

Contribution by AXA Financial to AXA International Financial Reporting Standards ("IFRS") Results Financial Supplement

Full Year 2011

For questions and concerns regarding this financial supplement please contact:

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http://www.axa.com/en/investor

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CONTRIBUTION BY AXA FINANCIAL TO AXA IFRS EARNINGS

AXA prepares its consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS"). All segment and earnings results reflected within this document are presented in accordance with IFRS and are in US\$ unless otherwise stated.

Underlying earnings are adjusted earnings, excluding net capital gains attributable to shareholders. Adjusted earnings represent net income before the impact of exceptional operations, goodwill and related intangibles amortization/impairments, and profit or loss on financial assets under the fair value option and derivatives.

After-tax Contribution to AXA IFRS Underlying Earnings, Adjusted Earnings and Net Earnings by Segment

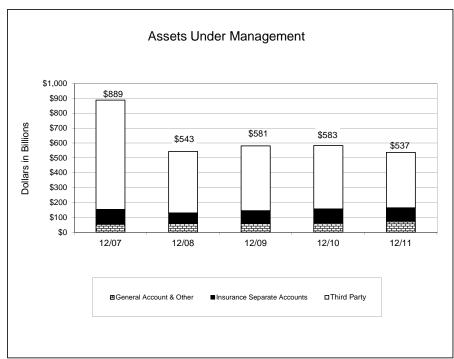
		December 3	1, 2011			December 31, 2	2010	
(In US\$ millions, except lines 8,9 & 10)	Financial Advisory/ Insurance (Life & Savings - US)	Investment Management (Asset Management - AllianceBernstein)	AXF Holding Company	Total	Financial Advisory/ Insurance (Life & Savings - US)	Investment Management (Asset Management - AllianceBernstein)	AXF Holding Company	Total
1 Contribution to AXA IFRS underlying earnings	\$433	\$147	(\$147)	\$433	\$640	\$192	(\$187)	\$645
2 Realized capital gains (losses) attributable to shareholders net of DAC, VOBA and policyholder rights	(15)	-	<u>-</u>	(15)	(185)	-		(185)
3 Contribution to AXA IFRS adjusted earnings	\$418	\$147	(\$147)	\$418	\$455	\$192	(\$187)	\$460
4 Goodwill and other related intangibles impacts	(1,310)	-	-	(1,310)	(1)	-	-	(1)
5 Profit or loss on financial assets (under fair value option) and derivatives	457	(196)	16	277	98	-	(68)	30
6 Exceptional operations	(40)	(3)	19	(24)	(4)	(37)	-	(41)
7 Contribution to AXA IFRS Net Earnings	(\$475)	(\$52)	(\$112)	(\$639)	\$548	\$155	(\$255)	\$448
8 Contribution to AXA IFRS underlying earnings in Euros	EURO 312	EURO 106	(EURO 106)	EURO 312	EURO 478	EURO 143	(EURO 140)	EURO 481
⁹ Contribution to AXA IFRS adjusted earnings in Euros	EURO 301	EURO 106	(EURO 106)	EURO 301	EURO 340	EURO 143	(EURO 140)	EURO 343
10 Contribution to AXA IFRS Net Earnings, Group Share in Euros	(EURO 343)	(EURO 38)	(EURO 81)	(EURO 462)	EURO 410	EURO 116	(EURO 190)	EURO 336

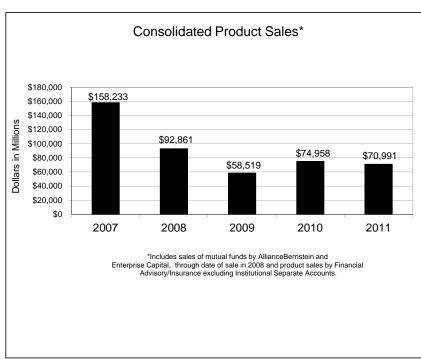
December 31, 2011 Average End of Period 0.721 0.770 December 31, 2010

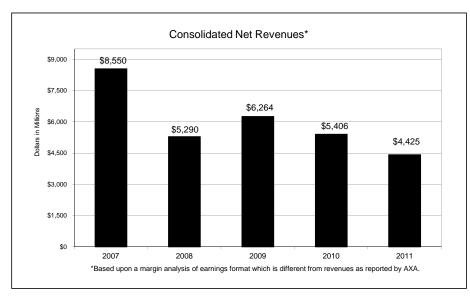
Average End of Period
0.748 0.745

US\$/EURO EXCHANGE RATES

11







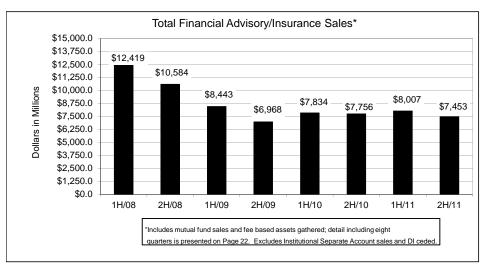
AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE

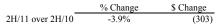
IFRS Underlying After-Tax Earnings - Contribution by Product Line

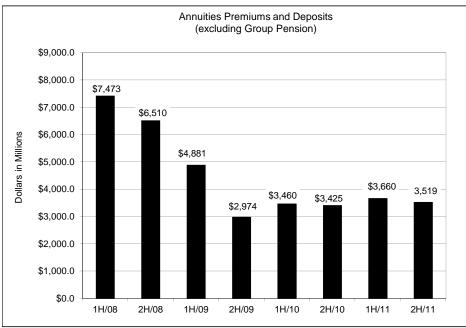
	December	31
US\$ in Millions	2011	2010
1 Traditional Life (pg. 20 ln 17)	\$24	\$50
2 Var. & Int. Sens. Life (pg. 20 ln 17)	305	78
3 Annuities (pg. 20 ln 17)	26	449
4 Other (pg. 20 ln 17)	78_	63
5 Total Insurance (pg. 20 ln 17)	\$433	\$640

Total Sales by Distribution Channel

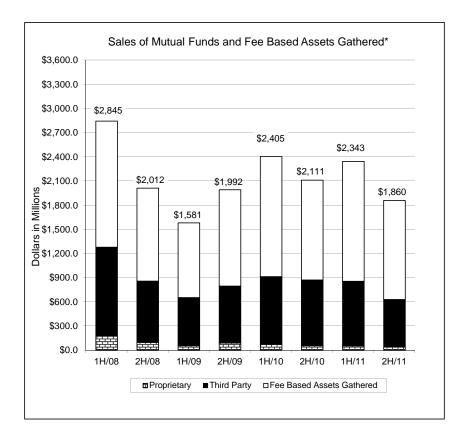
	Decembe	er 31	Six months ended I	December 31
US\$ in Millions	2011	2010	2011	2010
6 Annuities (excl. Group Pensions) (pg. 22, ln 7 & 8)	\$5,331	\$5,024	\$2,653	\$2,525
7 Group Pension (pg. 22, ln 9)	258	320	111	155
8 Subtotal	5,589	5,344	2,764.0	2,680.0
9 Mutual funds & fee based assets gathered (pg. 22, ln 16)	4,203	4,516	1,860	2,111
10 Life (pg. 22, ln 6)	2,577	2,789	1,300	1,502
11 Other (pg. 22, ln 10 & 11)	232	240	114_	118
12 Total retail (pg. 22, ln 17)	12,601	12,889	6,038	6,411
13 Variable annuities - financial planners (pg. 22, ln 18)	712	673	353	343
14 Variable annuities - financial institutions (pg. 22, ln 19)	585	590	280	277
15 Variable annuities - broker/dealers (pg. 22, ln 20)	517	520	217	250
16 Fixed annuities (pg. 22, ln 22)	34	78	16	30
17 Mutual funds & fee based assets gathered (pg. 22, ln 30)	-	-	-	-
18 Life (pg. 22, ln 28 & 29)	1,011	840	549	445
19 Total wholesale (pg. 22, ln 31)	2,859	2,701	1,415	1,345
20 Total Sales (pg. 22, ln 39)	15,460	15,590	7,453	7,756
21 Institutional Separate Accounts	909	391	523	142
22 Disabilty Insurance ceded and other	91	96	47	47
23 Total AXA Basis Sales	16,460	16,077	8,023	7,945
24 Less: Mutual funds & fee based assets gathered (pg.22, ln 38)	(4,203)	(4,516)	(1,860)	(2,111)
25 AXA Basis Gross Premiums	12,257	11,561	6,163	5,834
26 Other fee revenues	1,133	1,084	552	554
27 AXA Basis Gross Revenues	\$13,390	\$12,645	\$6,715	\$6,388







_	% Change	\$ Change
2H/11 over 2H/10	2.7%	94



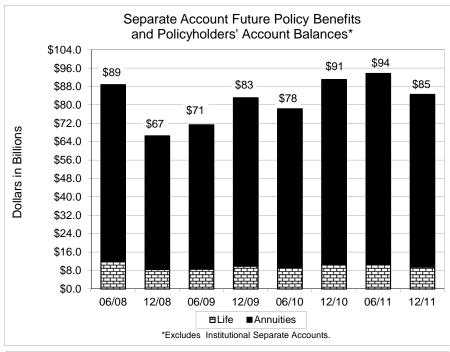
·	% Change	\$ Change
Proprietary** 2H/11 over 2H/10	-28.6%	(16)
Third party 2H/11 over 2H/10	-27.7%	(226)
Fee based assets gathered 2H/11 over 2H/10	-0.7%	(9)
Total 2H/11 over 2H/10	-11.9%	(251)

	\$495.0	F	irst Yea	r Individ	ual Life	Premiu	ms and l	Deposit	S
	\$450.0								
	\$405.0								
	\$360.0	-							
ions	\$315.0	\$281	- \$289						\$314
Dollars in Millions	\$270.0				₽00e		\$243	₽00E	
.⊑	\$225.0			\$205	\$226	\$205		\$235	
lar	\$180.0					$-\Box$			
മ	\$135.0					-			
	\$90.0								_
	\$45.0								
	\$0.0 -	曲						ニ	
		1H/08	2H/08	1H/09	2H/09	1H/10	2H/10	1H/11	2H/11
		■Tra	ditional Lif	ie ■Varia	able Life	□Interest	Sensitive I	Life □ C	OLI

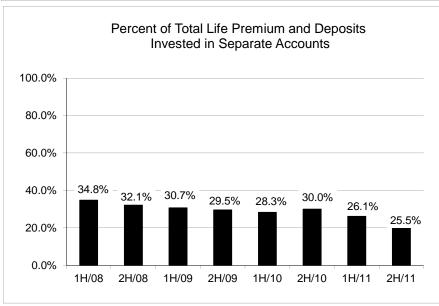
	% Change	\$ Change
Variable life	<u> </u>	
2H/11 over 2H/10	30.3%	23
Interest sensitive life		
2H/11 over 2H/10	43.0%	55
Traditional life		
2H/11 over 2H/10	-17.1%	(6)
COLI		
2H/11 over 2H/10	-25.0%	(1)
T 1		
Total		
2H/11 over 2H/10	29.2%	71

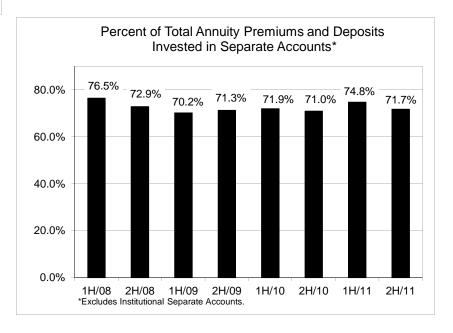
^{*}Includes mutual funds sold through brokerage accounts and gross assets gathered in fee based accounts. Detail including eight quarters is presented on page 22.

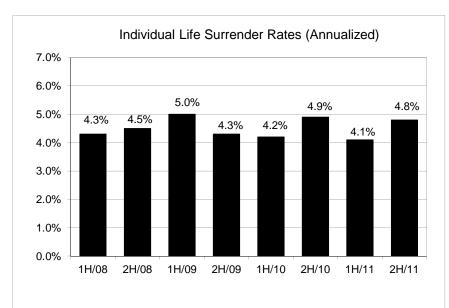
^{**}Proprietary includes AllianceBernstein and AXA Equitable managed mutual funds

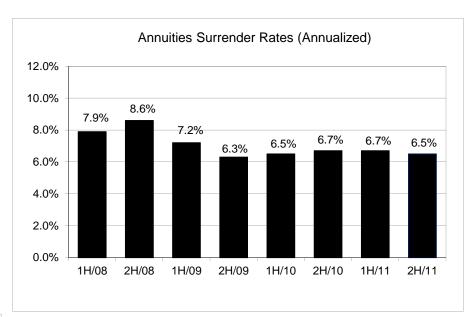


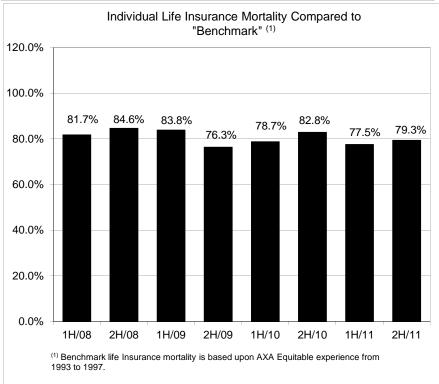
	% Change
Life 12'11 over 12'10	-10.0%
Annuities 12'11 over 12'10	-6.8%
Total 12'11 over 12'10	-7.1%

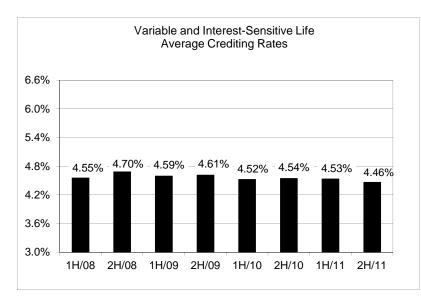


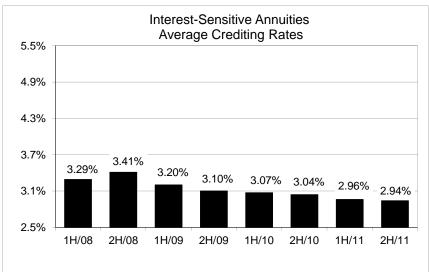












Financial Advisory/Insurance Net Underlying Earnings Margin Ratio

1 Underlying revenues (pg. 20 ln 4)*

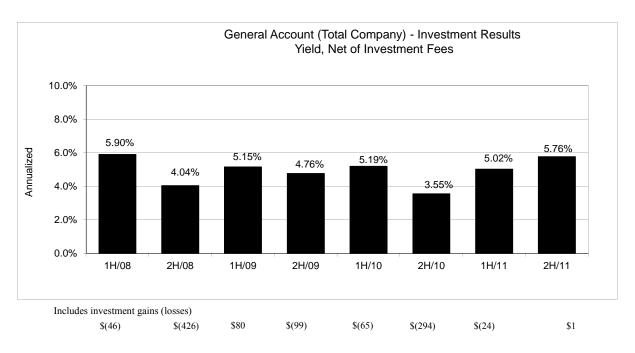
2 Expenses including DAC/VOBA (pg. 20 ln14)

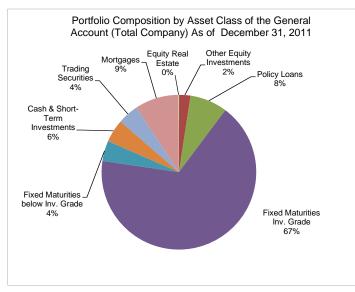
3 AXA Group Underlying Earnings Cost Income Ratio including DAC and unearned revenue reserve (ln 2 /ln 1)

4 Net underlying earnings margin ratio (100% - ln 3)

December 3	31
2011	2010
\$1,682	\$2,518
\$1,267	\$1,777
75%	71%
25%	29%

^{*} Based upon a margin analysis of earnings format which is different from the gross revenues as reported by AXA.



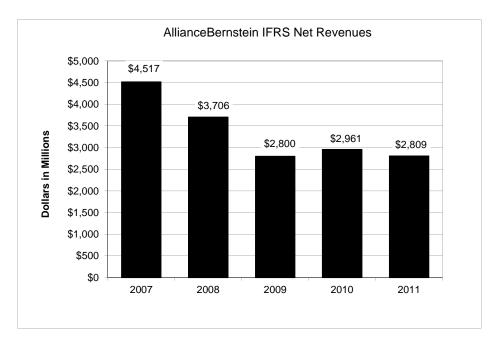


INVESTMENT MANAGEMENT

Reconciliation from AllianceBernstein Underlying Earnings to Contribution to AXA IFRS Underlying Earnings

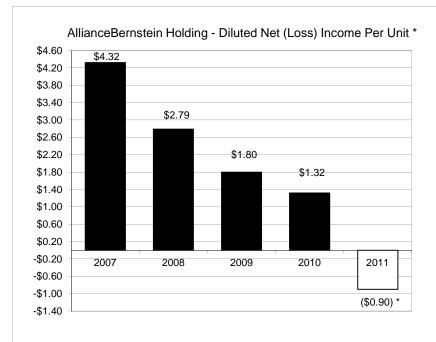
(Dollars in Millions)

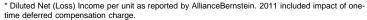
- 1 AllianceBernstein Legal Entity IFRS Net Income Before Amortization of Intangible Assets(pg. 34, ln 9)
- Non Controlling Interest (pg. 34, ln 12)
- 4 Other, primarily income taxes (pg. 34, ln 18)
- 5 Contribution to AXA IFRS Underlying Earnings (pg. 34, ln19)

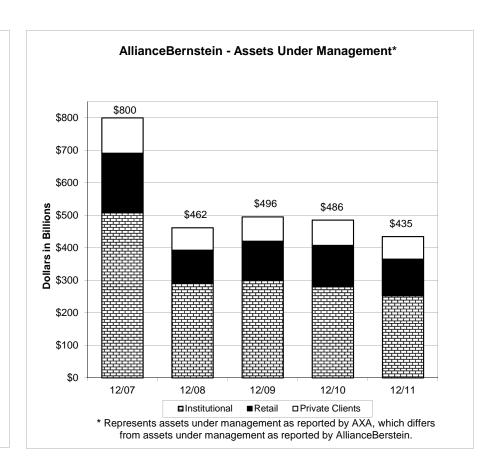


Decembe	er 31
2011	2010
\$358	\$501
(136)	(190)
(75)	(119)
\$147	\$192









AXA FINANCIAL, INC. ASSETS UNDER MANAGEMENT

	December 31	December 31															
Unaudited (Dollars in Millions)	2011	2010															
TOTAL ASSETS BY MANAGER																	
ALLIANCEBERNSTEIN (1)																	
1 AXAEQ/MONY General Account and the Holding Company	\$40,508	\$36,152															
2 AXAEQ/MONY Separate Accounts - EQAT & VIP	19,051	21,452															
3 AXAEQ/MONY Separate Accounts - other	3,351	2,832															
4 Third Party	372,043	425,332															
5 Total AllianceBernstein(pg. 35, ln 9)	434,953	485,768															
AXA EQUITABLE /MONY																	
6 General Account (non - AllianceBernstein)	34,470	27,484															
7 Separate Accounts - EQAT & VIP (non - AllianceBernstein)	61,415	65,747															
8 Separate Accounts - Other	6,239	4,077															
9 Total AXA Equitable/ MONY	102,124	97,308															
TOTAL																	
10 AllianceBernstein	434,953	485,768															
11 AXA Equitable/MONY	102,124	97,308															
12 Total Assets Under Management	\$537,077	\$583,076															
		_															
TOTAL ASSETS BY ACCOUNT																	
13 Total General Account & the Holding Company	\$74,978	\$63,636															
14 Insurance Separate Accounts	90,056	94,108															
15 Third Party	372,043	425,332															
	0.53= 0==	φ ε 02.0 = 4	10/11 10/10	10/11 10/10	10/11 10/10	·						% Change					
16 Total Assets Under Management	\$537,077	\$583,076	12/11 over 12/10 -/.9	12/11 over 12/10 -7.9%	12/11 over 12/10 -/.9%												

⁽¹⁾ Represents assets under management as reported by AXA, which differs from assets under management as reported by AllianceBerstein.

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET IFRS Basis

	nber 31, 2011 lited (Dollars in Millions)	Life and Savings	Asset Management	Holding Company	Consolidated
ASSE	ETS				
1	Goodwill	\$2,199	\$5,255	\$ -	\$7,454
2	Intangible assets	553	75	-	628
	Value of business acquired	363	-	-	363
	Other intangible assets	191 (2	75	-	266
3	Real estate	102	-	391	493
4	Fixed maturities	50,281	38	-	50,319
5	Equity investments	1,542	741	-	2,283
6	Mortgage, policy and other loans	10,587	-	-	10,587
7	Total investments from insurance activities	62,512	779	391	63,682
8	Separate Account assets	88,242	_	-	88,242
9	Reinsurers' share of insurance liabilities	5,373	-	-	5,373
10	Receivables from insurance and reinsurance activities	119	-	-	119
11	Receivables from non-insurance activities	0	2,876	-	2,876
12	Cash and equivalents	7,279	658	144	8,081
13	Other assets *	3,686	(507)	(4,069)	(890)
14	Deferred acquisition costs	11,604	-	-	11,604
15	Other prepayments and deferred charges	752	220	229	1,201
16	Total	117,055	3,247	(3,696)	116,606
17	Total Assets	\$182,319	\$9,356	(\$3,305)	\$188,370

^{*} Includes certain AXA Group consolidation/elimination adjustments not usually recorded at the AXA Financial level.

⁽¹⁾ Includes \$268 million of goodwill related to MONY acquisition.

⁽²⁾ Includes \$9 million of intangible assets related to MONY acquisition.

AXA FINANCIAL, INC.
CONSOLIDATING BALANCE SHEET (continued)
IFRS Basis

Dece	mber 31, 2011	Life and	Asset	Holding	
Unau	dited (Dollars in Millions)	Savings	Management	Company	Consolidated
1	Total non controlling interest and shareholders' equity	\$15,788	\$5,312	(\$4,125)	\$16,975
2	Subordinated debt (pg 18, ln 3)	202	-	-	202
3	Insurance liabilities, gross of reinsurance	67,136	-	-	67,136
4	Separate Account liabilities, gross of reinsurance	88,242	-	-	88,242
5	Provisions for risks and charges	4,445	284	25	4,754
6	Payables arising from insurance and reinsurance activities	1,406	-	-	1,406
7	Payables arising from non-insurance activities	1,404	2,556	9	3,969
8	Non-subordinated debt instruments issued (pg 18, ln 10)	-	445	780	1,225
9	Collateral debts relating to investments under a lending agreement	2,858	-	-	2,858
10	Amounts owed to credit institutions	238	-	-	238
11	Accrued expenses and other liabilities	600	759	6	1,365
12	Total liabilities	166,531	4,044	820	171,395
13	Total Liabilities, Non Controlling Interest, and Shareholders' Equity	\$182,319	\$9,356	(\$3,305)	\$188,370

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET IFRS Basis

	rember 31, 2010 udited (Dollars in Millions)	Life and Savings	Asset Management	Holding Company	Consolidated
ASS	SETS				
1	Goodwill	\$3,507	(1) \$5,239	\$ -	\$8,746
2	Intangible assets	568	51	-	619
	Value of business acquired	389	-	-	389
	Other intangible assets	179	51	-	230
3	Real estate	140	-	400	540
4	Fixed maturities	44,786	53	-	44,839
5	Equity investments	1,500	687	-	2,187
6	Mortgage, policy and other loans	10,294	-	-	10,294
7	Total investments from insurance activities	56,720	740	400	57,860
8	Separate Account assets	94,125	-	-	94,125
9	Reinsurers' share of insurance liabilities	4,829	-	-	4,829
10	Receivables from insurance and reinsurance activities	845	-	-	845
11	Receivables from non-insurance activities	-	2,507	-	2,507
12	Cash and equivalents	3,692	673	92	4,457
13	Other assets *	1,133	(179)	(4,041)	(3,087)
14	Deferred acquisition costs	10,546	-	-	10,546
15	Other prepayments and deferred charges	814	202	213	1,229
16	Total	115,984	3,203	(3,736)	115,451
17	Total Assets	\$176,779	\$9,233	(\$3,336)	\$182,676

^{*} Includes certain AXA Group consolidation/elimination adjustments not usually recorded at the AXA Financial level.

⁽¹⁾ Includes \$268 million of goodwill related to MONY acquisition.

⁽²⁾ Includes \$11 million of intangible assets related to MONY acquisition.

AXA FINANCIAL, INC. CONSOLIDATING BALANCE SHEET (continued)

IFRS Basis

Dec	cember 31, 2010	Life and	Asset	Holding	
Unc	udited (Dollars in Millions)	Savings	Management	Company	Consolidated
1	Total non controlling interest and shareholders' equity	\$16,401	\$5,598	(\$4,442)	\$17,557
2	Subordinated debt (pg 18, ln 3)	202	-	-	202
3	Insurance liabilities, gross of reinsurance	57,133	-	-	57,133
4	Separate Account liabilities, gross of reinsurance	94,125	-	-	94,125
5	Provisions for risks and charges	3,945	343	55	4,343
6	Payables arising from insurance and reinsurance activities	1,294	-	-	1,294
7	Payables arising from non-insurance activities	225	2,468	10	2,703
8	Non-subordinated debt instruments issued (pg 18, ln 10)	-	225	1,027	1,252
9	Collateral debts relating to investments under a lending agreement	2,582	-	-	2,582
10	Amounts owed to credit institutions	220	-	-	220
11	Accrued expenses and other liabilities	652	599	14	1,265
12	Total liabilities	160,378	3,635	1,106	165,119
13	Total Liabilities, Non Controlling Interest, and Shareholders' Equity	\$176,779	\$9,233	(\$3,336)	\$182,676

AXA FINANCIAL, INC. NON-SUBORDINATED AND SUBORDINATED DEBT IFRS Basis

Unaudited (Dollars in Millions)	December 31, 2011	December 31, 2010
SUBORDINATED DEBT		
Life and Savings		
1 Surplus Notes, 7.70% due 2015	\$200	\$200
2 Surplus Notes, 11.25% due 2024	2	2
Total subordinated debt (pg 15 & 17, ln 2)	202	202
NON-SUBORDINATED DEBT INSTRUMENTS ISSUED		
Asset Management - AllianceBernstein		
4 Short-term borrowings	445	225
5 Subtotal	445	225
Holding Company		
6 Commercial Paper, 0.5%	324	570
7 Mortgage, 8.0% due 2019	107	109
8 Senior Debentures, 7.0%, due 2028	349	348
9 Subtotal	780	1,027
10 Total non-subordinated debt instruments issued (pg 15 & 17, ln 8)	1,225	1,252
10 Total non-suportalitated debt instruments issued (pg 13 & 17, in 6)	1,223	1,232
11 TOTAL DEBT	\$1,427	\$1,454

AXA FINANCIAL, INC. CONSOLIDATING INCOME STATEMENTS - MANAGEMENT FORMAT IFRS UNDERLYING EARNINGS

		Decemebr 31,2011				December 31, 2010				
	Financial		AXF		Financial		AXF			
	Advisory/	Investment	Holding		Advisory/	Investment	Holding			
Unaudited (Dollars in Millions)	Insurance	Management	Company	Total	Insurance	Management	Company	Total		
REVENUES										
1 Underlying investment margin	\$658	(\$47)	\$0	\$611	\$674	(\$51)	\$0	\$623		
2 Fees and revenues	2,677	2,790	0	5,467	2,413	2,939	0	5,352		
3 Net technical margin	(1,653)	0	0	(1,653)	(569)	0	0	(569)		
4 Net Revenues (1)	1,682	2,743	0	4,425	2,518	2,888	0	5,406		
EXPENSES										
5 Total expenses	1,267	2,366	220	3,853	1,777	2,381	278	4,436		
6 Non controlling interest	0	155	0	155	0	205	0	205		
7 PRE-TAX UNDERLYING EARNINGS	415	222	(220)	417	741	302	(278)	765		
8 Income taxes	(18)	75	(73)	(16)	101	110	(91)	120		
9 CONTRIBUTION TO UNDERLYING EARNINGS	\$433	\$147	(\$147)	\$433	\$640	\$192	(\$187)	\$645		

⁽¹⁾ Based upon a margin analysis of earnings format which is different from the gross revenues as reported by AXA.

AXA FINANCIAL, INC.
FINANCIAL ADVISORY/INSURANCE
CONSOLIDATING INCOME STATEMENTS - MANAGEMENT FORMAT

	December		December		December		December		December	
For the Year ended	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
Unaudited (Dollars in Millions)	Traditional	Life	Var. & Int Se	ens Life	Annuit	ties	Othe	r	Total	
1 Underlying investment margin (pg. 21, ln 3)	\$56	\$49	\$50	\$65	\$530	\$541	\$22	\$19	\$658	\$674
2 Fees and revenues (pg. 21, ln 7)	82	76	486	335	1,786	1,686	323	316	2,677	2,413
3 Net technical margin (pg. 21, ln 11)	187	269	360	309	(2,217)	(1,154)	17	7	(1,653)	(569)
4 Net revenues	325	394	896	709	99	1,073	362	342	1,682	2,518
5 First year commissions	57	78	292	134	259	246	168	161	776	619
6 Renewal commissions	12	12	47	55	258	226	44	45	361	338
7 DAC capitalization	(59)	(79)	(285)	(135)	(271)	(259)	-	-	(615)	(473)
8 Net commissions	10	11	54	54	246	213	212	206	522	484
9 Compensation & other expenses	215	250	329	356	704	794	73	61	1,321	1,461
10 DAC capitalization	(42)	(54)	(139)	(119)	(268)	(300)	-	-	(449)	(473)
11 Net expenses	173	196	190	237	436	494	73	61	872	988
12 Amortization of DAC - underlying results	97	99	358	303	(591)	(168)	2	1	(134)	235
13 Amortization of VOBA - underlying results	22	30	2	25	(17)	15	-	0	7	70
14 Total expenses	302	336	604	619	74	554	287	268	1,267	1,777
15 Pre-tax IFRS underlying earnings	23	58	292	90	25	519	75	74	415	741
16 Federal income taxes on underlying earnings	(1)	8	(13)	12	(1)	70	(3)	11	(18)	101
17 After-tax IFRS underlying earnings	24	50	305	78	26	449	78	63	433	640
Post tax adjustments:										
18 Investment gains/losses	2	(72)	(5)	(35)	(13)	(120)	-	(6)	(16)	(233)
19 Amortization of DAC - investment gains/(losses)	6	14	1	5	2	15	-	0	9	34
20 Amortization of VOBA - investment gains/(losses)	1	1	-	-	-	2	-	-	1	3
21 Capital gains pass-through	(9)	11		<u> </u>	-		-	<u> </u>	(9)	11
22 After-tax IFRS Adjusted Earnings	\$24	\$4	\$301	\$48	\$15	\$346	\$78	\$57	\$418	\$455

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE ANALYSIS OF NET REVENUES

		Decemb	per 31	Decembe	er 31	Decembe	r 31	Decemb	er 31	Decembe	er 31
For the	e Year ended	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
Unaud	ited (Dollars in Millions)	Tradition	al Life	Var. & Int S	ens Life	Annuiti	es	Othe	er	Total	l
In	vestment Margin:										
1	Net investment income	\$934	\$973	\$545	\$532	\$1,208	\$1,239	\$40	\$37	\$2,727	\$2,781
2	Interest credited	(878)	(924)	(495)	(467)	(678)	(698)	(18)	(18)	(2,069)	(2,107)
3	Total	56	49	50	65	530	541	22	19	658	674
Fe	ees and Revenues:										
4	Separate Account based	-	-	126	120	1,735	1,636	-	-	1,861	1,756
5	Contractual charges	82	76	360	215	51	50	18	20	511	361
6	Mutual fund and other product sales				=	-		305	296	305	296
7	Total	82	76	486	335	1,786	1,686	323	316	2,677	2,413
N	et Technical Margin:										
8	Mortality/morbidity spread	191	200	321	282	(2,189)	(1,069)	17	5	(1,660)	(582)
9	Surrender spread	32	34	37	38	53	58	-	-	122	130
10	Other benefits, charges & credits	(36)	35	2	(11)	(81)	(143)	-	2	(115)	(117)
11	Total	187	269	360	309	(2,217)	(1,154)	17	7	(1,653)	(569)
12 N	et Revenues	\$325	\$394	\$896	\$709	\$99	\$1,073	\$362	\$342	\$1,682	\$2,518

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES - TOTAL

				2	010		
Una	udited (Dollars in Millions)	Q1 2010	Q2 2010	1H 2010	Q 3 2010	Q4 2010	Total 2010
	Retail						
	Life:						
1	Traditional life	\$263	\$262	\$525	\$247	\$281	\$1,053
2	Variable life	266	254	520	252	256	1,028
3	Interest sensitive life	106	116	222	132	134	488
4	Total life excluding COLI	635	632	1,267	631	671	2,569
5	COLI	11	9	20	127	73	220
6	Total Life	646	641	1,287	758	744	2,789
	Annuities(1):						
7	Variable annuities	1,180	1,268	2,448	1,175	1,305	4,928
8	Fixed annuities	20	31	51	24	21	96
9	Group Pensions	92	73	165	84	71	320
10	Other:	46	41	07	45	40	172
10 11	Reinsurance assumed	46 18	41 17	87 35	45 17	40 16	172 68
12	Health and group life Total Insurance (3)	2,002	2,071	4,073	2,103	2,197	8,373
12	Mutual Funds and fee based assets gathered(2):	2,002	2,071	4,073	2,103	2,197	6,373
13	Proprietary mutual funds (incl. Alliance)	41	34	75	30	26	131
14	Third party mutual funds	411	428	839	332	484	1,655
15	Fee based assets gathered	674	817	1,491	574	665	2,730
16	Total mutual funds and fee based assets gathered	1,126	1,279	2,405	936	1,175	4,516
17	Total Retail Channel	\$3,128	3,350	\$6,478	\$3,039	\$3,372	\$12,889
	Wholesale						
	Annuities:						
	Variable annuities:						
18	Financial planners	\$142	\$188	\$330	\$189	\$154	\$673
19	Financial institutions	132	181	313	143	134	590
20	Broker/dealers	127	143	270	116	134	520
21	Total Variable Annuitites	401	512	913	448	422	1,783
22	Fixed annuities	19	29	48	18	12	78
	Life:						
23	Traditional life	75	80	155	77	81	313
24	Variable life	6	10	16	8	8	32
25	Interest sensitive life	112	110	222	127	142	491
26	Total life excluding COLI	193	200	393	212	231	836
27	COLI Total Life	194	200	394	213	232	839
28 29	Other	194	200	394	213	232	839
30	Total mutual funds and fee based assets gathered	_ 1		_ 1			- 1
31	Total Wholesale Channel	\$615	\$741	\$1,356	\$679	\$666	\$2,701
			4,	41,000	4077	4000	4=,,
	Retail & Wholesale						
32	Life	\$840	\$841	\$1,681	\$971	\$976	\$3,628
33	Variable annuities	1,581	1,780	3,361	1,623	1,727	6,711
34	Fixed annuities	39	60	99	42	33	174
35	Group Pensions	92	73	165	84	71	320
36	Total annuities	1,712	1,913	3,625	1,749	1,831	7,205
37	Other	65	58	123	62	56	241
38 39	Mutual funds and fee based assets gathered Total Sales	1,126 \$3,743	1,279 \$4.091	2,405 \$7.834	936 \$3,718	1,175 \$4.038	4,516 \$15,590
37	Total Saics	\$3,743	\$ 4 ,091	\$1,034	\$3,/18	\$4,038	\$13,390

		2	011		
Q1 2010	Q2 2011	1H 2011	Q3 2011	Q4 2011	Total 2011
\$252	\$254	\$506	\$238	\$271	\$1,015
256 123	252 122	508 245	245 140	251 137	1,004 522
631	628	1,259	623	659	2,541
9	9	1,239	10	8	36
640	637	1,277	633	667	2,577
1,263	1,366	2,629	1,258	1,358	5,245
27 76	22 71	49 147	22 63	15 48	86 258
/6	/1	147	03	48	238
46	39	85	40	44	169
19	14	33	16	14	63
2,071	2,149	4,220	2,032	2,146	8,398
27	27	54	23	17	94
363	440	803	322	268	1,393
729	757	1,486	659	571	2,716
1,119	1,224	2,343	1,004	856	4,203
\$3,190	3,373	\$6,563	3,036	3,002	\$12,601
\$177	\$182	\$359	\$170	\$183	\$712
140	165	305	136	144	585
152	148	300	95	122	517
469	495	964	401	449	1,814
9	9	18	8	8	34
80	81	161	78	82	321
8	4	12	5	38	55
133	151	284	171	172	627
221	236	457	254	292	1,003
2	3	5	2	1	8
223	239	462	256	293	1,011
-	-	-	_	-	-
\$701	\$743	\$1,444	\$665	\$750	\$2,859
\$863	\$876	\$1,739	\$889	\$960	\$3,588
1,732	1,861	3,593	1,659	1,807	7,059
36 76	31 71	67 147	30 63	23 48	120 258
1,844	1,963	3,807	1,752	1,878	7,437
65	53	118	56	58	232
1,119	1,224	2,343	1,004	856	4,203
\$3,891	\$4,116	\$8,007	\$3,701	\$3,752	\$15,460

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE SALES - FIRST YEAR

Retail Life: 1 Traditional life 2 Variable life 3 Interest sensitive life 4 Total life excluding COLI 5 COLI 6 Total Life Annutites(I): 7 Variable annuities 8 Fixed annuities Other: 9 Reinsurance assumed 10 Health and group life 11 Total Insurance(3) Mutual Funds and fee based assets gathered(2): 12 Proprietary mutual funds (incl. Alliance) 13 Third party mutual funds 14 Fee based assets gathered 15 Total mutual funds and fee based assets gathered 16 Total Retail Channel Wholesale Annuities: Variable annuities: 17 Finanical planners 18 Financial institutions 19 Broker/dealers 20 Total Variable Annuities 11 Fixed annuities 12 Fixed annuities 12 Traditional life 23 Variable life 24 Interest sensitive life 25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered Total Wholesale Retail & Wholesale Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other Mutual funds and fee based assets gathered Total Infunds and fee based assets gathered Total Wholesale	Una	uudited (Dollars in Millions)
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Total Variable Annuities Life: Traditional life Variable life Interest sensitive life Total life excluding COLI COLI Total Life Other Total Wholesale Channel Retail & Wholesale I Life Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered Total Wholesale Metail & Wholesale Metail & Wholesale Metail & Variable annuities Metail & Total annuities Mutual funds and fee based assets gathered	18	Financial institutions
21 Fixed annuities Life: 22 Traditional life 23 Variable life 24 Interest sensitive life 25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered	19	Broker/dealers
Life: Traditional life Variable life Interest sensitive life Total life excluding COLI COLI Total Life Other Total mutual funds and fee based assets gathered Total Wholesale Channel Retail & Wholesale Life Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered	20	Total Variable Annuities
22 Traditional life 23 Variable life 24 Interest sensitive life 25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered	21	Fixed annuities
23 Variable life 24 Interest sensitive life 25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		Life:
Interest sensitive life Total life excluding COLI COLI Total Life Other Total mutual funds and fee based assets gathered Total Wholesale Channel Retail & Wholesale I Life Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered	22	Traditional life
25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered	23	Variable life
25 Total life excluding COLI 26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered	24	Interest sensitive life
26 COLI 27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		Total life excluding COLI
27 Total Life 28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered	26	<u> </u>
28 Other 29 Total mutual funds and fee based assets gathered 30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		
Total mutual funds and fee based assets gathered Total Wholesale Channel Retail & Wholesale I Life Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered		
30 Total Wholesale Channel Retail & Wholesale 31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		
31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		
31 Life 32 Variable annuities 33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		
 Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered 		Retail & Wholesale
 Variable annuities Fixed annuities Total annuities Other Mutual funds and fee based assets gathered 	31	Life
33 Fixed annuities 34 Total annuities 35 Other 36 Mutual funds and fee based assets gathered		
 Total annuities Other Mutual funds and fee based assets gathered 		
OtherMutual funds and fee based assets gathered		
Mutual funds and fee based assets gathered		
5 · · · · · · · · · · · · · · · · · · ·		
	37	Total Sales

		2	010		
Q1 2010	Q2 2010	1H 2010	Q 3 2010	Q4 2010	FY 2010
\$10	\$9	\$19	\$8	\$7	\$34
31	29	60	33	30	123
24	31	55	27	44	126
65	69	134	68	81	283
2	1	3	1	2	-6
67	70	137	69	83	289
0,	, 0	13,	0,	05	20,
683	745	1,428	773	797	2,998
14	24	38	19	15	2,996
14	24	30	19	13	12
-	- 1	- ,	-	-	- ,
764	1	1.604	- 0.61	- 005	2 200
764	840	1,604	861	895	3,360
41	34	75	30	25	130
411	428	839	332	484	1,655
674	817	1,491	574	665	2,730
1,126	1,279	2,405	936	1,174	4,515
\$1,890	\$2,119	\$4,009	\$1,797	\$2,069	\$7,875
4-,	4=,	4.,000	4-,,,,	4-,000	4.,0.0
\$0.2	£122	\$226	\$1.46	\$116	\$488
\$93 110	\$133 159	\$226 269	\$146 121	\$116 116	50 6
84	103	187	93	95	375
287	395	682		327	
			360		1,369
11	21	32	9	1	42
12	12	26	10	10	4.
13	13	26	10	10	46
4	8	12	6	7	25
14	16	30	25	32	87
31	37	68	41	49	158
-	- 25	-	1	-	1.50
31	37	68	42	49	159
-	-	-	-	-	-
\$329	\$453	\$782	\$411	\$377	\$1,570
\$329	\$433	\$/82	\$411	\$3//	\$1,570
000	0107	6205	6111	#122	6.446
\$98	\$107	\$205	\$111	\$132	\$448
970	1,140	2,110	1,133	1,124	4,367
25	45	70	28	16	114
995	1,185	2,180	1,161	1,140	4,481
0	1 270	2 405	- 026	1 174	4.514
	1,279	2,405	936	1,174	4,515
1,126 \$2,219	2,572	\$4,791	\$2,208	\$2,446	\$9,445

		20	011		
Q1 2011	Q2 2011	1H 2011	Q3 2011	Q4 2011	FY 2011
\$8	\$7	\$15	\$6	\$8	\$29
26	29	55	29	30	114
40	36	76	30	40	146
74	72	146	65	78	289
1	1 72	2	1	1 70	4
75	73	148	66	79	293
7.40	026	1.505	054	0.60	2 207
749	836	1,585	854	868	3,307
19	17	36	17	10	63
1	-	1	-	-	1
844	926	1,770	937	957	3,664
011	720	1,770	751	751	3,004
27	27	54	23	17	94
363	440	803	322	268	1,393
729	757	1,486	659	571	2,716
1,119	1,224	2,343	1,004	856	4,203
· · · · · · · · · · · · · · · · · · ·					,
\$1,963	\$2,150	\$4,113	\$1,941	\$1,813	\$7,867
\$131	\$137	\$268	\$131	\$148	\$547
120	147	267	119	133	519
114	118	232	68	92	392
365	402	767	318	373	1,458
1	2	3	1	-	4
8	8	16	8	7	31
6	2	8	4	36	48
24	35	59	55	58	172
38	45	83	67	101	251
1	3	4	1	- 101	5
39	48	87	68	101	256
-	-	-	-	-	-
\$405	\$452	\$857	\$387	\$474	\$1,718
J+03	3432	\$037	\$307	J+/+	\$1,710
\$114	\$121	\$235	\$134	\$180	\$549
1,114	1,238	2,352	1,172	1,241	4,765
20	19	39	18	10	67
1,134	1,257	2,391	1,190	1,251	4,832
1 1,119	1,224	1 2,343	1,004	- 856	1 4,203
\$2,368	2,602	\$4.970	2,328	2.287	\$9.585
Ψ2,500	2,002	ψ+,270	2,320	2,207	\$7,505

⁽¹⁾ Annuities are presented net of internal conversions.

⁽²⁾ Includes sales through brokerage accounts and gross assets gathered through fee based accounts.

⁽³⁾ Excludes Institutional Separate Accounts and DI ceded

AXA FINANCIAL, INC. CONSOLIDATED PRODUCT SALES

Unai	udited (Dollars in Millions)
	710 (
1	Life (pg. 22, ln 32)
2	Annuities (pg. 22, ln 36)
3	Other (pg. 22, ln 37)
4	Mutual funds and fee based assets gathered (pg. 22, ln 38)
5	Total Financial Advisory/Insurance Sales
	Allianas Damatain nana harinasa/alas (n. 25 la 2)
6	AllianceBernstein new business/sales (pg. 35, ln 3)
7	Total Gross Sales
8	less: Fin. Adv./Ins. sales of AllianceBernstein mutual funds
9	less: AllianceBernstein sales of EQAT and Multimanager funds
,	tess. AmanceDefinition sales of EQA1 and Multimanager funds
10	Consolidated AXA Financial Sales
11	Investment products (AllianceBernstein) (line 6, 8 & 9)
12	Other (line 3)
13	Annuities (line 2)
14	
15	Mutual fund sales (line 4)
16	Consolidated AXA Financial Sales
10	Componential 2 manifold pares

			2	010		
I	Q1 2010	Q2 2010	1H 2010	Q3 2010	Q4 2010	Total 2010
	\$840	\$841	\$1,681	\$971	\$976	\$3,628
	1,712	1,913	3,625	1,749	1,831	7,205
	65	58	123	62	56	241
	1,126	1,279	2,405	936	1,175	4,516
	3,743	4,091	7,834	3,718	4,038	15,590
L	16,141	18,805	34,946	13,052	12,055	60,053
L	19,884	22,896	42,780	16,770	16,093	75,643
	(41)	(34)	(75)	(30)	(26)	(131)
L	18	49	67	(125)	(496)	(554)
L	\$19,861	\$22,911	\$42,772	\$16,615	\$15,571	\$74,958
	\$16,118	\$18,820	\$34,938	\$12,897	\$11,533	\$59,368
	65	58	123	62	56	241
	1,712	1,913	3,625	1,749	1,831	7,205
	840	841	1,681	971	976	3,628
L	1,126	1,279	2,405	936	1,175	4,516
	\$19,861	\$22,911	\$42,772	\$16,615	\$15,571	\$74,958

			2011		
Q1 2011	Q2 2011	1H 2011	Q3 2011	Q4 2011	Total 2011
\$863	\$876	\$1,739	\$889	\$960	\$3,588
1,844	1,963	3,807	1,752	1,878	7,437
65	53	118	56	58	232
1,119	1,224	2,343	1,004	856	4,203
3,891	4,116	8,007	3,701	3,752	15,460
15,774	13,874	29,648	11,396	14,641	55,685
19,665	17,990	37,655	15,097	18,393	71,145
(28)	(27)	(55)	(23)	(17)	(95)
(6)	0	(6)	0	(53)	(59)
\$19,631	\$17,963	\$37,594	\$15,074	\$18,323	\$70,991
\$15,740	\$13,847	\$29,587	\$11,373	\$14,571	\$55,531
65	53	118	56	58	232
1,844	1,963	3,807	1,752	1,878	7,437
863	876	1,739	889	960	3,588
1,119	1,224	2,343	1,004	856	4,203
\$19,631	\$17,963	\$37,594	\$15,074	\$18,323	\$70,991

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE DEFERRED POLICY ACQUISITION COSTS

Six n	nonths ended	20	010		2011					
Unai	udited (Dollars in Millions)	 une 30	Dec	ember 31	J_l	une 30	Dec	ember 31		
TRA	ADITIONAL LIFE									
1	Beginning balance	\$ 948	\$	959	\$	963	\$	968		
2	Capitalization	73		60		51		50		
3	Amortization - operating results	(37)		(62)		(28)		(69)		
4	Amortization - realized capital (gain) loss	1		21		5		4		
5	Change in DAC - unrealized capital gains	 (26)		(15)		(23)		-		
6	Ending Balance	\$ 959	\$	963	\$	968	\$	953		
VAI	RIABLE AND INTEREST- SENSITIVE LIFE									
7	Beginning balance	\$ 3,431	\$	3,441	\$	3,360	\$	3,269		
8	Capitalization	109		145		167		257		
9	Amortization - operating results	(80)		(225)		(257)		(101)		
10	Amortization - realized capital (gain) loss	1		7		-		1		
11	Change in DAC - unrealized capital gains	 (20)		(8)		(1)		(16)		
12	Ending Balance	\$ 3,441	\$	3,360	\$	3,269	\$	3,410		
ANN	NUITIES									
13	Beginning balance	\$ 5,695	\$	5,722	\$	6,206	\$	6,140		
14	Capitalization	273		286		267		272		
15	Amortization - operating results	(167)		211		(323)		883		
16	Amortization - realized capital (gain) loss	3		20		2		1		
17	Change in DAC - unrealized capital gains	 (82)		(33)		(12)		(71)		
18	Ending Balance	\$ 5,722	\$	6,206	\$	6,140	\$	7,225		

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE DEFERRED POLICY ACQUISITION COSTS

Six n	Amortization - realized capital (gain) loss Change in DAC - unrealized capital gains Ending Balance OTAL Beginning balance Capitalization Amortization - operating results Amortization - realized capital (gain) loss	2010						2011					
Unau	dited (Dollars in Millions)	 une 30	Dec	ember 31		Iune 30	Dec	ember 31					
OTH	ER												
1	Beginning balance	\$ 19	\$	19	\$	18	\$	17					
2	Capitalization	-		-		-		-					
3	Amortization - operating results	-		(1)		(1)		-					
4	Amortization - realized capital (gain) loss	-		-		-		-					
5	Change in DAC - unrealized capital gains	 -		-		-		-					
6	Ending Balance	\$ 19	\$	18	\$	17	\$	17					
TOT	AL												
7	Beginning balance	\$ 10,093	\$	10,141	\$	10,546	\$	10,393					
8	Capitalization	455		491		485		579					
9	Amortization - operating results	(284)		(77)		(609)		713					
10	Amortization - realized capital (gain) loss	5		47		7		6					
11	Change in DAC - unrealized capital gains	 (128)		(56)		(36)		(87)					
12	Ending Balance	\$ 10,141	\$	10,546	\$	10,393	\$	11,604					

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE FUTURE POLICY BENEFITS & POLICYHOLDERS' ACCOUNT BALANCES⁽¹⁾

Six m	onths ended	2010			20	11
Unau	dited (Dollars in Millions)	June 30 Decemb	ber 31	J_l	une 30	December 31
TRA	DITIONAL LIFE					
(General Account					
1	Beginning balance	\$ 16,487 \$ 1	16,419	\$	16,394	\$ 16,319
2	Direct premiums and other deposits	692	698		677	681
3	Change in market value / interest credited	319	328		329	341
4	Surrender benefits	(299)	(276)		(276)	(256)
5	Policy charges, reserve changes and other benefits	(780)	(775)		(805)	(734)
6	Ending Balance	\$ 16,419 \$ 1	16,394	\$	16,319	\$16,351
VAR	IABLE AND INTEREST - SENSITIVE LIFE					
S	Separate Accounts					
7	Beginning balance	\$ 9,920 \$	9,137	\$	10,553	\$ 10,724
8	Direct premiums and other deposits	476	584		454	471
9	Change in market value / interest credited	(449)	1,680		498	(759)
10	Surrender benefits	(255)	(407)		(301)	(445)
11	Policy charges, reserve changes and other benefits	(448)	(361)		(386)	(372)
12	Transfers	(107)	(80)		(94)	(124)
13	Ending Balance	\$ 9,137 \$ 1	10,553	\$	10,724	\$ 9,495
(General Account					
14	Beginning balance	\$ 10,322 \$ 1	10,572	\$	10,786	\$ 10,988
15	Direct premiums and other deposits	521	654		615	687
16	Change in market value / interest credited	231	233		236	257
17	Surrender benefits	(181)	(175)		(165)	(149)
18	Policy charges, reserve changes and other benefits	(428)	(578)		(578)	(551)
19	Transfers	107	80		94	124
20	Ending Balance	\$ 10,572 \$ 1	10,786	\$	10,988	\$ 11,356

⁽¹⁾ Excluding Institutional SA, Claims and Dividend Liabilities, and Other SA Liabilities.

⁽²⁾ Policy charges, reserve changes and other benefits for GA Annuities includes change in GMxB reserves.

AXA FINANCIAL, INC.

FINANCIAL ADVISORY/INSURANCE

FUTURE POLICY BENEFITS &

POLICYHOLDERS' ACCOUNT BALANCES⁽¹⁾ (continued)

Six months ended			2010						
Unau	lited (Dollars in Millions)	- j	une 30	Dec	ember 31	\overline{J}	une 30	Dec	ember 31
ANN	UITIES								
S	eparate Accounts								
1	Beginning balance	\$	73,225	\$	69,196	\$	80,544	\$	82,965
2	Direct premiums and other deposits		2,608		2,541		2,846		2,604
3	Change in market value / interest credited		(3,055)		12,557		3,926		(6,205)
4	Surrender benefits		(2,245)		(2,340)		(2,616)		(2,340)
5	Policy charges, reserve changes and other benefits		(1,506)		(1,576)		(1,662)		(1,593)
6	Transfers		169		166		(73)		(326)
7	Ending Balance	\$	69,196	\$	80,544	\$	82,965	\$	75,105
(General Account								
8	Beginning balance	\$	22,852	\$	26,273	\$	24,008	\$	24,350
9	Direct premiums and other deposits		1,267		1,202		1,135		1,184
10	Change in market value / interest credited		336		357		341		334
11	Surrender benefits		(663)		(753)		(729)		(726)
12	Policy charges, reserve changes and other benefits (2)		2,650		(2,905)		(478)		7,324
13	Transfers		(169)		(166)		73		326
14	Ending Balance	\$	26,273	\$	24,008	\$	24,350	\$	32,792
ОТН	ER								
(General Account								
15	Beginning balance	\$	535	\$	533	\$	525	\$	527
16	Direct premiums and other deposits		171		165		163		159
17	Change in market value / interest credited		9		9		9		9
18	Surrender benefits		(7)		(4)		(2)		(2)
19	Policy charges, reserve changes and other benefits		(175)		(178)		(168)		(149)
20	Transfers				-		-		-
21	Ending Balance	\$	533	\$	525	\$	527	\$	544

- (1) Excluding Institutional SA, Claims and Dividend Liabilities, and Other SA Liabilities.
- (2) Policy charges, reserve changes and other benefits for GA Annuities includes change in GMxB reserves.

AXA FINANCIAL, INC.

FINANCIAL ADVISORY/INSURANCE

FUTURE POLICY BENEFITS &

POLICYHOLDERS' ACCOUNT BALANCES⁽¹⁾ (continued)

Six m	onths ended		20	10		20	11	
Unaud	lited (Dollars in Millions)	J_i	une 30	Dec	ember 31	 Iune 30	Dec	ember 31
TOT	AL							
S	eparate Accounts							
1	Beginning balance	\$	83,144	\$	78,332	\$ 91,096	\$	93,688
2	Direct premiums and other deposits		3,084		3,125	3,300		3,075
3	Change in market value / interest credited		(3,504)		14,237	4,424		(6,964)
4	Surrender benefits		(2,500)		(2,747)	(2,917)		(2,785)
5	Policy charges, reserve changes and other benefits		(1,954)		(1,937)	(2,048)		(1,965)
6	Transfers		62		86	(167)		(450)
7	Ending Balance	\$	78,332	\$	91,096	\$ 93,688	\$	84,599
G	Seneral Account							
8	Beginning balance	\$	50,196	\$	53,797	\$ 51,713	\$	52,184
9	Direct premiums and other deposits		2,651		2,719	2,590		2,711
10	Change in market value / interest credited		895		927	915		941
11	Surrender benefits		(1,150)		(1,208)	(1,172)		(1,133)
12	Policy charges, reserve changes and other benefits (2)		1,267		(4,436)	(2,029)		5,890
13	Transfers		(62)		(86)	167		450
14	Ending Balance	\$	53,797	\$	51,713	\$ 52,184	\$	61,043

⁽¹⁾ Excluding Institutional SA, Claims and Dividend Liabilities, and Other SA Liabilities.

⁽²⁾ Policy charges, reserve changes and other benefits for GA Annuities includes change in GMxB reserves.

AXA FINANCIAL, INC. FINANCIAL ADVISORY/INSURANCE GMDB/GMIB

December 31, 2011	Va	riable Contracts wi	th Guarantees(1)		
Unaudited (Dollars in Millions)	Return of Premium	Ratchet	Roll-Up	Combo	Total
CLED					
GMDB	***				***
1 Account value	\$40,690	\$7,911	\$3,818	\$33,027	\$85,446
2 Net amount at risk, gross	1,628	1,478	2,944	14,254	20,304
3 Net amount at risk, net of amounts reinsured	1,628	1,365	2,003	14,231	19,227
4 IFRS reserves, net of amounts reinsured					3,212
GMIB					
5 Account value	N/A	N/A	\$2,604	\$43,991	\$46,595
6 Net amount at risk, gross	N/A	N/A	2,044	9,186	11,230
7 Net amount at risk, net of amounts reinsured	N/A	N/A	603	8,050	8,653
8 IFRS reserves, net of amounts reinsured *	1771	11/11	003	0,050	9,653
o ii ko reserves, net oi amounts remsured					7,055
			. ~		
December 31, 2010		riable Contracts wi	' '		
Unaudited (Dollars in Millions)	Return of Premium	Ratchet	Roll-Up	Combo	Total
GMDB					
9 Account value	\$41,403	\$8,717	\$4,404	\$35,424	\$89,948
10 Net amount at risk, gross	1,121	1,153	2,607	10,017	14,898
11 Net amount at risk, net of amounts reinsured	1,121	1,047	1,737	10,000	13,905
12 IFRS reserves, net of amounts reinsured	1,121	1,017	1,757	10,000	1,560
12 If K5 reserves, net of amounts remsured					1,500
GMIB					
13 Account value	N/A	N/A	\$3,014	\$49,766	\$52,780
14 Net amount at risk, gross	N/A	N/A	1,316	1,330	2,646
15 Net amount at risk, net of amounts reinsured	N/A	N/A	387	1,184	1,571
16 IFRS reserves, net of amounts reinsured *				,	3,286
					2,200

^{*} Includes reserve for all living benefits

Combo: the benefit is the greater of the ratchet benefit or the roll-up benefit which may include a five year or an annual reset.

⁽¹⁾ Return of Premium: the benefit is the greater of current account value and premiums paid (adjusted for withdrawals).

Ratchet: the benefit is the greatest of current account value, premiums paid (adjusted for withdrawals), and the highest account value on any anniversary up to contractually specified ages (adjusted for withdrawals)

Roll-Up: the benefit is the greater of current account value and premiums paid (adjusted for withdrawals) accumulated at contractually specified interest rates up to specified ages.

AXA FINANCIAL, INC. UNDERLYING INVESTMENT RESULTS BY ASSET CATEGORY ANNUALIZED YIELDS

At or for the six months ended December 31

At or for the year ended December 31

ANNUALIZED TIELDS			enaea Dec	cember 51					Decemi	9er 31		
		2011			2010			2011	!		2010)
			Total Co	ompany					Total Co	mpany		
Unaudited (Dollars in Millions)	Yield	Amount	Percent of Total	Yield	Amount	Percent of Total	Yield	Amount	Percent of Total	Yield	Amount	Percent of Total
FIXED MATURITIES												
Investment Grade												
1 Underlying income	4.83%	\$979		5.16%	\$1,003		4.94%	\$1,963		5.21%	\$2,007	
2 Investment gains (losses)	0.08%	16		0.32%	61		0.07%	27		0.22%	83	
3 Total	4.91%	\$995		5.48%	\$1,064		5.01%	\$1,990		5.43%	\$2,090	
4 Ending Assets	=	\$43,201	68%	=	\$39,113	68%		\$43,201	68%	:	\$39,113	68%
Below Investment Grade												
5 Underlying income	7.23%	\$99		7.05%	\$115		7.16%	\$197		6.87%	\$222	
6 Investment (losses)	-1.60%	(22)		-19.42%	(332)		-1.72%	(46)		-12.60%	(416)	
7 Total	5.63%	\$77.0		-12.37%	(\$217)		5.44%	\$151		-5.73%	(\$194)	-
8 Ending Assets	=	\$2,744	4%	=	\$3,425	6%	-	\$2,744	4%	:	\$3,425	6%
MORTGAGES												
9 Underlying income	6.51%	\$181		6.80%	\$173		6.62%	\$354		6.91%	\$352	
10 Investment gains (losses)	0.24%	6		-0.94%	(23)		-0.08%	(4)		-0.73%	(36)	
11 Total	6.75%	\$187		5.86%	\$150		6.54%	\$350	-	6.18%	\$316	
12 Ending Assets	=	\$5,880	9%	=	\$5,209	9%		\$5,880	9%	:	\$5,209	9%
EQUITY REAL ESTATE												
13 Underlying income	15.46%	\$7		16.99%	\$9		17.60%	\$19		19.30%	\$20	
14 Investment gains (losses)	0.00%	0		0.00%	0		0.00%	0		0.00%	0	
15 Total	15.46%	\$7		16.99%	\$9		17.60%	\$19		19.30%	\$20	
16 Ending Assets	<u> </u>	\$99	0%	_	\$141	0%		\$99	0%		\$141	0%
				_								

AXA FINANCIAL, INC. UNDERLYING INVESTMENT RESULTS BY ASSET CATEGORY ANNUALIZED YIELDS (continued)

At or for the six months ended December 31

At or for the year ended December 31

		2011			2010			2011			201	0
	-	2011	Total Co	ompany	2010			2011	Total Con	mpany	201	
Unaudited (Dollars in Millions)	Yield	Amount	Percent of Total									
OTHER EQUITY INVESTMENTS												
1 Underlying income	9.33%	\$71		7.80%	\$54		9.83%	\$148		6.86%	\$96	
2 Investment gains (losses)	0.05%	0		0.12%	1		0.03%	0		0.76%	10	
3 Total	9.38%	\$71		7.92%	\$55		9.86%	\$148		7.62%	\$107	
4 Ending Assets	=	\$1,538	2%	=	\$1,490	3%	=	\$1,538	2%	:	\$1,490	3%
POLICY LOANS												
5 Income	6.38%	\$156		6.48%	\$160		6.32%	\$309		6.45%	\$319	
6 Ending Assets	=	\$5,028	7%	=	\$5,082	9%	=	\$5,028	7%	:	\$5,082	9%
CASH & SHORT-TERM INVESTMENTS												
7 Underlying income	0.20%	\$5		0.29%	\$6		0.21%	\$8		0.23%	\$8	
8 Investment gains (losses)	0.00%	0		0.00%	0		0.00%	0		0.00%	0	
9 Total	0.20%	\$5		0.29%	\$6		0.21%	\$8		0.23%	\$8	
10 Ending Assets	=	\$4,627	7%	=	\$3,350	6%	=	\$4,627	7%	:	\$3,350	6%
TRADING SECURITIES												
10 Income	34.68%	\$404		-5.59%	(\$72))	20.38%	\$485		3.21%	\$68	
11 Investment gains (losses)	0.00%	0		0.00%	0		0.00%	0		0.00%	0	
12 Total	34.68%	\$404		-5.59%	(\$72))	20.38%	\$485		3.21%	\$68	
13 Ending Assets	=	\$2,799	4%	=	\$2,502	4%	=	\$2,799	4%	:	\$2,502	4%
OTHER INVESTED ASSETS												
14 Income	N/A	\$5		N/A	\$5		N/A	\$9		N/A	\$3	
15 Investment gains (losses)	0.00%	0		0.00%	0		0.00%	0		0.00%	0	
16 Total	0.00%	\$5		0.00%	\$5		0.00%	\$9		0.00%	\$3	
17 Ending Assets	=	\$15	0%	=	\$8	0%	=	\$15	0%	:	\$8	0%
DEBT & OTHER												
18 Interest expense and other	7.79%	(\$58)		6.93%	(\$54))	7.67%	(\$117)		6.91%	(\$108)	
19 Investment gains (losses)	0.00%	0		0.00%	0		0.00%	0		0.00%	0	
20 Total	7.79%	(\$58)		6.93%	(\$54)		7.67%	(\$117)		6.91%	(\$108)	
21 Ending Assets (Liabilities)	=	(\$1,536)	-2%	=	(\$1,833)	-3%	=	(\$1,536)	-2%	:	(\$1,833)	-3%
TOTAL												
22 Underlying income	6.05%	\$1,849		4.77%	\$1,399		5.72%	\$3,375		5.19%	\$2,987	
23 Investment fees	-0.13%	(37)		-0.10%	(31)		-0.12%	(70)		-0.11%	(62)	
24 Underlying income transferred to technical margin	-0.17%	(50)		-0.10%	(28)	1	-0.17%	(89)		-0.14%	(77)	
Net investment income	5.75%	\$1,762		4.57%	\$1,340		5.43%	3,216		4.94%	\$2,848	
26 Investment gains (losses)	0.01%	1		-1.02%	(294)	1	-0.04%	(23)		-0.63%	(359)	
Net Investment Results	5.76%	\$1,763		3.55%	\$1,046		5.39%	3,193		4.31%	\$2,489	
28 Ending Net Assets	_	\$64,395	100%	_	\$58,487	100%	_	\$64,395	100%		\$58,487	100%

AXA FINANCIAL, INC. ANALYSIS OF GENERAL ACCOUNT (TOTAL COMPANY) INVESTED ASSETS

	December 31	December 31
Unaudited (Dollars in Millions)	2011	2010
SUMMARY OF FIXED MATURITIES		
1 Public securities	\$34,081	\$31,547
2 Private securities	11,948	11,090
3 Total amortized cost	46,029	42,637
4 Valuation allowance	(586)	(597)
5 Amortized Cost Less Valuation Allowance	45,443	42,040
SUMMARY OF MORTGAGES		
COMMERCIAL		
6 Amortized cost	4,480	3,804
7 Valuation allowance	(53)	(49)
8 Carrying Value	4,427	3,755
AGRICULTURAL		
9 Amortized cost	1,467	1,466
10 Valuation allowance	0	0
11 Carrying Value	1,467	1,466
TOTAL		
12 Amortized cost	5,947	5,270
13 Valuation allowance	(53)	(49)
14 Carrying Value	5,894	5,221
SUMMARY OF EQUITY REAL ESTATE		
15 Wholly owned	0	0
16 Joint ventures	99	140
17 Commercial foreclosed	0	0
18 Agricultural foreclosed	0	0
19 Total amortized cost	99	140
20 Valuation allowance	0	0
21 Carrying Value	\$99	\$140

AXA FINANCIAL, INC. INVESTMENT MANAGEMENT STATEMENT OF CONTRIBUTION TO AXA IFRS UNDERLYING EARNINGS

	Year end	Year ending	
	Decembe	er 31	
Unaudited (Dollars in Millions)	2011	2010	
1 Underlying investment margin	\$19	\$22	
2 Fee income	2,790	2,939	
3 Net revenues	2,809	2,961	
4 Employee compensation and benefit costs	1,306	1,381	
5 Other	1,093	1,037	
6 Total expenses	2,399	2,418	
7 AB pre-tax IFRS earnings before income taxes	410	543	
8 Income taxes	52	42	
9 AllianceBernstein Legal Entity IFRS Net Income			
Before Amortization of Intangible Assets	\$358	\$501	
	(1.55)	(205)	
10 Non controlling interest before tax	(155)	(205)	
11 Tax on non controlling interest	19	15	
12 Non controlling interests, net of tax	(136)	(190)	
Allocation of Holding Company (pre-tax):			
13 Investment margin	(66)	(73)	
14 Fee income	-	-	
15 Expenses	33	37	
16 Total allocation	(33)	(36)	
17 Tax on allocation and partnership results	(42)	(83)	
18 After-tax allocation of the Holding Company	(75)	(119)	
19 Contribution to AXA IFRS Underlying Earnings	\$147	\$192	

AXA FINANCIAL, INC. ALLIANCEBERNSTEIN ASSETS UNDER MANAGEMENT RECONCILIATION (1)

Twelve months ended December 31, 2011	Institutional Money		Private	
Unaudited (Dollars in Millions)	Management	Retail	Clients	Total
1 Beginning of Period	\$280,692	\$127,044	\$78,032	\$485,768
2 Change in scope affecting opening balance	(1,572)	(695)	31	(2,236)
3 New business/sales	17,339	31,022	7,324	55,685
4 Terminations/redemptions	(51,570)	(33,965)	(9,428)	(94,963)
5 Cash flow	11,638	(7,114)	(4,608)	(84)
6 Transfers	-	-	-	-
7 Appreciation(depreciation)	(3,571)	(3,716)	(1,930)	(9,217)
8 Net change	(27,736)	(14,468)	(8,611)	(50,815)
9 End of Period	\$252,956	\$112,576	\$69,421	\$434,953

⁽¹⁾ Represents assets under management as reported by AXA, which differs from assets under management as reported by AllianceBernstein.

AXA FINANCIAL, INC. ALLIANCEBERNSTEIN ASSETS UNDER MANAGEMENT BY CATEGORY (1)

1	December 31, 2011	Institutional Money		Private	
l	Inaudited (Dollars in Billions)	Management	Retail	Clients	Total
	Equity				
	Growth				
1	Domestic Growth	\$5,543	\$8,568	\$7,735	\$21,846
2	Global & International	7,416	9,110	5,859	22,385
	Value				
3	Domestic Value	7,468	7,769	9,913	25,150
4	Global & International	37,344	10,324	7,971	55,639
I	Fixed Income				
5	Domestic	86,341	8,891	32,148	127,380
6	Global & International	44,983	42,843	2,360	90,186
I	Passive				
7	Domestic	40,157	18,006	319	58,482
8	Global & International	23,704	7,065	3,116	33,885
7	Total				
9	Domestic	139,509	43,234	50,115	232,858
10	Global & International	113,447	69,342	19,306	202,095
11	Total	\$252,956	\$112,576	\$69,421	\$434,953

⁽¹⁾ Represents assets under management as reported by AXA, which differs from assets under management as reported by AllianceBernstein.