilizing following several quarters of deceleration. Recent activity was supported by both monetary and fiscal measures, but remains vulnerable to a slowdown in manufacturing activity and trade tensions. Asian stocks rose in the first half of 2019, recovering from the sharp decline of the last quarter of 2018.

Stock Markets

The MSCI World Index increased by 15.3% in the first half of 2019.

The MSCI G7 index increased by 15.4% and the MSCI Emerging index increased by 8.7%.

The Dow Jones Industrial Average index increased by 14.0% and the S&P 500 index increased by 17.3% in the first half of 2019. Equity markets in Japan and Europe posted gains in the first half of 2019: the Nikkei index in Tokyo increased by 6.3%, the FTSE 100 index in London increased by 10.4%, and the EUROSTOXX 50 index in the Eurozone increased by 15.7%.

The S&P 500 implied volatility index (VIX) decreased from 25.4% on December 31, 2018, to 15.1% on June 30, 2019.

Bond Markets

Government bond yields decreased in the first half of 2019 in mature economies: the 10-year French government bond yield decreased by 72 bps to -0.01%, the 10-year Belgium government bond yield decreased by 70 bps to 0.07%, the 10-year US T-bond yield decreased by 64 bps to 2.05%, the 10-year German Bund yield decreased by 57 bps to -0.33%, the 10-year UK government bond yield decreased by 44 bps to 0.83%, the 10-year Swiss government bond yield decreased by 37 bps to -0.54%, and the 10-year Japan government bond yield decreased by 14 bps to -0.14%.

In the Eurozone peripheral countries, the 10-year government bond yields decreased as well: -192 bps to 2.46% in Greece, -125 bps to 0.48% in Portugal, -103 bps to 0.39% in Spain, -73 bps to 0.17% in Ireland and -68 bps to 2.09% in Italy.

In Europe, the iTraxx Main spreads decreased by 36 bps to 53 bps compared to December 31, 2018, and the iTraxx Crossover decreased by 100 bps to 254 bps. In the United States, the CDX Main spread Index decreased by 33 bps to 55 bps.

The Euro interest rates implied volatility index (based on 10x10 Euro swaptions) increased from 46.5% as of December 31, 2018, to 106.8% as of June 30, 2019.

Exchange Rates

	End of Period	Exchange rate	Average Ex	change rate
	June 30, 2019	December 31, 2018	June 30, 2019	June 30, 2018
	(for €1)	(for €1)	(for €1)	(for €1)
US Dollar	1.14	1.14	1.13	1.21
Japanese Yen	123	125	124	132
British Sterling Pound	0.89	0.90	0.87	0.88
Swiss Franc	1.11	1.13	1.13	1.17

Operating Highlights

Governance

RE-APPOINTMENT OF MR. JEAN-PIERRE CLAMADIEU AS DIRECTOR, AND RATIFICATION OF THE COOPTATION OF MRS. ELAINE SARSYNSKI AS DIRECTOR

On April 24, 2019, AXA's Shareholders' Meeting approved the reappointment of Mr. Jean-Pierre Clamadieu as director for a four-year term. The Board of Directors held following the Shareholders' Meeting confirmed his appointment as Chairman of the Compensation & Governance Committee and Senior Independent Director. AXA's Shareholders' Meeting also ratified the cooptation of Mrs. Elaine Sarsynski as director.

GÉRALD HARLIN IS RETIRING AT THE END OF THE YEAR, ÉTIENNE BOUAS-LAURENT WILL SUCCEED HIM AS GROUP CFO ON JANUARY 1, 2020. ÉTIENNE BOUAS-LAURENT, KARIMA SILVENT AND GEORGES DESVAUX TO JOIN AXA'S MANAGEMENT COMMITTEE

On June 20, 2019, AXA announced that after 29 years with the Group, Gérald Harlin, Group Deputy CEO and Chief Financial Officer, and a Member of AXA's Management Committee has decided to retire on January 1, 2020.

Étienne Bouas-Laurent, currently CEO of AXA Hong Kong, will become Deputy Chief Financial Officer and a Member of AXA's Management Committee on September 1, 2019, and Group Chief Financial Officer on January 1, 2020, when Gérald Harlin retires. Étienne joined the Group in 1997 and has held several financial and operational roles throughout his career at AXA.

Alban de Mailly Nesle, Chief Risk Officer, Head of Insurance Office, and a Member of the Management Committee, will become Chief Risk and Investment Officer, taking the additional responsibility of overseeing the Group Investment Department, in addition to Group Risk Management and Ceded Reinsurance.

Georges Desvaux, previously Senior Partner at McKinsey & Company, is appointed Chief Strategy and Business Development Officer of AXA and joins AXA's Management Committee as of September 1, 2019.

Karima Silvent, Chief Human Resources Officer, is joining AXA's Management Committee as of September 1, 2019.

Significant Disposals

AXA COMPLETED THE SALE OF ITS UKRAINIAN OPERATIONS

On February 14, 2019, AXA announced that it had completed the sale of both its non-life entity (AXA Insurance (1)) and life entity (AXA Insurance Life) in Ukraine to Fairfax Financial Holdings Limited (2).

TERMINATION OF THE SALE AGREEMENT RELATED TO AXA MBASK INSURANCE COMPANY IN AZERBAIJAN

On April 4, 2019, the agreement with Mr. Elkhan Garibli to sell AXA's non-life entity in Azerbaijan (AXA MBask Insurance Company OJSC), announced on February 21, 2018, lapsed.

AXA Mbask Insurance Company ceased underwriting new insurance business and will exclusively administer the in-force portfolio with the purpose of terminating its insurance activities in Azerbaijan as soon as practicable, while preserving the interest of its existing clients in Azerbaijan.

⁽¹⁾ AXA Insurance in Ukraine was a joint venture between AXA (50% shareholding) and Ukrsibbank.

⁽²⁾ Through its subsidiary FFHL Group Ltd.

Partnerships and innovation

AXA EXPANDS ITS PAYER-TO-PARTNER STRATEGY IN EMERGING MARKETS THROUGH INNOVATIVE HEALTHCARE DELIVERY SYSTEMS

On July 17, 2019, AXA announced the expansion of its Payer-to-Partner strategy in emerging markets. AXA is creating a digital and physical health care ecosystem by launching its own medical centers, linked directly to its health insurance services. By combining, in one offer, services that are normally delivered by different providers, AXA aims to simplify the healthcare journey of its customers.

AXA's target is to open up to 50 medical clinics which would serve as many as 1.5 million clients across emerging markets by 2023, starting with Mexico in Latin America and Egypt in Africa, to be followed by other key emerging markets.

These centers will provide access to advanced diagnostics, laboratory equipment and medical consultations in key specialties, thereby bringing to its customers an affordable, high-quality and seamless patient experience, in markets where access to economical and quality care still remains a challenge for many individuals and families.

In Mexico, AXA announced the launch of a joint venture with Keralty, to develop a vertically integrated health system incorporating quality day-to-day healthcare delivery. Keralty is the leading health insurer and services provider in Colombia, with significant presence in the United States and Brazil. Concurrently in Egypt, AXA will open diagnostic centers and primary care centers, owned 100% by AXA, with the support of World Health Management as its technical partner, with expertise in designing and setting up healthcare facilities.

These initiatives fully embody AXA's strategy to provide healthcare solutions in emerging markets, where the existing health system often results in high non-reimbursable medical care spending for the population.

Capital / Debt operations / Other

AXA RATINGS

On April 5, 2019, Moody's Investors Service affirmed the "Aa3" insurance financial strength rating of AXA's principal insurance subsidiaries, changing the outlook to stable from negative.

On April 30, 2019, Fitch Ratings affirmed the financial strength rating of AXA's core operating subsidiaries at "AA-" with a stable outlook.

On July 24, 2019, S&P Global Ratings affirmed the long-term financial strength rating of AXA's core operating subsidiaries at "AA-" with a stable outlook.

AXA GROUP UNVEILED ITS NEW GLOBAL BRAND POSITIONING: "KNOW YOU CAN"

On February 1, 2019, AXA unveiled its new tagline, which will be rolled out across all its markets in the next year: "Know you can". This positioning symbolizes AXA's new promise to its customers, that of being the encouraging partner who helps them feel more confident to achieve their goals and go further. This new promise plays an integral role in the deployment of AXA's strategic ambition to transition from payer to partner to its customers.

The new tagline will be deployed with a global campaign featuring one of history's greatest tennis champions Serena Williams. Embodying success and self-belief, this campaign symbolizes AXA's values and ambition. The films with Serena Williams will be at the heart of a comprehensive communications campaign also featuring Liverpool Football Club players (1) and AXA's strategic business segments, Health, Protection and Commercial lines insurance, and local market proofs illustrating the Group's commitment to its customers.

⁽¹⁾ AXA is the Global Insurance Partner of Liverpool Football Club.

AXA ANNOUNCED THE SUCCESSFUL COMPLETION OF A SECONDARY COMMON STOCK OFFERING OF AXA EQUITABLE HOLDINGS, INC. AND RELATED SHARE BUYBACK

On March 25, 2019, AXA announced that it had successfully completed a secondary public offering of 40,000,000 shares (the "Offering"), at a public offering price of USD 20.50 per share, of its U.S. subsidiary, AXA Equitable Holdings, Inc. ("EQH") and the sale to EQH of 30,000,000 shares (the "Share Buyback") at the per share price paid by the underwriters in the Offering. In addition, the underwriters exercised in full the over-allotment option to purchase an additional 6,000,000 EQH shares.

Net proceeds ⁽¹⁾ amounted to USD 1.5 billion or €1.3 billion ⁽²⁾, corresponding to the sale of 76,000,000 EQH shares in the Offering, the full exercise of the over-allotment option granted to the underwriters, and the Share Buyback. Following this sale, AXA's ownership in EQH decreased from 60.1% ⁽³⁾⁽⁴⁾ to 48.3% ⁽⁴⁾.

Following the successful completion of the Offering and the Share Buyback, the retained non-controlling minority stake in EQH has been deconsolidated and subsequently being accounted for using the equity method.

The Offering and the Share Buyback resulted in a negative net income impact of €-0.6 billion in AXA's Half Year 2019 Financial Report. This impact reflects the difference between the Offering price and the consolidated book value ⁽⁵⁾ of (i) the EQH shares sold in the transaction, and (ii) AXA's remaining 48.3% ⁽⁴⁾ stake in EQH (i.e. the loss required to be taken upon deconsolidation). This does not reflect Management's expectations on the future evolution of EQH's share price or of the price at which potential future transactions might take place.

The transaction contributed to the reduction of AXA's Debt Gearing (6) by 1.0 point (7).

For additional information on the accounting-related impacts of the Offering and Share Buyback, see Note 4.1 to AXA's Half Year 2019 Consolidated Financial Statements included in AXA's Half Year 2019 Financial Report, available on our website (www.axa.com).

AXA ANNOUNCED THE SUCCESSFUL COMPLETION OF A SECONDARY OFFERING OF AXA EQUITABLE HOLDINGS, INC.'S COMMON STOCK

On June 7, 2019, AXA announced that it had successfully completed a secondary public offering of a further 40,000,000 shares of EQH's common stock.

Net proceeds ⁽¹⁾ to AXA, corresponding to the sale of 40,000,000 EQH shares, amounted to USD 834 million or €739 million ⁽⁸⁾⁽⁹⁾. Following this sale, AXA's ownership in EQH decreased from 48.3% ⁽⁴⁾⁽¹⁰⁾ to 40.1% ⁽⁴⁾⁽¹⁰⁾. In addition, AXA granted the underwriters a 30-day option to purchase up to an additional 6,000,000 EQH shares.

⁽¹⁾ Net of underwriting discounts and commissions.

⁽²⁾ EUR 1 = USD 1.1297 as of March 22, 2019 (Source: Bloomberg).

⁽³⁾ EQH's issued and outstanding common stock as of March 7, 2019, was comprised of 521,051,204 shares.

⁽⁴⁾ Including the shares to be delivered on redemption of the bonds mandatorily exchangeable into EQH shares, issued by AXA in May 2018.

⁽⁵⁾ Including the recycling of related currency translation adjustment, and other comprehensive income.

⁽⁶⁾ Following the deconsolidation of AXA Equitable Holdings Inc. and its subsequent accounting under the equity method, the Mandatory Exchangeable Bonds ("MEB") issued by AXA in May 2018 were excluded from the Debt Gearing.

Debt Gearing is an alternative performance measure and is defined in the Glossary set forth on pages 67 to 74 of this report.

⁽⁷⁾ This reflects the effect of the deconsolidation of EQH but does not reflect the intended use of the proceeds to reduce of AXA's Debt Gearing towards the targeted range of 25%-28% by 2020.

⁽⁸⁾ EUR 1 = USD 1.1293 as of June 6, 2019 (Source: Bloomberg).

⁽⁹⁾ Not including the proceeds from the potential exercise of the 30-day over-allotment option granted to the underwriters to purchase 6,000,000 EQH shares.

⁽¹⁰⁾ EQH's issued and outstanding common stock as of May 9, 2019, comprised 491,138,042 shares.

Risk Factors

The principal risks and uncertainties faced by the Group are described in detail in Section 4.1 "Risk Factors" and Section 6.3 "General Information" of the 2018 Registration Document (respectively on pages 164 to 180 and pages 385 to 393). The 2018 Registration Document was filed with the Autorité des marchés financiers (the "AMF") and is available on the AMF's website (www.amf-france.org) as well as on AXA's website (www.axa.com).

The descriptions contained in these sections of the 2018 Registration Document remain valid in all material respects at the date of the publication of this report regarding the appreciation of the major risks and uncertainties affecting the Group on June 30, 2019, or which Management expects could affect the Group during the remainder of 2019.

Related-Party Transactions

During the first semester of 2019, there were (1) no modifications to the related-party transactions described in Note 28 "Related-party transactions" of the audited consolidated financial statements for the fiscal year ended December 31, 2018, included in the 2018 Registration Document (pages 360 and 361) filed with AMF and available on its website (www.amf-france.org) as well as on the Company's website www.axa.com, which significantly influenced the financial position or the results of the Company during the first six months of the fiscal year 2019, and (2) no new transaction concluded between AXA SA and related parties that significantly influenced the financial position or the results of the Company during the first six months of 2019.

Events subsequent to June 30, 2019

AXA S.A. ANNOUNCED THE FULL EXERCISE OF THE OVER-ALLOTMENT OPTION RELATED TO THE RECENTLY COMPLETED SECONDARY OFFERING OF AXA EQUITABLE HOLDINGS, INC.'S COMMON STOCK

On July 8, 2019, AXA announced that the underwriters in the secondary offering of shares of common stock (the "Offering") of EQH, completed on June 7, 2019, have fully exercised their option to purchase an additional 6,000,000 shares of EQH's common stock from AXA, subject to the same terms and conditions as the Offering.

Net proceeds ⁽¹⁾ to AXA from the exercise of the underwriters' option amounts to USD 125 million or €112 million ⁽²⁾, corresponding to a net price ⁽¹⁾ of USD 20.85 per share. Following the sale of these additional shares, AXA's ownership in EQH has decreased from 40.1% ⁽³⁾⁽⁴⁾ to 38.9% ⁽³⁾⁽⁴⁾.

⁽¹⁾ Net of underwriting discounts and commissions.

⁽²⁾ EUR 1 = USD 1.1219 as of July 5, 2019 (Source: Bloomberg).

⁽³⁾ EQH's issued and outstanding common stock as of May 9, 2019 comprised 491,138,042 shares.

⁽⁴⁾ Including the shares to be delivered on redemption of the bonds mandatorily exchangeable into EQH shares, issued by AXA in May 2018.

Activity and Earnings Indicators

On March 25, 2019, AXA completed a further sell down of its shareholding in EQH, bringing AXA's ownership in EQH from 60.1% to 48.3%. The reduction of its voting rights below 50% combined with the reduction of its board membership to a minority share led to the loss of control of AXA over EQH, while continuing to retain a significant influence over its residual shareholding of EQH. As a result, AXA:

- deconsolidated EQH and recorded a negative net income impact of €0.6 billion (including the recycling
 of related other comprehensive income and currency translation reserve) corresponding to the
 difference between the fair value and the consolidated carrying value of EQH at the date of the
 deconsolidation;
- accounted for its remaining ownership in EQH using the equity method;
- reclassified the equity component of the Mandatory Exchangeable Bonds ('MEB') from non-controlling interests to financial liability.

As a consequence, in this report, the United States Gross revenues contribution included 3 months of operations. Nevertheless, the United States contribution for APE and NBV included 6 months of operations on Group share basis.

Furthermore, the United States underlying earnings contribution in 1H19 was fully accounted for in Income from affiliates and associates, and was therefore excluded from Health and Protection Combined Ratio in 1H19.

ACTIVITY INDICATORS

(in Euro million, except percentages)	June 30, 2019	June 30, 2018 restated (a)	June 30, 2019 / June 30, 2018 restated (a) & (b)	December 31, 2018
Gross revenues (c)	57,949	53,600	4.0%	102,874
France	13,383	13,004	3.1%	25,175
Europe	19,978	21,747	2.2%	36,738
Asia	4,827	4,339	5.2%	8,973
AXA XL	10,436	1,755	8.7%	6,287
United States	4,297	7,923	4.8%	16,483
International	3,662	3,419	5.7%	6,535
Transversal & Central Holdings	1,367	1,413	(2.1%)	2,684
APE (d)	3,227	3,387	1.8%	6,631
France	1,052	1,041	(4.6%)	2,232
Europe	655	640	2.1%	1,146
Asia	867	763	8.2%	1,520
United States	524	821	5.5%	1,471
International	129	123	3.4%	262
NBV Margin (e)	40.4%	38.8%	(0.1 pts)	39.3%

⁽a) Restated: as per new governance.

Consolidated Gross revenues amounted to €57,949 million as of June 30, 2019, up 8.1% on a reported basis and up 4.0% on a comparable basis compared to June 30, 2018.

The 1H18 comparable basis mainly includes the following adjustments: (i) the inclusion of *XL Group* contribution in 2018 (ϵ +7.3 billion or -13.4 points), (ii) the exclusion of the 2Q18 *United States* contribution following the deconsolidation of AXA Equitable Holdings Inc. and its subsequent accounting under the equity method (ϵ -4.1 billion or +7.5 points), and (iii) the exclusion of the savings portion of the 1H18 premiums related to the transformed in-force *Group Life business* in *Switzerland* (ϵ -2.5 billion or +4.5 points).

The 1H19 comparable basis includes the foreign exchange rate movements mainly due to the depreciation of average Euro exchange rate against major currencies (€-1.3 billion or +2.4 points).

⁽b) Changes are on comparable basis.

⁽c) Net of intercompany eliminations.

⁽d) Annual Premium Equivalent (APE) represents 100% of new regular premiums plus 10% of single premiums, in line with EEV methodology. APE is Group share. (e) New Business Value (NBV) Margin is the ratio of (i) New Business Value representing the value of newly issued contracts during the current year to (ii) APE.

Gross revenues

Gross revenues were up 8% on a reported basis and up 4% on a comparable basis to €57,949 million.

France gross revenues were up 3% (€+404 million) on a comparable basis to €13,383 million:

- Life & Savings (€+270 million or +4%) to €7,086 million mainly driven by Individual Savings (€+144 million) due to G/A strong sales of capital light products sold through the bancassurance channel and higher sales of Eurocroissance products sold through the proprietary channel, partly offset by lower Unit-Linked revenues, as well as Protection (€+53 million) and Group Savings (€+47 million) driven by higher sales in both domestic and international markets;
- Property & Casualty (€-9 million or 0%) to €3,922 million mainly driven by Personal lines (€-16 million) due to lower volumes in Motor, partly offset by Commercial lines (€+7 million) supported by tariff and volume increases mainly in Motor, Property and Construction, partly offset by continued selectivity in the Credit and Lifestyle Protection business;
- Health (€+129 million or +6%) to €2,312 million mainly driven by higher volumes in Group business (€+112 million) in both international and domestic markets as well as in Individual business (€+17 million);
- Other (€+14 million or +28%) to €64 million driven by AXA Banque France mainly from a higher interest margin.

Europe gross revenues were up 2% (or €+411 million) on a comparable basis to €19,978 million:

- Switzerland (€-26 million or -1%) to €4,881 million from (i) Life & Savings in the context of the transformation of the in-force Group Life business model to a semi-autonomous model, partly offset by (ii) Property & Casualty driven by Commercial lines due to higher volumes and tariff increases in Workers' Compensation;
- Germany (€+66 million or +1%) to €6,088 million from (i) Property & Casualty driven by Commercial Non-Motor due to new business in Mid-Market and SMEs as well as from a favorable impact of renewals, and (ii) Health mainly due to the continued growth in the civil servants segment and tariff increases in full benefit insurance, partly offset by (iii) Life & Savings mainly in Protection with Savings and traditional G/A Savings reflecting the decrease in the legacy business, in line with the strategy, and Unit-Linked single premium, partly offset by higher new business in G/A capital light products and Pure Protection following the launch of a new disability product;
- Belgium (€+40 million or +2%) to €1,794 million primarily from Property & Casualty driven by Commercial
 lines in Mid-Market segments, notably in the Public sector and SMEs, driven by new business and tariff
 increases;
- The United Kingdom & Ireland (€+77 million or +3%) to €2,856 million mainly from (i) Property & Casualty mainly in Motor reflecting higher new business in Personal lines as well as tariff increases and higher new business in Commercial lines, and in Property mainly due to higher new business, and (ii) Health mainly driven by a new partnership in international business;
- Spain (€+86 million or +7%) to €1,370 million from (i) Life & Savings driven by strong sales in Protection, G/A Savings and Unit-Linked, as well as (ii) Property & Casualty and Health both driven by higher volumes and tariff increases;
- Italy (€+169 million or +6%) to €2,989 million mainly from (i) Life & Savings mainly driven by the sales of Protected UL products in Unit-Linked and hybrid products in G/A Savings, and (ii) Property & Casualty driven by higher new business and renewals in Motor and Property.

Asia gross revenues were up 5% (or €+223 million) on a comparable basis to €4,827 million mainly from:

- Japan (€-27 million or -1%) to €2,414 million from (i) Life & Savings mainly due to G/A Savings and Unit-Linked due to continued lower new business from the G/A capital light Single Premium Whole Life product, partly offset by Protection with Savings mainly from in-force growth on regular premiums, partly offset by (ii) Health mainly from Medical Whole Life products, notably due to the success of Medical Care products, partly offset by lower new business from Medical Term products;
- Hong Kong (€+234 million or +16%) to €1,830 million from (i) Life & Savings mainly in Protection with Savings driven by in-force growth and higher new business in brokers and agency channels, Unit-Linked driven by growth in single premium new business, and G/A Savings driven by in-force growth, (ii) Health mainly driven by higher volumes in Individual business and tariff increases in Group business, and (iii) Property & Casualty mainly due to higher volumes in both Personal and Commercial lines, and tariff increases in Commercial lines;
- Asia-Direct (€+23 million or +5%) to €507 million from (i) South Korea (€+14 million or +6%) in Personal Motor following the improvement of digital channel, quotation and conversion ratio, and Personal Non-Motor from higher new business, combined with (ii) Japan (€+8 million or +4%) mainly driven by higher new business in Personal Motor.

AXA XL gross revenues were up 9% (or €+802 million) on a comparable basis to €10,436 million:

- Property & Casualty Insurance (€+616 million or +15%) to €4,961 million driven by both volume growth and rate increases across most lines of business, notably in North America Professional, including a new significant multi-year contract sold in the first quarter, and in Property;
- Property & Casualty Reinsurance (€+50 million or +2%) to €2,748 million driven by both volume growth and rate increases in Specialty and Other lines mainly from Lloyds Whole accounts, North America Agriculture and North America Accident & Health, partly offset by lower premiums in Property Cat reflecting a reduced Nat Cat exposure;
- Property & Casualty Specialty (€+137 million or +6%) to €2,632 million driven by both volume growth and rate increases across most lines of business, notably in Political Risks, as well as in Accident & Health and Fine Art & Specie.

The United States gross revenues were up 5% (or €+184 million) on a comparable basis to €4,297 million in 1Q19:

- The United States Life & Savings (€+225 million or +7%) to €3,643 million in 1Q19 mainly in Unit-Linked from higher sales of non-GMxB Variable Annuity, partly offset by lower revenues from GMxB Variable Annuity;
- AB (€-42 million or -6%) to €654 million in 1Q19 mainly from both lower research service and management fees as a result of adverse market conditions in 4Q18.

International gross revenues were up 6% (or €+196 million) on a comparable basis to €3,662 million mainly from:

- Mexico (€+105 million or +12%) to €1,008 million from (i) Health driven by volume growth and tariff
 increases, and (ii) Property & Casualty driven by a positive timing impact and new business in Commercial
 Property;
- The Gulf Region (€-4 million or -1%) to €471 million mainly from (i) Property & Casualty driven by a further reduction of the size of a large Commercial Motor fleet, partly offset by volume growth and tariff increases, partly offset by (ii) Health driven by volume growth and tariff increases;

- Colombia (€+33 million or +10%) to €354 million mainly from (i) Property & Casualty driven by new business in Protection and Workers' Compensation, partly offset by (ii) Life & Savings mainly driven by a G/A Savings run-off portfolio;
- Singapore (€+10 million or +3%) to €318 million primarily from Life & Savings driven by higher sales across all lines of business;
- Turkey (€+67 million or +22%) to €288 million primarily from Property & Casualty mainly in Motor and Commercial Property;
- Poland (€-19 million or -6%) to €288 million notably from (i) Property & Casualty due to lower sales in Personal Motor in line with softening market trends, and (ii) Life & Savings driven by lower sales in Unit-Linked, partly offset by higher sales in Protection;
- Morocco (€+22 million or +11%) to €243 million mainly from (i) Property & Casualty driven by new business in Personal Motor and Commercial Property, and (ii) Life & Savings driven by higher sales in G/A Savings;
- Malaysia (€-16 million or -10%) to €143 million from Property & Casualty mainly due to lower sales in Motor reflecting strong market competition.

Transversal gross revenues were down 2% (or €-30 million) on a comparable basis to €1,367 million mainly from:

- AXA Assistance (€+26 million or +4%) to €687 million from (i) Health mainly driven by higher new business, and (ii) Property & Casualty from Non-Motor driven by higher volumes mainly in Travel and Home, partly offset by lower volumes in Motor;
- AXA Investment Managers (€-48 million or -8%) to €587 million mainly driven by lower performance fees, management fees and transaction fees.

New business Annual Premium Equivalent (1)

New business APE was down 5% on a reported basis and up 2% on a comparable basis to €3,227 million driven by growth in *Asia*, the *United States*, *Europe*, and *International*.

France (€1,052 million, 33% of total) down €51 million (-5%) on a comparable basis mainly stemming from *Group Health* (€-111 million) due to the non-repeat of exceptional sales in *Group International business*, partly offset by *Savings* (€+35 million) and *Protection* (€+23 million) mainly reflecting higher sales of mortgage insurance products.

Europe (€665 million, 20% of total) up €14 million (+2%) on a comparable basis in (i) *Germany* (€+15 million) driven by higher new business in G/A capital light products, *Pure Protection* following the launch of a new disability product as well as *Health* both in private and civil servants segments, (ii) *Belgium* (€+11 million) mainly driven by *Unit-Linked* due to a large Group pension contract, (iii) *Spain* (€+10 million) driven by *Protection*, *G/A Savings* and *Unit-Linked*, and (iv) *Italy* (€+8 million) mainly from hybrid products, partly offset by (v) *Switzerland* (€-29 million) in the context of the transformation of the in-force *Group Life business*, partly offset by higher new business in *Individual Life*.

Asia (€867 million, 27% of total) up €63 million (+8%) on a comparable basis in (i) *China* (€+70 million) due to strong sales of G/A *Savings* products during the Chinese New Year, and (ii) *Hong Kong* (€+46 million) driven by strong sales in *Protection with Savings*, partly offset by lower sales in G/A *Savings* and *Group Health*, partly offset by (iii) *Japan* (€-26 million) mainly due to lower new business in *Protection with Savings* following the announcement of a tax rule change as well as the decrease of the G/A capital light *Single Premium Whole Life*

⁽¹⁾ New business Annual Premium Equivalent (APE) represents 100% of new regular premiums plus 10% of single premiums, in line with EEV methodology. APE is Group share.

product, partly offset by a growth in *Health*, (iv) *Thailand* (€-20 million) driven by *Protection with Savings* due to lower sales of low margin products combined with lower sales of *Unit-Linked* products, (v) *Indonesia* (€-5 million) mainly driven by lower new business in *Protection with Savings* in both telemarketing and bancassurance channels, partly offset by successful sales of a newly launched *Health* product, and (vi) *the Philippines* (€-2 million) from *Protection with Savings* due to lower sales in bancassurance channel.

The United States (€524 million, 16% of total) up €25 million (+5%) on a comparable basis mostly driven by higher sales of *non-GMxB Variable Annuity*, partly offset by lower sales of *GMxB Variable Annuity* and lower advisory sales in *Mutual Funds*.

International (€129 million, 4% of total) up €4 million (+3%) on a comparable basis mainly in (i) *India* (€+2 million) from higher sales in *Protection with Savings*, (ii) *Singapore* (€+2 million) mainly driven by higher sales in both G/A Savings and Unit-Linked, and (iii) Mexico (€+1 million) reflecting growth in Protection with Savings.

New Business Value Margin (1)

New Business Value Margin stood at 40.4%, increasing by 1.5 points. On a comparable basis, restated mainly for the decrease in AXA ownership in EQH, New Business Value Margin decreased by 0.1 point mainly driven by strong volumes of low-margin *G/A Savings* products in *China* during the Chinese New Year, partly offset by a favorable business mix from *Protection* to *Health* products in *Japan*.

⁽¹⁾ New Business Value (NBV) Margin is the ratio of (i) New Business Value representing the value of newly issued contracts during the current year to (ii) APE.

Underlying Earnings, Adjusted Earnings and Net Income Group share

June 30, 2019

(in Euro million, except percentages)	June 30, 2019 (a)	France	Europe	Asia	AXA XL	United States (a)	International	Transversal & Central Holdings
Investment margin	2,487	837	882	22	503		199	44
Fees & revenues	2,958	1,122	589	1,070	-		172	6
Net technical margin	9,041	1,582	3,396	442	2,428		813	379
Expenses	(9,917)	(2,403)	(3,104)	(852)	(2,281)		(923)	(355)
Amortization of value of purchased life business in-force	(32)	-	(23)	(7)	-		(1)	-
Underlying earnings before tax from insurance activities	4,537	1,138	1,739	674	651		260	75
Underlying earnings before tax from other activities	(380)	1	49	(8)	(48)		31	(406)
Income tax expenses / benefits	(879)	(269)	(407)	(133)	(100)		(61)	91
Income from affiliates and associates	433	5	-	91	1	283	41	11
Minority interests	(91)	(2)	(48)	(4)	(2)		(32)	(3)
Underlying earnings Group share	3,620	873	1,333	620	502	283	240	(232)
Net capital gains or losses attributable to shareholders net of income tax	386	68	231	10	45	(3)	(2)	35
Adjusted earnings Group share	4,006	941	1,565	631	547	280	238	(196)
Profit or loss on financial assets (under fair value option) and derivatives	(767)	(60)	(278)	2	(6)	4	8	(438)
Exceptional operations (including discontinued operations)	(705)	(4)	(36)	-	(45)	(22)	-	(597)
Goodwill and other related intangible impacts	(59)	-	(18)	(8)	(20)	(0)	(12)	(0)
Integration and restructuring costs	(142)	(6)	(25)	(1)	(82)	(5)	(2)	(22)
NET INCOME GROUP SHARE	2,333	872	1,207	625	394	257	232	(1,254)
							,	
Property & Casualty Combined Ratio	95.1%	90.8%	92.8%	95.4%	98.3%		98.4%	95.7%
Health Combined Ratio	93.9%	97.7%	95.4%	77.5%	-		98.6%	100.6%
Protection Combined Ratio	93.2%	97.8%	95.2%	86.3%	104.3%		98.7%	-

⁽a) Following the deconsolidation of AXA Equitable Holdings, Inc. and its subsequent accounting under the equity method, the United States underlying earnings contribution was fully accounted for in Income from affiliates and associates, and therefore excluded from Health and Protection Combined Ratio.

June 30, 2018

(in Euro million, except percentages)	June 30, 2018	France	Europe	Asia	AXA XL	United States	International	Transversal & Central Holdings
Investment margin	2,341	825	920	19	103	256	189	30
Fees & revenues	4,101	966	573	991	-	1,394	171	7
Net technical margin	6,306	1,488	3,138	407	269	(123)	726	400
Expenses	(8,430)	(2,149)	(2,962)	(812)	(261)	(1,029)	(880)	(336)
Amortization of value of purchased life business in-force	(34)	-	(21)	(11)	-	(0)	(1)	-
Underlying earnings before tax from insurance activities	4,284	1,130	1,648	594	111	497	205	99
Underlying earnings before tax from other activities	36	0	40	(2)	-	252	26	(281)
Income tax expenses / benefits	(938)	(325)	(380)	(112)	(33)	(136)	(43)	90
Income from affiliates and associates	139	14	1	67	-	-	47	10
Minority interests	(223)	(2)	(39)	(4)	(1)	(149)	(25)	(4)
Underlying earnings Group share	3,298	816	1,271	544	77	465	210	(84)
Net capital gains or losses attributable to shareholders net of income tax	330	76	231	(8)	28	3	(1)	1
Adjusted earnings Group share	3,628	892	1,502	536	105	467	209	(84)
Profit or loss on financial assets (under fair value option) and derivatives	(346)	(68)	(65)	(22)	(27)	(59)	14	(120)
Exceptional operations (including discontinued operations)	(361)	48	(340)	(6)	(4)	(19)	(20)	(20)
Goodwill and other related intangible impacts	(36)	-	(19)	(8)	-	(0)	(8)	(0)
Integration and restructuring costs	(89)	(9)	(24)	(13)	-	(27)	(5)	(12)
NET INCOME GROUP SHARE	2,796	863	1,054	487	75	363	190	(236)
Property & Casualty Combined Ratio	95.0%	93.7%	93.9%	96.5%	99.4%	-	100.1%	89.9%
Health Combined Ratio	94.9%	98.7%	96.2%	77.7%	-	150.1%	99.3%	102.1%
Protection Combined Ratio	96.2%	94.7%	97.6%	86.0%	-	108.3%	100.2%	-

December 31, 2018

(in Euro million, except percentages)	December 31, 2018	France	Europe	Asia	AXA XL	United States	International	Transversal & Central Holdings
Investment margin	4,864	1,604	1,759	40	349	641	410	62
Fees & revenues	8,434	2,105	1,165	2,009	-	2,781	361	13
Net technical margin	12,990	3,034	6,374	793	944	(385)	1,421	810
Expenses	(17,686)	(4,430)	(6,015)	(1,653)	(1,462)	(1,635)	(1,792)	(699)
Amortization of value of purchased life business in-force	(55)	-	(23)	(29)	-	(1)	(3)	
Underlying earnings before tax from insurance activities	8,547	2,313	3,260	1,159	(168)	1,400	397	186
Underlying earnings before tax from other activities	(43)	(0)	108	(3)	(10)	496	39	(673)
Income tax expenses / benefits	(2,004)	(755)	(755)	(219)	(70)	(272)	(92)	159
Income from affiliates and associates	315	20	2	171	(3)	-	104	20
Minority interests	(632)	(5)	(84)	(7)	18	(500)	(47)	(8)
Underlying earnings Group share	6,182	1,573	2,532	1,101	(233)	1,125	400	(316)
Net capital gains or losses attributable to shareholders net of income tax	307	131	266	(34)	(27)	(11)	(4)	(13)
Adjusted earnings Group share	6,489	1,704	2,797	1,067	(260)	1,114	396	(330)
Profit or loss on financial assets (under fair value option) and derivatives	(463)	(91)	(134)	(53)	(63)	(82)	39	(79)
Exceptional operations (including discontinued operations)	(451)	40	(376)	4	(29)	16	(17)	(91)
Goodwill and other related intangible impacts	(3,102)	-	(39)	(18)	(10)	(3,006)	(29)	(1)
Integration and restructuring costs	(332)	(19)	(107)	(13)	(67)	(27)	(35)	(64)
NET INCOME GROUP SHARE	2,140	1,635	2,141	987	(428)	(1,986)	355	(564)
Property & Casualty Combined Ratio	97.0%	92.3%	94.5%	97.1%	108.6%	-	100.6%	89.9%
Health Combined Ratio	94.4%	97.9%	94.8%	78.8%	-	169.6%	99.6%	110.4%
Protection Combined Ratio	95.6%	95.0%	96.7%	86.8%	89.2%	106.2%	98.8%	<u>-</u>

ALTERNATIVE PERFORMANCE MEASURES

Adjusted Earnings, Underlying Earnings, Adjusted Return on Equity, Underlying Earnings per share, Underlying Combined Ratio and Debt Gearing are Alternative Performance Measures ("APMs") as defined in ESMA's guidelines and the AMF's related position statement issued in 2015. A reconciliation from Adjusted Earnings, Underlying Earnings and Underlying Combined Ratio to the most directly reconcilable line item, subtotal or total in the financial statements of the corresponding period is provided in the above tables. Adjusted Return on Equity and Underlying Earnings per share are reconciled to the financial statements in the table set forth on page 28 of this report, and Debt Gearing is reconciled to the financial statements in the table set forth on page 27 of this report. For further information on any of the above-mentioned APMs, see the Glossary set forth on pages 67 to 74 of this report.

Adjusted Earnings

Adjusted Earnings represent the net income (Group share) as disclosed in the above tables, before the impact of the following items net of policyholder participation, deferred acquisition costs, VBI, taxes and minority interests:

- integration and restructuring costs related to material newly-acquired companies as well as restructuring and associated costs related to productivity improvement plans;
- goodwill and other related intangibles;
- exceptional operations (primarily changes in scope and discontinued operations);
- profit or loss on financial assets accounted for under fair value option (excluding assets backing liabilities
 for which the financial risk is borne by the policyholder), foreign exchange impacts on assets and
 liabilities, and derivatives related to invested assets and liabilities.

Underlying Earnings

Underlying Earnings correspond to Adjusted Earnings without the following elements, net of policyholder participation, deferred acquisition costs, VBI, taxes and minority interests:

- realized gains and losses and change in impairment valuation allowance (on assets not designated under fair value option or trading assets); and
- cost at inception, intrinsic value and pay-off of derivatives used for the economic hedging of realized gains and impairments of equity securities backing General Account and shareholders' funds.

Adjusted Return on Equity

The **Adjusted Return on Equity** ("**Adjusted RoE**") is calculated as adjusted earnings net of financial charges related to undated subordinated debt, preferred shares and mandatory exchangeable bonds up to the date of deconsolidation of EQH and its subsequent accounting under equity method (recorded through shareholders' equity as disclosed in Part 2.4 - "Consolidated statement of changes in equity" and financial debt as disclosed in Part 2.6 - Note 7 "Financing debt" of the Half Year 2019 Financial Report) divided by the weighted average shareholders' equity. The weighted average shareholders' equity:

 is based on opening shareholders' equity adjusted for weighted average impacts of capital flows (including dividends);

- without reserves relating to change in fair value through shareholders' equity as disclosed in Part 2.4 "Consolidated statement of changes in equity" of the Half Year 2019 Financial Report;
- without undated subordinated debt as disclosed in Part 2.4 "Consolidated statement of changes in equity" of the Half Year 2019 Financial Report.

Underlying Earnings per share

Underlying Earnings per share corresponds to Underlying Earnings (net of financial charges related to undated subordinated debts recorded through shareholders' equity - Group share, and preferred shares and mandatory exchangeable bonds recorded through shareholders' equity - Minority interests as disclosed in Part 2.4 - "Consolidated statement of changes in equity" and financial debt as disclosed in Part 2.6 - Note 7 "Financing debt" of the Financial Report), divided by the weighted average number of outstanding ordinary shares.

Underlying Combined Ratio (applicable for Property & Casualty, Health and Protection)

The **Underlying Combined Ratio** is the sum of the all accident year loss ratio and the underlying expense ratio.

- All accident year loss ratio net of reinsurance is the ratio of:
 - all accident years claims charge gross of reinsurance + claims handling costs + result of reinsurance ceded on all accident years excluding unwind of the discount rate used in calculating technical reserves; to
 - earned revenues gross of reinsurance.
- Underlying expense ratio is the ratio of:
 - o underlying expenses (excluding claims handling costs, including changes in VBI amortization); to
 - o earned revenues gross of reinsurance.

Debt Gearing

Debt Gearing refers to the level of a company's debt related to its equity capital, usually expressed as a percentage. Debt Gearing is used by Management to measure the financial leverage of the Group and the extent to which its operations are funded by creditors as opposed to shareholders. AXA's Debt Gearing is calculated by dividing the gross debt (financing debt as disclosed in Part 2.6 - Note 7 "Financing debt" and undated subordinated debt as disclosed in Note 6 "Shareholders' equity and minority interests" of the Half Year 2019 Financial Report) by total capital employed (shareholders' equity excluding undated subordinated debt and reserves relating to the change in the fair value of financial instruments and of hedge accounting derivatives plus gross debt). Furthermore, following the deconsolidation of EQH and its subsequent accounting under the equity method, mandatory exchangeable bonds issued by AXA in May 2018 were excluded from the Debt Gearing.

COMMENTARY ON GROUP EARNINGS

Underlying earnings

Underlying earnings amounted to €3,620 million, up €322 million (+10%) *versus* 1H18 on a reported basis. On a constant exchange rate basis, **underlying earnings** increased by €229 million (+7%) driven by the increase of underlying earnings from *France*, *Europe*, *Asia*, *International* and *Transversal activities* (€+156 million or 5% of total growth), and the contribution (€+73 million or 2% of total growth) from *AXA XL*, the *United States* and *Central Holdings* mainly from a temporary increase in financial charges in the context of the acquisition of *XL Group* and the IPO and subsequent Secondary Offering of AXA Equitable Holdings, Inc.

On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, underlying earnings before tax from insurance activities increased by €154 million (+4%) to €3,886 million.

- On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, investment margin remained stable (€+2 million or 0%) driven by (i) International (€+16 million) mainly from Mexico (€+12 million) from a higher investment margin as a result of a higher average asset base, (ii) Transversal & Central Holdings (€+15 million) from AXA Liabilities Managers (€+15 million) due to an exceptional dividends distribution, and (iii) France (€+13 million) mainly from lower profit-sharing, partly offset by (iv) Europe (€-44 million) due to lower distribution from investment funds combined with lower reinvestment yields as well as a decrease in the asset base in Switzerland following the transformation of the in-force Group Life business model to a semi-autonomous model (€-25 million).
- On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, fees & revenues increased by €179 million (+7%) due to (i) France (€+155 million) mainly due to the non-repeat of the update of Unearned Revenue Reserve assumptions on G/A Savings and Unit-Linked (more than offset in Deferred Acquisition Costs), as well as higher loadings on premiums in Protection, (ii) Asia (€+16 million) mainly in Japan (€+12 million) due to in-force growth in Protection with Savings, and (iii) Switzerland (€+5 million) due to asset management fees paid by the foundations, partly offset by lower loadings on premium following the transformation of the in-force Group Life business model to a semi-autonomous model.
- On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, net technical margin increased by €397 million (+6%) driven by (i) Europe (€+228 million) from Property & Casualty (€+209 million) due to an improved current year loss ratio (-1.4 points) driven by lower attritional losses (-0.5 point) in Germany, Spain and Italy, and lower Nat Cat charges (-0.4 point) across geographies except in Belgium, partly offset by less favorable prior year reserve developments (+0.2 point) mainly in Switzerland, Health (€+38 million) due to an improved loss ratio in the United Kingdom & Ireland (-1.5 points) driven by an improved claims management and efficiency measures and in Germany (-0.7 point), partly offset by Life & Savings (€-19 million) mainly in Switzerland (€-17 million) due to the impact of the transformation of the in-force Group Life business model to a semi-autonomous model and the nonrepeat of an exceptional release of reserves in *Individual Life business*, (ii) *France* (€+94 million) mainly from Property & Casualty (€+125 million) primarily driven by lower Nat Cat charges, lower attritional losses and higher favorable prior year reserve developments, and Health (€+12 million) mainly due to higher favorable prior year reserve developments in Group Health, partly offset by Life & Savings (€-43 million) mainly from lower prior year reserve developments, and (iii) *International* (€+84 million) primarily from *Property & Casualty* (€+66 million) driven by *Colombia* (€+22 million) stemming from an improved net technical margin in Workers' Compensation, Turkey (€+20 million) due to lower unfavorable prior year reserve developments, and Brazil (€+15 million) due to a more favorable claims experience, and *Health* (€+10 million) driven by *Mexico* (€+10 million) due to volume effects.
- On a constant exchange rate and excluding the contribution of AXA XL and the United States, **expenses** increased by €425 million (+6%) primarily in (i) France (€-254 million) stemming from higher acquisition expenses mainly driven by the impact of the non-repeat of an assumptions update on Deferred

Acquisition Costs on *G/A Savings* and *Unit-Linked* (partly offset in Unearned Revenue Reserve) and higher commissions, (ii) *Europe* (\in -119 million) mainly from *Germany* (\in -71 million) due to the inclusion of Roland expenses following the consolidation starting from October 1, 2018, *the United Kingdom & Ireland* (\in -17 million) from commissions in *Ireland* due to a higher share of *Commercial lines* as well as business growth, and *Spain* (\in -13 million) in line with volume growth, (iii) *International* (\in -41 million) mainly reflecting volume growth in *Turkey* (\in -15 million), *Colombia* (\in -13 million), and *Mexico* (\in -11 million), and (iv) *Transversal & Central Holdings* (\in -18 million) mainly at *AXA Assistance* (\in -23 million) driven by higher commissions from a change in business mix towards large partnerships, notably in Home.

• On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, **VBI** amortization increased by €3 million (+8%) driven by (i) Asia (€+5 million) in Hong Kong (€+3 million) and Japan (€+2 million), partly offset by (ii) Europe (€-2 million) in Germany (€-2 million).

On a constant exchange rate basis and excluding the contribution of *AXA XL* and *the United States*, **underlying earnings before tax from other activities** decreased by €116 million to €-333 million mainly driven by *Transversal & Central Holdings* (€-125 million or -45%) mainly at *AXA SA* (€-88 million) due to temporary higher financial charges, notably in the context of the acquisition of *XL Group*, the treatment of the mandatory exchangeable bonds following the deconsolidation of AXA Equitable Holdings, Inc. ("EQH") and hedges protecting the value of EQH, and *AXA Investment Managers* (€-22 million) due to lower gross revenues partly offset by lower expenses.

On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, **income tax expenses** decreased by €2 million (0%) to €-778 million as the impact of the increase in pre-tax underlying earnings across geographies and the higher tax paid related to the timing of dividends received from subsidiaries at AXA SA (€-31 million) were more than offset by higher dividend distributions on investments funds benefiting from a lower taxation in France.

On a constant exchange rate basis and excluding the contribution of *AXA XL* and *the United States*, **income from affiliates & associates** increased by €8 million (+6%) to €149 million mainly driven by *China* (€+9 million) due to favorable tax impacts supported by a regulatory change.

On a constant exchange rate basis and excluding the contribution of AXA XL and the United States, **minority interests** increased by €15 million (+20%) to €-89 million driven by (i) Europe (€+9 million) mainly from Italy (€+7 million) as a result of the increase of AXA MPS underlying earnings, and (ii) International (€+7 million) from the Gulf Region and Colombia.

On a constant exchange rate basis, **the Property & Casualty Combined Ratio** increased by 0.1 point to 95.1%. On a constant exchange rate basis and excluding the contribution of *AXA XL*, **the Property & Casualty Combined Ratio** improved by 1.2 points to 93.3% driven by an improved loss ratio (-1.7 points) mainly from lower attritional losses (-0.9 point) and lower Nat Cat charges (-0.8 point), partly offset by a higher expense ratio driven by *France* due to higher administrative costs notably to further enhance customer service.

On a constant exchange rate basis, **the Health Combined Ratio** improved by 0.7 point to 93.9% mainly driven by *France* (-1.0 point) due to volume effect from *Group Health*, and *the United Kingdom & Ireland* (-2.2 points) due to an improved claims experience and efficiency measures.

On a constant exchange rate basis, **the Protection Combined Ratio** improved by 2.8 points to 93.2%. On a constant exchange rate basis and excluding the 1H18 contribution of *the United States*, **the Protection Combined Ratio** improved by 1.1 points mainly from *Switzerland* (-4.1 points) driven by the transformation of the in-force *Group Life business* to a semi-autonomous model.

Adjusted earnings to Net income

Net realized capital gains and losses attributable to shareholders amounted to €386 million. On a constant exchange rate basis, net realized capital gains and losses attributable to shareholders increased by €52 million due to:

- €+35 million **lower impairments** to €-42 million mainly driven by alternative investments (€+11 million to €-15 million), real estate (€+10 million to €4 million), equity securities (€+8 million to €-28 million), as well as fixed income assets (€+7 million to €-2 million);
- €+21 million **favorable change in intrinsic value** to €-20 million related to equity hedging derivatives;
- €-4 million **lower net realized capital gains** to €448 million mainly driven by equity securities (€-156 million to €163 million), partly offset by real estate (€+90 million to €191 million) mainly from an exceptional real estate sale in *Belgium*, alternative investments (€+33 million to €69 million), and fixed income assets (€+29 million to €25 million).

As a result, **adjusted earnings** amounted to €4,006 million, up €378 million (+10%). On a constant exchange rate basis, **adjusted earnings** increased by €281 million (+8%).

Net income amounted to €2,333 million, down €463 million (-17%). On a constant exchange rate basis, **net income** decreased by €543 million (-19%) due to:

- higher adjusted earnings (€+281 million);
- a positive change in the fair value of assets accounted for under fair value option, up €131 million to €22 million, driven by the decrease of interest rates and the strong recovery of the equity market in the first semester of 2019;
 - more than offset by:
- a more unfavorable change in the fair value of derivatives net of foreign exchange impacts, down €547 million to €-789 million driven by:
 - o the change in the fair value of equity, interest rates and credit derivatives not eligible for hedge accounting under IAS 39, down €462 million to €-709 million, mainly driven by equity hedging derivatives (€-279 million) in a context of strong equity market recovery in the first semester of 2019 and the impact of the decrease in interest rates on swaps hedging the financial debt (€-196 million),
 - o the change in the fair value of foreign exchange derivatives not eligible for hedge accounting under IAS 39 net of foreign exchange rate movements on assets and liabilities denominated in foreign currencies, down €84 million to €-81 million, driven by the appreciation of main currencies against Euro;
- higher impact from exceptional and discontinued operations (€-339 million) to €-705 million mainly due to:
 - the negative impact linked to the deconsolidation of AXA Equitable Holdings, Inc. (€-598 million) corresponding to the difference between the fair value and the consolidated carrying value of EQH at the date of the deconsolidation,
 - the negative impact from the early redemption of financing debt at AXA XL (€-45 million) and in the United Kingdom & Ireland (€-37 million),

and

- o the non-repeat of the one-off benefit from the reimbursement of the tax paid on dividends received from European subsidiaries held for more than 95% following the decision from the European Court of Justice (€-71 million) at AXA SA,
- the non-repeat of the gain relating to the discontinuation of the partnership with BNP Paribas (Natio) in 1H18 in France (€-48 million),
 partly offset by:
- o the non-repeat of the one-time negative impact linked to the transformation of the in-force Group Life business model to a semi-autonomous model in Switzerland (€+347 million),
- o and the non-repeat of the negative impact related to the IPO of AXA Equitable Holdings, Inc. (€+97 million);
- **higher integration and restructuring costs** (€-48 million) to €-142 million mainly due to *XL Group* integration costs (€-77 million), partly offset by the non-repeat of restructuring costs in the context of the IPO of AXA Equitable Holdings, Inc. completed in May 2018 in *the United States* (€+23 million);
- **higher impact of goodwill and other related intangibles** (€-21 million) to €-59 million mainly from AXA XL (€-19 million) due to the amortization of customer-related intangibles in relation to the acquisition of XL Group.

SHAREHOLDERS' EQUITY GROUP SHARE

As of June 30, 2019, Shareholders' equity Group share totaled €66.7 billion. The movements in Shareholders' equity Group share since December 31, 2018, are presented in the table below:

(in Euro million)	Shareholders' equity Group share
At December 31, 2018	62,428
Share Capital	(23)
Capital in excess of nominal value	(229)
Equity-share based compensation	17
Treasury shares sold or bought in open market	353
Change in equity component of compound financial instruments	
Deeply subordinated debt (including accumulated interests charges)	(98)
Fair value recorded in shareholders' equity	6,191
Impact of currency fluctuations	(528)
Payment of N-1 dividend	(3,189)
Other	(116)
Net income for the period	2,333
Actuarial gains and losses on pension benefits	(398)
Reserves relating to changes in fair value of financial liabilities measured at fair value through profit and loss that are attributable to changes in own credit risk	(16
it June 30, 2019	66,725

SOLVENCY INFORMATION (1)

As of June 30, 2019, the Group's Eligible Own Funds ("EOF") amounted to €57.9 billion and the Solvency II ratio to 190%, compared to €58.2 billion and 193% as of December 31, 2018.

⁽¹⁾Solvency-related information included in this section, including the Solvency II ratio and the Eligible Own Funds ("EOF"), is not subject to the review of the Half Year 2019 Consolidated Financial Statements included in the Half Year 2019 Financial Report, nor the verification of the information otherwise included in such Half Year 2019 Financial Report, performed by the Group's statutory auditors.

SHAREHOLDER VALUE

Earnings per share ("EPS")

	June 30	June 30, 2019		0, 2018	June 30 June 30	
(in Euro, except ordinary shares in million)	Basic	Fully diluted	Basic	Fully diluted	Basic	Fully diluted
Weighted average number of shares	2,381	2,384	2,383	2,388		
Net income (Euro per ordinary share)	0.92	0.92	1.13	1.12	(18.0%)	(17.9%)
Adjusted earnings (Euro per ordinary share)	1.63	1.62	1.47	1.47	10.2%	10.3%
Underlying earnings (Euro per ordinary share)	1.46	1.46	1.34	1.33	9.5%	9.6%

Return On Equity ("ROE")

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	June 30, 2019 / June 30, 2018
ROE	7.3%	8.3%	(1.0 pt)
Net income	2,333	2,796	
Average shareholders' equity	63,883	67,476	
Adjusted ROE	18.3%	15.6%	2.8 pt
Adjusted earnings (a)	3,870	3,513	
Average shareholders' equity (b)	42,198	45,142	
Underlying ROE	16.5%	14.1%	2.4 pt
Underlying earnings (a)	3,484	3,183	
Average shareholders' equity (b)	42,198	45,142	

(a) Including adjustment to reflect net financial charges related to undated subordinated debt (recorded through shareholders' equity) and preferred shares. Following the deconsolidation of AXA Equitable Holdings Inc. ("EQH") and its subsequent accounting under the equity method, it includes an adjustment to reflect financial charges for only the first three months of the year 2019 related to the equity component of mandatory exchangeable bonds into shares of EQH.

(b) Excluding fair value of invested assets and derivatives and undated subordinated debt (both recorded through shareholders' equity).

SEGMENT INFORMATION

France

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	13 383	13 004	25 175
Life & Savings	7 086	6 745	13 542
Property & Casualty	3 922	4 002	7 061
Health	2 312	2 175	4 356
Other (b)	64	82	215
New business			
APE	1 052	1 041	2 232
NBV Margin	28,3%	28,6%	29,5%
Underlying earnings before tax	1 139	1 130	2 313
Life & Savings	482	588	1 143
Property & Casualty	569	485	1 022
Health	88	57	149
Other (b)	1	0	(0)
Income tax expenses / benefits	(269)	(325)	(755)
Minority interests	(2)	(2)	(5)
Income from affiliates and associates	5	14	20
Underlying earnings Group share	873	816	1 573
Net capital gains or losses attributable to shareholders net of income tax	68	76	131
Adjusted earnings Group share	941	892	1 704
Profit or loss on financial assets (under fair value option) and derivatives	(60)	(68)	(91)
Exceptional operations (including discontinued operations)	(4)	48	40
Goodwill and other related intangible impacts	-	-	-
Integration and restructuring costs	(6)	(9)	(19)
NET INCOME GROUP SHARE	872	863	1 635
Property & Casualty Combined Ratio	90,8%	93,7%	92,3%
Health Combined Ratio	97,7%	98,7%	97,9%
Protection Combined Ratio	97,8%	94,7%	95,0%

Gross revenues increased by €379 million (+3%) to €13,383 million. On a comparable basis, gross revenues increased by €404 million (+3%):

Life & Savings (€+341 million or +5%) to €7,086 million. On a comparable basis, Life & Savings gross revenues increased by €270 million (+4%) mainly driven by *Individual Savings* (€+144 million or +3%) due to strong sales of G/A capital light products sold through the bancassurance channel and higher sales of Eurocroissance products sold through the proprietary channel, partly offset by lower Unit-Linked revenues, which contributed to 34.3% of total Individual Savings, compared to 24.7% on average for the

⁽a) Net of intercompany eliminations. (b) Other corresponds to banking activities and holding.

market. *Protection* and *Group Savings* gross revenues increased respectively by €53 million (+3%) and by €74 million (+16%) driven by higher sales in both domestic and international markets;

- **Property & Casualty** (€-80 million or -2%) to €3,922 million. On a comparable basis, Property & Casualty gross revenues decreased by €9 million (0%) mainly driven by *Personal lines* (€-16 million or -1%) due to lower volumes in *Motor*, partly offset by *Commercial lines* (€+7 million or 0%) supported by tariff and volume increases mainly in *Motor* and *Property* (€+38 million or +3%), partly offset by continued selectivity in the *Credit and Lifestyle Protection business* (€-31 million or -9%);
- **Health** (€+137 million or +6%) to €2,312 million. On a comparable basis, Health gross revenues increased by €129 million (+6%) mainly driven by higher volumes in *Group business* (€+112 million or +6%) in both international and domestic markets as well as in *Individual business* (€+17 million or +5%);
- Other (€-19 million or -23%) to €64 million. On a comparable basis, Other gross revenues increased by €14 million (+28%) at AXA Banque France mainly due to a higher interest margin.

APE increased by €11 million (+1%) to €1,052 million. On a comparable basis, restated mainly for the change of the *Group Health* contribution in 1H18, APE decreased by €51 million (-5%) mainly driven by *Group Health* (€-111 million or -28%) due to the non-repeat of exceptional sales in *Group International business*, partly offset by *Savings* (€+38 million or +8%) and *Protection* (€+23 million or +11%) mainly reflecting higher sales of mortgage insurance products.

NBV Margin decreased by 0.3 point to 28.3%. On a comparable basis, restated mainly for the change of the *Group Health* contribution in 1H18, NBV Margin increased by 0.4 point mainly driven by an improved business mix.

Underlying earnings before tax increased by €8 million (+1%) to €1,139 million:

- **Property & Casualty** (€+84 million or +17%) to €569 million due to a higher net technical margin (€+125 million) driven by lower Nat Cat charges, lower attritional losses mostly in *Personal Motor* and higher prior year reserve developments. This was partly offset by higher expenses (€-29 million) notably to further enhance customer service and a lower net investment income (€-13 million);
- **Life & Savings** (€-107 million or -18%) to €482 million mainly due to a lower technical margin (€-43 million) linked to lower prior year reserve developments, higher general expenses as well as higher commissions mainly from business growth combined with an increase in commissioning rates to third-party distributors;
- **Health** (€+31 million or +55%) to €88 million mainly driven by higher loadings on premiums (€+18 million) in line with revenue growth and net technical margin;
- Other remained stable at €1 million.

Income tax expenses decreased by €57 million (-17%) to €-269 million mainly driven by a decrease in the effective tax rate resulting from higher dividend distributions on investment funds benefiting from a lower taxation.

Underlying earnings increased by €57 million (+7%) to €873 million.

Adjusted earnings increased by €49 million (+5%) to €941 million driven by higher underlying earnings and lower net realized capital gains.

Net income increased by €9 million (+1%) to €872 million driven by higher adjusted earnings and a favorable change in the fair value of credit mutual funds, partly offset by an unfavorable change in the fair value of derivatives not eligible for hedge accounting, and the non-repeat of the gain relating to the discontinuation of the partnership with BNP Paribas (Natio) in 2018.

Europe

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	19,978	21,747	36,738
Life & Savings	6,743	9,167	15,679
Property & Casualty	10,292	9,729	15,760
Health	2,937	2,830	5,258
Other (b)	6	21	41
New business			
APE	655	640	1,146
NBV Margin	51.1%	51.0%	49.6%
Underlying earnings before tax	1,788	1,688	3,368
Life & Savings	528	557	1,117
Property & Casualty	1,070	973	1,834
Health	142	118	308
Other (b)	49	40	108
Income tax expenses / benefits	(407)	(380)	(755)
Minority interests	(48)	(39)	(84)
Income from affiliates and associates	-	1	2
Underlying earnings Group share	1,333	1,271	2,532
Net capital gains or losses attributable to shareholders net of income tax	231	231	266
Adjusted earnings Group share	1,565	1,502	2,797
Profit or loss on financial assets (under fair value option) and derivatives	(278)	(65)	(134)
Exceptional operations (including discontinued operations)	(36)	(340)	(376)
Goodwill and other related intangible impacts	(18)	(19)	(39)
Integration and restructuring costs	(25)	(24)	(107)
NET INCOME GROUP SHARE	1,207	1,054	2,141
Property & Casualty Combined Ratio	92.8%	93.9%	94.5%
Health Combined Ratio	95.4%	96.2%	94.8%
Protection Combined Ratio	95.2%	97.6%	96.7%

⁽a) Net of intercompany eliminations.
(b) Other corresponds to banking activities and holding.

EUROPE - SWITZERLAND

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	4,881	7,194	9,531
Life & Savings	2,088	4,533	6,534
Property & Casualty	2,776	2,656	2,992
Health	16	5	5
New business			
APE	218	250	340
NBV Margin	55.5%	55.8%	53.0%
Underlying earnings before tax	478	487	943
Life & Savings	169	195	404
Property & Casualty	316	299	555
Health	(8)	(7)	(16)
Income tax expenses / benefits	(80)	(85)	(177)
Minority interests	(2)	(2)	(4)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	396	399	762
Net capital gains or losses attributable to shareholders net of income tax	36	46	81
Adjusted earnings Group share	431	445	843
Profit or loss on financial assets (under fair value option) and derivatives	(40)	23	(5)
Exceptional operations (including discontinued operations)	1	(340)	(421)
Goodwill and other related intangible impacts	(12)	(13)	(26)
Integration and restructuring costs	-	-	-
NET INCOME GROUP SHARE	380	116	391
Property & Casualty Combined Ratio	85.0%	85.1%	87.0%
Health Combined Ratio	199.1%	406.6%	412.5%
Protection Combined Ratio	93.4%	97.5%	97.0%
Average exchange rate: € 1.00 = Swiss Franc	1.13	1.17	1.16

(a) Net of intercompany eliminations.

On January 1, 2019, AXA Switzerland transformed its main occupational benefits foundations model from full insurance to semi-autonomous. As a result, the change in gross revenues on a comparable basis excludes the savings portion of the 1H18 premiums related to the transformed in-force Group Life business.

Gross revenues decreased by €2,313 million (-32%) to €4,881 million. On a comparable basis, gross revenues decreased by €26 million (-1%):

• **Property & Casualty** (€+120 million or +5%) to €2,776 million. On a comparable basis, Property & Casualty gross revenues increased by €24 million (+1%) mainly driven by *Commercial lines* due to higher volumes and tariff increases in *Workers' Compensation*, partly offset by a decrease in *Personal lines* from *Motor* in a context of strong market competition;

- **Life & Savings** (€-2,445 million or -54%) to €2,088 million. On a comparable basis, Life & Savings gross revenues decreased by €61 million (-4%) in the context of the transformation of the in-force *Group Life business* model to a semi-autonomous model;
- **Health** (€+11 million) to €16 million. On a comparable basis, Health gross revenues increased by €11 million after the launch of the business in 2H17.

APE decreased by €32 million (-13%) to €218 million. On a comparable basis, APE decreased by €29 million (-12%) in the context of the transformation of the in-force *Group Life business*, partly offset by higher new business in *Individual Life*.

NBV Margin decreased by 0.3 point to 55.5%. On a comparable basis, restated for the impact of the transformation of the in-force *Group Life business*, NBV Margin decreased by 2.8 points mainly due to an adverse business mix within *Group Life* with a higher share of voluntary contributions on the savings component of the premiums.

Underlying earnings before tax decreased by €9 million (-2%) to €478 million. On a constant exchange rate basis, underlying earnings before tax decreased by €26 million (-5%):

- **Property & Casualty** (€+17 million or +6%) to €316 million. On a constant exchange rate basis, Property & Casualty underlying earnings before tax increased by €6 million (+2%) as a result of an improvement in the current year combined ratio (-1.0 point) from lower Nat Cat charges (-0.5 point) and an improvement of the expense ratio (-0.3 point), partly offset by less favorable prior year reserve developments (+0.9 point);
- **Life & Savings** (€-26 million or -13%) to €169 million. On a constant exchange rate basis, Life & Savings underlying earnings before tax decreased by €32 million (-16%) mainly due to the impact of the transformation of the in-force *Group Life business* and the non-repeat of an exceptional release of reserves in *Individual Life business*;
- **Health** (€-1 million or -10%) to €-8 million. On a constant exchange rate basis, Health underlying earnings before tax remained stable.

Income tax expenses decreased by €5 million (-6%) to €-80 million. On a constant exchange rate basis, income tax expenses decreased by €8 million (-9%) in line with lower pre-tax underlying earnings combined with a decrease in the corporate tax rate from 20% to 19.5%.

Underlying earnings decreased by €4 million (-1%) to €396 million. On a constant exchange rate basis, underlying earnings decreased by €17 million (-4%).

Adjusted earnings decreased by €14 million (-3%) to €431 million. On a constant exchange rate basis, adjusted earnings decreased by €29 million (-6%) due to lower underlying earnings and lower net realized capital gains.

Net income increased by €264 million to €380 million. On a constant exchange rate basis, net income increased by €251 million as lower adjusted earnings and an unfavorable change in the fair value of foreign exchange and equity derivatives were more than offset by the non-repeat of the negative impact linked to the transformation of the in-force *Group Life business* model to a semi-autonomous model in 1H18 (€+347 million).

EUROPE - GERMANY

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	6,088	5,934	10,738
Life & Savings	1,635	1,786	3,559
Property & Casualty	2,790	2,531	4,006
Health	1,657	1,596	3,131
Other (b)	6	21	41
New business			
APE	181	161	340
NBV Margin	55.2%	52.8%	53.0%
Underlying earnings before tax	464	419	851
Life & Savings	94	95	190
Property & Casualty	269	230	438
Health	60	54	117
Other (b)	42	39	107
Income tax expenses / benefits	(140)	(111)	(238)
Minority interests	(3)	(0)	(4)
Income from affiliates and associates	-	1	2
Underlying earnings Group share	321	308	612
Net capital gains or losses attributable to shareholders net of income tax	15	123	127
Adjusted earnings Group share	336	431	738
Profit or loss on financial assets (under fair value option) and derivatives	(72)	(29)	(50)
Exceptional operations (including discontinued operations)	-	-	27
Goodwill and other related intangible impacts	(2)	(2)	(4)
Integration and restructuring costs	(3)	(2)	(4)
NET INCOME GROUP SHARE	259	398	708
Property & Casualty Combined Ratio	93.6%	95.2%	95.6%
Health Combined Ratio	96.4%	96.6%	96.3%
Protection Combined Ratio	98.5%	98.5%	97.6%

⁽a) Net of intercompany eliminations.

On October 1, 2018, AXA Germany increased its ownership in Roland Rechtsschutz from 41% to 60%. As a result, Roland Rechtsschutz has been consolidated from October 1, 2018. Property & Casualty comparable basis has been adjusted to include Roland Rechtsschutz gross revenues in 2018.

On October 31, 2018, AXA Germany completed the disposal of a part of its occupational pension business. Life & Savings comparable basis in Gross revenues, APE and NBV have been adjusted accordingly to exclude the contribution of this business in 2018.

⁽b) Other corresponds to banking activities and holding.

Gross revenues increased by €155 million (+3%) to €6,088 million. On a comparable basis, gross revenues increased by €66 million (+1%):

- **Property & Casualty** (€+259 million or +10%) to €2,790 million. On a comparable basis Property & Casualty gross revenues increased by €40 million (+1%) driven by *Commercial Non-Motor* (€+38 million or +4%) due to new business in Mid-Market and SMEs as well as a higher average premium;
- **Health** (€+61 million or +4%) to €1,657 million. On a comparable basis, Health gross revenues increased by €61 million (+4%) mainly due to the continued growth in the civil servants segment and tariff increases in full benefit insurance;
- Life & Savings (€-151 million or -8%) to €1,635 million. On a comparable basis, Life & Savings gross revenues decreased by €23 million (-1%) mainly in *Protection with Savings* (€-29 million or -6%) and traditional *G/A Savings* (€-10 million or -5%) reflecting the decrease in the legacy business, in line with the strategy, and in *Unit-Linked* (€-28 million or -8%) due to lower single premium, partly offset by higher new business in G/A capital light products (€+33 million or +12%) and *Pure Protection* (€+17 million or +7%) following the launch of a new disability product.

APE increased by €20 million (+12%) to €181 million. On a comparable basis, APE increased by €15 million (+9%) mainly due to higher new business in G/A capital light products (€+9 million or +24%), *Pure Protection* (€+4 million or +17%) following the launch of a new disability product as well as in *Health* (€+5 million or +9%) both in private and civil servants segments.

NBV Margin increased by 2.4 points to 55.2% mainly reflecting a higher share of *Pure Protection* and G/A capital light product sales.

Underlying earnings before tax increased by €45 million (+11%) to €464 million:

- **Property & Casualty** (€+39 million or +17%) to €269 million driven by an improved current year combined ratio (-2.2 points) from lower Nat Cat charges and favorable attritional losses, partly offset by less favorable prior year reserve developments (+0.5 point) and a lower net investment result (€-6 million);
- Life & Savings (€-2 million or -2%) to €94 million;
- **Health** (€+5 million or +10%) to €60 million due to higher volumes combined with an improved combined ratio (-0.2 point);
- Other (€+2 million or +6%) to €42 million from *Holdings* (€+2 million) mainly due to lower pension costs, partly offset by the non-repeat of an exceptional distribution from an investment fund.

Income tax expenses increased by €29 million (+26%) to €-140 million due to higher pre-tax underlying earnings and less favorable tax one-offs (€-14 million).

Income from affiliates and associates decreased by €1 million to €0 million.

Underlying earnings increased by €13 million (+4%) to €321 million.

Adjusted earnings decreased by €95 million (-22%) to €336 million as higher underlying earnings were more than offset by lower net realized capital gains mainly from equities.

Net income decreased by €139 million (-35%) to €259 million driven by lower adjusted earnings and an unfavorable change in the fair value of interest rate and equity derivatives not eligible for hedge accounting.

EUROPE - BELGIUM

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	1,794	1,754	3,359
Life & Savings	574	575	1,195
Property & Casualty	1,160	1,118	2,061
Health	60	61	103
New business			
APE	36	25	64
NBV Margin	56.1%	76.8%	66.5%
Underlying earnings before tax	254	275	528
Life & Savings	141	140	281
Property & Casualty	113	137	246
Health	1	(1)	0
Other (b)	(1)	(1)	1
Income tax expenses / benefits	(62)	(70)	(125)
Minority interests	(0)	(0)	(0)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	192	204	403
Net capital gains or losses attributable to shareholders net of income tax	164	53	50
Adjusted earnings Group share	355	258	454
Profit or loss on financial assets (under fair value option) and derivatives	(111)	(44)	(42)
Exceptional operations (including discontinued operations)	-	-	3
Goodwill and other related intangible impacts	(1)	(1)	(2)
Integration and restructuring costs	1	(3)	(40)
NET INCOME GROUP SHARE	244	209	373
Property & Casualty Combined Ratio	97.0%	94.4%	95.7%
Health Combined Ratio	101.2%	105.0%	102.1%
Protection Combined Ratio	98.2%	100.6%	96.0%

(a) Net of intercompany eliminations.(b) Other corresponds to holding.

Gross revenues increased by €40 million (+2%) to €1,794 million. On a comparable basis, gross revenues increased by €40 million (+2%):

- **Property & Casualty** (€+42 million or +4%) to €1,160 million. On a comparable basis, Property & Casualty gross revenues increased by €42 million (+4%) from *Commercial lines* (€+35 million or +7%) in Mid-Market segments, notably in the Public sector and SMEs, due to new business and tariff increases, as well as from *Personal lines* (€+7 million or +1%) mainly due to tariff increases;
- **Life & Savings** (€0m or 0%) to €574 million. On a comparable basis, Life & Savings gross revenues remained stable as the increase in *Unit-Linked* and *G/A Savings* pension products was offset by the decrease in *Protection with Savings* and *Pure G/A Savings* products, in line with the strategy to exit *Individual Savings* market;

• **Health** (€-2 million or -3%) to €60 million. On a comparable basis, Health gross revenues decreased by €2 million (-3%) due to the non-repeat of an exceptional premium in *Group business*.

APE increased by €11 million (+42%) to €36 million. On a comparable basis, APE increased by €11 million (+42%) mainly driven by *Unit-Linked* due to a large Group pension contract in *Savings*.

NBV Margin decreased by 20.7 points to 56.1% driven by a large Group pension contract in *Savings*.

Underlying earnings before tax decreased by €21 million (-8%) to €254 million:

- Life & Savings (€+1 million or +1%) to €141 million driven by a higher net technical margin (€+8 million) mainly due to the non-repeat of exceptional unfavorable prior year reserve developments, as well as lower expenses (€+9 million) resulting from the cost savings program, partly offset by a lower investment margin (€-13 million) mainly due to a lower distribution from funds;
- **Property & Casualty** (€-24 million or -17%) to €113 million mainly driven by a higher current year combined ratio (+1.7 points) primarily due to the impact of Eberhard storm (€-27 million) and higher large losses, as well as less favorable prior year reserve developments (+0.9 point), partly offset by a lower expense ratio resulting from the cost savings program;
- Health (€+2 million) to €1 million due to higher favorable prior year reserve developments and lower expenses;
- Other remained stable at €-1 million.

Income tax expenses decreased by €8 million (-11%) to €-62 million driven by lower pre-tax underlying earnings.

Underlying earnings decreased by €13 million (-6%) to €192 million.

Adjusted earnings increased by €98 million (+38%) to €355 million as lower underlying earnings were more than offset by higher net realized capital gains (€+111 million) on real estate mainly due to an exceptional sale (€+85 million) and equities.

Net income increased by €35 million (+17%) to €244 million as higher adjusted earnings were partly offset by an unfavorable change in the fair value of interest rate and equity derivatives not eligible for hedge accounting.

EUROPE - UNITED KINGDOM & IRELAND

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	2,856	2,762	5,166
Life & Savings	26	28	57
Property & Casualty	1,817	1,737	3,369
Health	1,013	998	1,740
Underlying earnings before tax	245	194	437
Life & Savings	1	2	3
Property & Casualty	154	127	250
Health	81	63	184
Other (b)	9	2	0
Income tax expenses / benefits	(35)	(27)	(56)
Minority interests	(0)	(0)	(0)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	209	167	381
Net capital gains or losses attributable to shareholders net of income tax	10	8	(6)
Adjusted earnings Group share	219	175	375
Profit or loss on financial assets (under fair value option) and derivatives	(46)	(7)	(23)
Exceptional operations (including discontinued operations)	(37)	-	21
Goodwill and other related intangible impacts	(2)	(2)	(4)
Integration and restructuring costs	(9)	-	(3)
NET INCOME GROUP SHARE	125	166	366
Property & Casualty Combined Ratio	96.7%	98.5%	98.4%
Health Combined Ratio	92.3%	94.5%	91.2%

(a) Net of intercompany eliminations. (b) Other corresponds to holding.

Gross revenues increased by €94 million (+3%) to €2,856 million. On a comparable basis, gross revenues increased by €77 million (+3%):

- **Property & Casualty** (€+81 million or +5%) to €1,817 million. On a comparable basis, Property & Casualty gross revenues increased by €71 million (+4%) from *Personal lines* (€+36 million or +4%) mainly in *Motor* reflecting higher new business and *Commercial lines* (€+34 million or +4%) mainly in *Motor* due to tariff increases and higher new business, and in *Property* mainly due to higher new business;
- **Health** (€+15 million or +2%) to €1,013 million. On a comparable basis, Health gross revenues increased by €8 million (+1%) mainly driven by a new partnership in international business;
- **Life & Savings Architas** (€-2 million or -7%) to €26 million. On a comparable basis, Life & Savings Architas gross revenues decreased by €2 million (-7%).

Underlying earnings before tax increased by €51 million (+26%) to €245 million. On a constant exchange rate basis, underlying earnings before tax increased by €49 million (+25%):

• **Property & Casualty** (€+27 million or +21%) to €154 million. On a constant exchange rate basis, Property & Casualty underlying earnings before tax increased by €26 million (+21%) due to (i) a lower current year

combined ratio (-1.4 points) mainly driven by more favorable weather conditions and lower large losses, partly offset by an increased severity of *Motor* damage claims and higher expenses from commissions in *Ireland* due to a higher share of *Commercial lines*, as well as (ii) more favorable prior year reserve developments (-0.5 point), partly offset by (iii) a lower net investment income;

- Health (€+18 million or +28%) to €81 million. On a constant exchange rate basis, Health underlying earnings before tax increased by €17 million (+27%) driven by a lower combined ratio (-2.2 points) mainly in the United Kingdom due to improvements in claims management, as well as volume growth and an improved profitability in international business;
- Other (€+7 million) to €9 million. On a constant exchange rate basis, Other underlying earnings before tax increased by €7 million mainly due to lower interest payments and a higher net investment income at AXA UK Holdings;
- Life & Savings Architas (€-1 million or -30%) to €1 million. On a constant exchange rate basis, Life & Savings Architas underlying earnings before tax decreased by €1 million.

Income tax expenses increased by €8 million (+31%) to €-35 million. On a constant exchange rate basis, income tax expenses increased by €8 million (+30%) driven by higher pre-tax underlying earnings.

Underlying earnings increased by €42 million (+25%) to €209 million. On a constant exchange rate basis, underlying earnings increased by €41 million (+25%).

Adjusted earnings increased by €45 million (+26%) to €219 million. On a constant exchange rate basis, adjusted earnings increased by €44 million (+25%) mainly driven by higher underlying earnings.

Net income decreased by €40 million (-24%) to €125 million. On a constant exchange rate basis, net income decreased by €41 million (-25%) as higher adjusted earnings were more than offset by an unfavorable change in the fair value of interest rate and equity derivatives not eligible to hedge accounting and a loss relating to the early redemption of a financing debt (€-37 million).

EUROPE - SPAIN

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	1,370	1,284	2,525
Life & Savings	346	305	680
Property & Casualty	878	843	1,644
Health	146	136	202
New business			
APE	48	39	88
NBV Margin	87.4%	80.8%	79.5%
Underlying earnings before tax	147	136	245
Life & Savings	32	42	71
Property & Casualty	108	86	152
Health	8	8	22
Income tax expenses / benefits	(36)	(34)	(59)
Minority interests	(0)	(0)	(0)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	112	102	186
Net capital gains or losses attributable to shareholders net of income tax	1	(2)	6
Adjusted earnings Group share	113	100	192
Profit or loss on financial assets (under fair value option) and derivatives	(7)	(2)	(5)
Exceptional operations (including discontinued operations)	-	-	-
Goodwill and other related intangible impacts	(1)	(2)	(3)
Integration and restructuring costs	(11)	(15)	(36)
NET INCOME GROUP SHARE	94	81	147
Property & Casualty Combined Ratio	92.3%	95.5%	96.4%
Health Combined Ratio	93.3%	92.6%	89.5%
Protection Combined Ratio	95.5%	92.7%	94.0%

(a) Net of intercompany eliminations.

Gross revenues increased by €86 million (+7%) to €1,370 million. On a comparable basis, gross revenues increased by €86 million (+7%):

- **Property & Casualty** (€+35 million or +4%) to €878 million. On a comparable basis, Property & Casualty gross revenues increased by €35 million (+4%) driven by higher volumes and tariff increases in both *Commercial lines* (€+24 million or +12%) and *Personal lines* (€+11 million or +2%);
- **Life & Savings** (€+41 million or +13%) to €346 million. On a comparable basis, Life & Savings gross revenues increased by €41 million (+13%) driven by strong sales in *Protection* (€+17 million or +20%), *G/A Savings* (€+15 million or +20%) and *Unit-Linked* (€+12 million or +9%);
- **Health** (€+10 million or +7%) to €146 million. On a comparable basis, Health gross revenues increased by €10 million (+7%) driven by higher volumes and tariff increases.

APE increased by €10 million (+25%) to €48 million. On a comparable basis, APE increased by €10 million (+25%) driven by *Protection* (€+4 million or +33%), G/A savings (€+3 million or +55%) and *Unit-Linked* (€+3 million or +16%).

NBV Margin increased by 6.7 points to 87.4% mainly driven by a higher share of *Protection* product sales.

Underlying earnings before tax increased by €12 million (+9%) to €147 million:

- **Property & Casualty** (€+22 million or +25%) to €108 million driven by higher volumes combined with an improved current year combined ratio (-3.6 points) mainly driven by a more favorable current year claims experience along with lower Nat Cat charges, partly offset by a lower net investment income (€-6 million);
- **Life & Savings** (€-10 million or -24%) to €32 million mainly driven by a lower net technical margin in annuities in *Group G/A Savings*;
- Health remained stable at €8 million.

Income tax expenses increased by €2 million (+6%) to €-36 million in line with higher pre-tax underlying earnings.Underlying earnings increased by €10 million (+9%) to €112 million.

Adjusted earnings increased by €13 million (+13%) to €113 million mainly driven by higher underlying earnings. **Net income** increased by €12 million (+15%) to €94 million mainly driven by higher adjusted earnings.

EUROPE - ITALY

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	2,989	2,820	5,418
Life & Savings	2,073	1,941	3,653
Property & Casualty	870	845	1,688
Health	46	35	77
New business			
APE	172	164	315
NBV Margin	30.2%	31.1%	30.7%
Underlying earnings before tax	201	179	364
Life & Savings	90	83	169
Property & Casualty	110	95	193
Health	0	1	1
Other (b)	-	0	0
Income tax expenses / benefits	(54)	(52)	(101)
Minority interests	(43)	(36)	(75)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	104	90	188
Net capital gains or losses attributable to shareholders net of income tax	6	4	8
Adjusted earnings Group share	110	94	196
Profit or loss on financial assets (under fair value option) and derivatives	(2)	(6)	(9)
Exceptional operations (including discontinued operations)	-	-	(5)
Goodwill and other related intangible impacts	-	-	-
Integration and restructuring costs	(2)	(4)	(24)
NET INCOME GROUP SHARE	105	85	158
Property & Casualty Combined Ratio	92.4%	95.1%	94.4%
Health Combined Ratio	101.3%	99.1%	101.0%
Protection Combined Ratio	80.2%	83.8%	80.8%

⁽a) Net of intercompany eliminations. (b) Other corresponds to holding.

Gross revenues increased by €169 million (+6%) to €2,989 million. On a comparable basis, gross revenues increased by €169 million (+6%):

- **Life & Savings** (€+133 million or +7%) to €2,073 million. On a comparable basis, Life & Savings gross revenues increased by €133 million (+7%) mainly in *Unit-Linked* (€+102 million or +23%) due to the sales of *Protected Unit-Linked* products and *G/A Savings* (€+21 million or +2%) mainly from the sales of hybrid products;
- **Property & Casualty** (€+25 million or +3%) to €870 million. On a comparable basis, Property & Casualty gross revenues increased by €25 million (+3%) driven by higher new business and renewals in *Motor* and *Property* on both *Personal lines* (€+16 million or +3%) and *Commercial lines* (€+8 million or +4%);

• **Health** (€+11 million or +31%) to €46 million. On a comparable basis, Health gross revenues increased by €11 million (+31%) as a result of a strong commercial focus.

APE increased by €8 million (+5%) to €172 million. On a comparable basis, APE increased by €8 million (+5%) driven by *G/A Savings* (€+12 million or +15%) mainly from the sales of hybrid products.

NBV Margin decreased by 0.9 point to 30.2% mainly due to a change in product mix with higher share of *G/A Savings* new business.

Underlying earnings before tax increased by €22 million (+12%) to €201 million:

- **Property & Casualty** (€+15 million or +16%) to €110 million due to the improvement of the current year combined ratio (-1.1 points) driven by an improved loss ratio in *Personal lines* with lower frequency in attritional losses mainly in *Motor* and *Property*, combined with more favorable prior year reserve developments (-1.6 points), partly offset by a lower net investment income;
- **Life & Savings** (€+7 million or +9%) to €90 million mainly due to a higher investment margin (€+5 million) driven by in-force growth and lower minimum guaranteed rates, partly offset by the decrease in investment yields, and higher fees & revenues (€+3 million) mainly driven by higher Unit-Linked management fees;
- Health (€-1 million) to €0 million.

Income tax expenses increased by €1 million (+2%) to €-54 million driven by higher pre-tax underlying earnings, partly offset by positive tax one-offs.

Minority interests increased by €7 million (+18%) to €-43 million as a result of the increase of AXA MPS underlying earnings.

Underlying earnings increased by €14 million (+16%) to €104 million.

Adjusted earnings increased by €15 million (+16%) to €110 million mainly driven by higher underlying earnings.

Net income increased by €21 million (+24%) to €105 million driven by higher adjusting earnings, a favorable change in the fair value of assets accounted for under fair value option, as well as lower restructuring costs resulting from pre-retirement plans.

Asia

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	4,827	4,339	8,973
Life & Savings	3,087	2,735	5,780
Property & Casualty	677	630	1,245
Health	1,063	974	1,947
New business			
APE	867	763	1,520
NBV Margin	59.2%	60.5%	62.2%
Underlying earnings before tax	666	592	1,156
Life & Savings	391	342	665
Property & Casualty	48	37	68
Health	236	215	426
Other (b)	(8)	(2)	(3)
Income tax expenses / benefits	(133)	(112)	(219)
Minority interests	(4)	(4)	(7)
Income from affiliates and associates	91	67	171
Underlying earnings Group share	620	544	1,101
Net capital gains or losses attributable to shareholders net of income tax	10	(8)	(34)
Adjusted earnings Group share	631	536	1,067
Profit or loss on financial assets (under fair value option) and derivatives	2	(22)	(53)
Exceptional operations (including discontinued operations)	-	(6)	4
Goodwill and other related intangible impacts	(8)	(8)	(18)
Integration and restructuring costs	(1)	(13)	(13)
NET INCOME GROUP SHARE	625	487	987
Property & Casualty Combined Ratio	95.4%	96.5%	97.1%
Health Combined Ratio	77.5%	77.7%	78.8%
Protection Combined Ratio	86.3%	86.0%	86.8%

⁽a) Net of intercompany eliminations. (b) Other corresponds to holding.

ASIA - JAPAN

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	2,414	2,309	4,564
Life & Savings	1,698	1,639	3,203
Health	716	670	1,361
New business			
APE	268	279	546
NBV Margin	111.2%	92.3%	97.8%
Underlying earnings before tax	392	352	695
Life & Savings	183	156	300
Health	217	196	395
Other (b)	(8)	-	-
Income tax expenses / benefits	(111)	(92)	(189)
Minority interests	(4)	(3)	(7)
Income from affiliates and associates	-	-	-
Underlying earnings Group share	277	256	499
Net capital gains or losses attributable to shareholders net of income tax	(0)	0	8
Adjusted earnings Group share	277	256	507
Profit or loss on financial assets (under fair value option) and derivatives	(8)	(13)	(40)
Exceptional operations (including discontinued operations)	-	0	4
Goodwill and other related intangible impacts	-	-	-
Integration and restructuring costs	-	-	-
NET INCOME GROUP SHARE	270	244	471
Health Combined Ratio	70.0%	71.2%	72.0%
Protection Combined Ratio	70.5% 87.5%	87.4%	87.7%
Frotection Combined Ratio	61.5%	01.470	01.1%
Average exchange rate: € 1.00 = Japanese Yen	124	132	130

 $^{{\}it (a) Net of intercompany eliminations.}$

(b) Other corresponds to holding.

Gross revenues increased by €106 million (+5%) to €2,414 million. On a comparable basis, gross revenues decreased by €27 million (-1%):

- Life & Savings (€+60 million or +4%) to €1,698 million. On a comparable basis, Life & Savings gross revenues decreased by €34 million (-2%) mainly due to *G/A Savings* (€-86 million or -23%) and *Unit-Linked* (€-23 million or -57%) due to continued lower new business from the G/A capital light *Single Premium Whole Life* product, partly offset by *Protection with Savings* (€+85 million or +7%) mainly from in-force growth on regular premiums;
- **Health** (€+46 million or +7%) to €716 million. On a comparable basis, Health gross revenues increased by €7 million (+1%) mainly from Medical Whole Life products, notably due to the success of Medical Care products, partly offset by lower new business from Medical Term products.

APE decreased by €11 million (-4%) to €268 million. On a comparable basis, APE decreased by €26 million (-9%) mainly due to lower new business in *Protection with Savings* (€-24 million or -12%) following the announcement

of a tax rule change as well as the decrease of the G/A capital light *Single Premium Whole Life* product (€-11 million or -51%), partly offset by growth in *Health* (€+10 million or +21%).

NBV Margin increased by 18.9 points to 111.2% mainly driven by a favorable business mix from *Protection* to *Health* products.

Underlying earnings before tax increased by €40 million (+11%) to €392 million. On a constant exchange rate basis, underlying earnings before tax increased by €18 million (+5%):

- **Health** (€+21 million or +11%) to €217 million. On a constant exchange rate basis, Health underlying earnings before tax increased by €9 million (+5%) mainly due to an improved morbidity experience in Medical Whole Life products (€+6 million);
- **Life & Savings** (€+26 million or +17%) to €183 million. On a constant exchange rate basis, Life & Savings underlying earnings before tax increased by €16 million (+11%) primarily driven by higher fees & revenues, net technical margin and expenses mainly due to in-force growth in *Protection with Savings*;
- Other (€-8 million) to €-8 million. On a constant exchange rate basis, Other underlying earnings before tax decreased by €8 million mainly due to one-off costs linked to the establishment of the holding company (€-5 million).

Income tax expenses increased by €18 million (+20%) to €-111 million. On a constant exchange rate basis, income tax expenses increased by €12 million (+13%) driven by lower positive tax one-offs combined with higher pre-tax underlying earnings.

Underlying earnings increased by €21 million (+8%) to €277 million. On a constant exchange rate basis, underlying earnings increased by €6 million (+2%).

Adjusted earnings increased by €21 million (+8%) to €277 million. On a constant exchange rate basis, adjusted earnings increased by €6 million (+2%) driven by higher underlying earnings.

Net income increased by €26 million (+11%) to €270 million. On a constant exchange rate basis, net income increased by €11 million (+5%) driven by higher adjusted earnings combined with a favorable change in the fair value of derivatives not eligible for hedge accounting, partly offset by an unfavorable change in the fair value of mutual funds.

ASIA - HONG KONG

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	1,830	1,475	3,305
Life & Savings	1,362	1,069	2,521
Property & Casualty	143	124	240
Health	325	283	545
New business			
APE	268	204	456
NBV Margin	44.9%	49.5%	47.2%
Underlying earnings before tax	237	207	404
Life & Savings	206	183	358
Property & Casualty	13	9	22
Health	17	15	25
Income tax expenses / benefits	(14)	(9)	(13)
Minority interests	-	-	-
Income from affiliates and associates	-	=	-
Underlying earnings Group share	223	198	391
Net capital gains or losses attributable to shareholders net of income tax	0	(1)	(2)
Adjusted earnings Group share	223	198	389
Profit or loss on financial assets (under fair value option) and derivatives	12	(4)	(5)
Exceptional operations (including discontinued operations)	-	-	-
Goodwill and other related intangible impacts	(7)	(8)	(15)
Integration and restructuring costs	(0)	(13)	(13)
NET INCOME GROUP SHARE	228	173	357
Property & Casualty Combined Ratio	95.3%	96.3%	95.5%
Health Combined Ratio	94.4%	94.5%	95.6%
Protection Combined Ratio	84.2%	83.1%	85.4%
Average exchange rate: € 1.00 = Hong Kong Dollar	8.86	9.49	9.26

(a) Net of intercompany eliminations.

Gross revenues increased by €354 million (+24%) to €1,830 million. On a comparable basis, gross revenues increased by €234 million (+16%):

- **Life & Savings** (€+294 million or +28%) to €1,362 million. On a comparable basis, Life & Savings gross revenues increased by €204 million (+19%) mainly in *Protection with Savings* (€+156 million or +20%) driven by in-force growth and higher new business in brokers and agency channels, *Unit-Linked* (€+38 million or +66%) driven by growth in single premium new business, and *G/A Savings* (€+13 million or +10%) driven by in-force growth;
- **Health** (€+42 million or +15%) to €325 million. On a comparable basis, Health gross revenues increased by €21 million (+7%) mainly driven by higher volumes in *Individual business* and tariff increases in *Group business*;

• **Property & Casualty** (€+19 million or +15%) to €143 million. On a comparable basis, Property & Casualty gross revenues increased by €9 million (+7%) mainly due to higher volumes in both *Personal* and *Commercial lines* and tariff increases in *Commercial lines*.

APE increased by €64 million (+31%) to €268 million. On a comparable basis, APE increased by €46 million (+23%) driven by strong sales in *Protection with Savings* (€+78 million or +67%), partly offset by lower sales in *G/A Savings* (€-22 million or -49%) and *Group Health* (€-9 million or -57%).

NBV Margin decreased by 4.6 points to 44.9% mainly driven by the redesign of *Protection* and Critical Illness products combined with a change in distribution mix.

Underlying earnings before tax increased by €29 million (+14%) to €237 million. On a constant exchange rate basis, underlying earnings before tax increased by €14 million (+7%):

- **Life & Savings** (€+23 million or +13%) to €206 million. On a constant exchange rate basis, Life & Savings underlying earnings before tax increased by €10 million (+5%) mainly due to volume growth;
- **Health** (€+2 million or +17%) to €17 million. On a constant exchange rate basis, Health underlying earnings before tax increased by €1 million (+9%) mainly driven by volume growth;
- **Property & Casualty** (€+4 million or +38%) to €13 million. On a constant exchange rate basis, Property & Casualty underlying earnings before tax increased by €3 million (+29%) mainly due to pricing actions in *Personal Motor* and *Workers' Compensation* as well as volume growth in both *Personal* and *Commercial lines*.

Income tax expenses increased by €5 million (+52%) to €-14 million. On a constant exchange rate basis, income tax expenses increased by €4 million (+42%) mainly driven by higher pre-tax underlying earnings.

Underlying earnings increased by €25 million (+12%) to €223 million. On a constant exchange rate basis, underlying earnings increased by €10 million (+5%).

Adjusted earnings increased by €26 million (+13%) to €223 million. On a constant exchange rate basis, adjusted earnings increased by €11 million (+6%) mainly driven by higher underlying earnings.

Net income increased by €55 million (+32%) to €228 million. On a constant exchange rate basis, net income increased by €40 million (+23%) driven by higher adjusted earnings, a favorable change in the fair value of derivatives not eligible for hedge accounting, as well as the non-repeat of restructuring costs in 1H18.

ASIA - HIGH POTENTIALS

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	75	77	153
Life & Savings	26	28	56
Property & Casualty	29	31	58
Health	20	18	39
New business			
APE	331	280	517
NBV Margin	28.8%	36.9%	37.9%
Underlying earnings before tax	2	1	6
Life & Savings	2	2	8
Property & Casualty	(1)	(6)	(8)
Health	1	4	6
Income tax expenses / benefits	1	(1)	(2)
Minority interests	0	0	0
Income from affiliates and associates	91	67	171
Underlying earnings Group share	94	67	176
Net capital gains or losses attributable to shareholders net of income tax	10	(6)	(40)
Adjusted earnings Group share	104	62	136
Profit or loss on financial assets (under fair value option) and derivatives	(7)	(6)	(8)
Exceptional operations (including discontinued operations)	-	-	-
Goodwill and other related intangible impacts	(0)	-	(2)
Integration and restructuring costs	(0)	-	-
NET INCOME GROUP SHARE	97	55	126
Property & Casualty Combined Ratio	105.8%	117.6%	114.3%
Health Combined Ratio	98.0%	85.2%	90.1%
Protection Combined Ratio	113.7%	111.8%	103.9%

 $(a) \ {\it Net of intercompany eliminations}.$

Scope: (i) The Property & Casualty subsidiary in Thailand and the non-bancassurance Life & Savings subsidiary in Indonesia are fully consolidated; (ii) China, the Philippines and the bancassurance Life & Savings subsidiaries in Thailand and Indonesia, are consolidated under the equity method and contribute only to the underlying earnings, adjusted earnings and net income.

Gross revenues decreased by €2 million (-2%) to €75 million. On a comparable basis, gross revenues decreased by €6 million (-8%):

- **Property & Casualty** (€-2 million or -6%) to €29 million. On a comparable basis, Property & Casualty gross revenues decreased by €4 million (-12%) in *Thailand* (€-4 million) driven by lower revenues following pruning actions in both *Commercial Property* and *Personal Motor*;
- **Life & Savings** (€-2 million or -7%) to €26 million. On a comparable basis, Life & Savings gross revenues decreased by €3 million (-11%) in *Indonesia* mainly driven by lower volumes in *Protection with Savings* (€-4 million or -18%);

• **Health** (€+2 million or +10%) to €20 million. On a comparable basis, Health gross revenues increased by €1 million (+5%) in *Indonesia* (€+1 million) driven by in-force growth and higher new business.

APE increased by €52 million (+18%) to €331 million. On a comparable basis, APE increased by €42 million (+15%):

- China (€+71 million or +60%) to €189 million. On a comparable basis, APE increased by €70 million (+60%) due to strong sales of *G/A Savings* products (€+71 million or +84%) during the Chinese New Year;
- Thailand (€-16 million or -20%) to €64 million. On a comparable basis, APE decreased by €20 million (-25%) driven by Protection with Savings (€-11 million or -24%) due to lower sales of low margin products combined with lower sales of Unit-Linked products (€-10 million);
- Indonesia (€-3 million or -6%) to €52 million. On a comparable basis, APE decreased by €5 million (-10%) mainly driven by lower new business in Protection with Savings in both telemarketing and bancassurance channels, partly offset by successful sales of a newly launched Health product;
- The Philippines (€-1 million or -2%) to €27 million. On a comparable basis, APE decreased by €2 million (-9%) from Protection with Savings (€-3 million or -15%) due to lower sales in bancassurance channel.

NBV Margin decreased by 8.1 points to 28.8%. On a comparable basis, NBV Margin decreased by 8.2 points mainly driven by strong volumes of low-margin *G/A Savings* products in *China* during the Chinese New Year.

Underlying earnings before tax increased by €1 million to €2 million. On a constant exchange rate basis, underlying earnings before tax increased by €1 million:

- **Life & Savings** (€-1 million or -23%) to €2 million. On a constant exchange rate basis, Life & Savings underlying earnings before tax decreased by €1 million (-26%) in *Indonesia* mainly due to a lower net technical margin;
- **Health** (€-3 million or -69%) to €1 million. On a constant exchange rate basis, Health underlying earnings before tax decreased by €3 million (-71%) mainly in *Indonesia* (€-3 million) due to an unfavorable claims experience;
- **Property & Casualty** (€+5 million or +85%) to €-1 million. On a constant exchange rate basis, Property & Casualty underlying earnings before tax increased by €5 million (+86%) in *Thailand* due to a more favorable claims experience reflecting successful pruning actions.

Income tax expenses decreased by €2 million to €1 million. On a constant exchange rate basis, income tax expenses decreased by €2 million driven by lower pre-tax underlying earnings in *Indonesia* (€+2 million), partly offset by higher pre-tax underlying earnings in *Thailand* (€-1 million).

Income from affiliates and associates increased by €24 million (+35%) to €91 million. On a constant exchange rate basis, income from affiliates and associates increased by €19 million (+29%):

- Thailand (€+8 million or +28%) to €38 million mainly due to a more favorable claims experience and lower expenses;
- *China* (€+9 million or +75%) to €21 million mainly driven by favorable tax impacts supported by a regulatory change;
- *Indonesia* (€0 million or +2%) to €19 million;
- The Philippines (€+3 million or +25%) to €13 million mainly driven by an improved claims experience and a favorable change in business mix.

Underlying earnings increased by €27 million (+39%) to €94 million. On a constant exchange rate basis, underlying earnings increased by €22 million (+33%).

Adjusted earnings increased by €43 million (+69%) to €104 million. On a constant exchange rate basis, adjusted earnings increased by €38 million (+62%) driven by higher underlying earnings and higher net realized capital gains in *China* due to the positive equity market performance.

Net income increased by €42 million (+76%) to €97 million. On a constant exchange rate basis, net income increased by €38 million (+68%) driven by higher adjusted earnings.

AXA XL

(in Euro million, except percentages)	June 30, 2019	June 30, 2018 restated (a)	December 31, 2018
Gross revenues (b)	10,436	1,755	6,287
Life & Savings	95	-	45
Property & Casualty Insurance	4,961	1,197	3,354
Property & Casualty Specialty	2,632	557	1,794
Property & Casualty Reinsurance	2,748	-	1,093
Underlying earnings before tax	603	111	(178)
Life & Savings	7	-	5
Property & Casualty Insurance & Specialty	363	111	103
Property & Casualty Reinsurance	281	-	(277)
Other (c)	(48)	-	(10)
Income tax expenses / benefits	(100)	(33)	(70)
Minority interests	(2)	(1)	18
Income from affiliates and associates	1	-	(3)
Underlying earnings Group share	502	77	(233)
Net capital gains or losses attributable to shareholders net of income tax	45	28	(27)
Adjusted earnings Group share	547	105	(260)
Profit or loss on financial assets (under fair value option) and derivatives	(6)	(27)	(63)
Exceptional operations (including discontinued operations)	(45)	(4)	(29)
Goodwill and other related intangible impacts	(20)	-	(10)
Integration and restructuring costs	(82)	-	(67)
NET INCOME GROUP SHARE	394	75	(428)
Property & Casualty Combined Ratio	98.3%	99.4%	108.6%
Protection Combined Ratio	104.3%	n/a	89.2%

⁽a) Restated: as per new governance.

Gross revenues increased by €8,681 million (+495%) to €10,436 million. On a comparable basis, gross revenues increased by €802 million (+9%):

- Property & Casualty Insurance (€+3,764 million or +314%) to €4,961 million. On a comparable basis, Property & Casualty Insurance gross revenues increased by €616 million (+15%) mainly driven by both volume growth and rate increases across most lines of business, notably in North America Professional (€+214 million or +47%), including a new significant multi-year contract written in the first quarter, and in Property (€+193 million or +17%);
- Property & Casualty Reinsurance at €2,748 million. On a comparable basis, Property & Casualty Reinsurance gross revenues increased by €50 million (+2%) driven by both volume growth and rate increases in Specialty and Other lines (€+115 million or +19%) mainly from Lloyds Whole Accounts, North America Agriculture and North America Accident & Health, partly offset by lower premiums in Property Cat (€-49 million or -7%) reflecting a reduced Nat Cat exposure;
- **Property & Casualty Specialty** (€+2,074 million or +372%) to €2,632 million. On a comparable basis, Property & Casualty Specialty gross revenues increased by €137 million (+6%) driven by both volume

⁽b) Net of intercompany eliminations.

⁽c) Other corresponds to holding.

growth and rate increase across most lines of business, notably in *Political Risks* (€+35 million or +21%), as well as in *Accident & Health* (€+30 million or +21%) and *Fine Art & Specie* (€+25 million or +11%);

• **Life & Savings** at €95 million. On a comparable basis, Life & Savings gross revenues remained stable as the underlying business is in run-off.

Underlying earnings before tax reported were €603 million:

- **Property & Casualty** reported earnings were €644 million from underwriting profits mainly driven by both volume growth and rate increases as well as favorable developments in relation to 4Q18 catastrophe losses, partly offset by elevated levels of large non-catastrophe losses in the first half of 2019, as well as a significant net investment income combined with the emergence of expense synergies related to the integration of *XL Group* within *AXA Group*;
- Life & Savings reported earnings were €7 million;
- Other reported earnings were €-48 million mainly driven by interest expenses on financing debt.

Income tax expenses reported were €-100 million, reflecting positive pre-tax underlying earnings.

Minority interests reported were €-2 million.

Underlying earnings reported were €502 million.

Adjusted earnings reported were €547 million, reflecting underlying earnings (€502 million) as well as net realized capital gains mainly on fixed-income assets and equity instruments.

Net income reported was €394 million, reflecting adjusted earnings (€547 million), integration and restructuring costs (€-82 million) linked to the integration of *XL Group* within *AXA Group*, exceptional operations (€-45 million) due to the repurchase of financing debt and the amortization of intangible assets (€-20 million) related to distribution networks.

United States

(in Euro million, except percentages)	June 30, 2019 (a)	June 30, 2018	December 31, 2018
Gross revenues (b)	4,297	7,923	16,483
Life & Savings	3,629	6,577	13,723
Health	14	26	54
Other (c)	654	1,321	2,706
New business			
APE	524	821	1,471
NBV Margin	20.0%	22.8%	23.0%
Underlying earnings before tax		749	1,897
Life & Savings		509	1,431
Health		(12)	(30)
Other (c)		252	496
Income tax expenses / benefits		(136)	(272)
Minority interests		(149)	(500)
Income from affiliates and associates (a)	283	-	-
Underlying earnings Group share	283	465	1,125
Net capital gains or losses attributable to shareholders net of income tax	(3)	3	(11)
Adjusted earnings Group share	280	467	1,114
Profit or loss on financial assets (under fair value option) and derivatives	4	(59)	(82)
Exceptional operations (including discontinued operations)	(22)	(19)	16
Goodwill and other related intangible impacts	(0)	(0)	(3,006)
Integration and restructuring costs	(5)	(27)	(27)
NET INCOME GROUP SHARE	257	363	(1,986)
Health Combined Ratio		150.1%	169.6%
Protection Combined Ratio		108.3%	106.2%
Average exchange rate : € 1.00 = US Dollar	1.13	1.21	1.18

⁽a) Following the deconsolidation of AXA Equitable Holdings, Inc. and its subsequent accounting under the equity method, the United States underlying earnings contribution was fully accounted for in Income from affiliates and associates.

The results of our US segment are presented herein on the basis of IFRS and are not, and should not be relied upon as representing, the US GAAP results of AXA Equitable Holdings, Inc. ("**EQH**") (including AllianceBernstein), which, as a US public company, reports in US GAAP in accordance with the rules of the US Securities and Exchange Commission ("**SEC**"). For further information on EQH's financial results and other public reports please consult the SEC website (<u>www.sec.gov</u>).

⁽b) Net of intercompany eliminations.

⁽c) Other corresponds to asset management activities and holding.

UNITED STATES - LIFE & SAVINGS

(in Euro million, except percentages)	June 30, 2019 (a)	June 30, 2018	December 31, 2018
Gross revenues (b)	3,643	6,602	13,777
Life & Savings	3,629	6,577	13,723
Health	14	26	54
New business			
APE	524	821	1,471
NBV Margin	20.0%	22.8%	23.0%
Underlying earnings before tax		417	1,206
Life & Savings		509	1,431
Health		(12)	(30)
Other		(80)	(195)
Income tax expenses / benefits		(76)	(149)
Minority interests		(25)	(203)
Income from affiliates and associates (a)	198	-	-
Underlying earnings Group share	198	316	853
Net capital gains or losses attributable to shareholders net of income tax	(3)	3	(11)
Adjusted earnings Group share	195	319	842
Profit or loss on financial assets (under fair value option) and derivatives	4	(59)	(82)
Exceptional operations (including discontinued operations)	(20)	(20)	19
Goodwill and other related intangible impacts	(0)	(0)	(1,057)
Integration and restructuring costs	(5)	(27)	(26)
NET INCOME GROUP SHARE	175	213	(305)
Health Combined Ratio		150.1%	169.6%
Protection Combined Ratio		108.3%	106.2%
Average exchange rate : € 1.00 = US Dollar	1.13	1.21	1.18

(a) Following the deconsolidation of AXA Equitable Holdings, Inc. and its subsequent accounting under the equity method, the United States - Life & Savings underlying earnings contribution was fully accounted for in Income from affiliates and associates.

(b) Net of intercompany eliminations.

Following the deconsolidation of AXA Equitable Holdings Inc. and its subsequent accounting under the equity method, 1H19 Gross revenues include 3 months of operations, while 1H19 APE and 1H19 NBV include 6 months of operations on Group share basis.

Gross revenues decreased by €2,959 million (-45%) to €3,643 million. On a comparable basis, gross revenues increased by €225 million (+7%):

- **Life & Savings** (€-2,948 million or -45%) to €3,629 million. On a comparable basis, Life & Savings gross revenues increased by €225 million (+7%) mainly in *Unit-Linked* (€+203 million or +10%) from higher sales of *non-GMxB Variable Annuity*, partly offset by lower revenues from *GMxB Variable Annuity*;
- **Health** (€-12 million or -46%) to €14 million. On a comparable basis, Health gross revenues remained stable.

APE decreased by €297 million (-36%) to €524 million. On a comparable basis, APE increased by €25 million (+5%) mostly driven by higher sales of *non-GMxB Variable Annuity*, partly offset by lower sales of *GMxB Variable Annuity* and lower advisory sales in *Mutual Funds*.

NBV Margin decreased by 2.8 points to 20.0% driven by lower interest rates and less favorable business mix.

Underlying earnings decreased by €118 million (-37%) to €198 million. On a constant exchange rate basis, underlying earnings decreased by €132 million (-42%) mainly driven by the decrease in AXA Group average ownership of AXA Equitable Holdings, Inc. from 92.7% in 1H18 to 52.7% in 1H19, following the IPO and subsequent sell-downs. At constant ownership rate, underlying earnings increased by 7% mainly from both higher investment and GMxB hedge margins, partly offset by lower Unit-Linked management fees.

Adjusted earnings decreased by €124 million (-39%) to €195 million. On a constant exchange rate basis, adjusted earnings decreased by €137 million (-43%) mainly driven by lower underlying earnings.

Net income decreased by €38 million (-18%) to €175 million. On a constant exchange rate basis, net income decreased by €50 million (-23%) driven by lower adjusted earnings, partly offset by a favorable change in the fair value of mutual funds and interest rate derivatives not eligible for hedge accounting (€+63 million) backing structured products and lower separation costs (€+23 million) in the context of the IPO and subsequent sell-downs of AXA Equitable Holdings, Inc.

UNITED STATES - AB

(in Euro million, except percentages)	June 30, 2019 (a)	June 30, 2018	December 31, 2018
Gross revenues (b)	654	1,321	2,706
Underlying earnings before tax		332	691
Income tax expenses / benefits		(60)	(123)
Minority interests		(124)	(297)
Income from affiliates and associates (a)	85	-	-
Underlying earnings Group share	85	148	271
Net capital gains or losses attributable to shareholders net of income tax	-	-	-
Adjusted earnings Group share	85	148	271
Profit or loss on financial assets (under Fair Value option) and derivatives	-	-	-
Exceptional operations (including discontinued operations)	(2)	2	(2)
Goodwill and other related intangibles impacts	-	-	(1,949)
Integration and restructuring costs	-	-	(1)
NET INCOME GROUP SHARE	83	150	(1,681)
Average Assets under Management (in Euro billion)	482	461	467
Asset management fee bps		40.5	40.7
Underlying cost income ratio		71.6%	70.8%
Average exchange rate : € 1.00 = US Dollar	1.13	1.21	1.18

(a) Following the deconsolidation of AXA Equitable Holdings, Inc., the United States - AB underlying earnings contribution was fully accounted for in Income from affiliates and associates. (b) Net of intercompany eliminations. Gross Revenues amounted to €683 million before intercompany eliminations as of June 30, 2019.

Following the deconsolidation of AXA Equitable Holdings Inc. and its subsequent accounting under the equity method, 1H19 Gross revenues include 3 months of operations.

Gross revenues decreased by €667 million (-51%) to €654 million. On a comparable basis, gross revenues decreased by €42 million (-6%) mainly from both lower research service (€-30 million) and management fees (€-12 million) as a result of adverse market conditions in 4Q18.

Underlying earnings decreased by €63 million (-43%) to €85 million. On a constant exchange rate basis, underlying earnings decreased by €69 million (-47%) driven by the decrease in AXA Group average ownership of AXA Equitable Holdings, Inc. from 92.7% in 1H18 to 52.7% in 1H19, following the IPO and subsequent sell-downs. At constant ownership rate, underlying earnings decreased by €15 million (-10%) reflecting lower research service and performance fees.

Adjusted earnings decreased by €63 million (-43%) to €85 million. On a constant exchange rate basis, adjusted earnings decreased by €69 million (-47%).

Net income decreased by €67 million (-45%) to €83 million. On a constant exchange rate basis, net income decreased by €73 million (-49%) mainly driven by lower adjusted earnings.

International

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	3,662	3,419	6,535
Life & Savings	645	646	1,285
Property & Casualty	2,042	1,946	3,722
Health	816	695	1,295
Other (b)	159	132	233
New business			
APE	129	123	262
NBV Margin	39.8%	34.2%	36.5%
Underlying earnings before tax	292	231	435
Life & Savings	55	43	67
Property & Casualty	184	150	305
Health	21	12	25
Other (c)	31	26	39
Income tax expenses / benefits	(61)	(43)	(92)
Minority interests	(32)	(25)	(47)
Income from affiliates and associates	41	47	104
Underlying earnings Group share	240	210	400
Net capital gains or losses attributable to shareholders net of income tax	(2)	(1)	(4)
Adjusted earnings Group share	238	209	396
Profit or loss on financial assets (under fair value option) and derivatives	8	14	39
Exceptional operations (including discontinued operations)	-	(20)	(17)
Goodwill and other related intangible impacts	(12)	(8)	(29)
Integration and restructuring costs	(2)	(5)	(35)
NET INCOME GROUP SHARE	232	190	355
Property & Casualty Combined Ratio	98.4%	100.1%	100.6%
Health Combined Ratio	98.6%	99.3%	99.6%
Protection Combined Ratio	98.7%	100.2%	98.8%

⁽a) Net of intercompany eliminations.

Scope: (i) Mexico, the Gulf Region, Colombia, Singapore, Turkey, Poland, Morocco, AXA Bank Belgium, Malaysia Property & Casualty, Luxembourg, the Czech Republic Life & Savings, the Slovak Republic Life & Savings, Greece and Brazil are fully consolidated; (ii) Russia (Reso), India, Nigeria and Lebanon are consolidated under the equity method and contribute only to the underlying earnings, adjusted earnings and net income.

Gross revenues increased by €243 million (+7%) to €3,662 million. On a comparable basis, gross revenues increased by €196 million (+6%) mainly driven by insurance activities (+6%) partly offset by a decrease in banking revenues (-5%):

• **Property & Casualty** (€+96 million or +5%) to €2,042 million. On a comparable basis, Property & Casualty gross revenues increased by €127 million (+7%):

⁽b) Other corresponds to banking activities.

⁽c) Other corresponds to banking activities and holding.

- Mexico (€+39 million or +10%) to €476 million mainly driven by a positive timing impact and new business in Commercial Property,
- o The Gulf Region (€-18 million or -7%) to €260 million mainly driven by a further reduction of the size of a large Commercial Motor fleet,
- o Turkey (€+57 million or +21%) to €257 million mainly in Motor and Commercial Property,
- o Colombia (€+44 million or +20%) to €251 million mainly driven by new business in Protection and Workers' Compensation,
- o Poland (€-16 million or -7%) to €217 million mainly due to lower sales in Personal Motor in line with softening market trends,
- Morocco (€+12 million or +8%) to €170 million mainly due to new business in Personal Motor and Commercial Property,
- o *Malaysia* (€-10 million or -8%) to €117 million mainly due to lower sales in *Motor* reflecting strong market competition;
- **Health** (€+122 million or +18%) to €816 million. On a comparable basis, Health gross revenues increased by €80 million (+11%) stemming from volume growth and tariff increases in both *Mexico* (€+62 million or +19%) to €410 million and *the Gulf Region* (€+14 million or +7%) to €211 million;
- **Life & Savings** (€-1 million) to €645 million. On a comparable basis, Life & Savings gross revenues decreased by €3 million (-1%) mainly in (i) *Colombia* (€-14 million or -16%) to €71 million mostly due to a *G/A Savings* run-off portfolio, and (ii) *Poland* (€-3 million or -4%) to €71 million mainly driven by lower sales in *Unit-Linked* largely compensated by higher sales in *Protection*, partly offset by (iii) *Singapore* (€+15 million or +12%) to €140 million from higher sales across all lines of business;
- Other (€+ 27million or +20%) to €159 million. On a comparable basis, Other gross revenues decreased by €8 million (-5%) at AXA Bank Belgium mainly due to lower net realized capital gains.

APE increased by €6 million (+5%) to €129 million. On a comparable basis, APE increased by €4 million (+3%) mainly driven by (i) *India* (€+2 million or +10%) to €21 million from higher sales in *Protection with Savings*, (ii) *Singapore* (€+2 million or +4%) to €49 million from higher sales in both G/A Savings and Unit-Linked, and (iii) Mexico (€+1 million or +13%) to €13 million reflecting a growth in *Protection with Savings*.

NBV Margin increased by 5.6 points to 39.8% mainly due to a more favorable product mix, notably within *Unit-Linked*, in *Singapore*.

Underlying earnings before tax increased by €61 million (+26%) to €292 million. On a constant exchange rate basis, underlying earnings before tax increased by €63 million (+27%):

- Property & Casualty (€+34 million or +23%) to €184 million. On a constant exchange rate basis, Property & Casualty underlying earnings before tax increased by €39 million (+26%) mainly driven by (i) Brazil (€+14 million) primarily from a more favorable claims experience, (ii) Colombia (€+11 million) mainly driven by an improved net technical margin in Workers' Compensation, partly offset by higher acquisition expenses in line with volume growth, and (iii) Luxembourg (€+6 million) following a more favorable claims experience;
- Life & Savings (€+12 million or +29%) to €55 million. On a constant exchange rate basis, Life & Savings underlying earnings before tax increased by €11 million (+27%) mainly driven by (i) *Mexico* (€+8 million) stemming from a more favorable claims experience, and a higher investment margin as a result of a higher average asset base, partly offset by higher commissions, and (ii) *Poland* (€+5 million) from lower acquisition expenses;
- Other (€+6 million or +23%) to €31 million. On a constant exchange rate basis, Other underlying earnings before tax increased by €6 million (+23%) from *Holdings* (€+5 million) mainly driven by lower expenses;

• **Health** (€+9 million or +69%) to €21 million. On a constant exchange rate basis, Health underlying earnings before tax increased by €7 million (+59%) mainly from (i) the Gulf Region (€+4 million) mainly driven by higher favorable prior year reserve developments, and (ii) Mexico (€+3 million) as a result of a higher net technical margin, partly offset by higher expenses.

Income tax expenses increased by €19 million (+44%) to €-61 million. On a constant exchange rate basis, income tax expenses increased by €19 million (+45%) mainly driven by higher pre-tax underlying earnings.

Minority interests increased by €7 million (+28%) to €-32 million. On a constant exchange rate basis, minority interests increased by €7 million (+27%) as a result of higher underlying earnings in *the Gulf Region* and *Colombia*.

Income from affiliates and associates decreased by €6 million (-12%) to €41 million. On a constant exchange rate basis, income from affiliates and associates decreased by €3 million (-6%) mainly at *Reso*.

Underlying earnings increased by €30 million (+14%) to €240 million. On a constant exchange rate basis, underlying earnings increased by €35 million (+16%).

Adjusted earnings increased by €29 million (+14%) to €238 million. On a constant exchange rate basis, adjusted earnings increased by €33 million (+16%) mainly driven by higher underlying earnings.

Net income increased by €42 million (+22%) to €232 million. On a constant exchange rate basis, net income increased by €50 million (+26%) mainly driven by higher adjusted earnings.

Transversal & Central Holdings

(in Euro million, except percentages)	June 30, 2019	June 30, 2018 restated (a)	December 31, 2018
Gross revenues (b)	1,367	1,413	2,684
Life & Savings	2	3	5
Property & Casualty	690	708	1,290
Health	88	71	146
Other (c)	587	631	1,243
Underlying earnings before tax	(331)	(181)	(487)
Life & Savings	0	1	(6)
Property & Casualty	75	100	208
Health	(1)	(2)	(17)
Other (d)	(406)	(281)	(673)
Income tax expenses / benefits	91	90	159
Minority interests	(3)	(4)	(8)
Income from affiliates and associates	11	10	20
Underlying earnings Group share	(232)	(84)	(316)
Net capital gains or losses attributable to shareholders net of income tax	35	1	(13)
Adjusted earnings Group share	(196)	(84)	(330)
Profit or loss on financial assets (under fair value option) and derivatives	(438)	(120)	(79)
Exceptional operations (including discontinued operations)	(597)	(20)	(91)
Goodwill and other related intangible impacts	(0)	(0)	(1)
Integration and restructuring costs	(22)	(12)	(64)
NET INCOME GROUP SHARE	(1,254)	(236)	(564)
Property & Casualty Combined Ratio	95.7%	89.9%	89.9%
Health Combined Ratio	100.6%	102.1%	110.4%

⁽a) Restated: as per new governance.
(b) Net of intercompany eliminations.
(c) Other corresponds to asset management activities.
(d) Other corresponds to asset management activities and holding.

AXA INVESTMENT MANAGERS ("AXA IM")

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	587	631	1,243
Underlying earnings before tax	167	188	343
Income tax expenses / benefits	(51)	(55)	(85)
Minority interests	(3)	(4)	(8)
Income from affiliates and associates	10	10	19
Underlying earnings Group share	123	139	270
Net capital gains or losses attributable to shareholders net of income tax	-	-	-
Adjusted earnings Group share	123	139	270
Profit or loss on financial assets (under Fair Value option) and derivatives	(8)	11	(1)
Exceptional operations (including discontinued operations)	(0)	(50)	(53)
Goodwill and other related intangibles impacts	(0)	(0)	(1)
Integration and restructuring costs	(0)	(4)	(40)
NET INCOME GROUP SHARE	115	96	175
Average Assets under Management (in Euro billion)	649	641	642
Asset management fee bps	16.6	17.2	17.1
Underlying cost income ratio	71.3%	69.7%	72.1%

(a) Net of intercompany eliminations. Gross Revenues amounted to €728 million before intercompany eliminations as of June 30, 2019.

Assets under Management ("AUM") increased by €27 billion from December 31, 2018, to €757 billion at the end of June 30, 2019, driven by positive market effects mainly linked to lower interest rates (€+28 billion), a positive foreign exchange rate impact (€+2 billion), and net inflows from Main Fund (€+4 billion) linked to the integration of *XL Group* (€+3 billion), partly offset by net outflows from Asian joint ventures (€-6 billion) mainly from the China subsidiary due to changes in regulatory requirements.

Management fee bps decreased by 0.6 bps to 16.6 bps. On a constant exchange rate basis, management fee bps decreased by 0.6 bps mainly due to an unfavorable change in product mix.

Gross revenues decreased by €44 million (-7%) to €587 million. On a comparable basis, gross revenues decreased by €48 million (-8%) mainly driven by lower performance fees (€-14 million), management fees (€-14 million) and transaction fees (€-13 million).

Underlying earnings before tax decreased by €21 million (-11%) to €167 million. On a constant exchange rate basis, underlying earnings before tax decreased by €22 million (-12%) as a result of lower gross revenues, partly offset by lower expenses.

The underlying cost income ratio increased by 1.6 points to 71.3%. On a constant exchange rate basis, the underlying cost income ratio increased by 1.3 points.

Income tax expenses decreased by €4 million (-7%) to €-51 million.

Income from affiliates and associates remained stable at €10 million.

Underlying earnings and **adjusted earnings** decreased by €16 million (-12%) to €123 million. On a constant exchange rate basis, underlying earnings and adjusted earnings decreased by €17 million (-12%).

Net income increased by €19 million (+20%) to €115 million. On a constant exchange rate basis, net income increased by €19 million (+20%) mainly driven by the non-repeat of an exceptional tax charge related to the transfer of *AB* shares to *AXA US* in the context of the IPO of AXA Equitable Holdings, Inc. completed in May 2018.

AXA ASSISTANCE

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Gross revenues (a)	687	680	1,331
Property & Casualty	599	609	1,185
Health	88	71	146
Underlying earnings before tax	13	14	20
Property & Casualty	13	15	36
Health	(1)	(2)	(17)
Income tax expenses / benefits	(8)	(10)	(16)
Minority interests	0	(0)	(0)
Income from affiliates and associates	1	1	1
Underlying earnings Group share	5	3	4
Net capital gains or losses attributable to shareholders net of income tax	0	1	(2)
Adjusted earnings Group share	5	5	2
Profit or loss on financial assets (under fair value option) and derivatives	0	(6)	(7)
Exceptional operations (including discontinued operations)	1	0	2
Goodwill and other related intangible impacts	-	-	-
Integration and restructuring costs	(3)	(1)	(8)
NET INCOME GROUP SHARE	4	(2)	(11)
Property & Casualty Combined Ratio	98.4%	98.1%	97.8%
Health Combined Ratio	100.6%	102.1%	110.4%

(a) Net of intercompany eliminations.

Gross revenues increased by €7 million (+1%) to € 687 million. On a comparable basis, gross revenues increased by €26 million (+4%):

- **Property & Casualty** (€-10 million or -2%) to €599 million. On a comparable basis, Property & Casualty gross revenues increased by €11 million (+2%) in *Non-Motor* (€+21 million or +6%) from higher volumes mainly in Travel and Home, partly offset by lower volumes in *Motor* (€-10 million or -4%);
- **Health** (€+17 million or +24%) to €88 million. On a comparable basis, Health gross revenues increased by €15 million (+21%) mainly due to higher new business.

Underlying earnings before tax decreased by €1 million (-6%) to €13 million:

- **Property & Casualty** (€-2 million or -12%) to €13 million mainly driven by higher commissions from a change in business mix towards large partnerships, notably in Home, partly offset by lower attritional losses in *Motor*;
- **Health** (€+1 million or +66%) to €-1 million mainly driven by a decrease in the expense ratio.

Income tax expenses decreased by €2 million (-20%) to €-8 million mainly driven by a lower corporate tax rate due to a favorable change in country mix.

Underlying earnings increased by €2 million (+51%) to €5 million.

Adjusted earnings remained stable at €5 million as higher underlying earnings were offset by lower net realized capital gains.

Net income increased by €6 million to €4 million mainly driven by favorable foreign exchange impacts.

AXA SA

(in Euro million, except percentages)	June 30, 2019	June 30, 2018	December 31, 2018
Underlying earnings Group share	(401)	(298)	(703)
Net capital gains or losses attributable to shareholders net of income tax	36	(2)	(23)
Adjusted earnings Group share	(365)	(300)	(726)
Profit or loss on financial assets (under fair value option) and derivatives	(438)	(125)	(68)
Exceptional operations (including discontinued operations)	(596)	58	(16)
Goodwill and other related intangible impacts	-	-	-
Integration and restructuring costs	(15)	(6)	(9)
NET INCOME GROUP SHARE	(1,414)	(373)	(819)

Underlying earnings decreased by €103 million to €-401 million mainly driven by (i) temporary higher financial charges, notably in the context of the acquisition of *XL Group*, the change in the accounting methodology of the mandatory exchangeable bonds triggered by the deconsolidation of AXA Equitable Holdings, Inc. ("EQH") and hedges protecting the value of EQH, as well as (ii) higher tax paid mostly related to the timing of dividends received from subsidiaries.

Adjusted earnings decreased by €66 million to €-365 million mainly driven by lower underlying earnings, partly offset by the positive impact of derivatives set up to reduce the Group exposure to equities.

Net income decreased by €1,041 million to €-1,414 million mainly due to (i) the negative impact linked to the deconsolidation of AXA Equitable Holdings, Inc. (€-0.6 billion), (ii) an unfavorable change in the fair value of derivatives not eligible for hedge accounting, and (iii) the non-repeat of the 2018 one-off benefit from the reimbursement of the tax paid on dividends received from European subsidiaries held for more than 95% following the decision from the European Court of Justice.

Outlook

Anticipating the rapidly evolving needs of its customers, AXA's strategy is articulated around its preferred segments (P&C Commercial lines, Health and Protection) and a focus on partnerships and innovation, seizing opportunities arising from new technologies to offer products and services beyond insurance and becoming a trusted partner for its customers.

AXA is resolutely focused on the delivery of its Ambition 2020 plan and the successful integration of XL Group, solidifying AXA's position as the #1 global P&C Commercial lines insurer. The significant shift in the business profile of the Group is well advanced, leading to a higher proportion of technical margin earnings and a reduced sensitivity to financial markets. AXA's Solvency II position and free cash flow generation should remain strong and resilient to external shocks due to robust underwriting and reinsurance policies, a high quality asset portfolio and disciplined capital management.

With its clear strategy, a simplified organization designed to foster growth across its preferred segments, a significant shift in strategic profile and a strong balance sheet with financial flexibility, AXA is well positioned to create lasting shareholder value and offer an attractive return.

Glossary

This glossary includes definitions of non-GAAP financial measures, or alternative performance measures ("APMs"), indicated by an asterisk (*), that Management believes are useful to understand the Group's business and analyze the Group's performance. The scope of the following definitions of APMs remains unchanged compared to prior periods, except that the scope of certain definitions was updated to take into account (i) the deconsolidation of EQH and its subsequent remaining ownership accounting using the equity method and (ii) the impact of the issuance by AXA of mandatory exchangeable bonds into shares of EQH in May 2018, which were recorded in "shareholders' equity - Minority interests" and "financial debt" and subsequent reclassification of Shareholders' Equity components under financing debt starting 1Q19.

Scope and comparable basis

SPLIT BY GEOGRAPHIES

The split by geographies is detailed below:

- **France** (insurance and banking activities, and holdings);
- Europe, consisting of:
 - o Switzerland (insurance activities),
 - Germany (insurance and banking activities, and holdings),
 - o Belgium (insurance activities and holdings),
 - United Kingdom and Ireland (insurance activities and holdings),
 - Spain (insurance activities),
 - Italy (insurance activities and holdings);
- **Asia**, consisting of:
 - Japan (insurance activities and holdings),
 - Hong Kong (insurance activities),
 - o Asia High Potentials, consisting of:
 - Thailand (insurance activities),
 - Indonesia (insurance activities),
 - China (insurance activities),
 - The Philippines (insurance activities),
 - Asia Direct, consisting of:
 - Direct Japan (insurance activities),
 - Direct South Korea (insurance activities),
 - Asia Holdings;
- **AXA XL**, consisting of:
 - XL Group (insurance activities and holdings) as acquired on September 12, 2018,

- AXA Corporate Solutions Assurance (insurance activities),
- AXA Art (insurance activities);
- **United States** (insurance activities, AB and holdings);
- **International**, consisting of:
 - AXA Bank Belgium (banking activities),
 - Brazil (insurance activities and holdings),
 - Colombia (insurance activities),
 - o Czech Republic and Slovak Republic (insurance activities),
 - Greece (insurance activities),
 - o The Gulf Region (insurance activities and holdings),
 - o India (insurance activities and holdings),
 - Lebanon (insurance activities and holdings),
 - Luxembourg (insurance activities and holdings),
 - Malaysia (insurance activities),
 - o AXA Mediterranean Holdings,
 - Mexico (insurance activities),
 - Morocco (insurance activities and holdings),
 - Nigeria (insurance activities and holdings),
 - o Poland (insurance activities),
 - Russia (Reso) (insurance activities),
 - Singapore (insurance activities and holdings),
 - Turkey (insurance activities and holdings);
- Transversal & Central Holdings, consisting of:
 - AXA Investment Managers,
 - AXA Assistance,
 - o AXA Liabilities Managers,
 - AXA Global Re,
 - AXA Life Europe,
 - o AXA SA and other Central Holdings.

CURRENT ENGINES AND HIGH POTENTIALS

The split between current engines and high potentials is detailed below:

- **Current Engines:** Belgium, France, Germany, Hong Kong, Italy, Japan, Spain, Switzerland, UK & Ireland, AXA XL, the United States and AB;
- **High Potentials:** Brazil, China, Indonesia, Mexico, the Philippines and Thailand.

COMPARABLE BASIS FOR REVENUES, ANNUAL PREMIUM EQUIVALENT AND NBV MARGIN

"On a comparable basis" means the following:

- data for the current period were restated using the prevailing foreign currency exchange rates for the same period of prior year (**constant exchange rate basis**);
- data in one of the two periods being compared were restated for the results of acquisitions, disposals
 and business transfers (constant structural basis) and for changes in accounting principles (constant
 methodological basis).

Earnings and Capital

ADJUSTED EARNINGS*

Adjusted Earnings represent the net income (Group share) as disclosed in the table set forth on pages 18 to 20 of this report, before the impact of the following items net of policyholder participation, deferred acquisition costs, VBI, taxes and minority interests:

- integration and restructuring costs related to material newly acquired companies as well as restructuring and associated costs related to productivity improvement plans;
- goodwill and other related intangibles;
- exceptional operations (primarily change in scope and discontinued operations);
- profit or loss on financial assets accounted for under fair value option (excluding assets backing liabilities
 for which the financial risk is borne by the policyholder), foreign exchange impacts on assets and
 liabilities, and derivatives related to invested assets and liabilities.

Derivatives related to invested assets:

- include all foreign exchange derivatives, except the ones related to currency options in earnings hedging strategies which are included in underlying earnings;
- exclude derivatives related to insurance contracts evaluated according to the "selective unlocking" accounting policy; and
- exclude derivatives involved in the economic hedging of realized gains and impairments of equity securities backing General Account and shareholders' funds, for which cost at inception, intrinsic value and pay-off flow through adjusted earnings, and only time value flows through net income when there is no intention to sell the derivatives in the short term (if not, flows through adjusted earnings).

UNDERLYING EARNINGS*

Underlying Earnings correspond to Adjusted Earnings without the following elements net of policyholder participation, deferred acquisition costs, VBI, taxes and minority interests:

- realized gains and losses and change in impairment valuation allowances (on assets not designated under fair value option or trading assets); and
- cost at inception, intrinsic value and pay-off of derivatives used for the economic hedging of realized gains and impairments of equity securities backing General Account and shareholders' funds.

EARNINGS PER SHARE

Earnings per share (**EPS**) represent AXA's consolidated earnings (net of financial charges related to undated subordinated debt recorded through shareholders' equity, preferred shares and mandatory exchangeable bonds up to the date of deconsolidation of EQH and its subsequent accounting under equity method), divided by the weighted average number of outstanding ordinary shares.

Diluted earnings per share (**diluted EPS**) represent AXA's consolidated earnings (net of financial charges related to undated subordinated debt recorded through shareholders' equity, preferred shares and mandatory exchangeable bonds up to the date of deconsolidation of EQH and its subsequent accounting under equity method), divided by the weighted average number of outstanding ordinary shares, on a diluted basis (*i.e.* including the potential impact of all outstanding dilutive stock options being exercised, performance shares, and conversion of existing convertible debt into shares, provided that their impact is not anti-dilutive).

Underlying Earnings per share* corresponds to Underlying Earnings (net of financial charges related to undated subordinated debt recorded through shareholders' equity, preferred shares and mandatory exchangeable bonds up to the date of deconsolidation of EQH and its subsequent accounting under equity method), divided by the weighted average number of outstanding ordinary shares.

RETURN ON EQUITY

The **Return on Equity ("RoE")** is calculated as earnings divided by the weighted average shareholders' equity. The weighted average shareholders' equity is based on opening shareholders' equity adjusted for weighted average impacts of capital flows (including dividends).

- for underlying RoE and adjusted RoE*:
 - o reserves relating to the change in the fair value through shareholders' equity are excluded from the average shareholders' equity,
 - undated subordinated debts ("Super Subordinated Debts" TSS/"Undated Subordinated Debts"
 TSDI) are treated as financing debt, thus excluded from the average shareholders' equity,
 - and earnings include interest charges on TSS/TSDI, on preferred shares, and on shareholders' equity component of the mandatory exchangeable bonds up to the date of deconsolidation of EQH and its subsequent accounting under equity method;
- for net income RoE: calculation is based on consolidated financial statements, i.e.
 - average shareholders' equity including undated subordinated debt (TSS/TSDI) and reserves relating to the change in the fair value through shareholders' equity,
 - o and net income.

FREE CASH FLOWS

Free Cash Flows are defined as a measure of dividend capacity calculated as the sum of earnings and required capital change.

EOF (ELIGIBLE OWN FUNDS)

Surplus derived from a Solvency II balance sheet. It is defined as the excess of market value of assets over best estimate liabilities and Risk Margin as per Solvency II regulation.

SOLVENCY II RATIO

This ratio is calculated as per Solvency II, and is equal to the total amount of the Group's Eligible Own Funds ("EOF") divided by the Group's Solvency Capital Requirement ("SCR"). The solvency capital requirement, i.e., the denominator of the Solvency II ratio, is set at a level ensuring that insurers and reinsurers are able to meet their obligations towards policyholders and beneficiaries over the next 12 months, with a 99.5% probability. The solvency capital requirement can be calculated either based on the standard formula or an internal model. The Group is using an internal model.

The Solvency II ratio is estimated primarily using AXA's internal model calibrated based on an adverse 1/200 years shock and assuming equivalence for AXA Equitable Holdings, Inc. in the US. For further information on AXA's internal model and Solvency II disclosures, please refer to AXA Group's SFCR for FY 2018, available on AXA's website (www.axa.com). As in previous disclosures all AXA US entities are taken into account assuming US equivalence. The contribution to the AXA Group Solvency II ratio from the entities that were part of the XL Group ("XL entities") as of December 31, 2018, was calculated in accordance with the equivalence regime, based on the Bermudian Standard Formula SCR, plus a 5% add-on required by the AXA's lead supervisor (ACPR), as a transitional measure. In compliance with the ACPR's decision, from January 1, 2019, XL entities have been fully consolidated for Solvency II purposes (as per the consolidation-based method set forth in the Solvency II Directive) and their contribution to the Group's solvency capital requirement has been calculated using the Solvency II standard formula. Subject to the prior approval of the ACPR, the Group intends as soon as FY 2020 to extend its internal model to XL entities.

DEBT GEARING*

Debt Gearing refers to the level of a company's debt related to its equity capital, usually expressed as a percentage. Debt Gearing is used by Management to measure the financial leverage of the Group and the extent to which its operations are funded by creditors as opposed to shareholders. AXA's Debt Gearing is calculated by dividing the gross debt (financing debt and undated subordinated debt) by total capital employed (consolidated shareholders' equity excluding undated subordinated debt and reserves relating to the change in the fair value of financial instruments and of hedge accounting derivatives plus gross debt). Furthermore, following the deconsolidation of EQH and its subsequent accounting under the equity method, for 1H19 mandatory exchangeable bonds issued by AXA in May 2018 were excluded from the Debt Gearing.

Activities

INSURANCE

LIFE & SAVINGS HYBRID AND G/A CAPITAL LIGHT PRODUCTS

Hybrid products: Savings products allowing clients to invest in both Unit-Linked and General Account funds.

G/A capital light products: General Account Savings products which, at inception, create more EOF than the economic capital they consume.

LIFE & SAVINGS NET INFLOWS

Life & Savings Net Inflows are defined as the collected premiums (including risk premiums, fees and revenues), net of surrenders, maturities, claims paid and other benefits paid. This definition is applicable to all Life and Savings products as well as Life-like Health products, with the exception of Mutual Funds products.

NEW BUSINESS APE (NEW BUSINESS ANNUAL PREMIUM EQUIVALENT)

It represents 100% of new regular premiums plus 10% of single premiums, in line with EEV methodology. APE is Group share.

NBV (NEW BUSINESS VALUE)

The value of newly issued contracts during the current year. It consists of the present value of future profits after the costs of acquiring business, less (i) an allowance for the time value of financial option and guarantees, (ii) cost of capital and non-financial risks. AXA calculates this value net of tax.

NBV MARGIN (NEW BUSINESS VALUE MARGIN)

New Business Value Margin is the ratio of:

- New Business Value representing the value of newly issued contracts during the current year; to
- Annual Premium Equivalent.

This ratio represents the profitability of the new business.

MARGIN ANALYSIS

The Margin Analysis is presented on an underlying earnings basis.

Even though the presentation of the Margin Analysis is not the same as the Statement of Income (underlying basis), it is based on the same GAAP measures as used to prepare the Statement of Income in accordance with IFRS.

Underlying investment margin includes the following items:

- net investment income; and
- interests and bonuses credited to policyholders and unallocated policyholder bonuses (and the change in specific reserves purely linked to invested assets returns) related to the net investment income as well as the unwind of the discount rate used in calculating technical reserves.

Underlying fees & revenues include:

- revenues derived from mutual fund sales (which are part of consolidated revenues);
- loadings charged to policyholders (or contractual charges) on premiums of all Life & Savings products;
- loadings on deposits received on all Life & Savings products and fees on funds under management for separate account (Unit-Linked) business;
- deferred income such as capitalization net of amortization of URR (Unearned Revenue Reserve) and UFR (Unearned Fee Reserve); and
- other fee revenues, e.g., fees received on financial planning or sales of third party products.

Underlying net technical margin includes the following components:

- mortality and morbidity margin: the difference between income or earned premiums for assuming risk
 and the cost of benefits and claims charges directly linked to the claims experience or its anticipation
 (death or disability);
- surrender margin: the difference between the benefit reserve and the surrender value paid to the policyholder in the event of early contract termination;

- GMxB (Variable Annuity guarantees) active financial risk management: the net result from GMxB lines
 corresponding to explicit charges related to these types of guarantees less cost of hedging. It also
 includes the unhedged business result;
- policyholder bonuses if the policyholders participate in the risk margin;
- ceded reinsurance results;
- other changes in claims and insurance reserves: all the reserve strengthening or release coming from changes in valuation assumptions, claims experience, additional reserves for mortality risk and other technical impacts such as premium deficiencies net of derivatives if any; and
- claims handling costs.

Underlying expenses include the following components:

- acquisition expenses, including commissions and general expenses allocated to new business;
- capitalization of acquisition expenses linked to new business: Deferred Acquisition Costs (DAC) and net rights to future management fees only for investment contracts without DPF;
- amortization of Deferred Acquisition Costs (DAC) and net rights to future management fees for investment contracts without DPF, including the impact of interest capitalized;
- administrative expenses; and
- policyholder bonuses if the policyholder participates in the expenses of the Company.

Underlying VBI amortization includes VBI (Value of Purchased Life Business In-force) amortization related to underlying margins.

There are certain material differences between the detailed line-by-line presentation in the Statement of Income and the components of Life & Savings Margin Analysis as set out below:

- For insurance contracts and investment contracts with Discretionary Participation Features (DPF):
 - o gross premiums (net of deposits), fees and other revenues are allocated in the Margin Analysis based on the nature of the revenue between "Fees & Revenues" and "Net Technical Margin",
 - o policyholders' interest in participating contracts is reflected as a change in insurance benefits in the Statement of Income. In the Margin Analysis, it is allocated to the related margin, i.e. primarily "Investment Margin" and "Net Technical Margin",
 - the "Investment margin" represents the net investment result in the Statement of Income and is adjusted to consider the related policyholder participation (see above) as well as changes in specific reserves linked to invested assets' returns and to exclude the fees on (or contractual charges included in) contracts with the financial risk borne by policyholders, which are included in "Fees & Revenues",
 - change in URR (Unearned Revenue Reserve capitalization net of amortization) is presented in the line "Change in unearned premiums net of unearned revenues and fees" in the underlying Statement of Income, whereas it is located in the line "Fees & Revenues" in the Margin Analysis;
- For investment contracts without DPF:
 - o deposit accounting is applied. As a consequence, fees and charges related to these contracts are presented in the Underlying Statement of Income within Gross Consolidated Revenues on a separate line, and in Margin Analysis in the lines "Fees & Revenues" and "Net Technical Margin",

 change in UFR (Unearned Fee Reserve - capitalization net of amortization) is presented in the line "Change in unearned premiums net of unearned revenues & fees" in the Underlying Statement of Income, whereas it is located in the line "Fees & Revenues" in the Margin Analysis.

INSURANCE RATIOS (APPLICABLE TO PROPERTY & CASUALTY, HEALTH AND PROTECTION ACTIVITIES)

Current accident year loss ratio net of reinsurance is the ratio of:

- current year claims charge gross of reinsurance + claims handling costs + result of reinsurance ceded on current accident year, excluding for the discounted reserves the unwind of the discount rate used in calculating technical reserves; to
- earned revenues gross of reinsurance.

All accident year loss ratio net of reinsurance is the ratio of:

- all accident years claims charge gross of reinsurance + claims handling costs + result of reinsurance ceded on all accident years excluding unwind of the discount rate used in calculating technical reserves; to
- earned revenues gross of reinsurance.

Underlying expense ratio is the ratio of:

- underlying expenses (excluding claims handling costs, including changes in VBI amortization); to
- earned revenues gross of reinsurance.

Underlying expenses include two components: expenses (including commissions) related to acquisition of contracts (with the related **acquisition expense ratio**) and all other expenses excluding claims handling costs (with the related **administrative expense ratio**). Underlying expenses exclude customer intangible amortization, but include the impact from the changes in VBI amortization.

The **Underlying Combined ratio*** is the sum of the all accident year loss ratio and the underlying expense ratio.

ASSET MANAGEMENT

Net inflows: Inflows of client money less outflows of client money. Net inflows are used by the Management to measure the impact of sales efforts, product attractiveness (mainly dependent on performance and innovation), and the general market trend in investment allocation.

Underlying cost income ratio is the ratio of:

- general expenses excluding distribution related expenses; to
- gross revenues excluding distribution fees received.

Assets under management (AUM) are defined as the assets whose management has been delegated by their owner to an asset management company such as AXA Investment Managers and AB. AUM only includes funds and mandates which generate fees and exclude double counting.

BANKING

Operating net banking revenues are disclosed before intercompany eliminations and before realized capital gains/losses or changes in fair value of "fair-value-P&L" assets and of hedging derivatives.