

Contribution by AXA Financial to AXA French GAAP Results Financial Supplement

Full Year 2004

For questions and concerns regarding this financial supplement please contact:

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CONTRIBUTION BY AXA FINANCIAL TO AXA FRENCH GAAP EARNINGS

All amounts in this document unless specifically stated otherwise include the results of MONY companies in the second half of 2004.

AXA prepares its consolidated financial statements in accordance with generally accepted accounting principles in France ("French GAAP"). All segment and earnings results reflected within this document are presented in accordance with French GAAP and are in US\$ unless otherwise stated

AXA French GAAP adjusted earnings include the operational results of the business lines but exclude one-off items and acquisition related goodwill amortization.

AXA French GAAP underlying earnings represent adjusted earnings excluding realized capital gains (losses) net of DAC, VOBA and policyholder rights.

After-tax Contribution to AXA French GAAP Adjusted Earnings and Net Earnings by Segment

	Ye	ar ended December 31, 2004	4	Ye		
(In US\$ millions, except lines 4 & 9)	Financial (2) Advisory/ Insurance (Life & Savings - US)	Investment Management (Asset Management - Alliance Capital)	AXF Holding Company	Financial Advisory/ Insurance (Life & Savings - US)	Investment Management (Asset Management - Alliance Capital)	AXF Holding Company
1 Contribution to French GAAP underlying earnings	\$799.5	\$257.8	(\$77.3)	\$650.1	\$81.6	(\$60.6)
2 Realized capital gains (losses) net of DAC, VOBA and policyholder rights	38.5	3.0	(1.8)	(50.0)	-	(3.7)
3 Contribution to AXA French GAAP adjusted earnings	\$838.0	\$260.8	(\$79.1)	\$600.1	\$81.6	(\$64.3)
4 Contribution to AXA French GAAP Adjusted Earnings in Euros	EURO 674	EURO 210	(EURO 64)	EURO 530	EURO 72	(EURO 57)
5 Contribution to AXA French GAAP adjusted earnings	\$838.0	\$260.8	(\$79.1)	\$600.1	\$81.6	(\$64.3)
6 Amortization of acquisition related goodwill and intangible assets, net of minority interests	(184.9)	(572.8) *	-	(185.0)	(182.3)	-
7 One-off items: <i>a.</i> adjustment resulting from a review of prior period deferred tax positions (1) <i>b.</i> adjustment of income taxes on gain on sale of DLJ in 2000 <i>c.</i> release of provision for Bernstein put option	- - -	523.0	53.2	74.2 - -	- - -	- - -
8 Contribution to AXA French GAAP Net Earnings, Group Share	\$653.1	\$211.0	(\$25.9)	\$489.3	(\$100.7)	(\$64.3)
9 Contribution to AXA French GAAP Net Earnings, Group Share in Euros	EURO 525	EURO 170	(EURO 21)	EURO 433	(EURO 89)	(EURO 57)

December 31, 2004

AverageEnd of PeriodUS\$/EURO EXCHANGE RATES0.8040.734

December 31, 2003

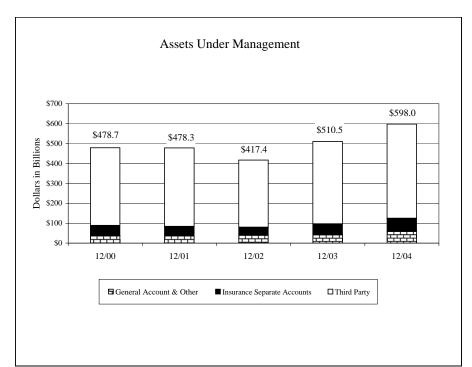
Average End of Period
0.884 0.792

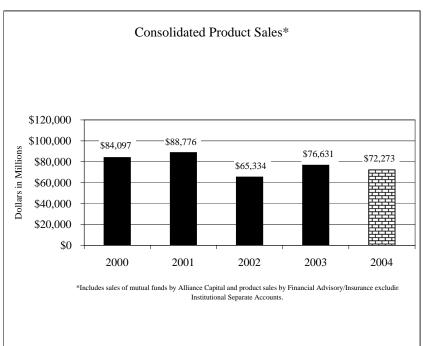
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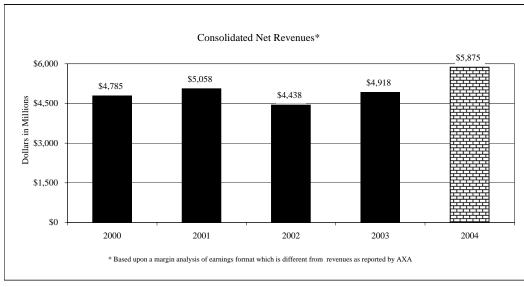
^{(1) \$74.2} million or 65.7 million Euros is reported in 2003 following a review of deferred tax positions related to periods prior to the acquisition of The Equitable Companies, Inc. by AXA This item represents a deferred tax release, net of additional goodwill amortization resulting from a recalculation of goodwill associated with the minority buyout in 2000.

⁽²⁾ Includes MONY companies results for 2H' 2004.

^{*} Includes \$383.2 million write-off for goodwill and intangible assets in 2004 associated with the Bernstein put option.







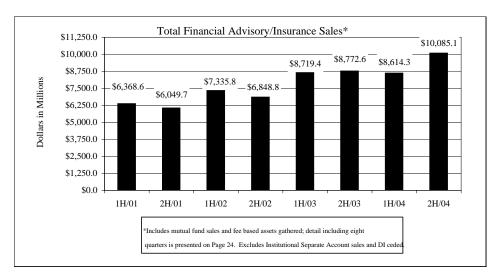
AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE

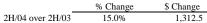
French GAAP Adjusted After-Tax Earnings - Contribution by Product Line Year ended December 31

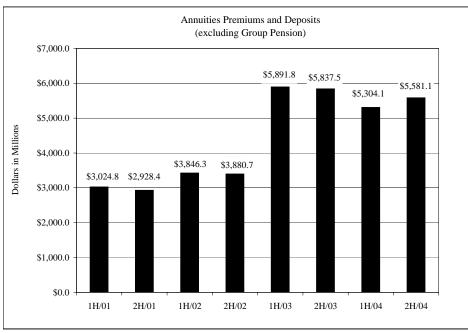
	Year ended Deco	ember 31
Dollars in Millions	2004	2003
1 Traditional Life (pg. 22 ln 19)	\$67.1	\$34.4
2 Var. & Int. Sens. Life (pg. 22 ln 19)	235.8	166.1
3 Annuities (pg. 22 ln 19)	506.0	404.2
4 Other (pg. 22 ln 19)	29.1_	(4.6)
5 Total Insurance (pg. 22 ln 19)	\$838.0	\$600.1

Total Sales by Distribution Channel

Total Sales by Distribution Chamber	Year ended De	cember 31	Six months ended	December 31
Dollars in Millions	2004	2003	2004	2003
6 Annuities (excl. Group Pensions) (pg. 24, ln 6, 7& 8)	\$5,032.6	\$4,763.8	\$2,550.0	\$2,352.1
7 Group Pension (pg. 24, ln 9)	384.4	345.2	212.1	159.1
8 Subtotal	5,417.0	5,109.0	2,762.1	2,511.2
9 Mutual funds & fee based assets gathered (pg. 24, ln 18)	3,847.0	2,844.7	2,020.2	1,507.1
10 Life (pg. 24, ln 1, 2, 3 & 5)	2,700.2	2,311.4	1,535.9	1,145.1
11 Other (pg. 24, ln 10 & 11)	241.6	225.0	119.0	109.4
12 Total retail (pg. 24, ln 19)	12,205.8	10,490.1	6,437.2	5,272.8
13 Annuities - financial planners (pg. 24, ln 20)	1,215.4	1,213.0	641.1	678.9
14 Annuities - financial institutions (pg. 24, ln 21)	2,063.7	2,316.4	1,115.2	1,164.8
15 Annuities - broker/dealers (pg. 24, ln 22)	2,573.5	3,436.1	1,274.8	1,641.7
16 Mutual funds & fee based assets gathered (pg. 24, ln 28)	382.4	0.0	382.4	0.0
17 Life (pg. 24, ln 24, 25, 26& 27)	258.6	36.4	234.4	14.4
18 Total wholesale (pg. 24, ln 29)	6,493.6	7,001.9	3,647.9	3,499.8
19 Total Sales (pg. 24, ln 38)	18,699.4	17,492.0	10,085.1	8,772.6
20 Institutional Separate Accounts	627.1	380.1	136.1	202.8
21 DI ceded and other	111.2	81.8	70.3	41.6
22 Total AXA Basis Sales	19,437.7	17,953.9	10,291.5	9,017.0
23 Less: Mutual funds & fee based assets gathered (pg.24, ln 37)	(4,229.4)	(2,844.7)	(2,402.6)	(1,507.1)
24 AXA Basis Gross Premiums	15,208.3	15,109.2	7,888.9	7,509.9
25 Other fee revenues	812.1	424.6	545.5	235.1
26 AXA Basis Gross Revenues	\$16,020.4	\$15,533.8	\$8,434.4	\$7,745.0

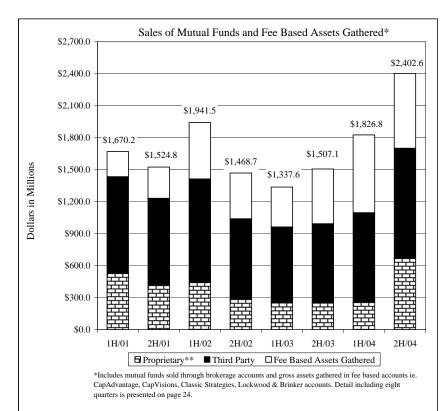


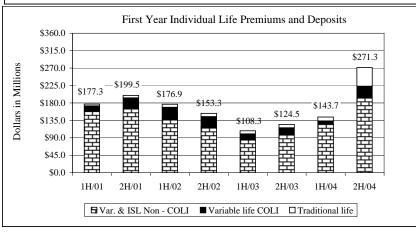




 % Change
 \$ Change

 2H/04 over 2H/03
 -4.4%
 (256.4)

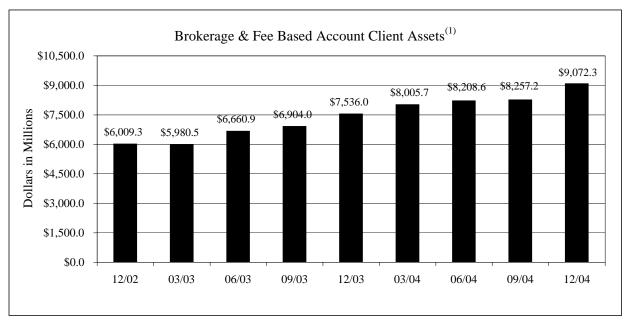


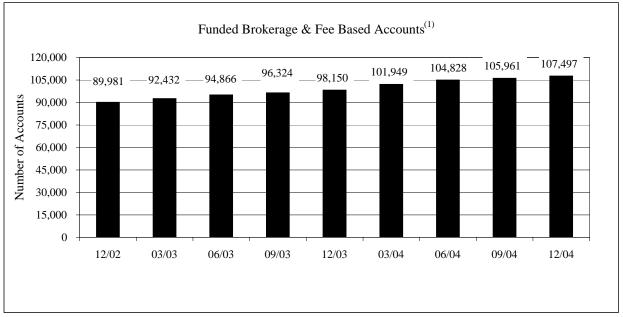


•	% Change	\$ Change
Proprietary**		
2H/04 over 2H/03	166.4%	417.9
Third party 2H/04 over 2H/03	39.3%	291.0
Fee based assets gathered 2H/04 over 2H/03	36.2%	186.6
Total 2H/04 over 2H/03	59.4%	895.5

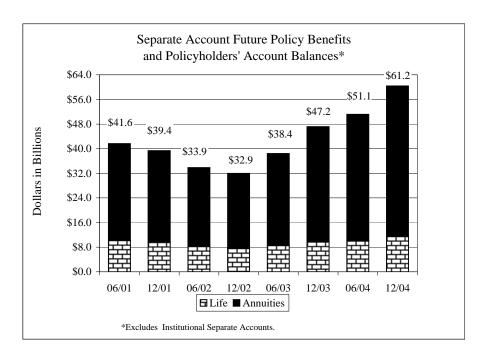
	% Change	\$ Change
Variable & interest sensitive life non - COLI		
2H/04 over 2H/03	98.1%	95.7
Variable life COLI		
2H/04 over 2H/03	63.9%	11.5
Traditional life		
2H/04 over 2H/03	444.9%	39.6
Total		
2H/04 over 2H/03	117.9%	146.8

^{**}Proprietary includes Alliance, Enterprise and AXA Equitable managed mutual funds

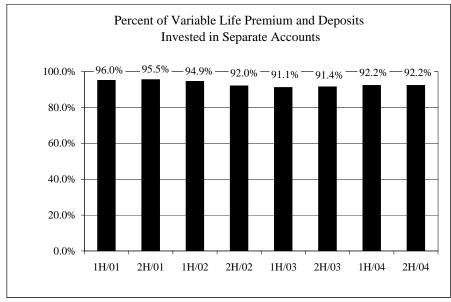


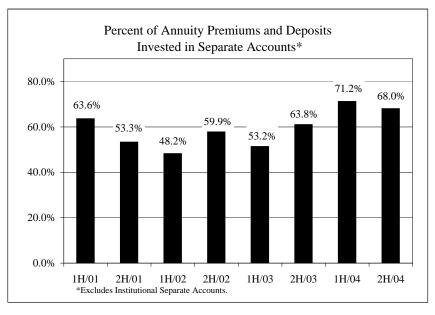


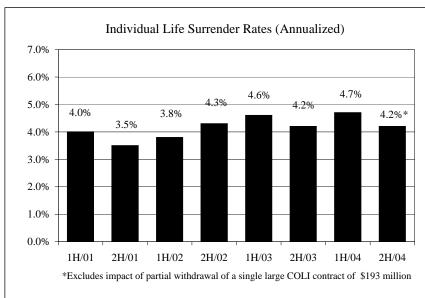
⁽¹⁾ Includes all Brokerage & Fee based Accounts, i.e. AXA Asset, ABA & IRA, CapAdvantage, CapVisions, Classic Strategies, and Lockwood & Brinker Accounts. Excludes MONY Securities Corp. brokerage accounts.

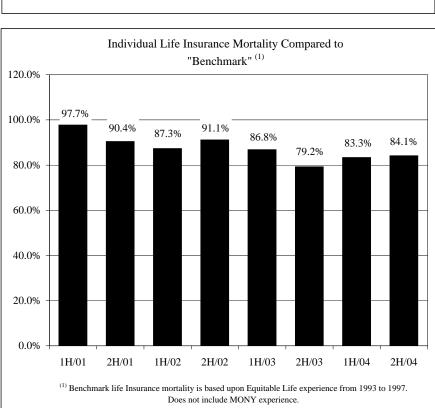


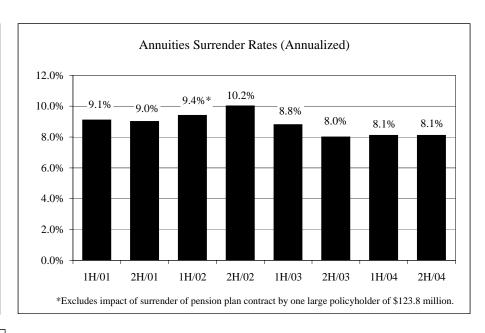
		% Change
Life	12'04 over 12'03	17.2%
Annu	ities 12'04 over 12'03	33.0%
Total	12'04 over 12'03	29.7%

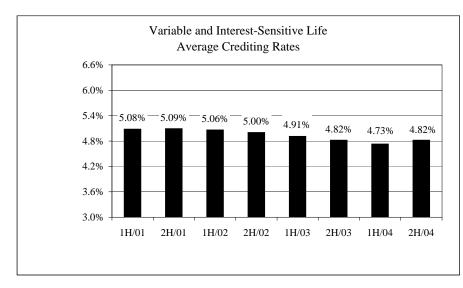


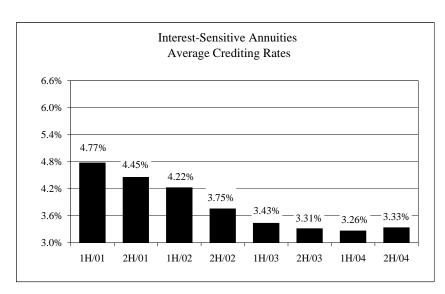












2003

\$2,200.6

(93.5)

1.2

0.0

2,295.3

1,423.1

\$1,439.7

\$1,423.1 989.7 (439.8) \$1,973.0

90%

86%

(16.6)

63%

37%

Year ended December 31

2004

\$2,886.2

85.6

(0.9)

19.6

8.8

60% 40%

2,819.3

1,700.6

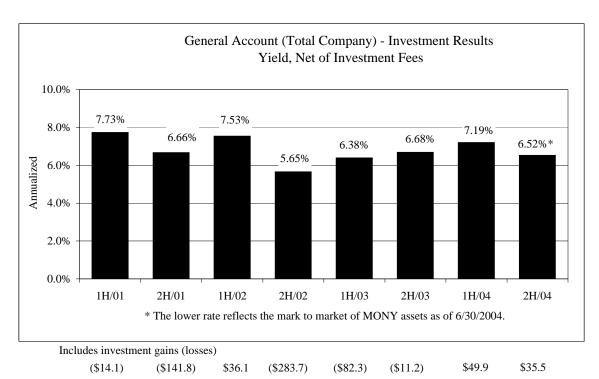
\$1,691.8

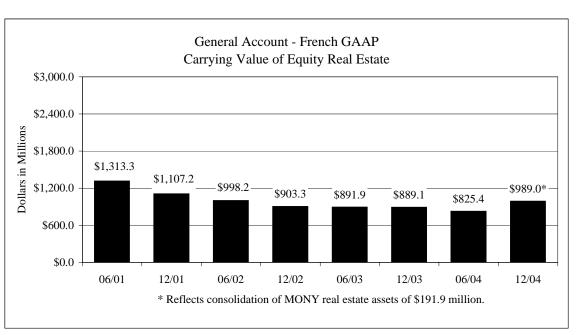
Financial Advisory/Insurance Net Underlying Earnings Margin Ratio

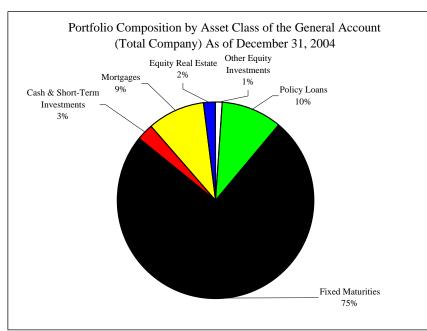
1 N	Vet revenues (pg. 22 ln 4)*
2	Less: realized gains/(losses) (pg. 23 ln 2)
3	Add: interest credited attributable to Windup Annuity realized gains/losses
4	Add: policyholder rights attributable to realized capital gains
5	Adjusted net revenues
6 E	Expenses (pg. 22 ln 16)
7	Less: amortization of DAC and VOBA on realized gains/ (losses)(pg. 22 ln 13 & 15)
8	Underlying net expenses
9 E	Expenses to net revenue ratio (ln 8 /ln 5)
10.3	
10 N	Vet underlying earnings margin ratio (100% - ln 9)
R	Reconciliation to AXA Group Defined Cost Income Ratios which excludes DAC

11 Expenses (pg. 22 ln 16)	\$1,700.6
12 Add: DAC Capitalization (pg.22 lns 7 & 10)	1,115.0
13 Less: Amortization of DAC and VOBA(pg.22 lns 12 - ln 15)	(466.9)
14 Expenses used in AXA Group Cost Income Ratio	\$2,348.7
15 Adjusted Earnings Cost Income Ratio (ln 14 / ln 1)	81%
16 Underlying Earnings Cost Income Ratio (ln 14/ln 5)	83%

^{*} Based upon a margin analysis of earnings format which is different from the gross revenues as reported by AXA.





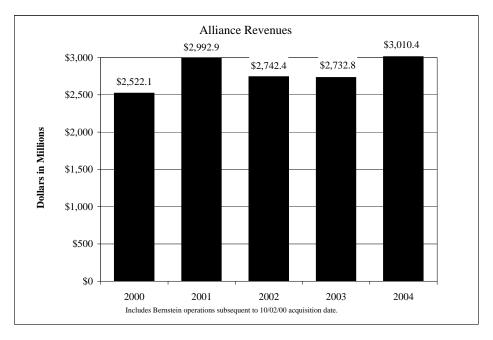


INVESTMENT MANAGEMENT

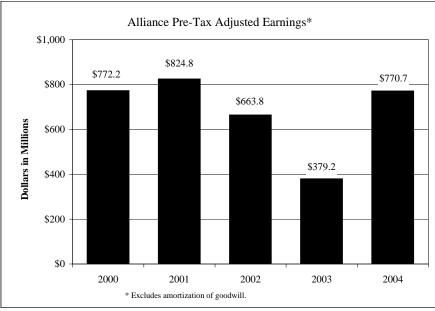
Reconciliation from Alliance Adjusted Earnings to Contribution to AXA French GAAP Adjusted Earnings

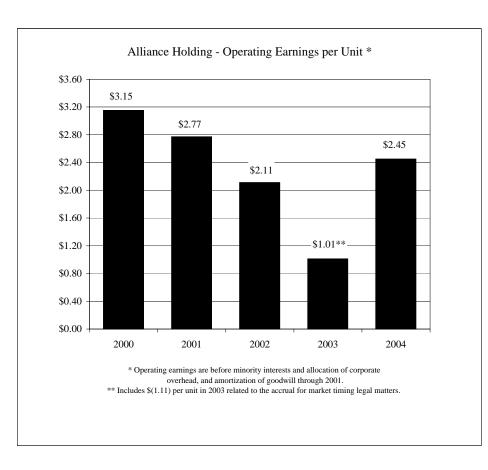
(Dollars in Millions)

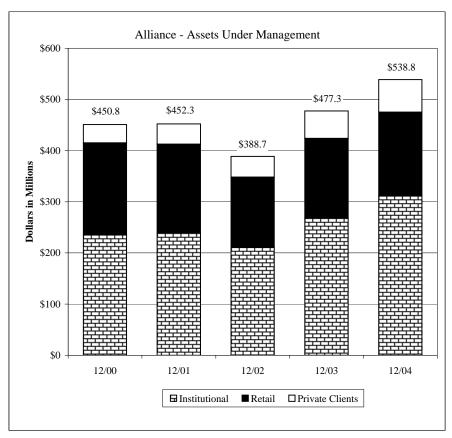
- 1 After-tax adjusted earnings as reported by Alliance(pg. 41, ln 10)
- 2 Minority interest (pg. 41, ln 13)
- 3 Allocation of corporate overhead and taxes (pg. 41, ln 19)
- 4 Contribution to AXA French GAAP Adjusted Earnings (pg. 41, ln 20)



Year ended December 31		
2004	2003	
\$730.9	\$350.5	
(\$313.4)	(159.5)	
(\$156.7)	(109.4)	
\$260.8	\$81.6	
	•	







AXA FINANCIAL, INC. FRENCH GAAP AFTER-TAX ADJUSTED EARNINGS SUMMARY BY SEGMENT

Unaudited (Dollars in Millions)	December 31 2004	December 31 2003	Dollar Change	Percent Change
1 Financial Advisory/Insurance segment (Life & Savings - US)(pg. 21, ln 9)	\$838.0 *	\$600.1	\$237.9	39.6%
2 Investment Management segment (Asset Management - Alliance Capital)(pg. 21, ln 9)	260.8	81.6	179.2	219.6%
3 AXA Holding Companies segment (pg. 21, ln 9)	(79.1)	(64.3)	(14.8)	-23.0%
4 Contribution to AXA French GAAP adjusted earnings (pg. 21, ln 9)	1,019.7	617.4	402.3	65.2%
5 Amortization of acquisition related goodwill and intangible assets, net of minority interest	(757.7)	(367.3)	(390.4)	106.3%
6 One-off items: a. adjustment resulting from a review of prior period deferred tax positions	0.0	74.2	(74.2)	N/A
 b. adjustment of income taxes on gain on sale of DLJ in 2000 c. release of provision for Bernstein put option 	53.2 523.0	0.0	53.2 523.0	N/A N/A
7 Contribution to AXA French GAAP Net Earnings, Group Share	\$838.2	\$324.3	\$513.9	158.5%

^{*} Includes \$63.7 million for MONY products' contribution to adjusted earnings.

For the year ended

AXA FINANCIAL, INC. ASSETS UNDER MANAGEMENT

December
Unaudited (Dollars in Millions) 2004 2003
TOTAL ASSETS BY MANAGER
ALLIANCE
1 AXAEO/MONY General Account and the Holding Company \$40,005 \$29.646
1 AXAEQ/MONY General Account and the Holding Company \$40,005 \$29,646 2 AXAEQ/MONY Separate Accounts - EQAT & VIP 27,688 28,762
3 AXAEQ/MONY Separate Accounts - other 4,224 5,009
4 Third Party (incl AXA Enterprise Multimanager mutual funds) 466,847 413,850
Time I arty (inci AAA Enterprise Mutumanager inutual funds)
5 Total Alliance (pg. 43, ln 11) 538,764 477,267
AXA EQUITABLE /MONY
6 General Account (non - Alliance) 18,328 12,413
7 Separate Accounts - EQAT & VIP (non - Alliance) 29,866 16,093
8 Real estate related Separate Accounts 135 2,297
9 Separate Accounts - Other 3,977 2,277
Third Party - AXA Enterprise Multimanager mutual funds (non - Alliance) 116 106
11 Advest mutual funds 1,842 -
12 Enterprise mutual funds 4,986 -
13 Total AXA Equitable/ MONY 59,250 33,186
TOTAL
14 Alliance 538,764 477,267
15 AXA Equitable/MONY 59,250 33,186
16 Total Assets Under Management \$598,014 \$510,453
TOTAL ASSETS BY ACCOUNT
17 Total General Account & the Holding Company \$58,333 \$42,059
18 Insurance Separate Accounts 65,890 54,438
19 Third Party (incl AXA Enterprise Multimanager, Enterprise and Advest mutual funds) 473,791 413,956
20 Total Assets Under Management \$598,014 \$510,453
20 Total Assets Under Management \$598,014 \$510,453

^{*} Certain assets previously reported at amortized cost were restated to market value.

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET French GAAP Basis

December 31, 2004 Unaudited (Dollars in Millions)	Life and Savings	Asset Management	Holding Company	Consolidated
ASSETS				
1 Goodwill	\$ 5,211.5 ⁽¹	\$ 4,272.1	\$ -	\$ 9,483.6
2 Intangible assets	862.3	39.6	-	901.9
Value of business acquired	551.4	-	-	551.4
Other intangible assets	310.9 (2	39.6	-	350.5
3 Real estate	989.1	-	-	989.1
4 Fixed maturities	37,794.6	-	23.3	37,817.9
5 Equity investments	1,433.8	540.4	16.7	1,990.9
6 Mortgage, policy and other loans	9,899.3	-	-	9,899.3
7 Total investments from insurance activities	50,116.8	540.4	40.0	50,697.2
8 Separate account assets	66,526.6	-	-	66,526.6
9 Reinsurers' share of insurance liabilities	3,145.1	-	-	3,145.1
10 Receivables from insurance and reinsurance activities	164.9	-	-	164.9
11 Receivables from non-insurance activities	-	2,187.7	-	2,187.7
12 Cash and equivalents	1,939.5	1,079.4	189.9	3,208.8
13 Other assets *	834.4	916.4	(466.4)	1,284.4
14 Deferred acquisition costs	6,873.8	-	-	6,873.8
16 Other prepayments and deferred charges	3,583.8	365.8	84.6	4,034.2
17 Total	83,068.1	4,549.3	(191.9)	87,425.5
18 Total Assets	\$ 139,258.7	\$ 9,401.4	\$ (151.9)	\$ 148,508.2

^{*} Includes certain AXA Group consolidation/elimination adjustments not usually recorded at the AXA Financial level.

⁽¹⁾ Includes \$672.6 goodwill related to MONY acquisition.

⁽²⁾ Includes \$162.7 intangible assets related to MONY acquisition.

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET (continued)

French GAAP Basis

Dec	cember 31, 2004	Life and	Asset	Holding	
Una	udited (Dollars in Millions)	Savings	Management	Company	Consolidated
1	Total minority interests and shareholders' equity	\$ 12,640.1	\$ 4,526.2	\$ (2,214.8)	\$ 14,951.5
2	Subordinated debt (pg 20, ln 4)	601.6	-	-	601.6
3	Insurance liabilities, gross of reinsurance	53,376.8	-	-	53,376.8
4	Separate account liabilities, gross of reinsurance	66,411.9	-	-	66,411.9
5	Provisions for risks and charges	2,799.7	233.5	216.7	3,249.9
6	Payables arising from insurance and reinsurance activities	1,052.3	-	-	1,052.3
7	Payables arising from non-insurance activities	244.0	4,234.2	(19.2)	4,459.0
8	Non-subordinated debt instruments issued (pg 20, ln 17)	650.0	407.5	1,705.9	2,763.4
9	Amounts owed to credit institutions	-	-	-	-
10	Accrued expenses and other liabilities	1,482.3	-	159.5	1,641.8
11	Total liabilities	126,618.6	4,875.2	2,062.9	133,556.7
12	Total Liabilities, Minority Interests, and Shareholders' Equity	\$ 139,258.7	\$ 9,401.4	\$ (151.9)	\$ 148,508.2

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET French GAAP Basis

December 31, 2003	Life and	Asset	Holding	
Unaudited (Dollars in Millions)	Savings	Management	Company	Consolidated
ASSETS				
1 Goodwill	\$ 4,386.9	\$ 4,457.5	\$ -	\$ 8,844.4
2 Other intangible assets	192.5	54.2	-	246.7
3 Real estate	889.1	-	-	889.1
4 Fixed maturities	27,839.3	-	35.0	27,874.3
5 Equity investments	839.2	472.7	102.3	1,414.2
6 Mortgage, policy and other loans	7,461.2	-	-	7,461.2
7 Total investments from insurance activities	37,028.8	472.7	137.3	37,638.8
8 Separate account assets	54,438.2	-	-	54,438.2
9 Reinsurers' share of insurance liabilities	2,460.5	-	-	2,460.5
10 Receivables from insurance and reinsurance activities	137.9	-	-	137.9
11 Receivables from non-insurance activities	407.4	2,284.7	-	2,692.1
12 Cash and equivalents	961.3	243.4	210.7	1,415.4
13 Other assets *	995.6	1,269.5	671.1	2,936.2
14 Deferred acquisition costs	6,244.0	-	-	6,244.0
15 Other prepayments and deferred charges	2,374.1	489.1	143.6	3,006.8
16 Total	68,019.0	4,286.7	1,025.4	73,331.1
17 Total Assets	\$ 109,627.2	\$ 9,271.1	\$ 1,162.7	\$ 120,061.0

^{*} Includes certain AXA Group consolidation/elimination adjustments not usually recorded at the AXA Financial level.

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET (continued)

French GAAP Basis

	cember 31, 2003 uudited (Dollars in Millions)	Life and Savings			Holding Company		Consolidated	
Ona	uatica (Dottars in intutoris)	Savings	mu	nagement		отрину	Co	nsonanea
1	Total minority interests and shareholders' equity	\$ 10,730.0	\$	3,751.6	\$	(685.9)	\$	13,795.7
2	Subordinated debt (pg 20, ln 4)	599.6		-		_		599.6
3	Insurance liabilities, gross of reinsurance	39,613.5		-		-		39,613.5
4	Separate account liabilities, gross of reinsurance	54,300.6		-		-		54,300.6
5	Provisions for risks and charges	2,280.2		842.8		396.6		3,519.6
6	Payables arising from insurance and reinsurance activities	974.5		-		-		974.5
7	Payables arising from non-insurance activities	119.1		4,271.4		33.4		4,423.9
8	Non-subordinated debt instruments issued (pg 20, ln 17)	350.0		405.3		1,374.8		2,130.1
9	Amounts owed to credit institutions	-		-		-		-
10	Accrued expenses and other liabilities	659.7		-		43.8		703.5
11	Total liabilities	98,897.2		5,519.5		1,848.6		106,265.3
12	Total Liabilities, Minority Interests, and Shareholders' Equity	\$ 109,627.2	\$	9,271.1	\$	1,162.7	\$	120,061.0

AXA FINANCIAL, INC. NON-SUBORDINATED AND SUBORDINATED DEBT French GAAP Basis

Unai	udited (Dollars in Millions)	December 31, 2004	December 31, 2003
SUE	BORDINATED DEBT		
	and Savings		
-	Surplus Notes, 6.95% due 2005	\$399.9	\$399.8
	Surplus Notes, 7.70% due 2015	199.8	199.8
	Surplus Notes, 11.25% due 2024	1.9	0.0
4	Total subordinated debt (pg 17 & 19, ln 2)	601.6	599.6
NOI	N-SUBORDINATED DEBT INSTRUMENTS ISSUED		
Life o	and Savings		
5	Promissory Note, 1.44% due 2005	350.0	350.0
6	Senior Note, 6.44% due 2017	300.0	0.0
7	Subtotal	650.0	350.0
Asse	t Management - Alliance		
	Senior Notes, 5.625% due 2006	399.2	398.8
	Short-term borrowings	8.3	6.5
10	Subtotal	407.5	405.3
Hold	ling Company		
	Short-term borrowings	286.4	300.0
	Senior Notes, 6.5% due 2008	249.7	249.7
	Senior Notes, 7.75% due 2010	477.7	477.3
	Senior Notes, 8.35% due 2010	344.2	0.0
15	Senior Debentures, 7.0%, due 2028	347.9	347.8
16	Subtotal	1,705.9	1,374.8
17	Total non-subordinated debt instruments issued (pg 17 & 19, ln 8)	2,763.4	2,130.1
18	TOTAL DEBT	\$3,365.0	\$2,729.7

AXA FINANCIAL, INC. CONSOLIDATING INCOME STATEMENTS - MANAGEMENT FORMAT FRENCH GAAP ADJUSTED EARNINGS INCLUDING MONY

		Year ended De	ecember 31, 2004			ear ended Decen	nber 31, 2003	
	Financial *		AXF		Financial		AXF	
	Advisory/	Investment	Holding		Advisory/	Investment	Holding	
Unaudited (Dollars in Millions)	Insurance	Management	Company	Total	Insurance	Management	Company	Total
REVENUES								
1 Investment margin	\$957.4	\$1.9	\$0.0	\$959.3	\$688.3	(\$0.1)	\$0.0	\$688.2
2 Fees and revenues	1,382.9	2,987.2	0.0	4,370.1	953.5	2,717.5	0.0	3,671.0
3 Net technical margin	545.9	0.0	0.0	545.9	558.8	0.0	0.0	558.8
Net Revenues (1)	2,886.2	2,989.1	0.0	5,875.3	2,200.6	2,717.4	0.0	4,918.0
EXPENSES								
5 Total expenses	1,700.6	2,258.9	126.4	4,085.9	1,423.1	2,392.2	98.9	3,914.2
6 Minority interests	0.0	329.9	0.0	329.9	0.0	165.5	0.0	165.5
7 PRE-TAX ADJUSTED EARNINGS	1,185.6	400.3	(126.4)	1,459.5	777.5	159.7	(98.9)	838.3
8 Federal income taxes (2)	347.6	139.5	(47.3)	439.8	177.4	78.1	(34.6)	220.9
9 CONTRIBUTION TO ADJUSTED EARNINGS	\$838.0	\$260.8	(\$79.1)	\$1,019.7	\$600.1	\$81.6	(\$64.3)	\$617.4

⁽¹⁾ Based upon a margin analysis of earnings format which is different from the gross revenues as reported by AXA.

⁽²⁾ Includes a \$27.8 million Federal income tax benefit in 2003 following a review of deferred tax positions related to periods after the acquisition of The Equitable Companies, Inc. by AXA. *includes a \$63.7 million contribution to adjusted earnings from MONY products.

AXA FINANCIAL, INC.
FINANCIAL ADVISORY/INSURANCE
CONSOLIDATING INCOME STATEMENT - MANAGEMENT FORMAT
INCLUDING MONY *

	Decembe	er 31	December 31		Decembe	r 31	Decembe	er 31	December 31		
For the year ended	2004	2003	2004	2003	2004	2003	2004	2003	2004	2003	
Unaudited (Dollars in Millions)	Tradition	al Life	Var. & Int S	ens Life	Annuities		Other		Tota	l	
17	#201 0	#102 c	.	# 40.2	# 620 0	\$500.5	ф.co. 2	#25.0	фо ля 4	ф.coo. 2	
1 Investment margin (pg. 23, ln 5)	\$201.8	\$103.6	\$65.5	\$48.3	\$620.9	\$500.5	\$69.2	\$35.9	\$957.4	\$688.3	
2 Fees and revenues (pg. 23, ln 9)	24.9	13.4	210.0	199.4	775.3	563.9	372.7	176.8	1,382.9	953.5	
3 Net technical margin (pg. 23, ln 13)	86.2	130.7	371.8	386.2	45.8	56.8	42.1	(14.9)	545.9	558.8	
4 Net revenues	312.9	247.7	647.3	633.9	1,442.0	1,121.2	484.0	197.8	2,886.2	2,200.6	
5 First year commissions	12.7	7.8	123.1	76.3	422.8	456.4	169.6	72.4	728.2	612.9	
6 Renewal commissions	8.6	10.0	45.2	48.1	82.4	56.5	61.8	31.4	198.0	146.0	
7 DAC capitalization	(15.1)	(11.0)	(128.6)	(86.0)	(439.3)	(459.9)	(63.8)	(1.8)	(646.8)	(558.7)	
8 Net commissions	6.2	6.8	39.7	38.4	65.9	53.0	167.6	102.0	279.4	200.2	
9 Compensation & other expenses	146.3	138.9	391.6	378.6	616.0	617.2	268.6	96.0	1,422.5	1,230.7	
10 DAC capitalization	(25.4)	(20.7)	(136.0)	(129.2)	(269.9)	(281.1)	(36.9)	0.0	(468.2)	(431.0)	
11 Net expenses	120.9	118.2	255.6	249.4	346.1	336.1	231.7	96.0	954.3	799.7	
12 Amortization of DAC - operating results	84.2	99.8	22.5	132.6	321.8	201.6	6.4	5.8	434.9	439.8	
13 Amortization of DAC - investment gains/(losses)	8.0	(21.7)	0.5	(1.7)	2.3	6.8	(0.1)	0.0	10.7	(16.6)	
14 Amortization of VOBA - operating results	0.0	0.0	0.0	0.0	0.0	0.0	23.2	0.0	23.2	0.0	
15 Amortization of VOBA - investment gains/(losses)	0.0	0.0	0.0	0.0	0.0	0.0	(1.9)	0.0	(1.9)	0.0	
16 Total expenses	219.3	203.1	318.3	418.7	736.1	597.5	426.9	203.8	1,700.6	1,423.1	
1											
17 Pre-Tax French GAAP adjusted earnings	93.6	44.6	329.0	215.2	705.9	523.7	57.1	(6.0)	1,185.6	777.5	
18 Federal income taxes	26.5	10.2	93.2	49.1	199.9	119.5	28.0	(1.4)	347.6	177.4	
19 After-Tax French GAAPAdjusted Earnings	\$67.1	\$34.4	\$235.8	\$166.1	\$506.0	\$404.2	\$29.1	(\$4.6)	\$838.0	\$600.1	

^{*} Full year consolidating income statement only includes MONY results for the second half of 2004 which is included in the Other column.

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE ANALYSIS OF NET REVENUES INCLUDING MONY *

		Decembe	er 31	Decembe	er 31	Decembe	r 31	Decembe	er 31	Decemb	er 31
For the	e year ended	2004	2003	2004	2003	2004	2003	2004	2003	2004	2003
Unaud	ited (Dollars in Millions)	Traditiona	ıl Life	Var. & Int S	ens Life	Annuiti	es	Othe	r	Tota	ıl
_											
In	vestment Margin:										
1	Net investment income	\$676.3	\$668.5	\$387.6	\$397.3	\$1,413.9	\$1,369.4	\$355.6	\$44.7	\$2,833.4	\$2,479.9
2	Investment gains/losses	53.7	(20.9)	4.9	(16.1)	18.9	(60.4)	8.1	3.9	85.6	(93.5)
3	Net investment results	730.0	647.6	392.5	381.2	1,432.8	1,309.0	363.7	48.6	2,919.0	2,386.4
4	Interest credited	(528.2)	(544.0)	(327.0)	(332.9)	(811.9)	(808.5)	(294.5)	(12.7)	(1,961.6)	(1,698.1)
5	Total	201.8	103.6	65.5	48.3	620.9	500.5	69.2	35.9	957.4	688.3
Fe	ees and Revenues:										
6	Separate account based	\$0.0	\$0.0	\$92.5	\$71.8	\$737.1	\$525.7	\$34.5	(\$0.0)	\$864.1	\$597.5
7	Contractual charges	24.9	13.4	117.5	127.6	38.2	38.2	96.9	16.1	277.5	195.3
8	Mutual fund and other product sales	0.0	0.0	0.0	0.0	0.0	0.0	241.3	160.7	241.3	160.7
9	Total	24.9	13.4	210.0	199.4	775.3	563.9	372.7	176.8	1,382.9	953.5
No	et Technical Margin:										
10	Mortality/morbidity spread	\$13.0	\$50.9	\$321.8	\$350.4	\$46.9	\$38.6	\$80.9	(\$14.3)	\$462.6	\$425.6
11	Surrender spread	28.1	35.5	48.7	45.6	48.4	43.5	16.5	0.0	141.7	124.6
12	Other benefits, charges & credits	45.1	44.3	1.3	(9.8)	(49.5)	(25.3)	(55.3)	(0.6)	(58.4)	8.6
13	Total	86.2	130.7	371.8	386.2	45.8	56.8	42.1	(14.9)	545.9	558.8
14 No	et Revenues	\$312.9	\$247.7	\$647.3	\$633.9	\$1,442.0	\$1,121.2	\$484.0	\$197.8	\$2,886.2	\$2,200.6

^{*} Full year consolidating income statement only includes MONY results for the second half of 2004 which is included in the Other column.

AXA FINANCIAL, INC.
FINANCIAL ADVISORY/INSURANCE SALES - TOTAL
INCLUDING 2H' 2004 SALES FROM THE MONY DISTRIBUTION CHANNELS

		_		20				_			2004			
	udited (Dollars in Millions)	Q1 2003	Q2 2003	1H '2003	Q3 2003	Q4 2003	FY '2003		Q1 2004	Q2 2004	1H '2004	Q3 2004	Q4 2004	FY '2004
4	Retail													
1	Traditional Life Variable & Interest-Sensitive Life	\$178.7	\$174.9	\$353.6	\$163.4	\$180.8	\$697.8		\$170.9	\$168.7	\$339.6	\$289.1	\$335.2	\$963.9
2	Variable life - COLI	60.9	55.9	116.8	23.3	54.7	194.8		60.6	17.8	78.4	14.1	54.2	146.7
3	Variable life - non-COLI	300.0	289.4	589.4	277.1	294.8	1,161.3		329.0	289.1	618.1	300.0	321.5	1,239.6
4	Total Variable life	360.9	345.3	706.2	300.4	349.5	1,356.1	_	389.6	306.9	696.5	314.1	375.7	1,386.3
5	Interest-sensitive life - non-COLI	51.0	55.5	106.5	86.3	64.7	257.5		63.9	64.3	128.2	119.0	102.8	350.0
3	Annuities(1)	31.0	33.3	100.5	00.5	04.7	237.3		05.7	04.5	120.2	117.0	102.0	330.0
6	Variable annuities	1,167.1	1,146.0	2,313.1	1,157.0	1.129.7	4,599.8		1,235.1	1,175.4	2,410.5	1,139.0	1,284.6	4,834.1
7	SPDAs	40.5	38.1	78.6	23.7	23.4	125.7		15.2	26.5	41.7	41.0	28.5	111.2
8	SPIAs and other fixed	9.4	10.6	20.0	10.9	7.4	38.3		13.5	16.9	30.4	31.4	25.5	87.3
9	Group Pensions	100.5	85.6	186.1	73.0	86.1	345.2		70.1	102.2	172.3	100.8	111.3	384.4
	Other	100.5	05.0	100.1	75.0	00.1	343.2		70.1	102.2	172.3	100.0	111.5	304.4
10	Reinsurance assumed	54.9	21.7	76.6	34.7	37.0	148.3		46.9	40.2	87.1	34.8	38.0	159.9
11	Health	19.1	19.9	39.0	18.9	18.8	76.7		17.3	18.2	35.5	18.6	27.6	81.7
12	Total Insurance(3)	1,982.1	1,897.6	3,879.7	1,868.3	1,897.4	7,645.4		2,022.5	1,919.3	3,941.8	2,087.8	2,329.2	8,358.8
	Mutual Funds and fee based assets gathered(2)		,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,	.,,		,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
13	AXA Premier mutual funds	4.0	3.8	7.8	3.1	2.5	13.4		2.1	1.2	3.3	0.5	_	3.8
14	Alliance mutual funds	132.2	113.6	245.8	127.3	118.2	491.3		137.8	114.9	252.7	104.2	107.0	463.9
15	Enterprise mutual funds	-	-	-	-	-	-		-	-	-	37.2	37.7	74.9
16	Third party mutual funds	362.6	345.2	707.8	362.5	378.1	1,448.4		443.3	395.7	839.0	498.2	533.4	1,870.6
17	Fee based assets gathered	180.2	196.0	376.2	243.8	271.6	891.6		378.9	352.9	731.8	343.1	358.9	1,433.8
18	Total mutual funds and fee based assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7		962.1	864.7	1,826.8	983.2	1,037.0	3,847.0
19	Total Retail Channel	\$2,661.1	\$2,556.2	\$5,217.3	\$2,605.0	\$2,667.8	10,490.1		\$2,984.6	\$2,784.0	\$5,768.6	\$3,071.0	\$3,366.2	\$12,205.8
19	Total Retail Chainlei	\$2,001.1	\$2,330.2	Φ3,217.3	\$2,005.0	\$2,007.8	10,490.1	-	\$2,704.0	\$2,764.0	\$5,700.0	\$5,071.0	\$5,500.2	\$12,203.6
	Wholesale													
	Annuities:													
20	Financial planners	\$221.1	\$313.0	\$534.1	\$406.7	\$272.2	\$1,213.0		\$275.6	\$298.7	\$574.3	\$288.5	\$352.6	\$1,215.4
21	Financial institutions	383.8	767.8	1,151.6	696.9	467.9	2,316.4		444.8	503.7	948.5	564.8	550.4	2,063.7
22	Broker/dealers	798.2	996.2	1,794.4	1,058.9	582.8	3,436.1		645.6	653.1	1,298.7	661.5	613.3	2,573.5
23	Total Annuities	1,403.1	2,077.0	3,480.1	2,162.5	1,322.9	6,965.5		1,366.0	1,455.5	2,821.5	1,514.8	1,516.3	5,852.6
	incl above - Variable Annuities	1,299.0	1,960.3	3,259.3	1,896.3	1,094.9	6,250.5		1,249.8	1,296.1	2,545.9	1,304.3	1,350.2	5,200.4
	incl above - SPDA	104.1	116.7	220.8	266.2	228.0	715.0		116.2	159.4	275.6	196.9	161.6	634.1
	incl above - SPIA's and other fixed	-	-	-	-	-	-		-	-	-	13.6	4.5	18.1
24	Variable life - COLI	3.0	2.2	5.2	0.2	2.8	8.2		0.3	0.3	0.6	14.2	25.5	40.3
25	Variable life - non-COLI	8.3	8.5	16.8	6.2	5.2	28.2		5.1	3.9	9.0	8.6	8.0	25.6
26	Traditional life	-	-	-	-	-	-				-	47.4	53.8	101.2
27	Interest sensitive life - non-COLI	-	-	-	-	-	-		1.7	12.9	14.6	27.8	49.1	91.5
28	Total mutual funds and fee based assets gathered	-	- AA AA T	- no roo 1		- 01 220 0	-	_	- -	- A1 470 c	- 02.045.7	204.5	177.9	382.4
29	Total Wholesale Channel	\$1,414.4	\$2,087.7	\$3,502.1	\$2,168.9	\$1,330.9	\$7,001.9	-	\$1,373.1	\$1,472.6	\$2,845.7	\$1,817.3	\$1,830.6	\$6,493.6
	Retail & Wholesale													
30	Life	\$601.9	\$586.4	\$1,188.3	\$556.5	\$603.0	\$2,347.8		\$631.5	\$557.0	\$1,188.5	\$820.2	\$950.1	\$2,958.8
31	Variable annuities	2,466.1	3,106.3	5,572.4	3,053.3	2,224.6	10,850.3		2,484.9	2,471.5	4,956.4	2,443.3	2,634.8	10,034.5
32	SPDAs	144.6	154.8	299.4	289.9	251.4	840.7		131.4	185.9	317.3	237.9	190.1	745.3
33	SPIAs and other fixed	9.4	10.6	20.0	10.9	7.4	38.3		13.5	16.9	30.4	45.0	30.0	105.4
34	Group Pensions	100.5	85.6	186.1	73.0	86.1	345.2		70.1	102.2	172.3	100.8	111.3	384.4
35	Annuities	2,720.6	3,357.3	6,077.9	3,427.1	2,569.5	12,074.5		2,699.9	2,776.5	5,476.4	2,827.0	2,966.2	11,269.6
36	Other	74.0	41.6	115.6	53.6	55.8	225.0		64.2	58.4	122.6	53.4	65.6	241.6
37	Mutual funds and fee based assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7		962.1	864.7	1,826.8	1,187.7	1,214.9	4,229.4
38	Total Sales	\$4,075.5	\$4,643.9	\$8,719.4	\$4,773.9	\$3,998.7	\$17,492.0		\$4,357.7	\$4,256.6	\$8,614.3	\$4,888.3	\$5,196.8	\$18,699.4

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC.
FINANCIAL ADVISORY/INSURANCE SALES - FIRST YEAR
INCLUDING 2H' 2004 SALES FROM THE MONY DISTRIBUTION CHANNELS

Una	udited (Dollars in Millions)	01 2003	O2 2003	1H '2003	03 03 2003	O4 2003	FY '2003	O1 2004	O2 2004	2004 1H '2004	O3 2004	O4 2004	FY '2004
	Retail	Q1 2003	Q2 2003	111 2003	Q3 2003	Q4 2003	FT 2003	Q1 2004	Q2 2004	111 2004	Q3 2004	Q4 2004	FT 2004
1	Traditional Life	\$4.1	\$4.3	\$8.4	\$4.0	\$4.9	\$17.3	\$4.	3 \$5.5	\$10.3	\$8.3	\$9.5	\$28.1
	Variable & Interest-Sensitive Life												
2	Variable life - COLI	3.7	6.2	9.9	13.1	2.3	25.3	8.		8.9	1.2	2.6	12.7
3	Variable life - non-COLI	31.6	29.4	61.0	29.5	33.5	124.0	34.		72.1	37.2	39.8	149.1
4	Total Variable life	35.3	35.6	70.9	42.6	35.8	149.3	42.		81.0	38.4	42.4	161.8
5	Interest-sensitive life - non-COLI	6.6	7.7	14.3	13.0	19.8	47.1	19.	3 17.4	36.7	28.5	33.9	99.1
	Annuities(1)	-	-		-	-		-	-		-	-	
6	Variable annuities	792.6	759.6	1,552.2	839.0	765.1	3,156.3	806.	3 749.0	1,555.3	791.5	864.1	3,210.9
7	SPDAs	40.5	38.1	78.6	23.7	23.4	125.7	15.	2 26.4	41.6	41.1	28.5	111.2
8	SPIAs and other fixed	9.3	10.6	19.9	10.9	7.3	38.1	13.	4 17.0	30.4	29.8	22.9	83.
	Other												
9	Reinsurance assumed	1.2	0.8	2.0	1.2	2.7	5.9	1.	0.9	2.8	1.1	2.2	6.
10	Health	0.1	-	0.1	0.1	-	0.2	0.	1 -	0.1	0.1	0.1	0.3
11	Total Insurance(3)	889.7	856.7	1,746.4	934.5	859.0	3,539.9	903.	2 855.0	1,758.2	938.8	1,003.6	3,700.0
	Mutual Funds and fee based assets gathered(2)												
12	AXA Premier mutual funds	4.0	3.8	7.8	3.1	2.5	13.4	2.	1 1.2	3.3	0.5	_	3.8
13	Alliance mutual funds	132.2	113.6	245.8	127.3	118.2	491.3	137.		252.7	104.2	107.0	463.9
14	Enterprise mutual funds	-	-		-	-	.,	-	-		37.2	37.7	74.9
15	Third party mutual funds	362.6	345.2	707.8	362.5	378.1	1,448.4	443.	395.7	839.0	498.2	533.4	1,870.6
16	Fee based assets gathered	180.2	196.0	376.2	243.8	271.6	891.6	378.		731.8	343.1	358.9	1,433.8
17	Total mutual funds and fee based assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7	962.		1.826.8	983.2	1.037.0	3,847.0
18	Total Retail Channel	\$1,568.7	\$1,515.3	\$3,084.0	\$1,671.2	\$1,629.4	\$6,384.6	\$1,865.		\$3,585.0	\$1,922.0	\$2,040.6	\$7,547.6
	1 om reem chame	Ψ1,000.7	Ψ1,010.0	φ5,00110	Ψ1,071.2	Ψ1,027.1	ψ0,50σ	\$1,000.	91,717.7	ψ5,565.6	ψ1,722.0	Ψ2,010.0	ψ7,51710
	Wholesale												
	whotesate												
	Annuities:												
19	Financial planners	\$218.7	\$310.2	\$528.9	\$402.1	\$267.6	\$1,198.6	\$267.	\$288.7	\$555.7	\$278.3	\$340.3	\$1,174.3
20	Financial institutions	381.9	763.6	1,145.5	690.0	457.9	2,293.4	432.	7 489.2	921.9	547.5	533.1	2,002.5
21	Broker/dealers	794.5	983.2	1,777.7	1,032.1	560.4	3,370.2	615.	621.6	1,237.5	629.9	570.0	2,437.4
22	Total Annuities	1,395.1	2,057.0	3,452.1	2,124.2	1,285.9	6,862.2	1,315.	1,399.5	2,715.1	1,455.7	1,443.4	5,614.2
	incl above - Variable Annuities	1,291.0	1,940.3	3,231.3	1,858.0	1,057.9	6,147.2	1,199.	4 1,240.1	2,439.5	1,245.3	1,277.5	4,962.3
	incl above - SPDA	104.1	116.7	220.8	266.2	228.0	715.0	116.	2 159.4	275.6	196.9	161.6	634.
	incl above - SPIA's and other fixed	-	-	-	-	-	-	-	-	-	13.5	4.3	17.8
23	Variable life - COLI	2.9	2.0	4.9	-	2.6	7.5	-	-	-	10.9	14.8	25.7
24	Variable life - non-COLI	5.8	4.0	9.8	1.3	0.5	11.6	0.	3 0.6	1.4	1.5	2.8	5.7
25	Traditional	-	-	-	-	-	-	-	-	-	14.9	15.8	30.7
26	Interest sensitive life non-COLI	-	-	-	-	-	-	1.	5 12.7	14.3	14.5	35.1	63.9
27	Total mutual funds and fee based assets gathered	-	-	-	-	-	-	-	-	-	204.5	177.9	382.4
28	Total Wholesale Channel	\$1,403.8	\$2,063.0	\$3,466.8	\$2,125.5	\$1,289.0	\$6,881.3	\$1,318.	\$1,412.8	\$2,730.8	\$1,702.0	\$1,689.8	\$6,122.6
	Retail & Wholesale												
		0515	652 -	#100 °	0.000	0.52.5	#222 G			0140 =	A117 0	01513	0.41.7
29	Life	\$54.7	\$53.6	\$108.3	\$60.9	\$63.6	\$232.8	\$68.		\$143.7	\$117.0	\$154.3	\$415.0
30	Variable annuities	2,083.6	2,699.9	4,783.5	2,697.0	1,823.0	9,303.5	2,005.		3,994.8	2,036.8	2,141.6	8,173.2
31	SPDAs	144.6	154.8	299.4	289.9	251.4	840.7	131.		317.2	238.0	190.1	745.3
32	SPIAs, fixed and other	9.3	10.6	19.9	10.9	7.3	38.1	13.		30.4	43.3	27.2	100.9
33	Annuities	2,237.5	2,865.3	5,102.8	2,997.8	2,081.7	10,182.3	2,150.		4,342.4	2,318.1	2,358.9	9,019.4
2.4	Other	1.3	0.8	2.1	1.3	2.7	6.1	2.	0.9	2.9	1.2	2.3	6.4
34													
35 36	Mutual funds and fee based assets gathered Total Sales	679.0 \$2,972.5	658.6 \$3,578.3	1,337.6 \$6,550.8	736.7 \$3,796.7	770.4 \$2,918.4	2,844.7 \$13,265.9	962. \$3,183.		1,826.8 \$6,315.8	1,187.7 \$3,624.0	1,214.9 \$3,730.4	4,229.4 \$13,670.2

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES - TOTAL EXCLUDING SALES FROM THE MONY DISTRIBUTION CHANNELS

Paralle Para					20	03					20	04		
1 Profilement Life			Q1 2003	Q2 2003	1H '2003	Q3 2003	Q4 2003	FY '2003	Q1 2004	Q2 2004	1H '2004	Q3 2004	Q4 2004	FY '2004
Variable lite - COLI	1	Retail												
National Authors	1	Traditional Life	\$178.7	\$174.9	\$353.6	\$163.4	\$180.8	\$697.8	\$170.9	\$168.7	\$339.6	\$157.1	\$175.8	\$672.5
Variable life - con COLI		· ·						·						,
Variable life - one-COLI	2	· ·	60.9	55.9	116.8	23.3	54.7	194.8	60.6	17.8	78.4	12.8	53.4	144.6
Second column Second colum	3	Variable life - non-COLI	300.0	289.4	589.4	277.1	294.8	1,161.3	329.0	289.1	618.1	268.0	289.6	
Second column Second colum	4	Total Variable life	360.9	345.3	706.2	300.4	349 5	1 356 1	389 6	306.9	696.5	280.8	343.0	1 320 3
Annumiest II														
Variable sumutities							*							
SFDAs	6		1 167 1	1 146 0	2 313 1	1 157 0	1 129 7	4 599 8	1 235 1	1 175 4	2.410.5	1 042 3	1 156 6	4 609 4
SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 1.99 30.4 17.5 16.8 64.7 10.0			,				,	,	,	,	,			
Page Pensions 10.05 85.6 18.01 73.0 8.01 34.52 70.1 10.22 17.23 75.4 96.2 34.39														
Description Process of State	9													
Reinsurance samend		i												
1982 1,982 1,982 1,987 3,879 1,868.3 1,897.4 7,645.4 2,022.5 1,919.3 3,941.8 1,762.9 1,945.8 7,650.5	10		54.9	21.7	76.6	34.7	37.0	148.3	46.9	40.2	87.1	34.8	38.0	159.9
Mutual Funds and fee based assers gathered 3	11	Health	19.1	19.9	39.0	18.9	18.8	76.7	17.3	18.2	35.5	16.2	16.9	68.6
3	12	Total Insurance(3)	1,982.1	1,897.6	3,879.7	1,868.3	1,897.4	7,645.4	2,022.5	1,919.3	3,941.8	1,762.9	1,945.8	7,650.5
3		Mutual Funds and fee based assets gathered(2)												
1. 1. 1. 1. 1. 1. 1. 1.	13		4.0	3.8	7.8	3.1	2.5	13.4	2.1	1.2	3.3	0.5	-	3.8
The party mutual funds Society	14	Alliance mutual funds	132.2	113.6	245.8	127.3	118.2	491.3	137.8	114.9	252.7	102.4	105.7	460.8
Fee based assets gathered 1802 1960 3762 243.8 271.6 891.6 378.9 352.9 731.8 343.1 358.9 1.433.8 1751 175	15	Enterprise mutual funds	-	-	-	-	-	-	-	-	-	1.0	1.0	2.0
Total mutual funds and fee based assets gathered \$679.0 \$658.6 \$1,337.6 \$736.7 \$770.4 \$2,844.7 \$962.1 \$864.7 \$1,826.8 \$799.6 \$853.8 \$3,480.2 \$1,0490.1 \$1,040	16	Third party mutual funds	362.6	345.2	707.8	362.5	378.1	1,448.4	443.3	395.7	839.0	352.6	388.2	1,579.8
Total Retail Channel \$2,661.1 \$2,556.2 \$5,217.3 \$2,605.0 \$2,667.8 \$10,490.1 \$2,984.6 \$2,784.0 \$5,768.6 \$2,562.5 \$2,799.6 \$11,130.7 \$11	17	Fee based assets gathered	180.2	196.0	376.2	243.8	271.6	891.6	378.9	352.9	731.8	343.1	358.9	1,433.8
Namulities	18	Total mutual funds and fee based assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7	962.1	864.7	1,826.8	799.6	853.8	3,480.2
Namulities	19	Total Retail Channel	\$2,661.1	\$2 556 2	\$5 217 3	\$2,605,0	\$2,667.8	\$10.490.1	\$2 984 6	\$2 784 0	\$5.768.6	\$2 562 5	\$2 799 6	\$11 130 7
Annuities: S21.1 S313.0 S534.1 S406.7 S272.2 S1.213.0 S275.6 S298.7 S288.5 S352.6 S121.4 S406.7 S272.2 S1213.0 S286.5 S298.7 S288.5 S352.6 S121.4 S288.5 S352.6 S121.4 S288.5 S352.6 S288.7 S352.6 S288.7 S352.6 S288.7 S352.6 S288.7 S288.5 S352.6 S288.7 S352.6 S288		Total Tetali Chamer	Ψ2,001.1	ψ <u>2</u> ,υυ σ.2	ψ5,217.5	Ψ2,000.0	Ψ2,007.0	ψ10,130.1	\$2,70 III	Ψ2,701.0	φ5,700.0	42,502.5	Ψ2,777.0	ψ11,150.7
Annuities: S21.1 S313.0 S534.1 S406.7 S272.2 S1.213.0 S275.6 S298.7 S288.5 S352.6 S121.4 S406.7 S272.2 S1213.0 S286.5 S298.7 S288.5 S352.6 S121.4 S288.5 S352.6 S121.4 S288.5 S352.6 S288.7 S352.6 S288.7 S352.6 S288.7 S352.6 S288.7 S288.5 S352.6 S288.7 S352.6 S288	1	Wholesale												
Financial planners														
Financial institutions 38.3.8 76.7 77.8 1.151.6 696.9 467.9 2.316.4 444.8 503.7 948.5 554.8 550.4 2.063.7 2.2 Broker/dealers 798.2 996.2 1.794.4 1.058.9 582.8 3.436.1 645.6 653.1 1.298.7 649.6 604.6 2.552.9 1.252.9 1.252.0 1.252.0 1.249.8 1.261.1 1.252.0 1.249.8 1.261.1 1.252.0 1.249.8 1.261.1 1.252.0 1.249.8 1.261.1 1.252.0 1.249.8 1.261.1 1.252.0 1.249.8 1.261.1 1.254.9 1.254.9 1.254.0 1.254.9 1.254.9 1.254.0 1	20		\$221.1	¢212 0	\$524.1	\$406.7	\$272.2	¢1 212 0	\$275.4	\$208.7	¢574.2	\$200.5	\$252.6	¢1 215 4
Property of the property of		1												. ,
Total Annuities														
Includative - Variable Annuities 1,299.0 1,960.3 3,259.3 1,896.3 1,094.9 6,250.5 1,249.8 1,296.1 2,545.9 1,299.9 1,345.0 5,190.8 1,010.0 1,000.0														
Includation	23			,						,				
Includation			1			-								
Variable life - COLI 3.0 2.2 5.2 0.2 2.8 8.2 0.3 0.3 0.6 0.5 0.3 1.4			104.1	116./	220.8	266.2	228.0	/15.0	116.2	159.4	2/3.0			
National life	24	•	2.0	2.2	5.2	0.2	20	9.2	0.3	0.3	0.6			
Traditional life														
Interest sensitive life - non-COLI			6.3	0.3		0.2					9.0	0.0		
Total mutual funds and fee based assets gathered Total Wholesale Channel S1,414.4 \$2,087.7 \$3,502.1 \$2,168.9 \$1,330.9 \$7,001.9 Retail & Wholesale Life \$601.9 \$586.4 \$1,188.3 \$556.5 \$603.0 \$2,347.8 \$631.5 \$557.0 \$1,188.5 \$547.2 \$610.3 \$2,346.0 \$10.0 \$1.0 \$1.0 \$1.0 \$1.0 \$1.0 \$1.0 \$			_	-	-	-	-	-			14.6	3 1		
Total Wholesale Channel \$1,414.4 \$2,087.7 \$3,502.1 \$2,168.9 \$1,330.9 \$7,001.9 \$1,373.1 \$1,472.6 \$2,845.7 \$1,512.5 \$1,520.5 \$5,878.7									1	12.9	14.0	3.1	1.5	23.2
Retail & Wholesale 30 Life \$601.9 \$586.4 \$1,188.3 \$556.5 \$603.0 \$2,347.8 \$631.5 \$557.0 \$1,188.5 \$547.2 \$610.3 \$2,346.0 31 Variable annuities 2,466.1 3,106.3 5,572.4 3,053.3 2,224.6 10,850.3 2,484.9 2,471.5 4,956.4 2,342.2 2,501.6 9,800.2 32 SPDAs 144.6 154.8 299.4 289.9 251.4 840.7 131.4 185.9 317.3 236.0 185.5 738.8 33 SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 16.9 30.4 23.6 17.8 71.8 34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.		č	\$1,414.4	\$2,087.7	\$3,502.1	\$2,168.9	\$1,330.9	\$7,001.9	\$1,373.1	\$1,472.6	\$2,845.7	\$1,512.5	\$1,520.5	\$5,878.7
30 Life \$601.9 \$586.4 \$1,188.3 \$556.5 \$603.0 \$2,347.8 \$631.5 \$557.0 \$1,188.5 \$547.2 \$610.3 \$2,346.0 31 Variable annuities 2,466.1 3,106.3 5,572.4 3,053.3 2,224.6 10,850.3 2,484.9 2,471.5 4,956.4 2,342.2 2,501.6 9,800.2 32 SPDAs 144.6 154.8 299.4 289.9 251.4 840.7 131.4 185.9 317.3 236.0 185.5 738.8 33 SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 16.9 30.4 23.6 17.8 71.8 34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>														
31 Variable annuities 2,466.1 3,106.3 5,572.4 3,053.3 2,224.6 10,850.3 2,484.9 2,471.5 4,956.4 2,342.2 2,501.6 9,800.2 32 SPDAs 144.6 154.8 299.4 289.9 251.4 840.7 131.4 185.9 317.3 236.0 185.5 738.8 33 SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 16.9 30.4 23.6 17.8 71.8 34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 2,677.2 2,801.1 10,954.7 36 Other 74.0 41.6 115.6 53.6 55.8 225.0 64.2 58.4 122.6 51.0	1	Retail & Wholesale												
31 Variable annuities 2,466.1 3,106.3 5,572.4 3,053.3 2,224.6 10,850.3 2,484.9 2,471.5 4,956.4 2,342.2 2,501.6 9,800.2 32 SPDAs 144.6 154.8 299.4 289.9 251.4 840.7 131.4 185.9 317.3 236.0 185.5 738.8 33 SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 16.9 30.4 23.6 17.8 71.8 34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 2,677.2 2,801.1 10,954.7 36 Other 74.0 41.6 115.6 53.6 55.8 225.0 64.2 58.4 122.6 51.0	30	Life	\$601.9	\$586.4	\$1 188 3	\$556.5	\$603.0	\$2.347.8	\$631.5	\$557.0	\$1 188 5	\$547.2	\$610.3	\$2,346.0
32 SPDAs 144.6 154.8 299.4 289.9 251.4 840.7 131.4 185.9 317.3 236.0 185.5 738.8 33 SPIAs and other fixed 9.4 10.6 20.0 10.9 7.4 38.3 13.5 16.9 30.4 23.6 17.8 71.8 34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 2,677.2 2,801.1 10,954.7 36 Other 74.0 41.6 115.6 53.6 55.8 225.0 64.2 58.4 122.6 51.0 54.9 228.5 37 Mutual funds and fee based assets gathered 679.0 658.6 1,337.6 736.7 770.4 2,844.7 962.1 864.7 1,826.8 799.6														
33 SPIAs and other fixed 9,4 10,6 20,0 10,9 7,4 38.3 13,5 16,9 30,4 23,6 17,8 71,8 34 Group Pensions 100,5 85,6 186,1 73,0 86,1 345,2 70,1 102,2 172,3 75,4 96,2 343,9 35 Annuities 2,720,6 3,357,3 6,077,9 3,427,1 2,569,5 12,074,5 2,699,9 2,776,5 5,476,4 2,677,2 2,801,1 10,954,7 36 Other 74,0 41,6 115,6 53,6 55,8 225,0 64,2 58,4 12,6 51,0 54,9 228,5 37 Mutual funds and fee based assets gathered 679,0 658,6 1,337,6 736,7 770,4 2,844.7 962,1 864,7 1,826,8 799,6 853,8 3,480,2										,				
34 Group Pensions 100.5 85.6 186.1 73.0 86.1 345.2 70.1 102.2 172.3 75.4 96.2 343.9 35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 2,677.2 2,801.1 10,954.7 36 Other 74.0 41.6 115.6 53.6 55.8 225.0 64.2 58.4 122.6 51.0 54.9 228.5 37 Mutual funds and fee based assets gathered 679.0 658.6 1,337.6 736.7 770.4 2,844.7 962.1 864.7 1,826.8 799.6 853.8 3,480.2		SPIAs and other fixed												
35 Annuities 2,720.6 3,357.3 6,077.9 3,427.1 2,569.5 12,074.5 2,699.9 2,776.5 5,476.4 2,677.2 2,801.1 10,954.7 36 Other 74.0 41.6 115.6 53.6 55.8 225.0 64.2 58.4 122.6 51.0 54.9 228.5 37 Mutual funds and fee based assets gathered 679.0 658.6 1,337.6 736.7 770.4 2,844.7 962.1 864.7 1,826.8 799.6 853.8 3,480.2			100.5	85.6		73.0			70.1	102.2			96.2	
37 Mutual funds and fee based assets gathered 679.0 658.6 1,337.6 736.7 770.4 2,844.7 962.1 864.7 1,826.8 799.6 853.8 3,480.2	35	•							2,699.9				2,801.1	
	36	Other	74.0	41.6	115.6	53.6	55.8	225.0	64.2	58.4	122.6	51.0	54.9	228.5
38 Total Sales \$4.075.5 \$4.643.9 \$8.719.4 \$4.773.9 \$3.998.7 \$17.492.0 \$4.357.7 \$4.256.6 \$8.614.3 \$4.075.0 \$4.320.1 \$17.009.4	37	Mutual funds and fee based assets gathered	679.0	658.6	1,337.6			2,844.7	962.1	864.7	1,826.8	799.6	853.8	3,480.2
Tigorian Tig	38	Total Sales	\$4,075.5	\$4,643.9	\$8,719.4	\$4,773.9	\$3,998.7	\$17,492.0	\$4,357.7	\$4,256.6	\$8,614.3	\$4,075.0	\$4,320.1	\$17,009.4

⁽¹⁾ Annuities are presented net of internal conversions.

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⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES - FIRST YEAR EXCLUDING SALES FROM THE MONY DISTRIBUTION CHANNELS

Dotail	Unaudited (Dollars in Millions)		Q2 2003	1H '2003	Q3 2003	Q4 2003	FY '2003	Q1 2004	Q2 2004	1H '2004	Q3 2004	Q4 2004	FY '2004
Retail													
1 Traditional Life		\$4.1	\$4.3	\$8.4	\$4.0	\$4.9	\$17.3	\$4.8	\$5.5	\$10.3	\$5.5	\$5.5	\$21.3
Variable & Interest-Ser	nsitive Life	ψ	Ψ	φο	Ψ1.0	ψ,	Ψ17.10	ψ.ι.ο	Ψυ.υ	Ψ10.5	Ψυ.υ	Ψ0.0	Ψ21.5
2 Variable life - Co	3	3.7	6.2	9.9	13.1	2.3	25.3	8.2	0.7	8.9	-	2.5	11.4
3 Variable life - no	on-COLI	31.6	29.4	61.0	29.5	33.5	124.0	34.0	38.1	72.1	32.5	35.8	140.4
4 Total Variable life		35.3	35.6	70.9	42.6	35.8	149.3	42.2	38.8	81.0	32.5	38.3	151.8
5 Interest-sensitive lit	fe - non-COLI	6.6	7.7	14.3	13.0	19.8	47.1	19.3	17.4	36.7	24.4	29.0	90.1
Annuities(1)													
6 Variable annuities		792.6	759.6	1,552.2	839.0	765.1	3,156.3	806.3	749.0	1,555.3	711.0	758.6	3,024.9
7 SPDAs		40.5	38.1	78.6	23.7	23.4	125.7	15.2	26.4	41.6	39.2	23.9	104.7
8 SPIAs and other fix	xed	9.3	10.6	19.9	10.9	7.3	38.1	13.4	17.0	30.4	17.3	16.9	64.6
Other				-									
9 Reinsurance assume	ned	1.2	0.8	2.0	1.2	2.7	5.9	1.9	0.9	2.8	1.1	2.2	6.1
10 Health		0.1	-	0.1	0.1	-	0.2	0.1	-	0.1	0.1	0.1	0.3
11 Total Insurance(3)		889.7	856.7	1,746.4	934.5	859.0	3,539.9	903.2	855.0	1,758.2	831.1	874.5	3,463.8
Mutual Funds and fee l	based assets gathered(2)												
12 AXA Premier mutu	ual funds	4.0	3.8	7.8	3.1	2.5	13.4	2.1	1.2	3.3	0.5	-	3.8
13 Alliance mutual fur	nds	132.2	113.6	245.8	127.3	118.2	491.3	137.8	114.9	252.7	102.4	105.7	460.8
14 Enterprise mutual f	funds	-	-	-	-	-	-	-	-	-	1.0	1.0	2.0
15 Third party mutual	funds	362.6	345.2	707.8	362.5	378.1	1,448.4	443.3	395.7	839.0	352.6	388.2	1,579.8
16 Fee based assets ga		180.2	196.0	376.2	243.8	271.6	891.6	378.9	352.9	731.8	343.1	358.9	1,433.8
17 Total mutual funds and	l fee based assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7	962.1	864.7	1,826.8	799.6	853.8	3,480.2
18 Total Retail Chann	nel	\$1,568.7	\$1,515.3	\$3,084.0	\$1,671.2	\$1,629.4	\$6,384.6	\$1,865.3	\$1,719.7	\$3,585.0	\$1,630.7	\$1,728.3	\$6,944.0
Wholesale													
Annuities:													
19 Financial planners		\$218.7	\$310.2	\$528.9	\$402.1	\$267.6	\$1,198.6	267.0	288.7	\$555.7	\$278.3	\$340.3	\$1,174.3
20 Financial institution	ns	381.9	763.6	1,145.5	690.0	457.9	2,293.4	432.7	489.2	921.9	547.5	533.1	\$2,002.5
21 Broker/dealers		794.5	983.2	1,777.7	1,032.1	560.4	3,370.2	615.9	621.6	1,237.5	618.2	561.6	\$2,417.3
22 Total Annuities		1,395.1	2,057.0	3,452.1	2,124.2	1,285.9	6,862.2	1,315.6	1,399.5	2,715.1	1,444.0	1,435.0	5,594.1
incl above - Variable A	Annuities	1,291.0	1,940.3	3,231.3	1,858.0	1,057.9	6,147.2	1,199.4	1,240.1	2,439.5	1,241.0	1,272.4	4,952.9
incl above - SPDA		104.1	116.7	220.8	266.2	228.0	715.0	116.2	159.4	275.6	196.9	161.6	634.1
incl above - SPIA's and	d other fixed	-	-	-	-	-	-	-	-	-	6.1	1.0	7.1
23 Variable life - COLI		2.9	2.0	4.9	-	2.6	7.5	-	-	-	-	-	-
24 Variable life - non-COI	LI	5.8	4.0	9.8	1.3	0.5	11.6	0.8	0.6	1.4	0.3	1.0	2.7
25 Traditional		-	-	-	-	-	-	-	-	-	-	-	-
26 Interest sensitive life no		-	-	-	-	-	-	1.6	12.7	14.3	2.8	7.4	24.5
	fee based assets gathered	- 01 402 0	- 0.00	- 02.466.0	- 02 125 5	- A1 200 0	- 0.001.0	- 01.010.0	- 01 412 0	- 0.720.0	- 01 447 1	- 01 110 1	- 05.621.2
28 Total Wholesale Cl	hannel	\$1,403.8	\$2,063.0	\$3,466.8	\$2,125.5	\$1,289.0	\$6,881.3	\$1,318.0	\$1,412.8	\$2,730.8	\$1,447.1	\$1,443.4	\$5,621.3
Retail & Wholesale													
29 Life		\$54.7	\$53.6	\$108.3	\$60.9	\$63.6	\$232.8	\$68.7	\$75.0	\$143.7	\$65.5	\$81.2	\$290.4
30 Variable annuities		2,083.6	2,699.9	4,783.5	2,697.0	1,823.0	9,303.5	2,005.7	1,989.1	3,994.8	1,952.0	2,031.0	7,977.8
31 SPDAs		144.6	154.8	299.4	289.9	251.4	840.7	131.4	185.8	317.2	236.1	185.5	738.8
32 SPIAs, fixed and ot	ther	9.3	10.6	19.9	10.9	7.3	38.1	13.4	17.0	30.4	23.4	17.9	71.7
33 Annuities		2,237.5	2,865.3	5,102.8	2,997.8	2,081.7	10,182.3	2,150.5	2,191.9	4,342.4	2,211.5	2,234.4	8,788.3
34 Other		1.3	0.8	2.1	1.3	2.7	6.1	2.0	0.9	2.9	1.2	2.3	6.4
35 Mutual funds and fee b	ased assets gathered	679.0	658.6	1,337.6	736.7	770.4	2,844.7	962.1	864.7	1,826.8	799.6	853.8	3,480.2
36 Total Sales		\$2,972.5	\$3,578.3	\$6,550.8	\$3,796.7	\$2,918.4	\$13,265.9	\$3,183.3	\$3,132.5	\$6,315.8	\$3,077.8	\$3,171.7	\$12,565.3

2003

2004

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES- TOTAL SALES FROM THE MONY DISTRIBUTION CHANNELS

		MONY and thi	ird party Mutua	al Fund Sales	Other AXA	Financial Pro	duct Sales		Tot	al Sales	
Unaudi	ted (Dollars in Millions)	O3 2004	O4 2004	FY '2004	O3 2004	Q4 2004	FY '2004	O3 200-		4 2004	FY '2004
	Retail	~	~		~	~		~	~		
1	Traditional Life	\$132.0	\$159.4	\$291.4	\$0.0	\$0.0	\$0.0	\$13	2.0	\$159.4	\$291.4
	Variable & Interest-Sensitive Life										
2	Variable life - COLI (incl. CSG)	1.3	0.8	2.1	-	-	-		1.3	0.8	2.1
3	Variable life - non-COLI	32.0	31.9	63.9	-	-	-	3	2.0	31.9	63.9
4	Total Variable life	33.3	32.7	66.0	-	-	-	3	3.3	32.7	66.0
5	Interest-sensitive life - non-COLI	19.1	22.4	41.5	0.2	1.8	2.0	1	9.3	24.2	43.5
	Annuities(1)										
6	Variable annuities	55.1	57.0	112.1	41.6	71.0	112.6	9	5.7	128.0	224.7
7	SPDAs	-	-	_	1.9	4.6	6.5		1.9	4.6	6.5
8	SPIAs and other fixed	13.9	8.7	22.6	_	_	_	1	3.9	8.7	22.6
9	Group Pensions	25.4	15.1	40.5	_	_	_		5.4	15.1	40.5
	Other							_			
10	Reinsurance assumed	_	_	_	_	_	_			_	_
11	Health	2.4	10.7	13.1	_	_	_		2.4	10.7	13.1
12	Total Insurance	281.2	306.0	587.2	43.7	77.4	121.1	32		383.4	708.3
12	Mutual Funds and fee based assets gathered	201.2	300.0	307.2	73.7	, , , , -	121.1	32		303.4	700.5
13	AXA Premier mutual funds	_		_	_	_	_			_	_
14	Alliance mutual funds	_	_	_	1.8	1.3	3.1		1.8	1.3	3.1
15	Enterprise mutual funds	36.2	36.7	72.9	1.0	1.5	5.1		5.2	36.7	72.9
16	Third party mutual funds	145.6	145.2	290.8	-	-	-		5.6	145.2	290.8
17	Fee based assets gathered	143.0	143.2	290.8	-	-	-	14	5.0	143.2	290.8
18	Total mutual funds and fee based assets gathered	181.8	181.9	363.7	1.8	1.3	3.1	10	3.6	183.2	366.8
10	Total mutual funds and fee based assets gamered	101.0	101.9	303.7	1.0	1.3	3.1	10	5.0	103.2	300.8
19	Total Retail Channel	\$463.0	\$487.9	950.9	\$45.5	\$78.7	124.2	\$50	3.5	\$566.6	\$1,075.1
v	Vholesale										
	A										
20	Annuities:										
20	Financial planners	-	-	-	-	-	-			-	-
21	Financial institutions	-	- 0.7	20.6	-	-	-	,		- 0.7	20.6
22	Broker/dealers	11.9	8.7	20.6	-	-	-		1.9	8.7	20.6
23	Total Annuities	11.9	8.7	20.6	-	-	-			8.7	20.6
	incl above - Variable Annuities	4.4	5.2	9.6	-	=	=		4.4	5.2	9.6
	incl above - SPDA			-			-			-	-
	incl above - SPIA's and other fixed	7.5	3.5	11.0	-	-	=		7.5	3.5	11.0
24	Variable life - COLI	13.7	25.2	38.9	-	-	-		3.7	25.2	38.9
25	Variable life - non-COLI	2.6	2.9	5.5	-	-	-		2.6	2.9	5.5
26	Traditional life	47.4	53.8	101.2	-	-	-		7.4	53.8	101.2
27	Interest sensitive life - non-COLI	21.7	24.8	46.5	3.0	16.8	19.8		1.7	41.6	66.3
28	Total mutual funds and fee based assets gathered	204.5	177.9	382.4			-	20		177.9	382.4
29	Total Wholesale Channel	\$301.8	\$293.3	595.1	\$3.0	\$16.8	19.8	\$30	1.8	\$310.1	\$614.9
I	Retail & Wholesale										
20	X : 0	00.000	#221 F	501.0	00.5	A10 -	21.0			#220 C	0.510.0
30	Life	\$269.8	\$321.2	591.0	\$3.2	\$18.6	21.8	\$27		\$339.8	\$612.8
31	Variable annuities	59.5	62.2	121.7	41.6	71.0	112.6	10		133.2	234.3
32	SPDAs	-	-	-	1.9	4.6	6.5		1.9	4.6	6.5
33	SPIAs and other fixed	21.4	12.2	33.6	=	-	-		1.4	12.2	33.6
34	Group Pensions	25.4	15.1	40.5	-	-	-		5.4	15.1	40.5
35	Annuities	106.3	89.5	195.8	43.5	75.6	119.1		9.8	165.1	314.9
36	Other	2.4	10.7	13.1	-	-	-		2.4	10.7	13.1
37	Mutual funds and fee based assets gathered	386.3	359.8	746.1	1.8	1.3	3.1		3.1	361.1	749.2
38	Total Sales	\$764.8	\$781.2	\$1,546.0	\$48.5	\$95.5	\$144.0	\$81	3.3	\$876.7	\$1,690.0

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES - FIRST YEAR SALES FROM THE MONY DISTRIBUTION CHANNELS

			nra party Mutu				A Financiai Pr			Total Sales	
Una	udited (Dollars in Millions)	Q3 2004	Q4 2004	FY '2004		Q3 2004	Q4 2004	FY '2004	Q3 2004	Q4 2004	FY '2004
	Retail										
1	Traditional Life	\$2.8	\$4.0	\$6.8		\$0.0	\$0.0	\$0.0	\$2.8	\$4.0	\$6.8
	Variable & Interest-Sensitive Life										
2	Variable life - COLI (incl. CSG)	1.2	0.1	1.3		-	-	-	1.2	0.1	1.3
3	Variable life - non-COLI	4.7	4.0	8.7		_	_	_	4.7	4.0	8.7
4	Total Variable life	5.9	4.1	10.0		_	_	_	5.9	4.1	10.0
5	Interest-sensitive life - non-COLI	3.9	3.1	7.0		0.2	1.8	2.0	4.1	4.9	9.0
3		3.9	3.1	7.0		0.2	1.0	2.0	4.1	4.2	9.0
	Annuities(1)										
6	Variable annuities	38.9	34.5	73.4		41.6	71.0	112.6	80.5	105.5	186.0
7	SPDAs	-	-	-		1.9	4.6	6.5	1.9	4.6	6.5
8	SPIAs and other fixed	12.5	6.0	18.5		-	-	-	12.5	6.0	18.5
	Other										
9	Reinsurance assumed	_	_	_		_	_	_	_	_	_
10	Health	_	_	_		_	_	_	_	_	_
11	Total Insurance	64.0	51.7	115.7		43.7	77.4	121.1	107.7	129.1	236.8
11	Mutual Funds and fee based assets gathered	04.0	31.7	113.7		73.7	//	121.1	107.7	127.1	230.0
10											
12	AXA Premier mutual funds										
13	Alliance mutual funds	-	-	-		1.8	1.3	3.1	1.8	1.3	3.1
14	Enterprise mutual funds	36.2	36.7	72.9		-	-	-	36.2	36.7	72.9
15	Third party mutual funds	145.6	145.2	290.8		-	-	-	145.6	145.2	290.8
16	Fee based assets gathered	-	-	-		-	-	-	-	-	-
17	Total mutual funds and fee based assets gathered	181.8	181.9	363.7		1.8	1.3	3.1	183.6	183.2	366.8
10	m + 10 + 10 m	02.15.0	****	# 4 TO 4			450.5	****	0201.2	00100	# 500 5
18	Total Retail Channel	\$245.8	\$233.6	\$479.4		\$45.5	\$78.7	\$124.2	\$291.3	\$312.3	\$603.6
	Wholesale										
	vinotesate										
	Annuities:										
19	Financial planners	_	_	_		_	_	_	_	_	_
20	Financial institutions	_	_	_		_	_	_	_	_	_
21	Broker/dealers	11.7	8.4	20.1		_			11.7	8.4	20.1
22		11.7	8.4	20.1					11.7	8.4	20.1
22	Total Annuities					-	-	-			
	incl above - Variable Annuities	4.3	5.1	9.4		-	-	-	4.3	5.1	9.4
	incl above - SPDA	-	-	-				-	-	-	-
	incl above - SPIA's and other fixed	7.4	3.3	10.7		-	-	-	7.4	3.3	10.7
23	Variable life - COLI	10.9	14.8	25.7		-	-	-	10.9	14.8	25.7
24	Variable life - non-COLI	1.2	1.8	3.0		-	-	-	1.2	1.8	3.0
25	Traditional life	14.9	15.8	30.7		_	_	_	14.9	15.8	30.7
26	Interest sensitive life non-COLI	8.7	10.9	19.6		3.0	16.8	19.8	11.7	27.7	39.4
27	Total mutual funds and fee based assets gathered	204.5	177.9	382.4		3.0	10.0	17.0	204.5	177.9	382.4
28	Total Wholesale Channel	\$251.9	\$229.6	\$481.5		\$3.0	\$16.8	19.8	\$254.9	\$246.4	\$501.3
28	Total wholesale Channel	\$251.9	\$229.6	\$481.5		\$5.0	\$10.8	19.8	\$254.9	\$246.4	\$501.5
	Retail & Wholesale										
29	Life	\$48.3	\$54.5	102.8		\$3.2	\$18.6	21.8	\$51.5	\$73.1	\$124.6
30	Variable annuities	43.2	39.6	82.8		41.6	71.0	112.6	84.8	110.6	195.4
		43.2	39.0	62.8							
31	SPDAs	-	-	-		1.9	4.6	6.5	1.9	4.6	6.5
32	SPIAs, fixed and other	19.9	9.3	29.2		-	-	-	19.9	9.3	29.2
33	Annuities	63.1	48.9	112.0		43.5	75.6	119.1	106.6	124.5	231.1
34	Other	-	-	-		-	-	-	-	-	-
35	Mutual funds and fee based assets gathered	386.3	359.8	746.1		1.8	1.3	3.1	388.1	361.1	749.2
36	Total Sales	\$497.7	\$463.2	\$960.9		\$48.5	\$95.5	\$144.0	\$546.2	\$558.7	\$1,104.9
50	- van Oute	Ψ-771.1	Ψ-0.5.2	Ψ200.9	j l	ψ-το.3	Ψ/3.3	Ψ177.0	ψυτυ.2	Ψ330.7	Ψ1,10

MONY and third party Mutual Fund Sales

Other AXA Financial Product Sales

Total Sales

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. CONSOLIDATED PRODUCT SALES INCLUDING SALES FROM THE MONY DISTRIBUTION CHANNELS

				2003			
Una	udited (Dollars in Millions)	Q1 2003	Q2 2003	1H '2003	Q3 2003	Q4 2003	FY '2003
	·						
1	Life (pg. 24, ln 30)	\$601.9	\$586.4	\$1,188.3	\$556.5	\$603.0	\$2,347.8
2	Annuities (pg. 24, ln 35)	2,720.6	3,357.3	6,077.9	3,427.1	2,569.5	12,074.5
3	Other (pg. 24, ln 36)	74.0	41.6	115.6	53.6	55.8	225.0
4	Mutual funds and fee based assets gathered (pg. 24, ln 37)	679.0	658.6	1,337.6	736.7	770.4	2,844.7
5	Total Financial Advisory/Insurance Sales	4,075.5	4,643.9	8,719.4	4,773.9	3,998.7	17,492.0
6	Alliance Capital new business/sales (pg. 42, ln 4)	14,357.0	16,034.0	30,391.0	15,502.0	19,851.0	65,744.0
7	Total Gross Sales	18,432.5	20,677.9	39,110.4	20,275.9	23,849.7	83,236.0
8	less: Fin. Adv./Ins. sales of Alliance Cap. mutual funds (pg. 24, ln 14)	(132.2)	(113.6)	(245.8)	(127.3)	(118.2)	(491.3)
9	less: Alliance Capital sales of EQAT and VIP funds	(1,283.2)	(1,198.8)	(2,482.0)	(1,801.2)	(1,830.7)	(6,113.9)
10	Consolidated AXA Financial Sales	\$17,017.1	\$19,365.5	\$36,382.6	\$18,347.4	\$21,900.8	\$76,630.8
11	Investment products (Alliance Capital) (line 6, 8 & 9)	\$12,941.6	\$14,721.6	\$27,663.2	\$13,573.5	\$17,902.1	\$59,138.8
12	Other (line 3)	74.0	41.6	115.6	53.6	55.8	225.0
13	Annuities (line 2)	2,720.6	3,357.3	6,077.9	3,427.1	2,569.5	12,074.5
14	Life (line 1)	601.9	586.4	1,188.3	556.5	603.0	2,347.8
15	Mutual fund sales (line 4)	679.0	658.6	1,337.6	736.7	770.4	2,844.7
16	Consolidated AXA Financial Sales	\$17,017.1	\$19,365.5	\$36,382.6	\$18,347.4	\$21,900.8	\$76,630.8

		20	04		
Q1 2004	Q2 2004	1H '2004	Q3 2004 *	Q4 2004 *	FY' 2004
\$631.5	\$557.0	\$1,188.5	\$820.2	\$950.1	\$2,958.8
2,699.9	2,776.5	5,476.4	2,827.0	2,966.2	11,269.6
64.2	58.4	122.6	53.4	65.6	241.6
962.1	864.7	1,826.8	1,187.7	1,214.9	4,229.4
4,357.7	4,256.6	8,614.3	4,888.3	5,196.8	18,699.4
13,692.0	18,194.0	31,886.0	11,209.0	15,140.0	58,235.0
18,049.7	22,450.6	40,500.3	16,097.3	20,336.8	76,934.4
(137.8)	(114.9)	(252.7)	(104.2)	(107.0)	(463.9)
(1,182.8)	(1,037.0)	(2,219.8)	(917.0)	(1,060.4)	(4,197.2)
\$16,729.1	\$21,298.7	\$38,027.8	\$15,076.1	\$19,169.4	\$72,273.3
\$12,371.4	\$17,042.1	\$29,413.5	\$10,187.8	\$13,972.6	\$53,573.9
64.2	58.4	122.6	53.4	65.6	241.6
2,699.9	2,776.5	5,476.4	2,827.0	2,966.2	11,269.6
631.5	557.0	1,188.5	820.2	950.1	2,958.8
962.1	864.7	1,826.8	1,187.7	1,214.9	4,229.4
\$16,729.1	\$21,298.7	\$38,027.8	\$15,076.1	\$19,169.4	\$72,273.3

MONY DISTRIBUTION CHANNELS

			2004	
Una	udited (Dollars in Millions)	Q3 2004	Q4 2004	2H '2004
	-			
1	Life (pg. 28, ln 30)	\$273.0	\$339.8	\$612.8
2	Annuities (pg. 28, ln 35)	149.8	165.1	314.9
3	Other (pg. 28, ln 36)	2.4	10.7	13.1
4	Mutual funds and fee based assets gathered (pg. 28, ln 37)	388.1	361.1	749.2
5	Total Financial Advisory/Insurance Sales	813.3	876.7	1,690.0
6	Alliance Capital new business/sales (included on pg. 43, ln 3)	1.8	1.3	3.1
7	Total Gross Sales	815.1	878.0	1,693.1
8	less: Fin. Adv./Ins. sales of Alliance Cap. mutual funds (pg. 28, ln 14)	(1.8)	(1.3)	(3.1)
9	less: Alliance Capital sales of EQAT and VIP funds	0.0	0.0	0.0
10	Consolidated AXA Financial Sales	\$813.3	\$876.7	\$1,690.0
11	Investment products (Alliance Capital) (line 6, 8 & 9)	\$0.0	\$0.0	\$0.0
12	Other (line 3)	2.4	10.7	13.1
13	Annuities (line 2)	149.8	165.1	314.9
14	Life (line 1)	273.0	339.8	612.8
15	Mutual fund sales (AXA Advisory) (line 4)	388.1	361.1	749.2
16	Consolidated AXA Financial Sales	\$813.3	\$876.7	\$1,690.0

Note: Does not include sales of the Alliance Capital Cash Management product or the daily AMA Cash Management sweep account activity, as gross sales are not available.

^{*} Includes sales from the MONY Distribution Channels as follows

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE DEFERRED POLICY ACQUISITION COSTS

Six n	onths ended	20	03	20	004
Unau	dited (Dollars in Millions)	June 30	December 31	June 30	December 31
TRA	DITIONAL LIFE				
1	Beginning balance	\$946.3	\$931.0	\$900.0	\$853.4
2	Capitalization	13.4	18.3	18.4	72.8
3	Amortization - operating results	(47.7)	(52.0)	(57.3)	(30.1)
4	Amortization - realized capital (gain) loss	19.0	2.7	(7.7)	(0.3)
5	Change in initial fee liability	0.0	0.0	0.0	0.0
6	Ending Balance	\$931.0	\$900.0	\$853.4	\$895.8
VAR	TABLE AND INTEREST- SENSITIVE LIFE				
7	Beginning balance *	\$2,224.7	\$2,271.3	\$2,308.7	\$2,431.7
8	Capitalization	97.6	117.7	119.3	173.2
9	Amortization - operating results	(47.2)	(85.5)	37.1	(60.7)
10	Amortization - realized capital (gain) loss	1.6	0.1	(0.8)	0.2
11	Change in initial fee liability	(5.4)	5.1	(32.6)	(6.1)
12	Ending Balance	\$2,271.3	\$2,308.7	\$2,431.7	\$2,538.3
ANN	IUITIES				
13	Beginning balance	\$2,473.0	\$2,743.3	\$3,004.4	\$3,199.3
14	Capitalization	370.7	371.5	345.5	378.4
15	Amortization - operating results	(94.1)	(109.9)	(147.7)	(176.4)
16	Amortization - realized capital (gain) loss	(6.3)	(0.5)	(2.9)	0.6
17	Change in initial fee liability	0.0	0.0	0.0	0.0
18	Ending Balance	\$2,743.3	\$3,004.4	\$3,199.3	\$3,401.9

^{*} Net of initial fee liability

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE DEFERRED POLICY ACQUISITION COSTS

Six n	nonths ended	200	03	20	004
Unau	dited (Dollars in Millions)	June 30	December 31	June 30	December 31
OTH	IER				
1	Beginning balance	\$35.2	\$31.2	\$31.0	\$30.1
2	Capitalization	0.4	1.3	(0.1)	8.5
3	Amortization - operating results	(4.4)	(1.5)	(0.8)	(0.8)
4	Amortization - realized capital (gain) loss	0.0	0.0	0.0	0.0
5	Change in initial fee liability	0.0	0.0	0.0	0.0
6	Ending Balance	\$31.2	\$31.0	\$30.1	\$37.8
TOT	AL				
7	Beginning balance *	\$5,679.2	\$5,976.8	\$6,244.1	\$6,514.5
8	Capitalization	482.1	508.8	483.1	632.9
9	Amortization - operating results	(193.4)	(248.9)	(168.7)	(268.0)
10	Amortization - realized capital (gain) loss	14.3	2.3	(11.4)	0.5
11	Change in initial fee liability	(5.4)	5.1	(32.6)	(6.1)
12	Ending Balance	\$5,976.8	\$6,244.1	\$6,514.5	\$6,873.8

^{*} Net of initial fee liability

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE FUTURE POLICY BENEFITS &

POLICYHOLDERS' ACCOUNT BALANCES*

Six m	onths ended	20	003	20	004
Unaud	dited (Dollars in Millions)	June 30	December 31	June 30	December 31
TRA	DITIONAL LIFE				
(General Account				
1	Beginning balance	\$9,198.4	\$9,214.2	\$9,242.9	\$9,241.9
2	Beginning balance - MONY	0.0	0.0	0.0	7,432.6
3	Direct premiums and other deposits	365.9	355.8	350.1	735.4
4	Change in market value / interest credited	160.6	161.3	161.8	278.1
5	Surrender benefits	(143.7)	(121.6)	(136.4)	(308.2)
6	Policy charges and other benefits	(367.0)	(366.8)	(376.5)	(676.1)
7	Ending Balance	\$9,214.2	\$9,242.9	\$9,241.9	\$16,703.7
VAR	IABLE AND INTEREST - SENSITIVE LIFE				
S	separate Accounts				
8	Beginning balance	\$7,612.4	\$8,565.3	\$9,807.1	\$10,084.4
9	Beginning balance - MONY	0.0	0.0	0.0	894.0
10	Direct premiums and other deposits	664.2	610.9	653.1	658.3
11	Change in market value / interest credited	968.8	1,255.6	368.8	788.0
12	Surrender benefits	(265.4)	(265.4)	(340.7)	(480.3)
13	Policy charges and other benefits	(356.4)	(349.9)	(362.0)	(404.4)
14	Transfers	(58.3)	(9.4)	(41.9)	(44.3)
15	Ending Balance	\$8,565.3	\$9,807.1	\$10,084.4	\$11,495.7
(General Account				
16	Beginning balance	\$6,954.5	\$7,015.8	\$7,022.5	\$7,094.3
17	Beginning balance - MONY	0.0	0.0	0.0	1,459.7
18	Direct premiums and other deposits	166.4	178.4	191.9	360.7
19	Change in market value / interest credited	167.3	165.4	162.8	197.4
20	Surrender benefits	(135.3)	(144.0)	(131.0)	(148.6)
21	Policy charges and other benefits	(195.4)	(202.5)	(193.8)	(296.2)
22	Transfers	58.3	9.4	41.9	44.3
23	Ending Balance	\$7,015.8	\$7,022.5	\$7,094.3	\$8,711.6

AXA FINANCIAL, INC.

FINANCIAL ADVISORY/INSURANCE

FUTURE POLICY BENEFITS &

POLICYHOLDERS' ACCOUNT BALANCES* (continued)

Six m	onths ended	20	003	2004		
Unaud	dited (Dollars in Millions)	June 30	December 31	June 30	December 31	
ANN	UITIES					
S	separate Accounts					
1	Beginning balance	\$24,365.6	\$29,835.7	\$37,367.6	\$41,068.3	
2	Beginning balance - MONY	0.0	0.0	0.0	4,056.3	
3	Direct premiums	3,235.9	3,823.0	3,898.9	3,939.2	
4	Other annuity deposits	0.0	0.0	0.0	0.0	
5	Change in market value / interest credited	3,227.5	4,640.9	1,423.6	3,731.4	
6	Surrender benefits	(1,107.3)	(1,299.0)	(1,578.0)	(1,818.2)	
7	Policy charges and other benefits	(312.8)	(409.2)	(530.7)	(1,008.0)	
8	Transfers of MVA balance from S/A to G/A	0.0	0.0	0.0	(629.3)	
9	Transfers	426.8	776.2	486.9	352.5	
10	Ending Balance	\$29,835.7	\$37,367.6	\$41,068.3	\$49,692.2	
(General Account					
9	Beginning balance	\$18,551.5	\$20,080.5	\$20,586.9	\$20,783.0	
10	Beginning balance - MONY	0.0	0.0	0.0	2,137.7	
11	Direct premiums	2.841.9	2.173.6	1.577.4	1.854.2	
12	Other annuity deposits	176.6	205.5	206.3	267.6	
13	Change in market value / interest credited	397.7	410.5	403.9	451.0	
14	Surrender benefits	(732.5)	(729.2)	(723.6)	(794.5)	
15	Policy charges and other benefits	(727.9)	(777.8)	(781.0)	(957.8)	
16	Transfers of MVA balance from S/A to G/A	0.0	0.0	0.0	629.3	
17	Transfers	(426.8)	(776.2)	(486.9)	(352.5)	
18	Ending Balance	\$20,080.5	\$20,586.9	\$20,783.0	\$24,018.0	
отн	ER					
(General Account					
19	Beginning balance	\$499.9	\$501.0	\$503.6	\$511.7	
20	Beginning balance - MONY	0.0	0.0	0.0	126.5	
21	Direct premiums	154.6	149.8	162.4	187.3	
22	Change in market value / interest credited	6.4	6.2	6.4	16.3	
23	Surrender benefits	0.0	0.0	0.0	0.0	
24	Policy charges, other benefits and other	(159.9)	(153.4)	(160.7)	(171.7)	
25	Transfers	0.0	0.0	0.0	0.0	
26	Ending Balance	\$501.0	\$503.6	\$511.7	\$670.1	

AXA FINANCIAL, INC.

FINANCIAL ADVISORY/INSURANCE

FUTURE POLICY BENEFITS &

POLICYHOLDERS' ACCOUNT BALANCES* (continued)

Six m	onths ended	20	003	20	004
Unau	dited (Dollars in Millions)	June 30	December 31	June 30	December 31
TOT	AL				
S	Separate Accounts				
1	Beginning balance	\$31,978.0	\$38,401.0	\$47,174.7	\$51,152.7
2	Beginning balance - MONY	0.0	0.0	0.0	4,950.3
3	Direct premiums and other deposits	3,900.1	4,433.9	4,552.0	4,597.5
4	Other annuity deposits	0.0	0.0	0.0	0.0
5	Change in market value / interest credited	4,196.3	5,896.5	1,792.4	4,519.4
6	Surrender benefits	(1,372.7)	(1,564.4)	(1,918.7)	(2,298.5)
7	Policy charges and other benefits	(669.2)	(759.1)	(892.7)	(1,412.4)
8	Transfers of MVA balance from S/A to G/A	0.0	0.0	0.0	(629.3)
9	Transfers	368.5	766.8	445.0	308.2
10	Ending Balance	\$38,401.0	\$47,174.7	\$51,152.7	\$61,187.9
(General Account				
11	Beginning balance	\$35,204.3	\$36,811.5	\$37,355.9	\$37,630.9
12	Beginning balance - MONY	0.0	0.0	0.0	11,156.5
13	Direct premiums and other deposits	3,528.8	2,857.6	2,281.8	3,137.6
14	Other annuity deposits	176.6	205.5	206.3	267.6
15	Change in market value / interest credited	732.0	743.4	734.9	942.8
16	Surrender benefits	(1,011.5)	(994.8)	(991.0)	(1,251.3)
17	Policy charges, other benefits and other	(1,450.2)	(1,500.5)	(1,512.0)	(2,101.8)
18	Transfers of MVA balance from S/A to G/A	0.0	0.0	0.0	629.3
19	Transfers	(368.5)	(766.8)	(445.0)	(308.2)
20	Ending Balance	\$36,811.5	\$37,355.9	\$37,630.9	\$50,103.4

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE GMDB/GMIB

December 31, 2004	Va	riable Contracts wit	h Guarantees(1)		
Unaudited (Dollars in Millions)	Return of Premium	Ratchet	Roll-Up	Combo	Total
CLED					
GMDB					
1 Account value	\$31,558	\$8,607	\$8,265	\$11,140	\$59,570
2 Net amount at risk, gross	985	907	1,852	27	3,771
3 Net amount at risk, net of amounts reinsured	983	686	1,113	15	2,797
4 French GAAP reserves, net of amounts reinsured					59
GMIB					
5 Account value	N/A	N/A	\$6,042	\$14,892	\$20,934
6 Net amount at risk, gross	N/A	N/A	372	0	372
7 Net amount at risk, net of amounts reinsured	N/A	N/A	92	0	92
8 French GAAP reserves, net of amounts reinsured					44
December 31, 2003	Va	riable Contracts wit	ch Guarantees(1)		
Unaudited (Dollars in Millions)	Return of Premium	Ratchet	Roll-Up	Combo	Total
· · · · · · · · · · · · · · · · · · ·	,		•		
GMDB					
9 Account value	\$26,849	\$5,332	\$8,030	\$6,160	\$46,371
10 Net amount at risk, gross	2,108	942	2,112	10	5,172
11 Net amount at risk, net of amounts reinsured	2,104	631	1,281	10	4,026
12 French GAAP reserves, net of amounts reinsured					52
GMIB					
13 Account value	N/A	N/A	\$5,763	\$8,589	\$14,352
14 Net amount at risk, gross	N/A	N/A	442	-	442
15 Net amount at risk, net of amounts reinsured	N/A	N/A	110	-	110
16 French GAAP reserves, net of amounts reinsured					32

⁽¹⁾ Return of Premium: the benefit is the greater of current account value and premiums paid (adjusted for withdrawals).

Combo: the benefit is the greater of the ratchet benefit or the roll-up benefit.

Ratchet: the benefit is the greatest of current account value, premiums paid (adjusted for withdrawals), and the highest account value on any anniversary up to contractually specified ages (adjusted for withdrawls)

Roll-Up: the benefit is the greater of current account value and premiums paid (adjusted for withdrawals) accumulated at contractually specified interest rates up to specified ages.

AXA FINANCIAL, INC. INVESTMENT RESULTS BY ASSET CATEGORY ANNUALIZED YIELDS

At or for the six months ended December 31

At or for the year ended

December 31

	2004 2003		2004		2003			
		Total Co	трапу	<u>.</u>	Total Co		прапу	
Unaudited (Dollars in Millions)	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount
FIXED MATURITIES								
Investment Grade								
1 Income	6.20%	\$1,084.8	6.68%	\$872.2	6.25%	\$1,983.6	6.78%	\$1,714.0
2 Investment gains (losses)	0.06%	10.4	0.28%	35.4	0.12%	32.6	0.10%	22.5
3 Total	6.26%	\$1,095.2	6.96%	\$907.6	6.37%	\$2,016.2	6.88%	\$1,736.5
4 Ending Assets		\$37,569.5		\$27,718.5		\$37,569.5		\$27,718.5
	-		=		=		=	
Below Investment Grade								
5 Income	9.37%	\$74.0	10.15%	\$73.0	9.63%	\$138.5	10.49%	\$158.4
6 Investment gains (losses)	-0.96%	(7.3)	-1.94%	(13.5)	-0.29%	(1.7)	-6.22%	(92.5)
7 Total	8.41%	\$66.7	8.21%	\$59.5	9.34%	\$136.8	4.27%	\$65.9
8 Ending Assets	=	\$1,584.0	=	\$1,371.5	=	\$1,584.0	=	\$1,371.5
MORTGAGES								
9 Income	8.35%	\$204.0	8.27%	\$144.3	8.29%	\$335.0	8.28%	\$293.8
10 Investment gains (losses)	0.23%	5.6	-0.53%	(9.1)	0.30%	7.2	-0.16%	(5.4)
11 Total	8.58%	\$209.6	7.74%	\$135.2	8.59%	\$342.2	8.12%	\$288.4
12 Ending Assets		\$4,943.6		\$3,594.3		\$4,943.6		\$3,594.3
	=		=		=		=	
EQUITY REAL ESTATE								
13 Income	11.90%	\$34.3	12.45%	\$31.0	11.00%	\$64.7	12.19%	\$61.0
14 Investment gains (losses)	18.50%	46.3	2.20%	5.2	8.35%	47.8	2.76%	13.1
15 Total	30.40%	\$80.6	14.65%	\$36.2	19.35%	\$112.5	14.95%	\$74.1
16 Ending Assets		\$618.3		\$524.2		\$618.3	· · · · · · · · · · · · · · · · · · ·	\$524.2
	=		=		=		=	

AXA FINANCIAL, INC. INVESTMENT RESULTS BY ASSET CATEGORY ANNUALIZED YIELDS (continued)

At or for the six months

At or for the year ended

December 31

,	20	004	200	3	20	004	20	03
		Total Co.	трапу			Total Co.	трапу	
Unaudited (Dollars in Millions)	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount
OTHER EQUITY INVESTMENTS								
1 Income	9.36%	\$55.8	10.40%	\$47.8	12.52%	\$130.5	9.20%	\$83.6
2 Investment gains (losses)	-3.29%	(19.3)	-6.44%	(29.2)	-0.56%	(0.3)	-3.51%	(31.2)
3 Total	6.07%	\$36.5	3.96%	\$18.6	11.96%	\$130.2	5.69%	\$52.4
4 Ending Assets	=	\$1,204.3	=	\$997.3	=	\$1,204.3		\$997.3
POLICY LOANS								
5 Income	6.47%	\$162.0	6.67%	\$130.7	6.43%	\$286.7	6.61%	\$260.1
6 Ending Assets		\$5,129.0		\$4,016.9		\$5,129.0		\$4,016.9
CASH & SHORT-TERM INVESTMENTS								
7 Income	1.66%	\$14.6	0.93%	\$5.9	1.65%	\$22.0	1.28%	\$17.7
Investment gains (losses)	0.00%	0.0	0.00%	0.0	0.00%	0.0	0.00%	0.0
Total	1.66%	\$14.6	0.93%	\$5.9	1.65%	\$22.0	1.28%	\$17.7
8 Ending Assets	=	\$1,449.9	=	\$831.0	=	\$1,449.9		\$831.0
DEBT & OTHER								
9 Interest expense and other	6.54%	(\$35.5)	8.27%	(\$23.8)	6.52%	(\$57.7)	7.85%	(\$45.3)
10 Ending Assets (Liabilities)		(\$1,119.5)		(\$599.1)	=======================================	(\$1,119.5)		(\$599.1)
TOTAL								
11 Income	6.53%	\$1,594.0	6.91%	\$1,281.1	6.65%	\$2,903.3	6.97%	\$2,543.3
12 Investment fees	-0.16%	(39.3)	-0.17%	(30.6)	-0.18%	(69.9)	-0.18%	(63.4)
13 Net Investment Income	6.37%	1,554.7	6.74%	1,250.5	6.47%	\$2,833.4	6.79%	\$2,479.9
14 Investment gains (losses)	0.15%	35.7	-0.06%	(11.2)	0.20%	85.6	-0.26%	(93.5)
15 Net Investment Results	6.52%	\$1,590.4	6.68%	\$1,239.3	6.67%	\$2,919.0	6.53%	\$2,386.4
16 Ending Net Assets		\$51,379.0		\$38,454.6		\$51,379.0		\$38,454.6
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AXA FINANCIAL, INC.
ALLOCATION OF INVESTMENT ASSETS BY
PRODUCT LINE
END OF PERIOD ASSET PERCENTAGE & ASSETS

		Tradition	al Life	Var. & Int.	Sens Life	Annui	ities	Other	r	Tota	al
Unaudited	(Dollars in Millions)	%	\$	%	\$	%	\$	%	\$	%	\$
	O MATURITIES ment Grade										
1 Below	Effective Asset Ownership Investment Grade	69.1%	\$12,357	57.8%	\$4,523	80.5%	\$19,961	83.0%	\$729	73.1%	\$37,570
2	Effective Asset Ownership	2.7%	487	5.0%	389	2.8%	706	0.1%	1	3.1%	\$1,583
MORT	ГGAGES										
3	Effective Asset Ownership	12.4%	2,222	2.7%	213	10.1%	2,497	1.3%	11	9.6%	\$4,943
EQUI	TY REAL ESTATE										
4	Effective Asset Ownership	2.6%	473	0.0%	2	0.5%	125	2.1%	18	1.2%	\$618
OTHE	ER EQUITY INVESTMENTS										
5	Effective Asset Ownership	0.4%	65	0.9%	73	4.2%	1,033	3.9%	34	2.3%	\$1,205
POLIC	CY LOANS										
6	Effective Asset Ownership	13.8%	2,468	32.0%	2,505	0.5%	129	3.0%	26	10.0%	\$5,128
CASH	AND SHORT-TERM INVESTMENTS										
7	Effective Asset Ownership	1.4%	245	2.6%	201	3.7%	926	9.0%	79	2.8%	\$1,451
DEBT	& OTHER										
8	Effective Asset Ownership	-2.5%	(440)	-1.0%	(79)	-2.3%	(580)	-2.3%	(20)	-2.2%	(\$1,119)
TOTA	AL .	100.0%	\$17,877	100.0%	\$7,827	100.0%	\$24,797	100.0%	\$878	100.0%	\$51,379

AXA FINANCIAL, INC. ANALYSIS OF GENERAL ACCOUNT (TOTAL COMPANY) INVESTED ASSETS

At or for the Year ended

	December	31
Unaudited (Dollars in Millions)	2004 *	2003
SUMMARY OF FIXED MATURITIES		_
1 Public securities	\$31,743.4	\$23,809.8
2 Private securities	7,037.5	5,056.7
3 Total amortized cost	38,780.9	28,866.5
4 Valuation allowance	(137.2)	(170.6)
5 Amortized Cost Less Valuation Allowance	\$38,643.7	\$28,695.9
SUMMARY OF MORTGAGES		
COMMERCIAL		
6 Amortized cost	\$3,201.9	\$2,052.2
7 Valuation allowance	(11.3)	(21.3)
8 Carrying Value	\$3,190.6	\$2,030.9
AGRICULTURAL		
9 Amortized cost	\$1,740.9	\$1,535.9
10 Valuation allowance	(0.2)	0.0
11 Carrying Value	\$1,740.7	\$1,535.9
RESIDENTIAL		
12 Amortized cost	\$0.1	\$0.1
13 Valuation allowance	0.0	0.0
14 Carrying Value	\$0.1	\$0.1
TOTAL		
15 Amortized cost	\$4,942.9	\$3,588.2
16 Valuation allowance	(11.5)	(21.3)
17 Carrying Value	\$4,931.4	\$3,566.9
SUMMARY OF EQUITY REAL ESTATE		
18 Wholly owned	\$576.8	\$469.7
19 Joint ventures	225.1	189.5
20 Commercial foreclosed	243.9	295.7
21 Agricultural foreclosed	0.0	5.8
22 Total amortized cost	1,045.8	960.7
23 Valuation allowance	(56.8)	(71.6)
24 Carrying Value	\$989.0	\$889.1

^{*} Includes the consolidating of MONY investments at December 31, 2004

AXA FINANCIAL, INC. INVESTMENT MANAGEMENT STATEMENT OF CONTRIBUTION TO AXA FRENCH GAAP ADJUSTED EARNINGS

	Year end	led
	Decembe	r 31
Unaudited (Dollars in Millions)	2004	2003
1 Investment margin	\$23.2	\$15.3
2 Fee income	2,987.2	2,717.5
3 Net revenues	3,010.4	2,732.8
4 Employee compensation and benefit costs	1,085.2	955.5
5 Accrual for market timing legal matters	0.0	289.0
6 Other	1,154.5	1,109.1
7 Total expenses	2,239.7	2,353.6
8 Pre-tax earnings before income taxes	770.7	379.2
9 Income taxes *	39.8	28.7
10 Alliance Capital Legal Entity Net Income		
Before Amortization of Goodwill and		
Intangible Assets	\$730.9	\$350.5
11 Minority interests before tax	(329.9)	(165.5)
12 Tax on minority interests	16.5	6.0
13 Minority interests, net of tax	(313.4)	(159.5)
Allocation of Holding Company (pre-tax):		
14 Investment margin	(21.3)	(15.4)
15 Fee income	0.0	0.0
16 Expenses	(19.2)	(38.6)
Total allocation	(40.5)	(54.0)
18 Tax on allocation and partnership results	(116.2)	(55.4)
19 After-tax allocation of the Holding Company	(156.7)	(109.4)
20 Contribution to AXA French GAAP Adjusted Earnings	\$260.8	\$81.6

^{* 2003} was restated to combine State taxes and Federal income taxes into one line.

AXA FINANCIAL, INC. ALLIANCE CAPITAL ASSETS UNDER MANAGEMENT RECONCILIATION

	Institutional		Private	
Year ended December 31, 2004	Money			
Unaudited (Dollars in Millions)	Manegement	Retail	Clients	Total
1 Beginning of Period	\$269,465	\$153,784	\$51,550	\$474,799
2 Change in scope affecting opening balance	(1,669)	2,094	2,043	2,468
3 MONY beginning balance	9,156	0	0	9,156
4 New business/sales	26,368	23,435	8,432	58,235
5 Terminations/redemptions	(22,908)	(25,798)	(2,967)	(51,673)
6 Net cash management sales	(2)	(1,982)	(3)	(1,987)
7 Cash flow	(4,900)	(1,682)	(812)	(7,394)
8 Transfers	0	0	0	0
9 Appreciation(depreciation)	35,748	13,701	5,711	55,160
10 Net change	41,793	9,768	12,404	63,965
11 End of Period	\$311,258	\$163,552	\$63,954	\$538,764

AXA FINANCIAL, INC. ALLIANCE CAPITAL ASSETS UNDER MANAGEMENT BY CATEGORY

A	at December 31, 2004	Institutional Money		Private	
	Inaudited (Dollars in Billions)	Manegement	Retail	Client	Total
]	Equity Growth				
1	Domestic Growth	\$39,600	\$33,436	\$7,022	\$80,058
2	Global & International <i>Value</i>	24,394	14,814	4,001	43,209
3	Domestic Value	51,006	32,113	22,411	105,530
4	Global & International	68,595	8,600	9,874	87,069
F	Fixed Income				
5	Domestic	77,314	45,418	20,465	143,197
6	Global & International	26,166	23,926	75	50,167
P	Passive				
7	Domestic	19,297	4,203	106	23,606
8	Global & International	4,886	1,042	0	5,928
Т	Total				
9	Domestic	187,217	115,170	50,004	352,391
10	Global & International	124,041	48,382	13,950	186,373
11	Total	\$311,258	\$163,552	\$63,954	\$538,764